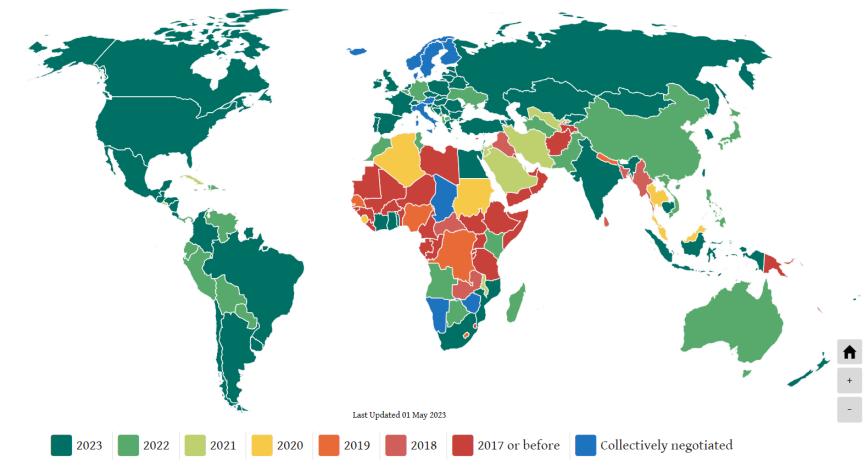
Wages around the globe

Martin GUZI Masaryk University <u>martin.guzi@econ.muni.cz</u>

When was the Minimum Wage last updated in your country?

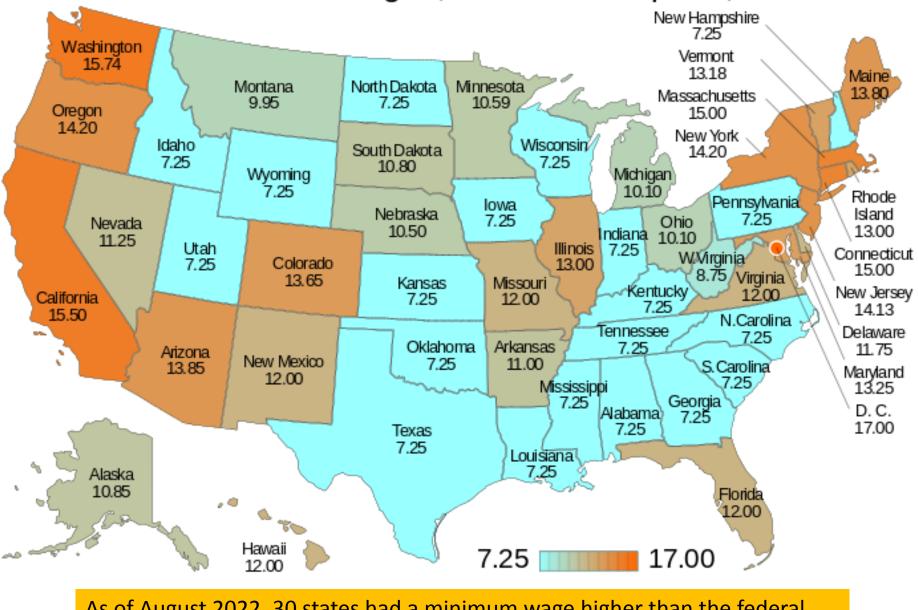




* Venetian Red colour indicates those countries which last updated minimum wages in 2017 or earlier.

** In countries where minimum wages are collectively negotiated, the last updated date is merely arbitrary and the actual date of minimum wage revision may be different.

