A model business letter

the sender's address \rightarrow \rightarrow can move to the centre of the page DVB

Correnstrasse 250 D- 40000 Munster

Tel: (+49)251-86613 Fax: (+49)251-90271 Email: schubd@dvb.co.de

20 May 2006 (1st option)

the recipient's address

Ms D. van Basten

Direktor

D. van Basten S.A. Heidelberglaan 2 Postbus 80.115 NL-3508 TC Utrecht

20 May 2006 (2nd option)

Dear Ms van Basten

Dear Sir when you don't know the name or even the sex of the recipient

Dear Sirs ↓
Dear Madam ↓
Dear Sir/Madam ↓

Dear Richard when you know the recipient well

Thank you for your letter of 15 April regarding our February statement and April invoice No.7713.

We are sorry to hear about the difficulties you have had, and understand the situation. However, we would appreciate it if you could clear the account as soon as possible, as we ourselves have suppliers to pay.

We look forward to hearing from you soon.

Yours sincerely

Yours faithfully – when you don't know the name/sex of the recipient

Kind regards – when you know the recipient well/want your letter to sound friendly

Regards ↓ With kind regards ↓

signature in writing

Dieter Schubert

Director

Zdroj: Ashley, A.: Oxford Handbook of Commercial Correspondence, p.90