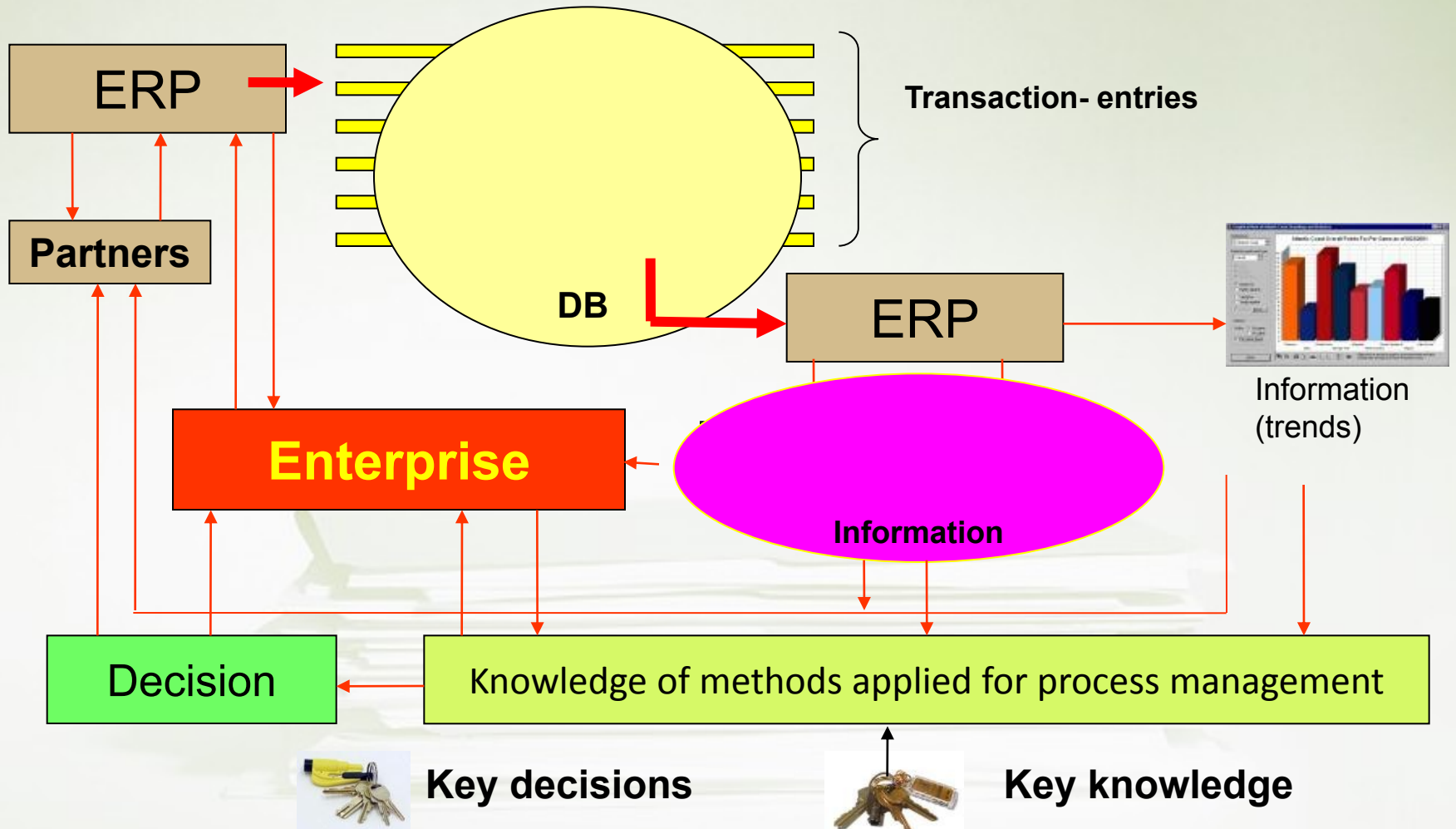


BASIC ERP ARCHITECTURE

Skorkovský, KPH, ESF MU, Brno



Simplified schema of ERP usage



Methods

- Theory of constraint
- Critical chain
- DBR
- Ishikawa Fishbone Diagram
- Boston matrix and PLC
- Magic Matrix (Gartner)
- Use of ERP analytic tools
- Pareto
- SWOT (basic and advanced)
- MRP,PRP-II.CONWIP,
- Advanced Planning and scheduling
- Kepner-Tregoe Method for decision making
- Prospect Theory
-

What could be controlled...



ERP

The main objective of **Enterprise Resource Planning**, or ERP, is to integrate all departments and functions across a company into a single system by using a common database, the value of which is to be able to have only one correct set of data.