State minimum wages, in dollars. Sept 30, 2023

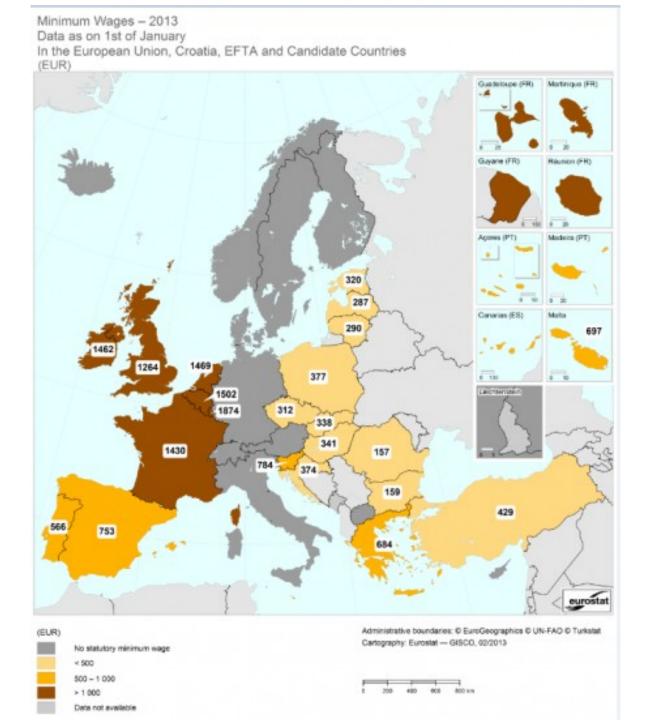


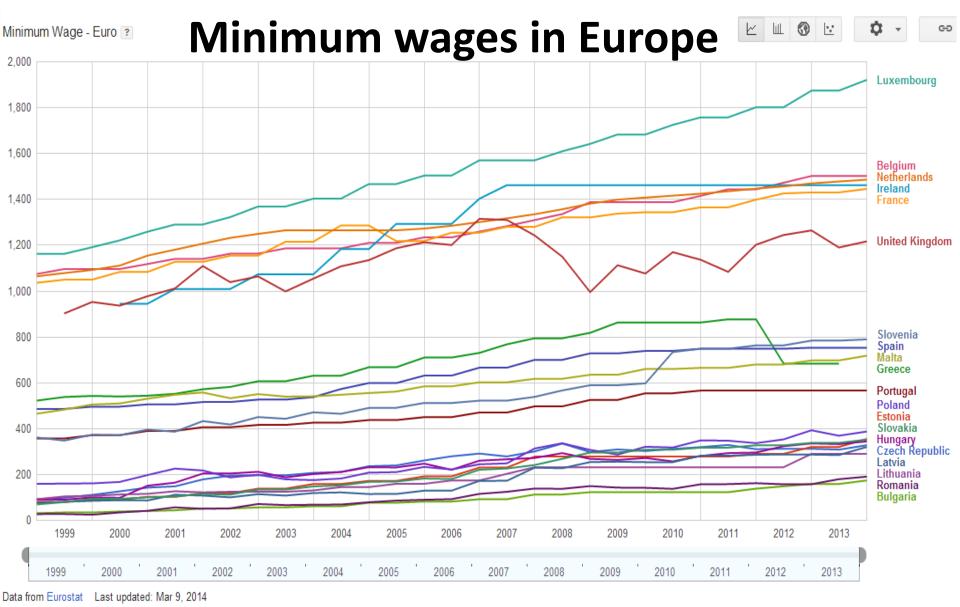
As of August 2022, 30 states had a minimum wage higher than the federal minimum.

Minimum wage in US makes people poor in 2023

- Individuals earning below \$14,580 per year are considered poor
- Poverty threshold is \$30,000 per year for family 2+2.
- Federal minimum wage of **\$7.25** per hour provides a full-time worker with \$15,000 annual income (working 40 hours per week for 52 weeks).
- Family depending on minimum income (determined by government) is therefore considered poor by the same government.

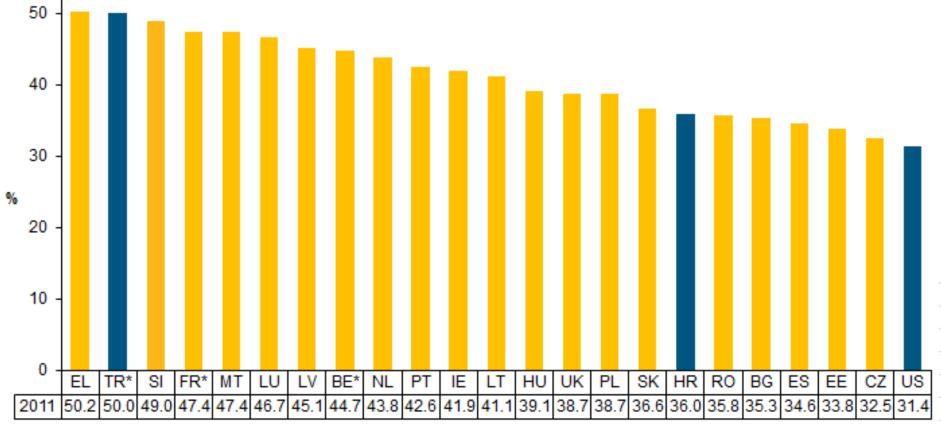
<u>http://livingwage.mit.edu/metros/42660</u> <u>https://www.thebalance.com/federal-poverty-level-definition-guidelines-chart-3305843</u> <u>https://www.healthcare.gov/glossary/federal-poverty-level-fpl/</u>





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Monthly minimum wage as a proportion of average monthly earnings (%)



*BE, FR and TR: 2010. BE, EL: B-S without section O.

