

## Progress Test 5 (Units 13-15) Answer Key

### Language

18 C / 19 C / 20 (I) After interviewing **ing** over twenty people, we still don't have the right person. / 21 (I) In order **to** finish this project, we need some extra engineers on site. / 22 C / 23 (I) She told **me** that there had been a delay. (or) She **said** that there had been a delay. / 24 (I) The study, **which** was carried out over twelve months, came to no firm conclusions.

### Reading

**A2,3, B4, C5, D6, E1**

25 Consumer borrowing through personal loans and credit cards / 26 the second reason / 27 mortgage borrowers / 28 One house owner on the point of losing his property / 29 around 8%.

### Writing

Possible answers are:

41/42 The manager told the consultant that the department store's share had been falling by about 10% every year over the last five years.

43/44 He admitted that this had been because he had failed to see the need to adjust their pricing policy in line with the competition.

45/46 He pointed out that the customer satisfaction surveys showed people wanted more choice and lower prices.

47/48 He also explained that they were considering selling to a local hypermarket or competing with them.

49/50 The consultant advised him not to sell but to put up his prices and invest in advertising.