

CREDIT TEST
PJI/2 – spring semester
model test

Name:				
Teacher:			TOTAL (60 points to pass)	MARK
Number of points (max. 100 points)				
I. Listening:		III. Grammar:		
II. Vocabulary:		IV. Translation:		

I. Listening: (max. 20 points)	<input style="width: 40px; height: 20px;" type="text"/> points
<i>A. Listen to the conversation and choose the correct answer from the following points: (2 points each)</i>	
What is the vacant position available in Patagonia?	
A: Outdoor Clothing Associate B: Public Affairs Associate C: Public Relations Assistant	
What must candidates have?	
A: Experience with the press and Public Relations B: Instructor in all outdoor sports C: some basic German	
When will job interviews take place?	
A: Before the last week of February B: During the last week of February C: After the last week of February	
Which is correct?	
A: The candidate has family in Munich & the job will be based in Munich B: The candidate has family near Munich & the job will be based near Munich C: The candidate has family near Munich & the job will be based in Munich	
How much does the job pay?	
A: € 35000 - €40000, depending on experience B: The candidate doesn't know, but she's applying anyway C: The employers will definitely tell her on the interview	

B. Complete using the correct words from the listening script: (1 point each)

Fiona Scott said that she had found a (1) _____ (2) _____ (3) _____
 _____ in the (4) _____ the (5, 6) _____
 _____. The job is just what she (7, 8) _____. It's for
 a (9) _____ company called (10) _____.

II. Vocabulary: (max. 34 points)	<input style="width: 40px; height: 20px;" type="text"/> points
<i>A. Translate the following expressions into English: (2 points each)</i>	
provést menší opravu – _____	
konec platnosti záruky – _____	
soudit se s neplátcími zákazníky – _____	
nežádoucí vedlejší efekt – _____	
nepředvídatelné důsledky – _____	
zápisky z předchozí schůze – _____	
odstoupení od smlouvy – _____	
obrátit se na pojišťovacího makléře – _____	
<i>B. Write expressions the following definitions refer to: (2 points each)</i>	
1. an arrangement by which goods are sent to a buyer on condition that they are paid for when they arrive:	
2. a system used in business to check that people who owe money do not owe more than the amount allowed and that they pay within the agreed time:	
<i>C. Complete the sentence with one of the following phrases; translate the selected phrase into Czech. (2 points each)</i>	
FASHION VICTIM, LABOUR TURNOVER, BUDGET RIVAL, WORD OF MOUTH, KEY ACCOUNTS, DEAD-END JOB	
1. We are seeking a person to deal with our _____ all over the world. <i>In Czech:</i> _____	
2. To slow the _____ the company offered middle managers a thorough training and a new bonus scheme. <i>In Czech:</i> _____	
3. The difference in price between a premium brand product and a _____ can be as high as 80%. <i>In Czech:</i> _____	

D. Complete the sentences with correct forms of the following verbs; some verbs are not used: (1 point each)

**EMPHASIZE – ASSUME – WITHHOLD – ENCOURAGE
APPROVE – REVIEW – PREVENT**

1. As some of the goods are damaged, we _____ payment until you replace them.
2. Who _____ of the sales figures for Italian market?
3. She did not have to _____ that their firm had always paid on time.

E. Complete each sentence with a word made from the word given in brackets. (1 point each)

1. We can not spend that much on _____ literature. (**PROMOTE**)
2. The machine needs to be replaced as the breakdown is _____. (**REPAIR**)
3. The _____ has not been found and the letter came back. (**ADDRESS**)
4. We need not have lost the contract if it had not been for his _____. (**CARE**)
5. What is the _____ of the market research? (**OBJECT**)

III. Grammar: (max. 30 points)

points

A. Fill in the gaps with a suitable preposition or adverbial, if necessary: (1 point each)

1. The machine parts are still _____ order, we are expecting them soon.
2. Our own technician can carry _____ minor repairs.
3. They will give us the money _____ one condition - that we pay it back within six months.
4. Please reply _____ return of post.
5. Larger companies have larger resources _____ their disposal.
6. Half a million people subscribe _____ their cable TV service.