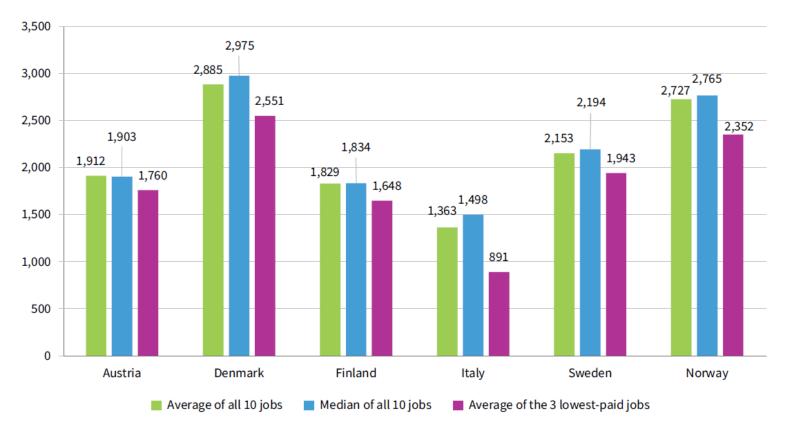
Source: Eurostat, 2011

Note: Monthly minimum wage as a proportion of average monthly earnings in industry and services.

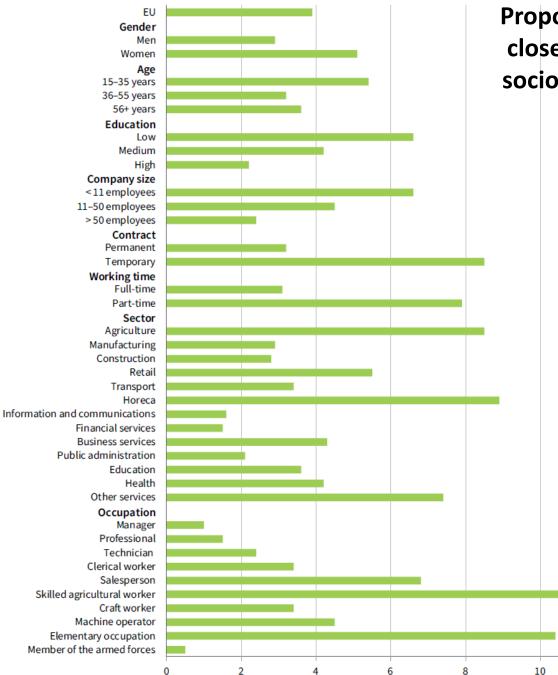
These 10 low-paid jobs are: domestic cleaners cleaners and helpers in offices shop sales assistants waiters and bartenders cooks home-based personal care workers childcare workers agricultural, forestry and fishery labourers couriers and newspaper or parcel deliverers

Collectively agreed minimum wages for low-paid jobs

Figure 7: Collectively agreed average and median monthly wages (€) in 10 low-paid jobs, January 2022

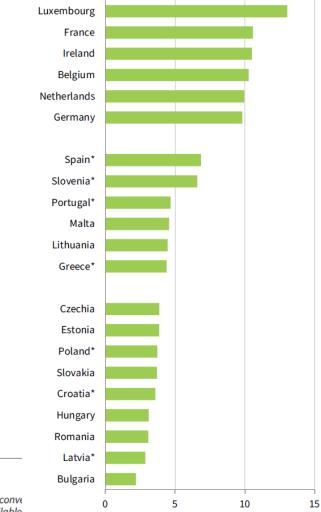


Note: Rates for countries with more than 12 wage payments per year were converted by dividing the annual sum of the minimum wage by 12 calendar months. Hourly rates were converted to monthly rates by applying the average number of usual weekly hours. **Source:** Network of Eurofound Correspondents, based on pay rates set in the largest collective agreements related to the 10 jobs



Proportion of EU employees earning close to the minimum wage (%), by sociodemographic and employment characteristics, EU, 2018