Isolated Data Islands

Accounting
Island



Marketing

Marketing
& Sales
Islands



Accounting

Production
Island



Customer
Orders



Sales
Representatives



Customers



Production
Planning

Island of
Deliveries



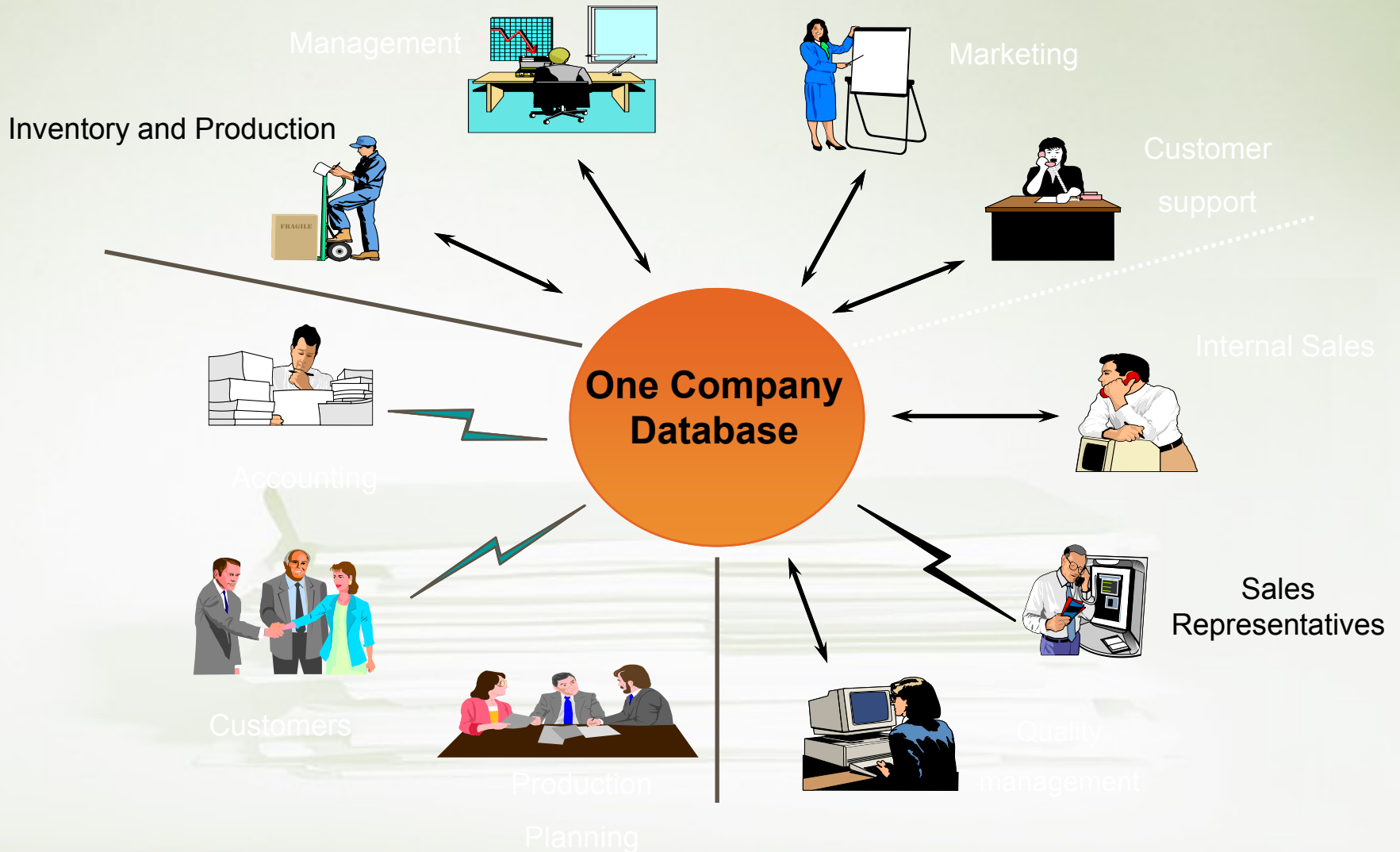
Quality Management

Quality
Management
Island



Inventory and Production

One Solution ● One Database ● All Microsoft

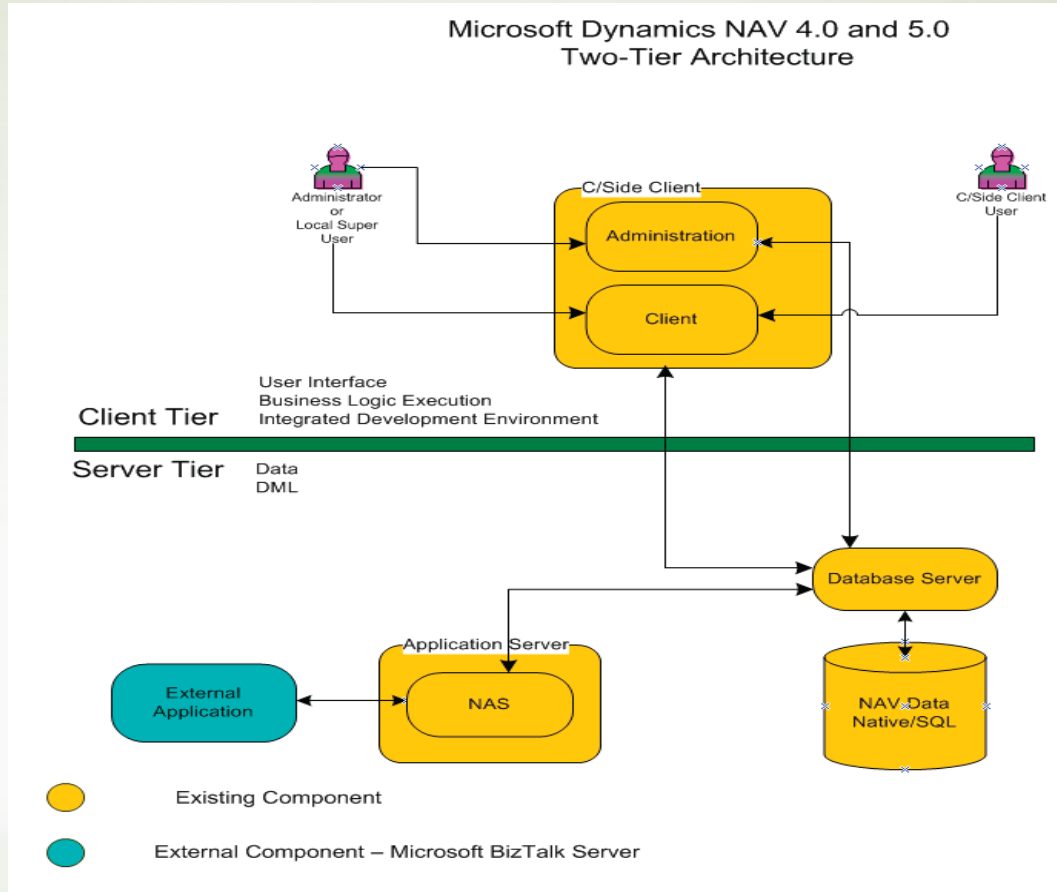


ISLAND SYSTEMS

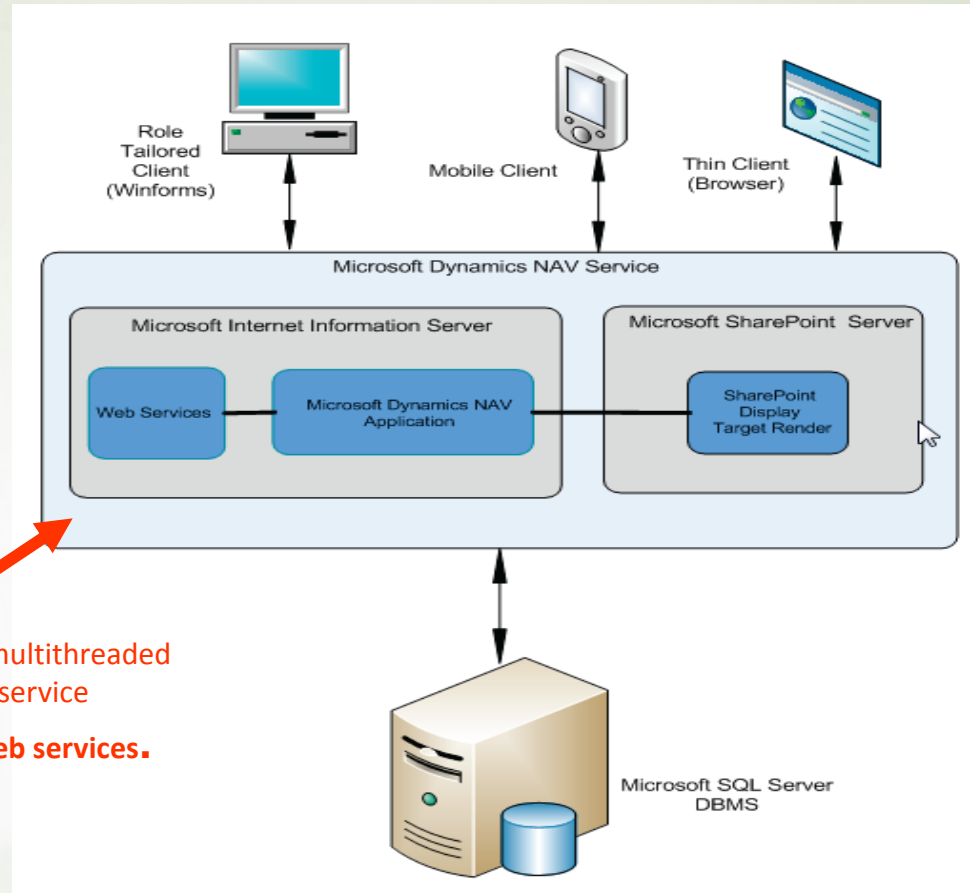
For example, records about inventory levels may be found in one database, while customer information may be found in its own separate database. Furthermore, these databases may be "island systems" (operating independently from each other and having no integration with other databases).

Warehouse data (examples)	Production Data (examples)	Sales & Customer Data (examples)
<ul style="list-style-type: none">• Physical location of items• Actual stock count• Number of items on hold (pending quality inspection)	<ul style="list-style-type: none">• Number of items to be produced• Number of items already produced• Capacity	<ul style="list-style-type: none">• Open sales orders• Confirmed sales orders• Customer information

Architecture 2-tier (2-vrstvy)



Architecture 3-tier (3-vrstvy)



The second tier is the multithreaded middle tier. This is the service tier that is based on **Web services**.

