

INTERNATIONAL SALES MANAGER

for sales area Great Britain and Scandinavia

What You'll Do

- Actively prospect new clients, manage price offers, negotiate and manage all wholesale contracts
- Develop strong working relationships with customers and once a year personal visit
- Supervision of the expedition process and proper handling of goods
- Handling complaints, providing feedback and after-sales service

Which abilities You should have

- Bachelor's degree (Economic, Technical or Agricultural) or 3+ years sales success in the seed industry
- **Bilingual fluency in English is required**; additional foreign language abilities - Norwegian, Swedish, Finnish, Danish are a plus
- Knowledge of MS Office products – Excel, Word, Outlook
- Sales skills, ability to work independently, work in a team, ability to solve problems
- Provide individual customer service
- Responsibility, reliability, clean criminal record
- General overview and willingness to further educate
- Active approach, purposefulness

We offer

- Work in a stable company with a long tradition
- Flexible working hours or homeoffice
- High financial evaluation based on personal performance
- Financial rewards for achieving the annual sales target, bonuses for improving proposals
- International traveling
- Modern corporate environment, corporate mobile, PC
- Benefits (allowance for meals, free drinks throughout the period of work)

If you are interested, don't hesitate to send us your curriculum vitae and motivational letter.

Blanenská 1338
664 34 Kuřim
Česká Republika



Telefon: +420 541 264 970
Fax: +420 541 264 973
E-mail: agroad@agroad.cz
www.agroad.cz