Figure 2: Hourly minimum wages (€), 21 EU Member States, 2022

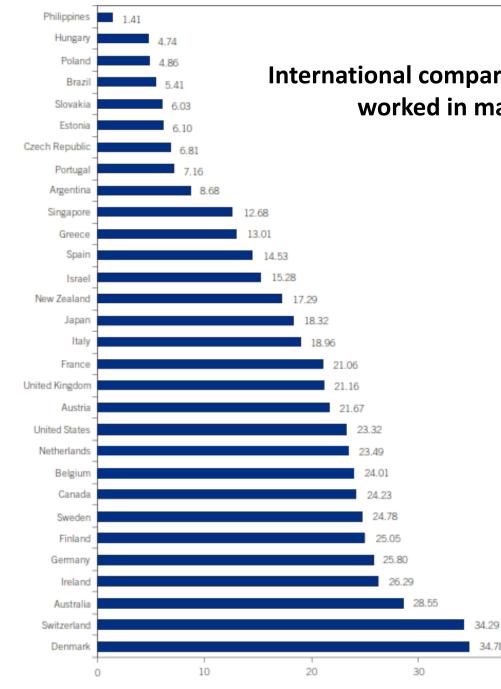


Note: The EU aggregate excludes Bulgaria, Croatia and Romania. These Member States provide wage information in net terms and the conve into gross terms cannot be done because OECD tax data on employee social security contributions and personal income tax are not available.

How do we compare economies?

– comparison of one country vs. another
– comparison of same country at different time

- We look at:
 - GDP
 - □ Inflation
 - Unemployment
 - □ Wage rates



US dollars, 2010

International comparison of hourly direct pay for time worked in manufacturing, 2010 (US\$)

34.78

40

Source: Adapted from ILO Global Wage Report 2012/13



"The best indicator of country development is the wage rate of ordinary people"

Prof. Orley Ashenfelter (Princeton University)

Orley pioneered empirical testing of economic hypotheses and creative data collection. He used data on wage rates of workers at McDonald's restaurants around the world, for a simple convincing measure of comparable wage rates. He also works on non-labor topics - the study of wine prices

topics - the study of wine prices and quality determinants or an analysis of the famous 'Judgement of Paris.'

Ashenfelter's study

- Measurements of wages for:
 - Identical jobs
 - Producing identical products
 - Firms with identical technology
 - Units of Measurements:
 - □ The price of BigMac



- □ Wage rate in the basic entry-level עיין a. McDonald's restaurants
- McWage expressed in Big Macs per Hour



McDonald's Restaurants

- Reasons for selection
 - Standardized protocol for employee w
 - Little/no variation in food ingredients
 - Little/no variation in food preparation
 - Same technology
 - Standard work operations manual
 - U.S.-style work practices (franchise)
 - The Big Mac is a standardized hamburger sandwich



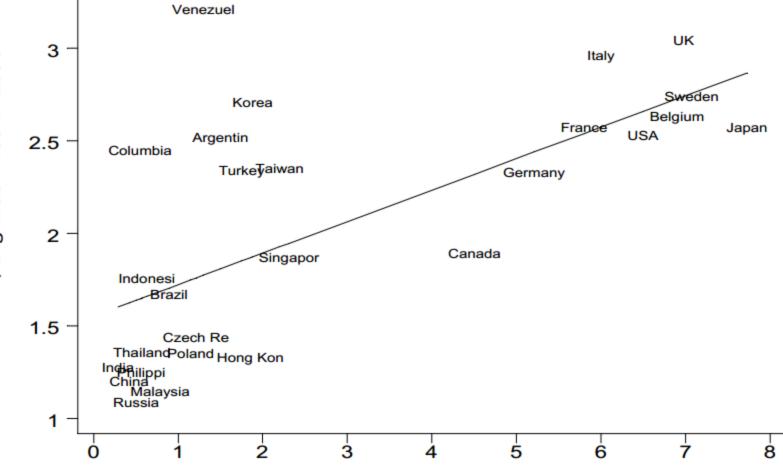
Result of Study

Extraordinary differences in wage rates of workers doing the same job in countries at different level of economic development.