From hell to paradise –ERP (see meaning)



You can change a business in order to copy rigid functions of the software ERP

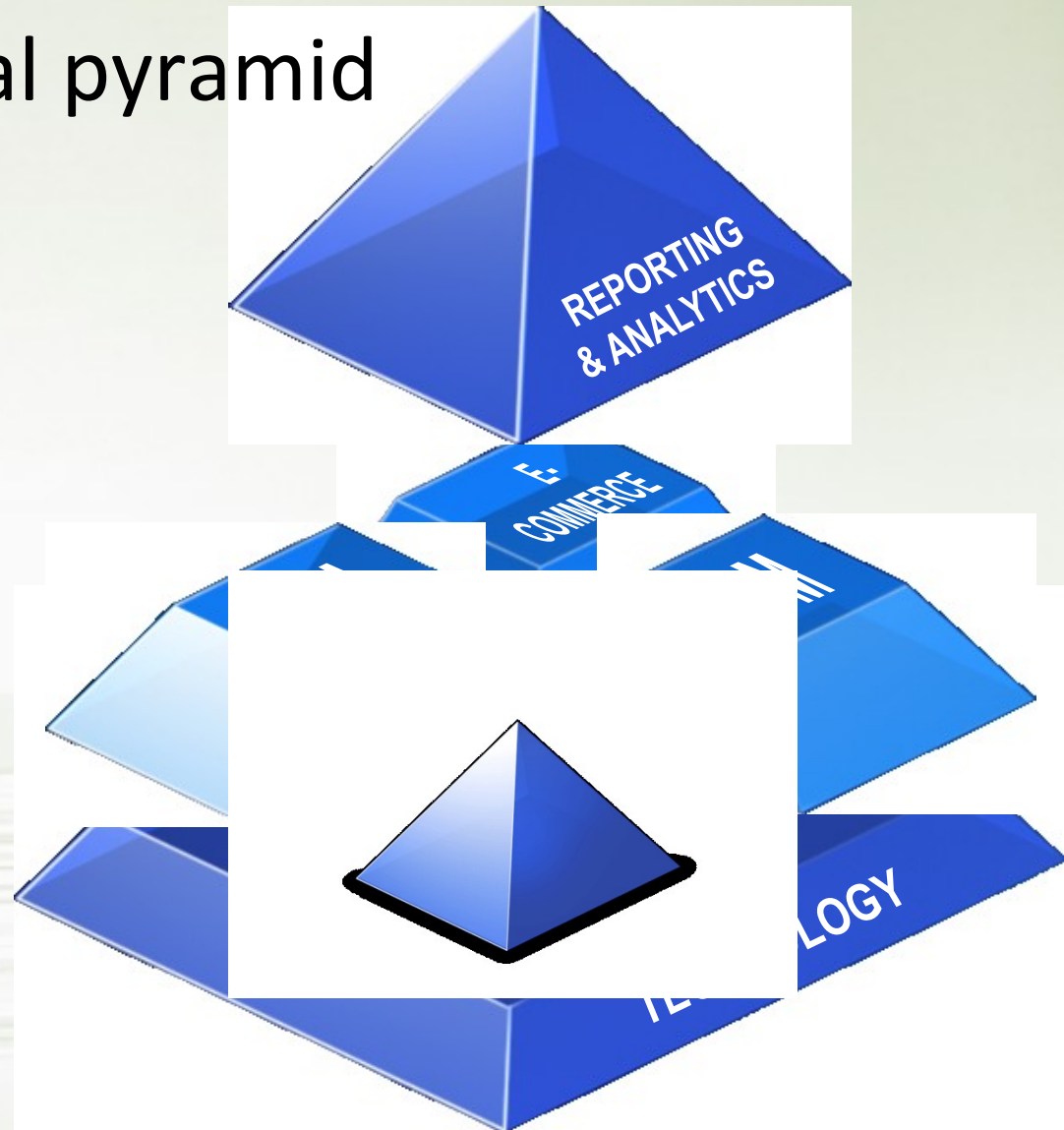
↓
Programming

You can change a software in order to support your business

↑
Parameter setup

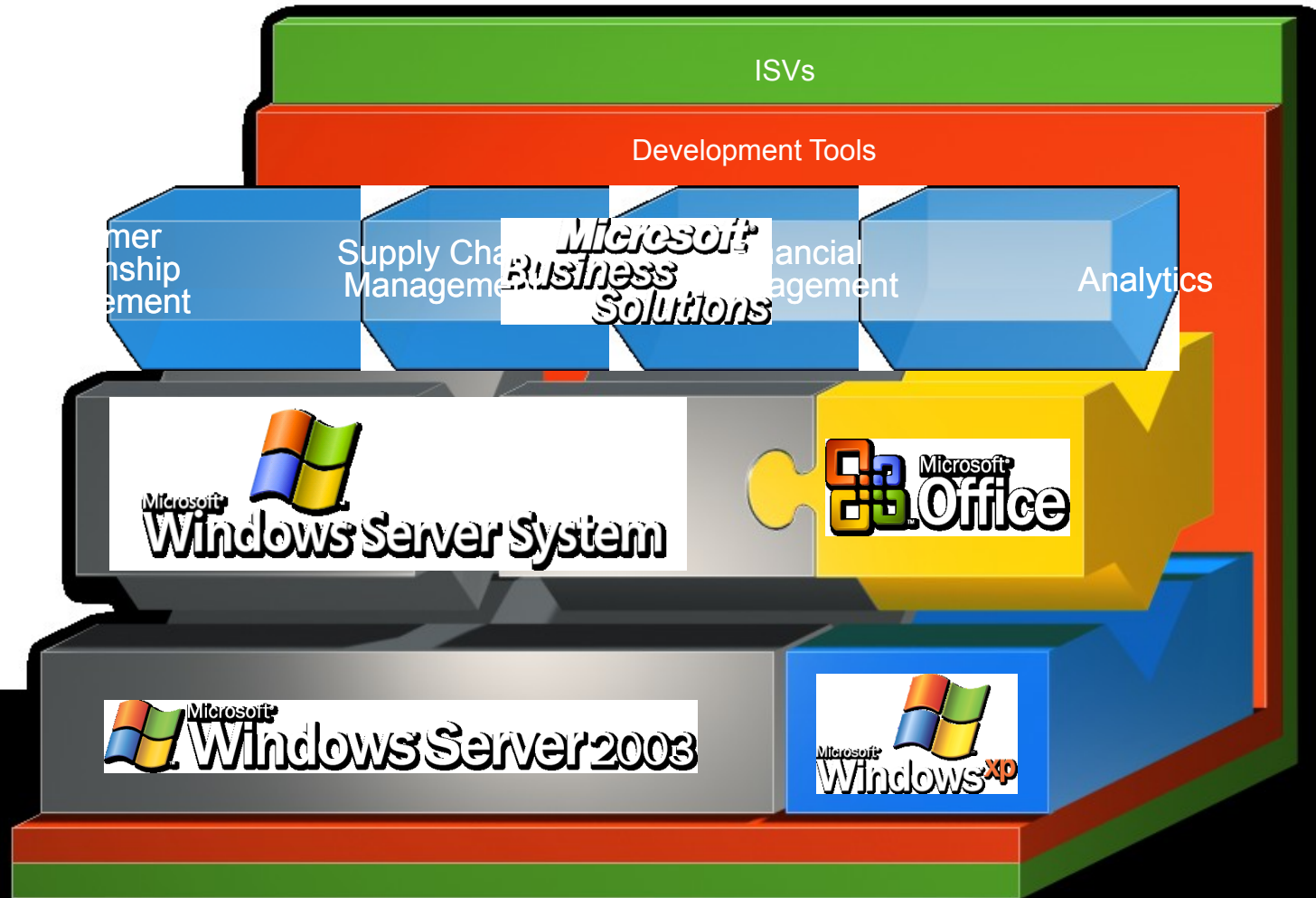


Technological pyramid



MICROSOFT
BUSINESS
SOLUTIONS
- NAVISION

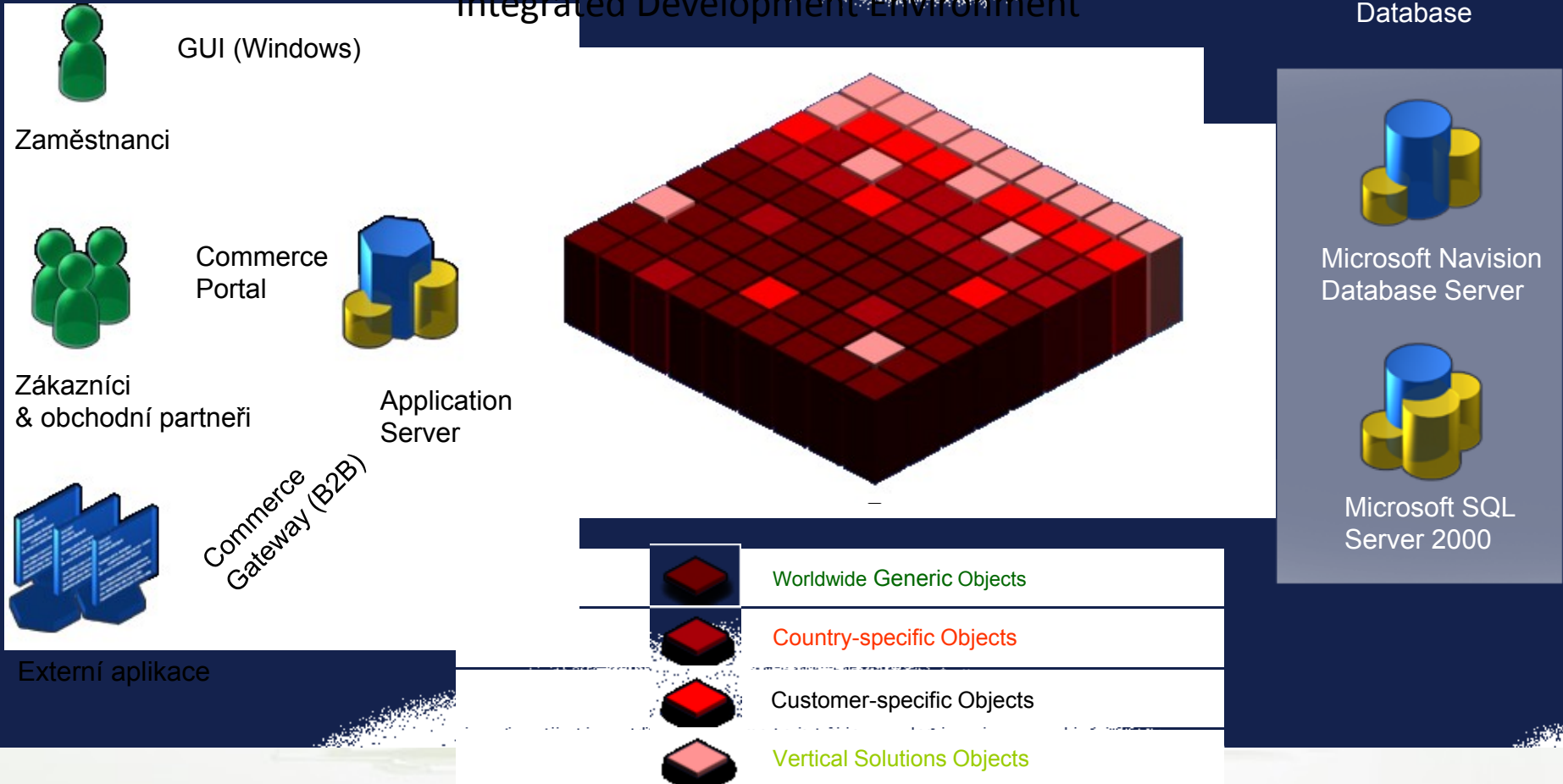
Integrated homogeneous solution



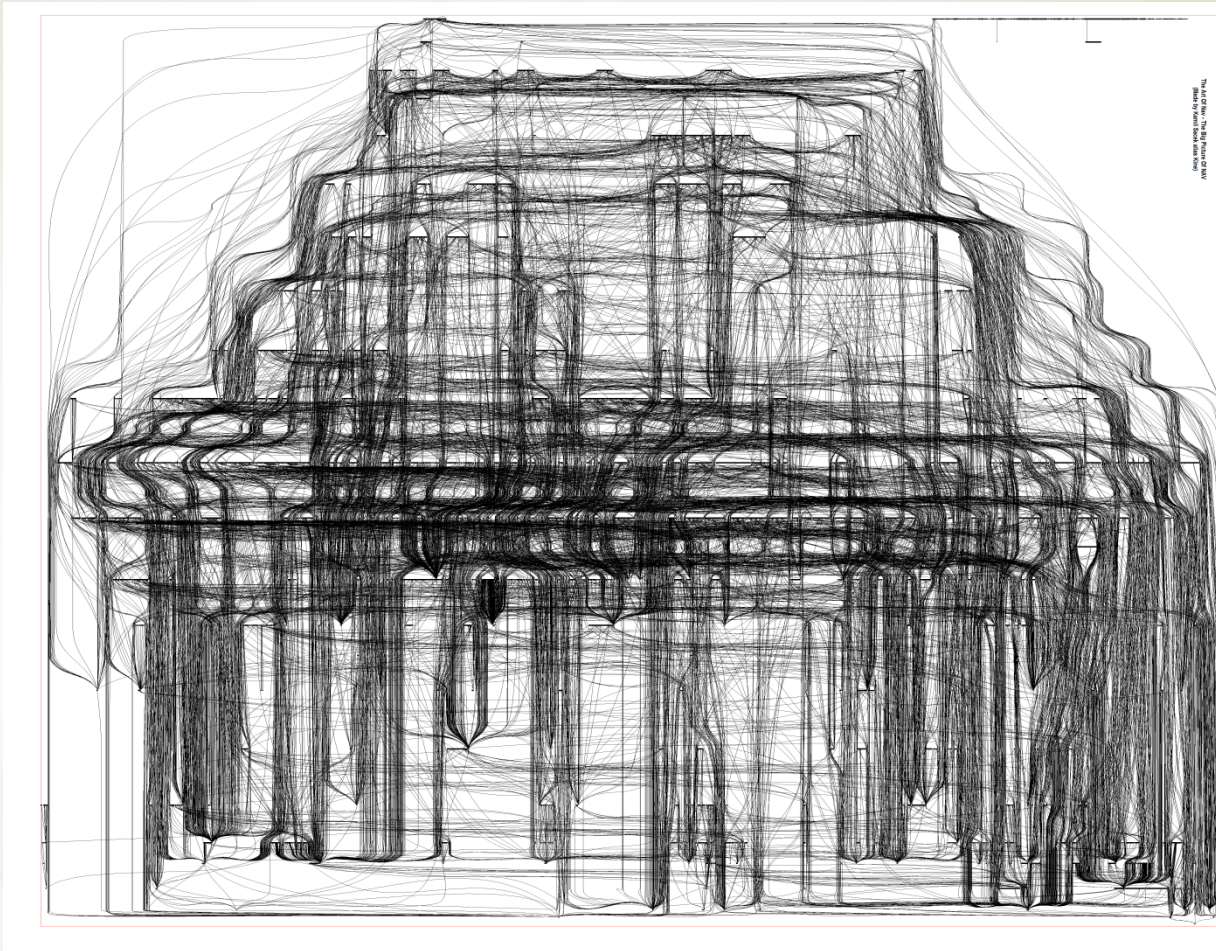
Unique architecture

Integrated Development Environment

Database

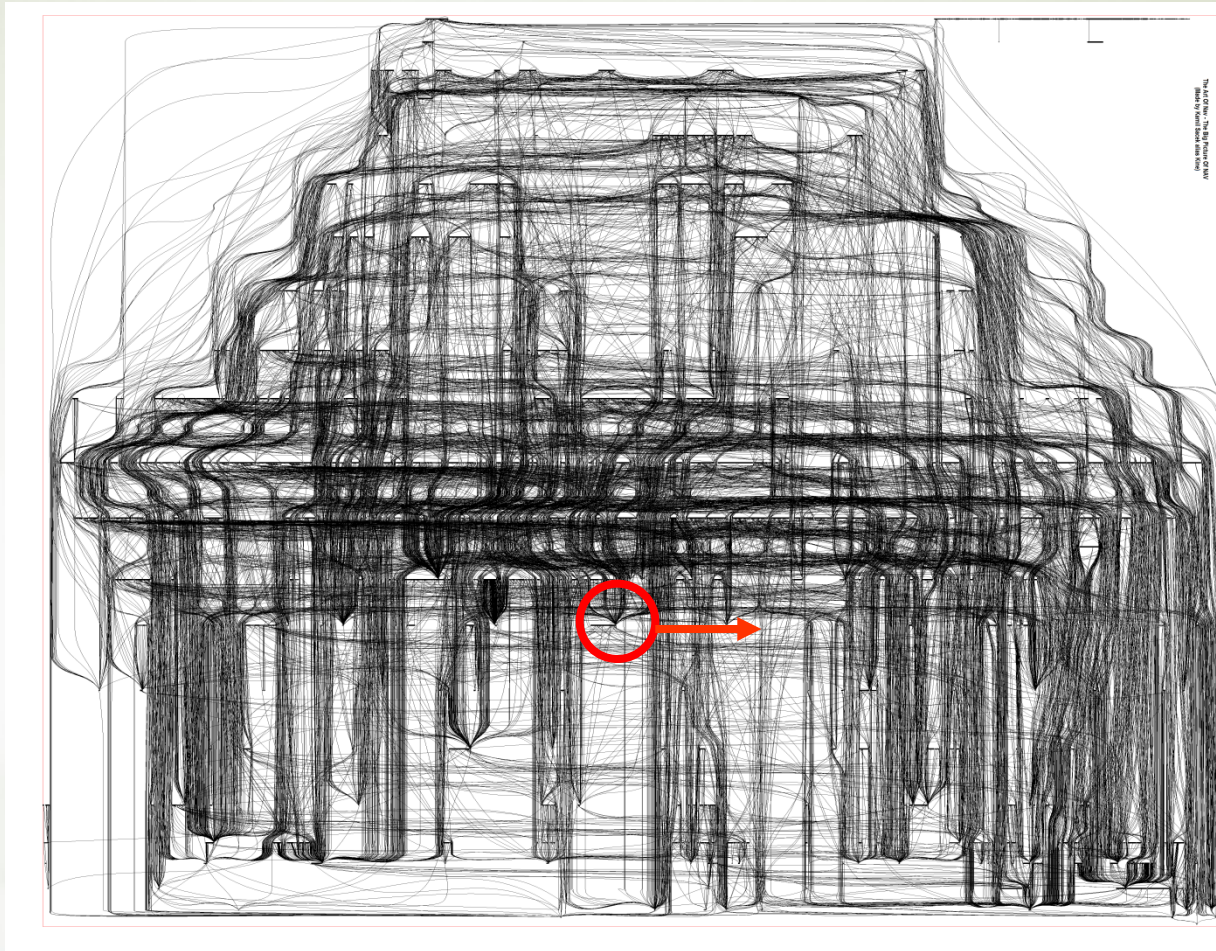


Relations among tables I



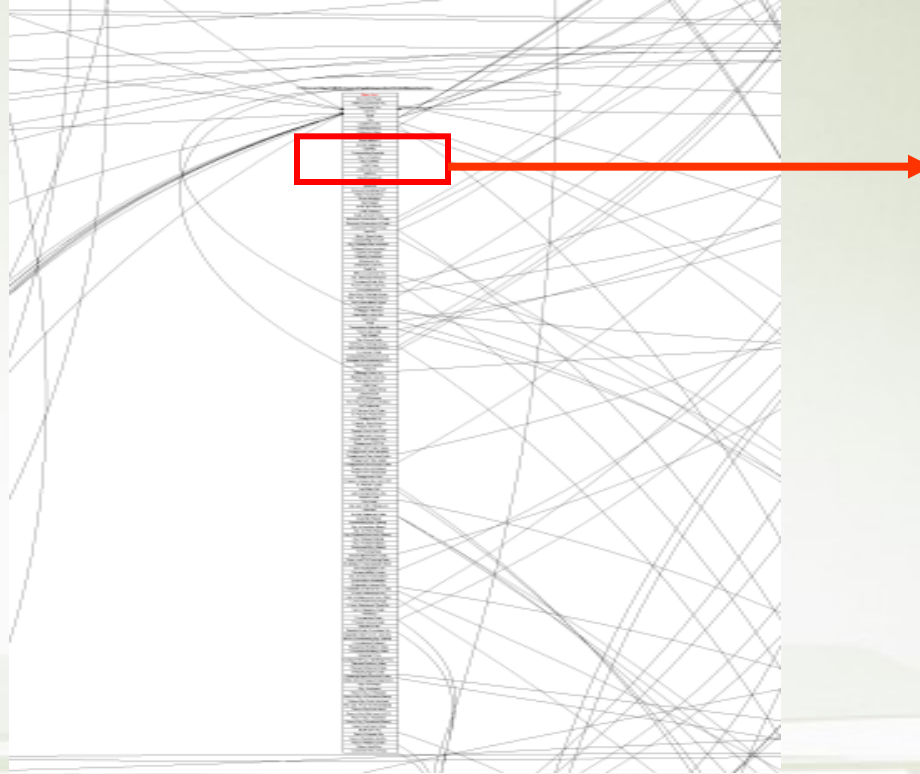
18.2.2013

Relations among tables II

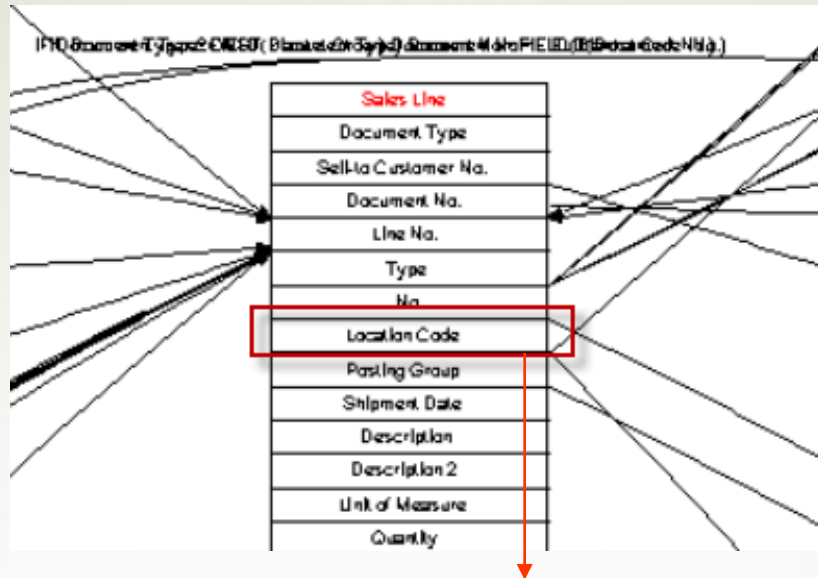


18.2.2013

One table and its relations I



One table (Sales Line) and its relations II



ERP NAV

