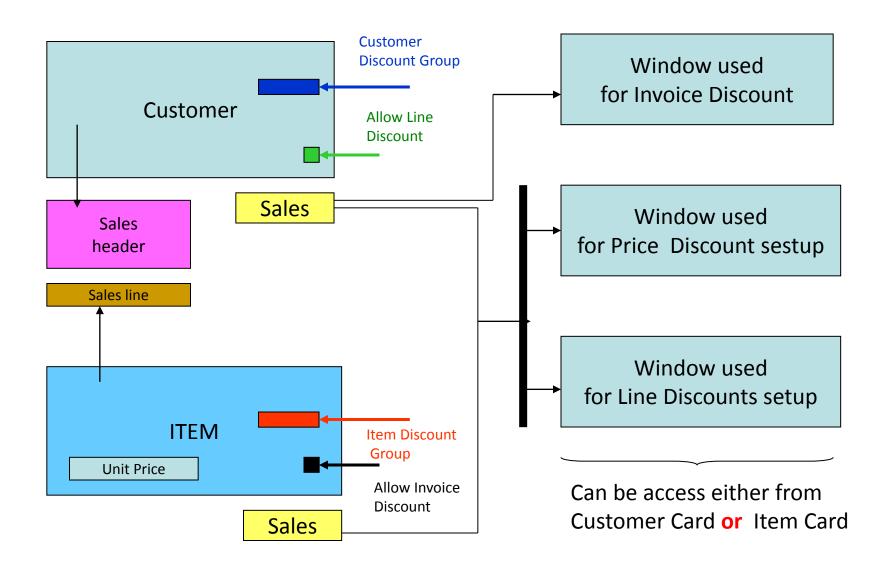
Sales Discounts

Skorkovský, ESF MU

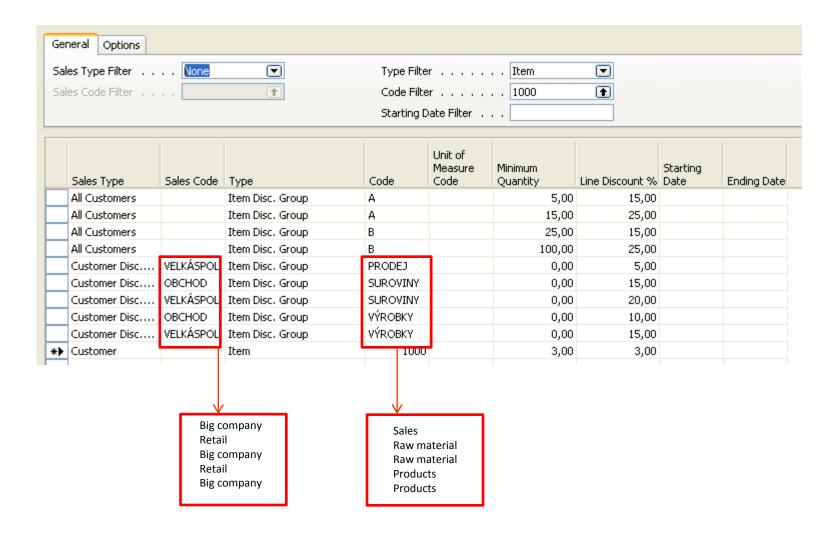
Basic Blocks



Window used for Line Discounts Setup (%)

Sales Type	Sales Code	Type	Code	Unit of Measure	Minimum	Line discount %	Starting date	Ending date
Customer	10000	70102 (Item number)		PCS	10	2		
Customer Discount Group	Large Account	Item Discount Group	RESALE		20	4		
All Customers					5			
Campaign	Spring Campaign	Item Discount Group	BOOKS		3	7		

Window used for Line Discounts Setup (%)



Window used for Sales Price Discounts Setup

G	General Options									
	Sales Type Filter None				Item No Startino	•				
	Sales Code Filter Starting Date Filter									
	Sales Type	Sales Code	Item No.	Unit of Measure Code	Minimum Quantity	Unit Price	Starting Date	Ending Date		
	Customer	10000	1170		3,00	2,00				
	All Custo		1936-5		0,00	5.410,00	18.01.08			
	All Custo		1972-W		0,00	843,345	01.01.08			
*	Custome	TOPA1	70001		10,00	20,00				

New Unit Price <> Unit Price on the Item Card

Sales Discounts Calculation

Unit Price	New Unit Price After Discount is granted	Allowed Line % Discount	Line Disco unt %	Minimum	Quantity on Sales Line	Suggested Unit Price after Discount is Granted
10,00		Yes	0,00	10,00	20,00	10,00
10,00		Yes	10,00	10,00	11,00	9,00
10,00		Yes	10,00	10,00	9,00	10,00
10,00	8,00	Yes	10,00	10,00	9,00	8,00
10,00	8,00	Yes	10,00	10,00	11,00	7,20
10,00	8,00	Yes	20,00	20,00	21,00	6,40
10,00	8,00	No	20,00	20,00	21,00	8,00