Western Europe, US, Japan rates are

- □ 3 5 times higher than Eastern Europe, Korea, Brazil
- □ More than 5x higher than China, India, Colombia

McDonald's Prices and Wages

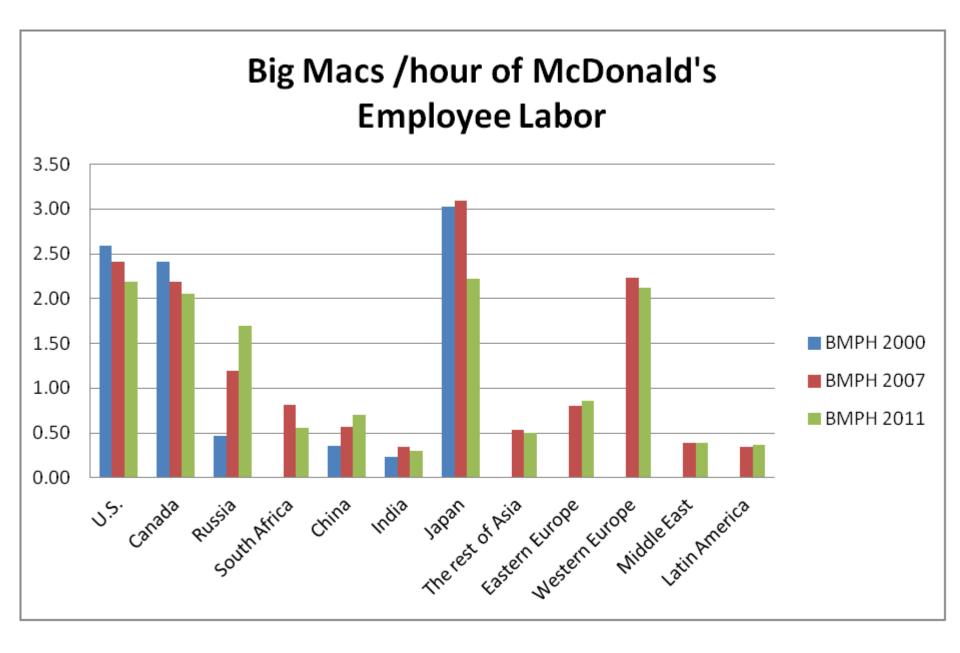


\$ Hourly McWage Rate in 2000

\$ Big Mac Price in 2000

Empirical Findings

- Great variance in overall wage rates
 From \$0.29 in India to \$7.73 in Japan
- Relative equality within developed countries
 - Western Europe (e.g. Italy \$6.00, Sweden \$7.07),
 USA \$6.50, Japan \$7.73
- Prices of Big Mac vary less than wages
 From \$1.07 in Russia to \$3.19 in Venezuela



Limitation of study

- The reported wages are "gross wages" without tax adjustments (while personal income taxes are different across countries, the adjusted data will have the same order of ranking).
- The impact of minimum wage legislation, affect reporting of the wage data.
- The BigMac price is affected by local prices (e.g. rental prices, energy prices)

Do pay levels of low-skilled respond to minimum wage legislation?

- Entry-level wages of crew from 10 thousand McDonald's restaurants in the US (2016-2020)
- Variation in min. wages across US counties
- Possible effects of minimum wage increase
 - Product price increase
 - Technology introduction
 - Employment effects

The effects of min. wage increase

- Restaurants preserve pay 'premium' above the (increasing) minimum wage level
- Touch-screen ordering kiosks were not introduced in response to min. wage increase.
- Very little effect on prices of Big Mac sandwich
- Literature documents no/small min. wage employment effects in the fast food industry

What is wage?

Wage is monetary compensation paid by an employer to an employee in exchange for work done.

What determines wages?

- Country and region
- Productivity (education, experience)
- Gender
- Firm characteristics
- Job characteristics
- Public/private sector
- Institutions (e.g. minimum wage, unions)
- Other: appearance, ethnicity, agility, motivation, persistence, creativity, ingenuity, ect.