Type	No.	Purch... Code	Drop Shipment	Description	Location Code	Quantity	Reserved Quantity	L
Item	1980-S		<input type="checkbox"/>	MOSCOW Swivel Chair, red	ZELENÝ	6		k ^

Item Information

- Item Card
- Availability (8)
- Substitutions (1)
- Sales Prices (0)
- Sales Line Dis... (1)

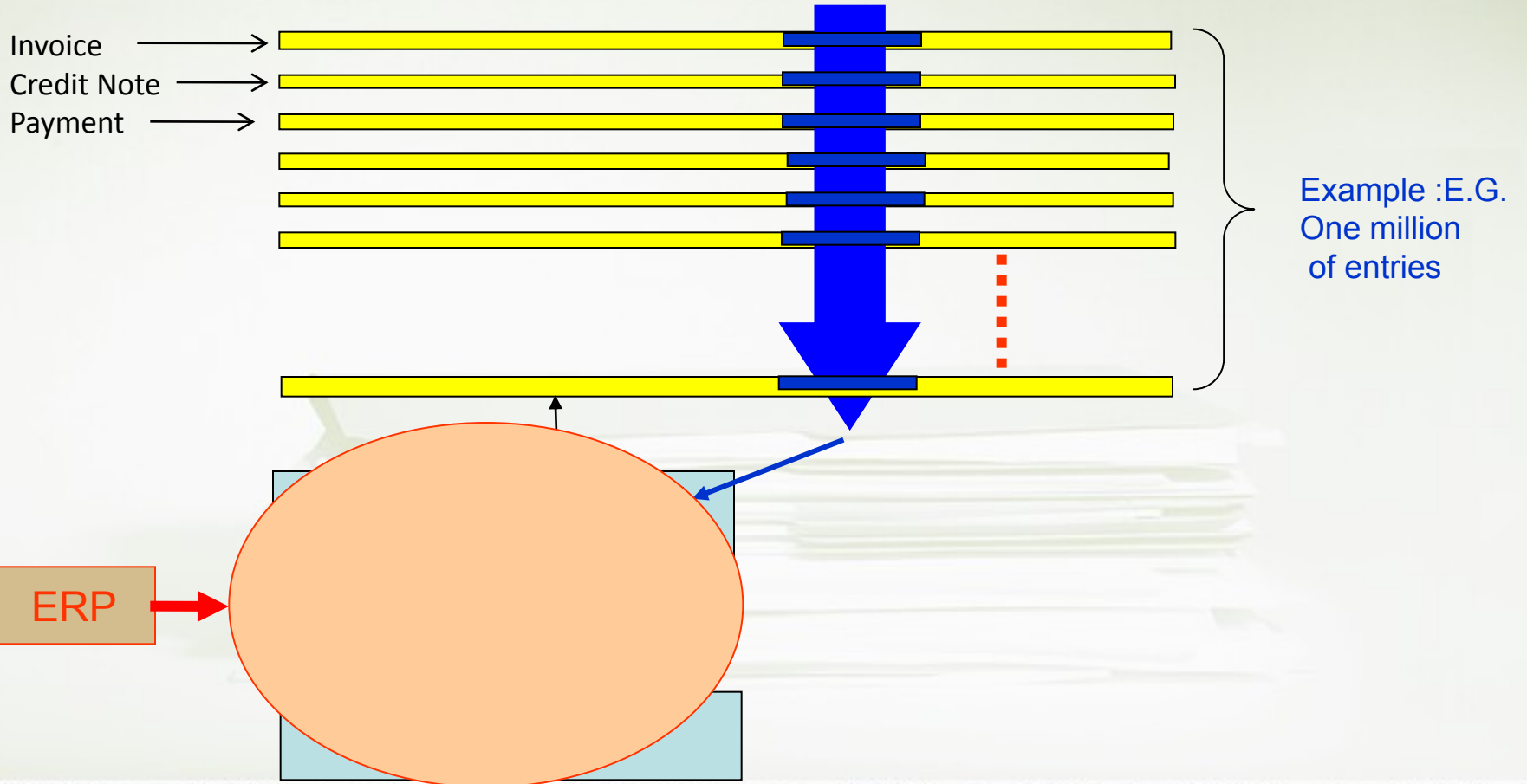
Order Line Functions Posting Print Help

Microsoft Dynamics NAV Sweet Points

- Windows compatible (menu, command, mutual relations to MS Office,..)
- Security (ID, passwords, roles, protocols)
- Menu and basic modules
- Shorthand keys and HELP
- Multilanguage
- Navigate and calculation (flow) fields, finding the reason why any document was created
- Reports
- Entries, dimensions

Calculation field and entries (transactions related to cards- tables)

Example : Field Amount = 



Main form (menu, toolbar, forms)

CRONUS CZ s.r.o. - Microsoft Dynamics NAV

File Edit View Tools Window Help

