

JOHARI WINDOW

(http://en.wikipedia.org/wiki/Johari_window)

	known to self	not known to self
known to others	ARENA	BLIND SPOT
not known to others	FACADE	UNKNOWN

FEEDBACK GIVING & ACCEPTING

FEEDBACK GIVING

• GIVEN ON REQUEST

Feedback is effective when it is given on request. Both ends should agree with feedback giving.

• THE RIGHT TIME AND PLACE

Feedback giving needs at least basic privacy and adequate time – it should never be given in a hurry.

• DESCRIPTION NOT EVALUATION

Feedback describes what a person has done or said, it does not evaluate if it is right or wrong.

• BE CONCRFETE, NOT GENERAL

Concrete observed situation should be described, feedback does not generalise form the particular situation.

• CONSEQUENCES

Feedback summaries all reactions of the people involved and/or consequences of a person's behaviour in the given situation.

• BALANCE

Positives and negatives should be in balance.

FEEDBACK ACCEPTING

• LISTEN ACTIVELY

It is important to listen carefully and remember (even take notes) the information.

• MAKE SURE YOU UNDERSTAND

Open questions or asking for more examples can help you to clarify unclear and vague information.

• DO NOT DEFEND YOURSELF

There is no need to explain why you have done certain thing the way you have.

• TAKE TIME FOR EVALUATION

It is important to take enough time to think about the information and analyse critically which areas are to be changed and why.

• SAY "THANK YOU"

Honest and well-given feedback is a useful gift that deserves acknowledgement, even if negatives prevailed.