The Earnings Function

- Main tool for looking at wage inequality is the earnings function (first used by Mincer 1958) – a regression of log hourly wages on some characteristics:
- Earnings functions contain information about both absolute and relative wages but we will focus on latter
- Think of the equation as an estimate of the expectation of log wages conditional on x

Results of wage equation for Czechia

	(1)	(2)		(1)	(2)
Female	-0.24	-0.26	Industry relat. to Agriculture		
Educ. Relat. to Primary			Mining	0.26	0.32
Apprenticeship	0.08	0.07	Manufacturing	0.21	0.21
Secondary w/ GCE	0.34	0.32	Utilities	0.39	0.36
College and University	0.82	0.82	Construction	0.22	0.21
Post-graduate	1.04	1.04	Retail	0.10	0.08
Age	0.04	0.04	Hotels	0.07	0.15
Age squared	-0.04	-0.04	Transport	0.25	0.25
Part-time	-0.05	-0.05	Banks	0.54	0.63
Firm size (employment)	0.06	0.07	RealEstate+R&D.	-0.02	-0.03
Firm size squared	-0.02	0.04	Other Services	0.12	0.11
			_const	3.49	3.48
	Trade unions			0.004	

N 1m 0.5m

Stylized facts to be deduced from this earnings function

- women earn less than men
- ethnic minorities earn less than whites
- education is associated with higher earnings
- wages are a concave function of experience, first increasing and then decreasing slightly
- wages are a concave function of job tenure
- wages are related to 'family' characteristics
- wages are related to employer characteristics e.g. industry, firm size, private/public
- union workers tend to earn more

The variables included here are common but there are many others factors affecting wage

- Labour market conditions e.g. unemployment rate, 'cohort' size
- Other employer characteristics e.g. profitability
- Computer use- e.g. Krueger, QJE 1993
- Beauty Hamermesh and Biddle, AER 1994
- Height Persico, Postlewaite, Silverman, JPE 2004
- Sexual orientation Arabshebaini et al., 2005
- R2 in wage equation is not very high rarely above
 0.5 and often about 0.3. So, there is a lot of
 unexplained wage variation

Problems with Interpreting Earnings Functions

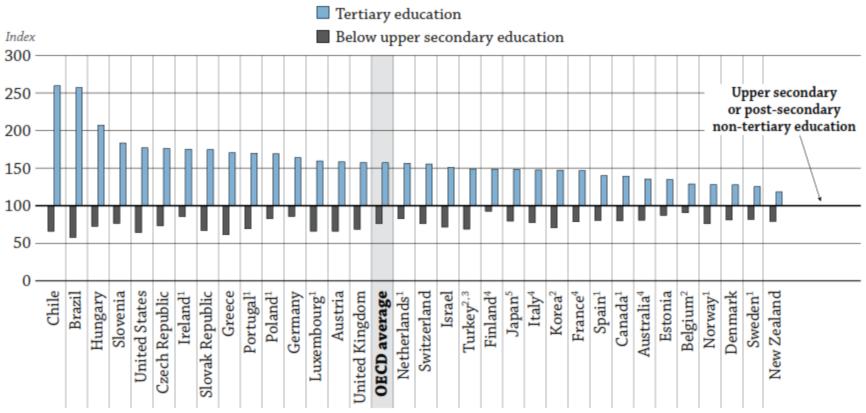
- Earnings functions are regressions so potentially have all usual problems:
 - endogeneity e.g. correlation between job tenure and wages
 - omitted variable e.g. 'ability'
 - selection not everyone works e.g. the earnings of women with very young children
- Tell us about correlation but we are interested in causal effects and 'correlation is not causation'

Learn More, Earn More

- Having a tertiary degree is linked to higher pay
- Diploma as a signal of high-ability or more human capital (quality of education)
- Education is access to better occupations
- Less education often means fewer choices
- With more graduates returns to education decline

Chart A6.1. Relative earnings of 25-64 year-old workers, by educational attainment (2011)

Upper secondary or post-secondary non-tertiary education = 100



1. Year of reference 2010.

2. Earnings net of income tax.

3. Year of reference 2005.

4. Year of reference 2009.

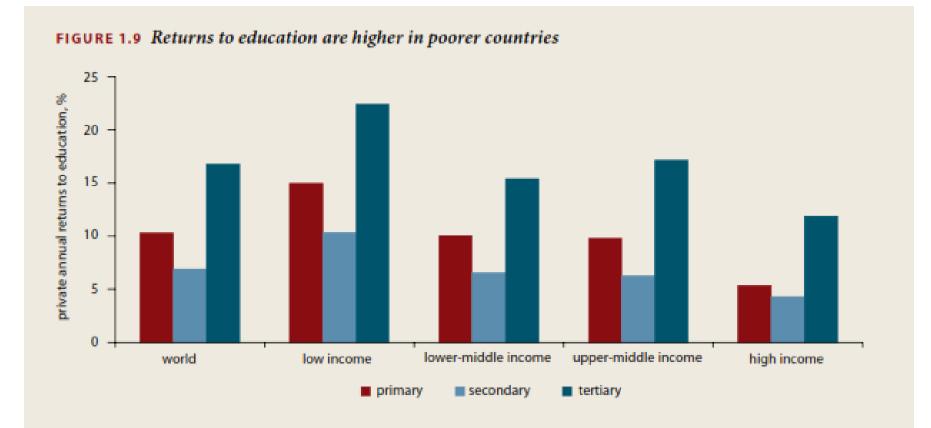
5. Year of reference 2007.