Financial Management

- General Ledger
 - Chart of Accounts
 - Budgets
 - General Journals
 - Analysis & Reporting
 - Intercompany Postings
 - Reports
 - History
 - Periodic Activities
- Cash Management
- Receivables
- Payables
- Fixed Assets
- Inventory
- Setup

Financial Management

Sales & Marketing

Purchase

Warehouse

Manufacturing

Jobs

Resource Planning

Service

Human Resources

Administration

Chart of Accounts

Name	Income/Balance	Totaling	Account Type	Gen. Posting Type	Gen. Bus. Posting Group	Gen. Prod. Posting Group	Net Change	Bal
Režie, kapacita	Income Statement		Posting					
Nákupní odchylka, kapacita	Income Statement		Posting					
Celkové náklady na kapac...	Income Statement	511050..511990	End-Total					
Travel expenses	Income Statement		Posting	Purchase		BEZ DPH	1 012 816,40	
Režie, suroviny	Income Statement		Posting					
Entertainment costs	Income Statement		Posting				149 170,50	
Other services	Income Statement		Begin-Total	Purchase	NÁRODNÍ	SLUŽBY		
Cleaning	Income Statement		Posting	Purchase	NÁRODNÍ	SLUŽBY	992 215,91	
Overhead services	Income Statement		Begin-Total	Purchase	NÁRODNÍ	SLUŽBY		
Phones	Income Statement		Posting	Purchase	NÁRODNÍ	SLUŽBY	2 029 440,00	
Postage	Income Statement		Posting	Purchase	NÁRODNÍ	BEZ DPH	121 574,70	
Other overhead services	Income Statement		Posting	Purchase	NÁRODNÍ	RŮZNÉ		
Overhead services, Total	Income Statement	518205..518295	End-Total				2 151 014,70	
Advertising	Income Statement		Posting	Purchase	NÁRODNÍ	RŮZNÉ	3 834 471,87	
Rent and renting	Income Statement		Begin-Total					
Renting of operational sp...	Income Statement		Posting					
Renting of vehicles	Income Statement		Posting					
Rent and renting	Income Statement	518405..518495	End-Total					