B. Put the **verbs** and other words in brackets into their correct forms, add prepositions, particles or auxiliary verbs if necessary. You may need to use the passive forms of the verbs: (9 points total)

1. She _____ (**keep, claim**) that increased production may _____ (**mean, take**) on extra staff at the weekend which can't _____ (**avoid, do**) in any case.
2. It is better _____ (**ask**) for help instead of _____ (**pretend, know**) how _____ (**do**) something when you are probably not capable _____ (**do**) it at all.

C. Rewrite the sentences so that they mean the same as the sentence above. (3 points each)

1. We have lost a good customer. They didn't renew the contract because we had been so greedy.
We have lost a good customer. They _____ the contract if we _____ so greedy.
2. I've never had a more stressful week before.
It's _____ I've ever had.
3. I bought the tools but it was not necessary because the company provided everything.
I _____ any tools because the company provided everything.

D. Choose all suitable words or phrases that can complete each sentence. The number of correct answers is **0 – 4**. (2 points each)

1. We can take a trip along _____ and visit _____.
A: River Thames ... the British Museum B: a River Thames ... a British Museum
C: the River Thames ... British Museum D: River Thames ... British Museum
2. The people _____ are very highly qualified.
A: that we employ B: we employ
C: who we employ D: which we employ
3. _____ with them. You'll never get a refund.
A: Don't bother to argue B: Don't bother at arguing
C: There in no point argue D: There in no point in arguing

IV. Translation: (max. 16 points)

points

Translate the following sentences into English: (8 points each)

I kdyby mě má pozice opravňovala sdělovat jména kandidátů, kteří se dostali do užšího výběru, nemohl bych vám tuto informaci poskytnout.

Obsah letáku byl určitě důkladně zkontrolován, a tak není pochyb o tom, že chyba nastala při předvádění výrobku v místě prodeje.

CREDIT TEST – KEY

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I. Listening: (max. 20 points)

points

A. Listen to the conversation and choose the correct answer from the following points: (2 points each)

What is the vacant position available in Patagonia?

- A: Outdoor Clothing Associate
B: Public Affairs Associate
C: Public Relations Assistant

What must candidates have?

- A: Experience with the press and Public Relations**
B: Instructor in all outdoor sports
C: some basic German

When will job interviews take place?

- A: Before the last week of February
B: During the last week of February
C: After the last week of February

Which is correct?

- A: The candidate has family in Munich & the job will be based in Munich**
B: The candidate has family near Munich & the job will be based near Munich
C: The candidate has family near Munich & the job will be based in Munich

How much does the job pay?

- A: € 35000 - €40000, depending on experience
B: The candidate doesn't know, but she's applying anyway
C: The employers will definitely tell her on the interview

B. Complete using the correct words from the listening script: (1 point each)

Fiona Scott said that she had found a (1) **great** (2) **new** (3) **job** in the (4) **newspapers** the (5, 6) **other day**. The job is just what she (7, 8) **always wanted**. It's for a (9) **Californian** company called (10) **Patagonia**.

II. Vocabulary: (max. 34 points)

points

A. Translate the following expressions into English: (2 points each)

provést menší opravu – **to carry out a minor repair**

konec platnosti záruky – **the end of validity of a guarantee/warranty**

soudit se s neplaticími zákazníky – **to sue defaulting customers**

nežádoucí vedlejší efekt – **undesirable side effect**

nepředvídatelné důsledky – **unpredictable consequences**

zápisky z předchozí schůze – **minutes of previous meeting**

odstoupení od smlouvy – **withdrawal from a contract**

obrátit se na pojišťovacího makléře – **to address/turn to an insurance broker**

B. Write expressions the following definitions refer to: (2 points each)

1. an arrangement by which goods are sent to a buyer on condition that they are paid for when they arrive:

CASH ON DELIVERY

2. a system used in business to check that people who owe money do not owe more than the amount allowed and that they pay within the agreed time:

CREDIT CONTROL

C. Complete the sentence with one of the following phrases; translate the selected phrase into Czech. (2 points each)

**FASHION VICTIM, LABOUR TURNOVER, BUDGET RIVAL,
WORD OF MOUTH, KEY ACCOUNTS, DEAD-END JOB**

1. We are seeking a person to deal with our **KEY ACCOUNTS** all over the world.

In Czech: **klíčoví zákazníci**

2. To slow the **LABOUR TURNOVER** the company offered middle managers a thorough training and a new bonus scheme.

In Czech: **fluktuace zaměstnanců / pracovních sil**

3. The difference in price between a premium brand product and a **BUDGET RIVAL** can be as high as 80%.

In Czech: **nízko rozpočtový konkurent / levnější konkurenční výrobek**

D. Complete the sentences with correct forms of the following verbs; some verbs are not used: (1 point each)

**EMPHASIZE – ASSUME – WITHHOLD – ENCOURAGE
APPROVE – REVIEW – PREVENT**

1. As some of the goods are damaged, we **WILL WITHHOLD** payment until you replace them.
2. Who **APPROVED** of the sales figures for Italian market?
3. She did not have to **EMPHASIZE** that their firm had always paid on time.

E. Complete each sentence with a word made from the word given in brackets. (1 point each)

1. We can not spend that much on **PROMOTIONAL** literature. (**PROMOTE**)
2. The machine needs to be replaced as the breakdown is **UNREPAIRABLE** (**REPAIR**)
3. The **ADDRESSEE** has not been found and the letter came back. (**ADDRESS**)
4. We need not have lost the contract if it had not been for his **CARELESSNESS**. (**CARE**)
5. What is the **OBJECTIVE** of the market research? (**OBJECT**)

III. Grammar: (max. 30 points)

points

A. Fill in the gaps with a suitable preposition or adverbial, if necessary: (1 point each)

1. The machine parts are still **on** order, we are expecting them soon.
2. Our own technician can carry **out** minor repairs.
3. They will give us the money **on/under** one condition - that we pay it back within six months.
4. Please reply **by** return of post.
5. Larger companies have larger resources **at** their disposal.
6. Half a million people subscribe **to** their cable TV service.

B. Put the verbs and other words in brackets into their correct forms, add prepositions, particles or auxiliary verbs if necessary. You may need to use the passive forms of the verbs: (9 points total)

1. She **keeps claiming** that increased production may **mean taking** on extra staff at the weekend which can't **be avoided doing** in any case.
2. It is better **to ask** for help instead of **pretending to know** how **to do** something when you are probably not capable **of doing** it at all.

C. Rewrite the sentences so that they mean the same as the sentence above. (3 points each)

1. We have lost a good customer. They didn't renew the contract because we had been so greedy.
We have lost a good customer. They **would have renewed** the contract if we **hadn't been** so greedy.
2. I've never had a more stressful week before.
It's **the most stressful week** I've ever had.
3. I bought the tools but it was not necessary because the company provided everything.
I **needn't have bought** any tools because the company provided everything.

D. Choose all suitable words or phrases that can complete each sentence. The number of correct answers is 0-4. (2 points each)

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2. The people _____ are very highly qualified. (3)
A: that we employ B: we employ
C: who we employ D: which we employ
3. _____ with them. You'll never get a refund. (2)
A: Don't bother to argue B: Don't bother at arguing
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IV. Translation: (max. 16 points)

points

Translate the following sentences into English: (8 points each)

I kdyby mě má pozice opravňovala sdělovat jména kandidátů, kteří se dostali do užšího výběru, nemohl bych vám tuto informaci poskytnout.

Even if my position entitled me to give/announce/communicate the names of short-listed candidates, I would not be able to/could not provide you with the information.

Obsah letáku byl určitě důkladně zkontrolován, a tak není pochyb o tom, že chyba nastala při předvádění výrobku v místě prodeje.

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