Countries are ranked in descending order of the relative earnings of 25-64 year-olds with tertiary education.

Source: OECD. Table A6.1. See Annex 3 for notes (www.oecd.org/edu/eag.htm).

StatLink and http://dx.doi.org/10.1787/888932846557

How do returns to education differ with the country development?

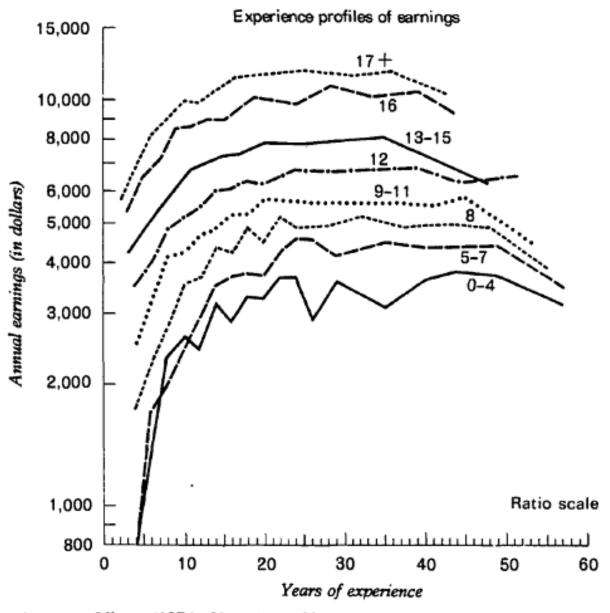


Source: Montenegro and Patrinos 2012 for the World Development Report 2013.

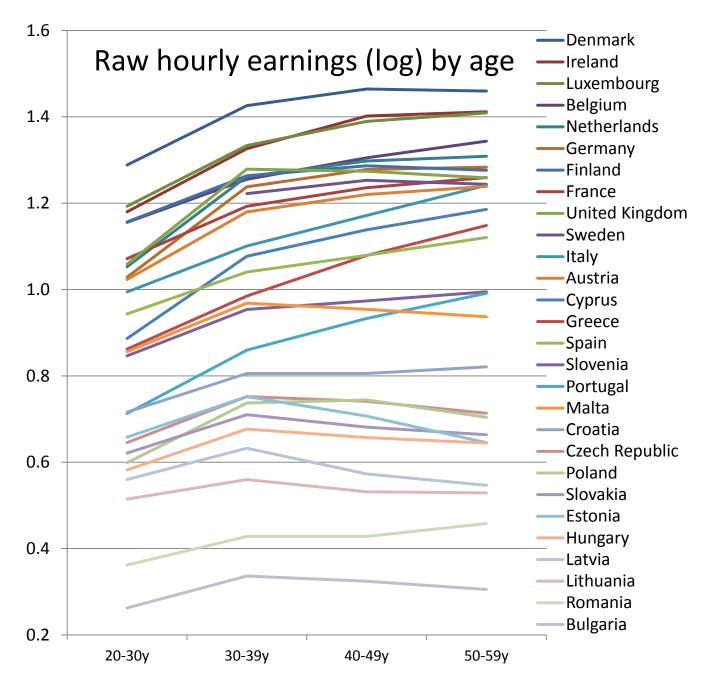
Note: Reported figures are unweighted averages of country-level private returns, for the most recent year within the period 2000-10 in a sample of 69 countries.

Work experience

- How do earnings vary with work experience?
- When do young people earn more than old?
- Workers and firms engage in long-term relationships in which the worker is initially underpaid – the wage is lower than the value of the marginal product – but later on in life the worker is overpaid.



SOURCE: Mincer (1974, Chart 4, p. 68).