Account Balance Functions Help

Net Change: 18.12.08 FILTER

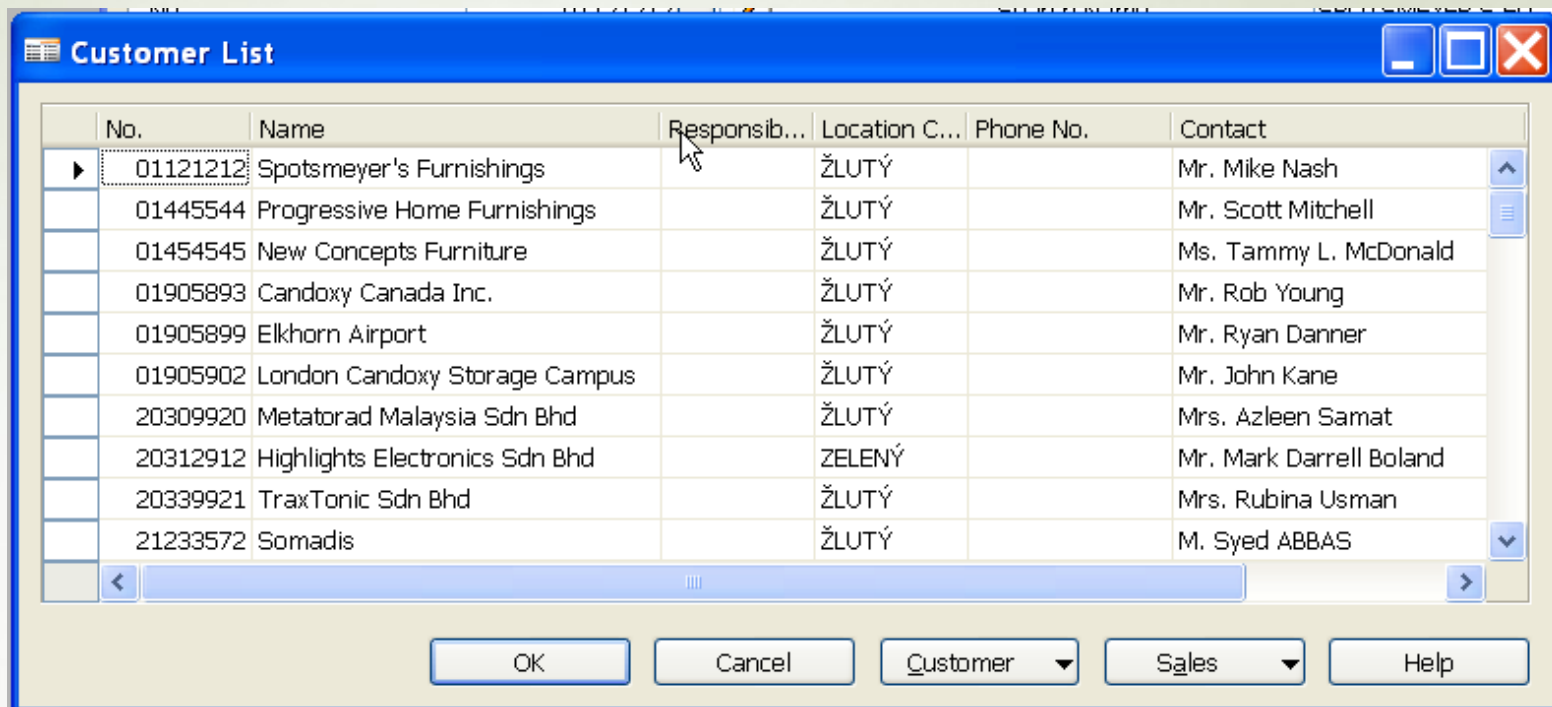
Start Odeslaná pošta ... 2 Microsoft Of... TEMPORARY OP... Angličtina - Lexi... CRONUS CZ s.r.... CS 10:19

Main forms (card, list, form->sub-form)

The screenshot shows a software window titled "01121212 Spotsmeyer's Furnishings - Customer Card". The window has a blue title bar and standard Windows window controls (minimize, maximize, close). Below the title bar are several tabs: "General" (selected), "Communication", "Invoicing", "Payments", "Shipping", and "Foreign Trade". The main area contains a form with two columns of fields. The left column includes: "No." (01121212), "Name" (Spotsmeyer's Furnishings), "Address" (612 South Sunset Drive), "Address 2" (empty), "Post Code/City" (US-FL 37125, Miami), "Country/Region Code" (US), "Phone No." (empty), "Primary Contact No." (empty), and "Contact" (Mr. Mike Nash). The right column includes: "Search Name" (SPOTSMYER'S FU...), "Balance (LCY)" (0,00), "Credit Limit (LCY)" (0,00), "Salesperson Code" (JM), "Responsibility Center" (empty), "Service Zone Code" (X), "Blocked" (empty), and "Last Date Modified" (09.06.08). At the bottom of the window are four buttons: "Customer", "Sales", "Functions", and "Help", each with a dropdown arrow.

Field	Value
No.	01121212
Name	Spotsmeyer's Furnishings
Address	612 South Sunset Drive
Address 2	
Post Code/City	US-FL 37125 Miami
Country/Region Code	US
Phone No.	
Primary Contact No.	
Contact	Mr. Mike Nash
Search Name	SPOTSMYER'S FU...
Balance (LCY)	0,00
Credit Limit (LCY)	0,00
Salesperson Code	JM
Responsibility Center	
Service Zone Code	X
Blocked	
Last Date Modified	09.06.08

Main forms (card, **list**, form->sub-form)



The screenshot shows a window titled "Customer List" with a table of customer records. The table has columns for No., Name, Responsib..., Location C..., Phone No., and Contact. The first row is selected, and a mouse cursor is pointing at the "Responsib..." column header. Below the table are buttons for "OK", "Cancel", "Customer", "Sales", and "Help".

No.	Name	Responsib...	Location C...	Phone No.	Contact
01121212	Spotsmeyer's Furnishings		ŽLUTÝ		Mr. Mike Nash
01445544	Progressive Home Furnishings		ŽLUTÝ		Mr. Scott Mitchell
01454545	New Concepts Furniture		ŽLUTÝ		Ms. Tammy L. McDonald
01905893	Candoxy Canada Inc.		ŽLUTÝ		Mr. Rob Young
01905899	Elkhorn Airport		ŽLUTÝ		Mr. Ryan Danner
01905902	London Candoxy Storage Campus		ŽLUTÝ		Mr. John Kane
20309920	Metatorad Malaysia Sdn Bhd		ŽLUTÝ		Mrs. Azleen Samat
20312912	Highlights Electronics Sdn Bhd		ZELENÝ		Mr. Mark Darrell Boland
20339921	TraxTonic Sdn Bhd		ŽLUTÝ		Mrs. Rubina Usman
21233572	Somadis		ŽLUTÝ		M. Syed ABBAS

Main forms (card, list, **form->sub-form**)

