REVIEW TEST

PJI4A

Market Leader: Unit 8 – Consultants

Name:									
Teacher:		TOTAL (60 points to pass	MARK						
Number o	of points (max. 100 points)	(00 points to pass	"						
I. Listening:	III. Grammar:								
II. Vocabulary:	IV. Translation:								
I. Listening: (max. 20 points) points									
	ry: (max. 34 points)		points						
A. Translate the following expressions into English: (2 points each)									
propracovaná procedura jmenování generálního ředitele –									
problém odvíjející se od shody se specifikacemi –									
ustoupit ve způsobu měření manažerského výkonu –									
milníky obsažené v č	asovém rámci –								
amatérští a úmyslně l	bezohlední vyjednavači –								
ostranění odchylek s	přesností na zlomek milimetru –								
nadbytečná, ale uspo	kojivá požadovaná cena –		 						
instrukce obsažené v	e smlouvě za pevně stanovenou cenu –								
B. Write expressions i	the following definitions refer to:		(2 points each)						
1. the act of balan	ncing two things that you need or wan	t but which are opposed	to each other:						
2. something that you allow or do, or allow somebody to have, in order to end an argument or to make a situation less difficult:									

C.	Complete the sentence with one of the following phrases; translate the selected phrase.	(2 points each)				
	OMMITMENT – MONEY FOR OLD ROPE – RE-ENGINEERIN MONEY SPINNER – RETAIL BANKING – INCREMENTAL IM					
1.	Writing up the report was very easy, so it was for me.					
	In Czech or Slovak:					
2.	The Windows operating system has been a for Microsoft because so many people use it on their computers.					
	In Czech or Slovak:					
<i>3</i> .	Let's focus on	of our computer				
	In Czech or Slovak:					
D.	Complete the sentences with correct forms of the following verbs; some verbs are not used:	(1 point each)				
	ESCALATE – CONCEDE – TOUT FOR – TAKE OUT – HOLD BACK – PARE BACK – APPOINT – JACK IN – T					
1.	My friend has promised me an additional bring me more money.	ousiness which could				
2.	The bad economic situation forces usstructure and dismiss several workers.	_ our organizational				
<i>3</i> .	Toyota is considering the development of their new mode because the demand seems to be falling rapidly.					
4.	Stop the process of restructuring – production as quickly as possible.	we need to start the				
E.	Complete each sentence with a word made from the word given in brackets.	(1 point each)				
1.	Removing levels of management is sometimes referred to as(LAYER)					
2.	Every decision you make is subject to the boss's	(APPROVE)				
<i>3</i> .	Don't forget to mention all the(DELIVER)	the project includes.				
4.	There are many young and ambitious(ACHIEVE)	in this company.				

III. Grammar: (max. 30 points)	points	D. Choose su	itable words or phrases the	at can complete each s	sentence. The number of co	orrect answers is 0 – 4 . (2 points each)
A. Fill in the gaps with a suitable preposition or adverbial, if necessary:	(1 point each)	1. If I		you, I		(I
1. Stop holding back producing your reports, we need then	n.	<i>A:</i> w	vas would accept the ere would have sold	e offer	B: had been w	ould have gone there do it
2. Our commitment change is obvious and well visible.		2. If you		a ball, it	b	because of gravity.
3. A trade means offering something in exchange for some	thing else.	-	rop will fall		B: will drop w	= :
4. I'm not going to fulfill your needs one one.		C: ha	ad dropped would f	fall	D: drop falls	
5. Let me run this my superior and then I'll let you know.					·	
6. This project will not get the ground because it is too cos	tly.		ad been born earlier adn't been killed wo		NW.	
B. Revrite the sentences with the given words and use the passive voice:	(3 points each)	<i>C</i> : w	ras clever would hav vas a woman couldn	ve passed the entr	ance exam	
1. It is unfortunate that they didn't offer me the job a month ago.		D: W	as a woman couldn	it have been miter	tested iii 100tbaii	
I wish I	·					
2. Unfortunately, the financial crisis didn't start two months later. It for us to dismiss 200 workers in these days.	wouldn't be necessary		nslation: (max. 1	,		points
•		,	following sentences into E		ustá vástumals finns s	nančia svo svojednávání o
Ifwe						ispěla ve vyjednávání o nastavené na efektivní
3. Fortunately expense reports are filed via the intranet, so they can be						nout poradenskou firmu,
			navrhnout účinná op			omunikaci s koncovými ve vyjednávání.
If expense reports, they	·		-			• •
C. Put the VERBS and other words in brackets into their correct forms, add prepo- auxiliary verbs if necessary. You may need to use the passive forms of the verbs:	ritions, particles or (1 point each)					
The consultants (late, I	POSTPONE, DEAL)					
the major issues of their client. Instead of	(<i>RECOMMEND</i> ,					
WRITE) a report on the development of production, the consultants						
(URGE, the client, LEAK) some confidential is	nformation about their					
foreign operations. The consultants						
(TRY, MAKE, their employees, GIVE OUT) this information, which						
(CONSIDER) unethical behavior by the r	nanagement. Managers					
(<i>DISAPPOINT</i> , <i>HEAR</i>) such	news and have reacted					
quickly. They	(REFUSE, GO ON,					
COOPERATE) the consultancy. They						
(AVOID, PROPOSE, SUE, they) because settlement out of court						
(SEEM, BE) a better idea.						