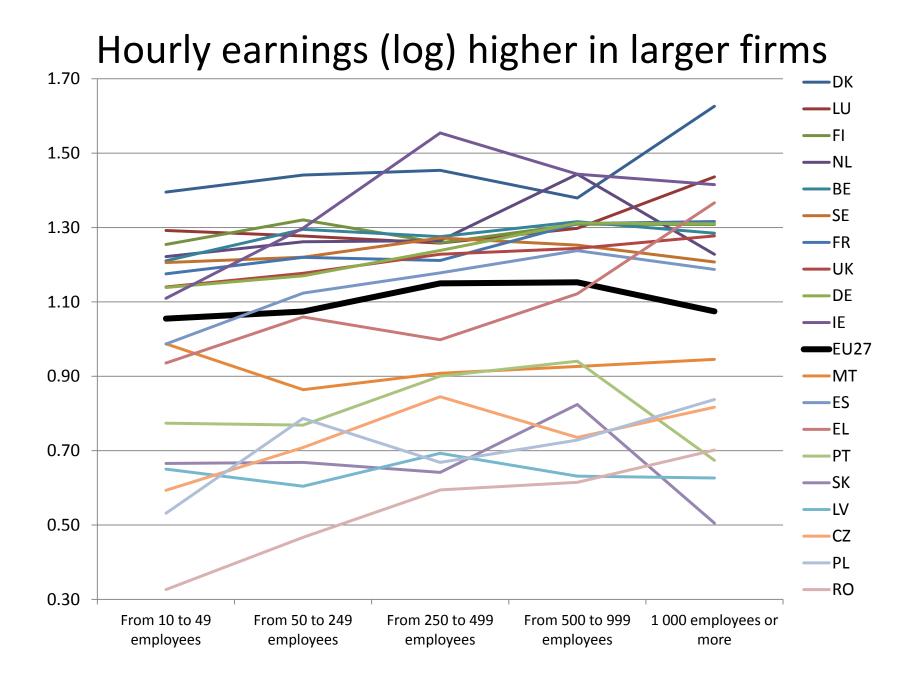
Source: Eurostat, SES, 2010

The role of the private sector

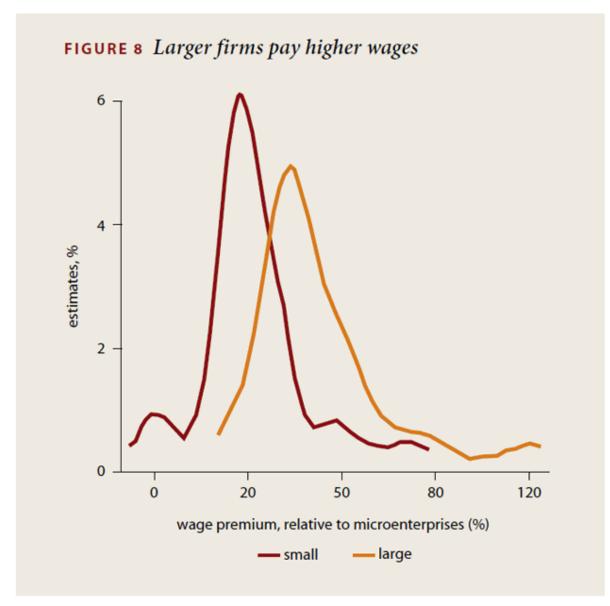
- The private sector is the main engine of job creation and the source of almost 9 of every 10 jobs in the world.
- Programs targeted to small business owners with entrepreneurial potential are vital and likely to improve living standards and productivity.
- Firms are vulnerable to economic downturns.
- Most people prefer job security to higher earnings.

Firm characteristics

- Do foreign or domestic company pay more?
- Do multinationals pay more?
- Is there link between the size of firm and earnings?
- Firm size is positively linked with some dimension of worker quality (e.g. productivity, motivation, prestige)



Source: Eurostat, SES, 2010



Source: Montenegro and Patrinos 2012 for the World Development Report 2013. Note: The figure uses 138 household and labor force surveys spanning 33 countries over 1991–2010. The horizontal axis reports the estimated wage premium of small firms (10 to 50 workers) and large firms (more than 50 workers) relative to microenterprises, controlling for worker characteristics.

Protecting workers or protecting jobs?

- Institutional indicators include union density, minimum wage legislation, unemployment benefits, coverage, severance pay, or employment protection legislation.
- Unions help workers' to negotiate a larger share of the pie for labour compensation.
- Unemployment benefit can have an impact on workers' reservation wages
- Protecting jobs in times of crises

Check your wage before accepting a job offer www.WageIndicator.org

WageIndicator.org