101018 New Concepts Furniture - Sales Order

General Invoicing Shipping Foreign Trade E - Commerce Prepayment Advance Invoice

No. 101018 Posting Date 25.01.08
Sell-to Customer No. 01454545 VAT Settlement Date 25.01.08
Sell-to Contact No. Order Date 25.01.08
Sell-to Customer Name New Concepts Furniture Document Date 25.01.08
Sell-to Address 705 West Peachtree Street Requested Delivery Date
Sell-to Address 2 Promised Delivery Date
Sell-to Post Code/City US-GA 31772 Atlanta Quote No.
Sell-to Contact Ms. Tammy L. McDonald External Document No.
No. of Archived Versions 0 Salesperson Code JM
Reason Code Campaign No.
Responsibility Center
Status Open

Customer Information

Sell-to Customer
• Ship-to Addresses (0)
• Contacts (2)
Bill-to Customer
• Avail. Credit 0

Type	No.	Purch... Code	Drop Shipment	Description	Location Code	Quantity	Reserved Quantity	U
Item	1980-S		<input type="checkbox"/>	MOSCOW Swivel Chair, red	ZELENÝ	6		k

Item Information

• Item Card
• Availability (8)
• Substitutions (1)
• Sales Prices (0)
• Sales Line Dis... (1)

Order Line Functions Posting Print Help

Partner

What

Table->Form principle

Field No.	Field Name	Data Type	Length
1	No.	Code	20
2	Name	Text	50
3	Search Name	Code	50
4	Name 2	Text	50
5	Address	Text	50
6	Address 2	Text	50
7	City	Text	30
8	Contact	Text	50
9	Phone No.	Text	30
10	Telex No.	Text	20
14	Our Account No.	Text	20
15	Territory Code	Code	10
16	Global Dimension 1 Code	Code	20
17	Global Dimension 2 Code	Code	20
18	Chain Name	Code	10
19	Budgeted Amount	Decimal	
20	Credit Limit (LCY)	Decimal	
21	Customer Posting Group	Code	10
22	Currency Code	Code	10
23	Customer Price Group	Code	10
24	Language Code	Code	10



General Communication Invoicing Payments Shipping Foreign Trade

No. 01121212 Search Name SPOTSMEYER'S FU...

Name Spotsmeyer's Furnishings Balance (LCY) 0,00

Address 612 South Sunset Drive Credit Limit (LCY) 0,00

Address 2 Salesperson Code JM

Post Code/City US-FL 37125 Miami Responsibility Center

Country/Region Code US Service Zone Code X

Phone No. Blocked

Primary Contact No. Last Date Modified 09.06.08

Contact Mr. Mike Nash

Table x->Table y relations

01121212 Spotsmeyer's Furnishings - Customer Card

General Communication Invoicing Payments Shipping Foreign Trade

No. 01121212 Search Name SPOTSMYER'S FU...

Name Spotsmeyer's Furnishings Balance (LCY) 0,00

Address 612 South Sunset Drive Credit Limit (LCY) 0,00

Address 2

Post Code/City **US-FL 37125** Miami

Country/Region Code US Salesperson Code JM

Phone No.

Primary Contact No.

Contact Mr. Mike Nash Responsibility Center Service Zone Code X Blocked Last Date Modified 09.06.08

Customer Sales Functions Help

Post Codes

Code	City
UG-KLA	Kampala
US-AL 35...	Birmingham
US-FL 37125	Miami
US-GA 31...	Atlanta

X= Customer
Y=Post Code

✓	84 Fax No.	Text
✓	85 Telex Answer Back	Text
✓	86 VAT Registration No.	Text
✓	87 Combine Shipments	Boolean
✓	88 Gen. Bus. Posting Group	Code
✓	89 Picture	BLOB
✓	91 Post Code	Code
✓	92 County	Text

CRONUS CZ s.r.o. - Microsoft Dynamics NAV - [Table Relation]

Table	Field
Post Code	↑

CRONUS CZ s.r.o. - Microsoft Dynamics NAV - [Post Code - Properties]

DateFormula	<No>
ValuesAllowed	<>
SQL Data Type	<Undefined>
TableRelation	"Post Code"
ValidateTableRelation	No
TestTableRelation	No

Balance, Payments,..

Business Case Principles

Customer table

Sales Entry in database
(Type Invoice)

Sales Order
Header

F11

Item Chair 4 pcs 30 EURO

Item Table 1 pcs 100 EURO

Entries in General Ledger

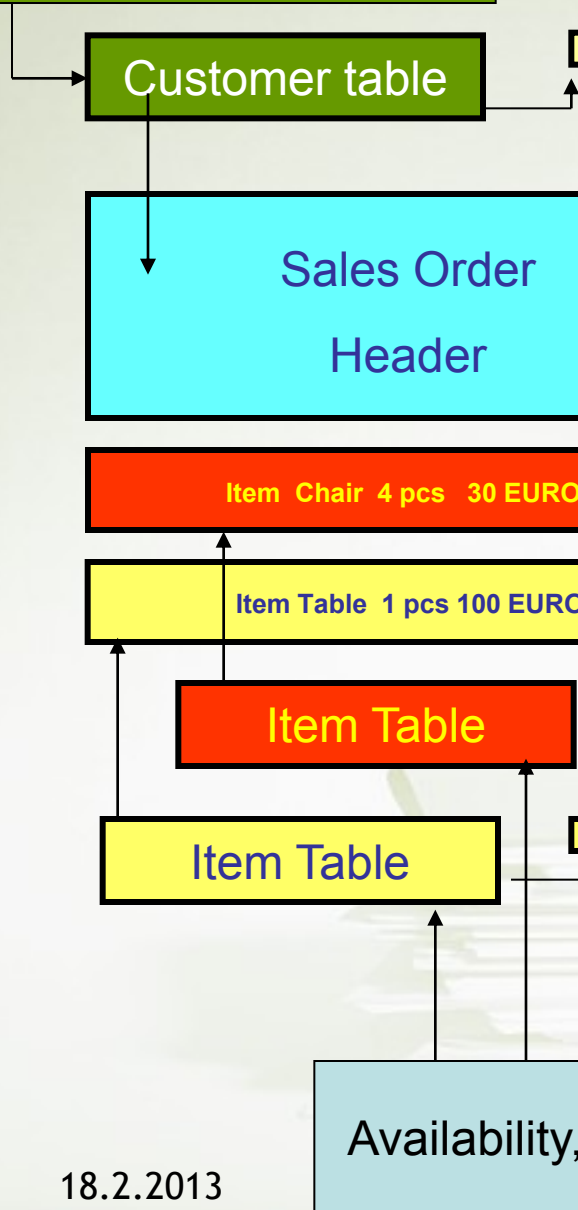
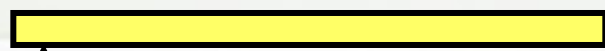
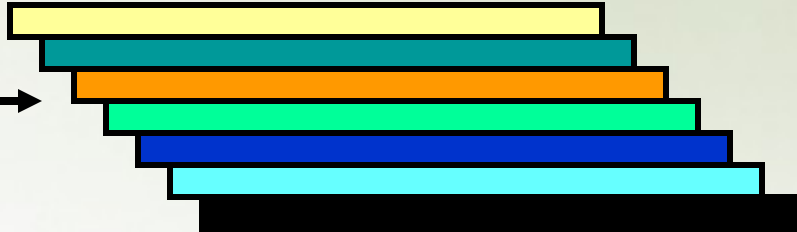
Item Table

Item Ledger Entries
in database
(Types Sales)

Item Table

Availability, Costs,...

F11 = posting, booking to G/L,...



Thanks for your attention



18.2.2013