

# KEY

## sample test

Name:			
Teacher:		<b>TOTAL</b> (60 points to pass)	<b>MARK</b>
Number of points (max. 100 points)			
I. Listening:		III. Grammar:	
II. Vocabulary:		IV. Translation:	

<b>I. Listening:</b> (max. 20 points) <span style="float: right;"><input style="width: 40px; height: 20px;" type="text"/> points</span>
<i>A. Listen to the conversation and choose the correct answer from the following points: (2 points each)</i>
<p>What is the vacant position available in Patagonia?</p> <p>A: Outdoor Clothing Associate.  <b>B: Public Affairs Associate.</b>          C: Public Relations Assistant.</p> <p>What must candidates have?</p> <p><b>A: Experience with the press and Public Relations.</b>          B: Instructor in all outdoor sports.          C: some basic German.</p> <p>When will job interviews take place?</p> <p>A: Before the last week of February.  <b>B: During the last week of February.</b>          C: After the last week of February.</p> <p>Which is correct?</p> <p><b>A: The candidate has family in Munich &amp; the job will be based in Munich.</b>          B: The candidate has family near Munich &amp; the job will be based near Munich.          C: The candidate has family near Munich &amp; the job will be based in Munich.</p> <p>How much does the job pay?</p> <p>A: € 35000 - €40000, depending on experience.  <b>B: The candidate doesn't know, but she's applying anyway.</b>          C: The employers will definitely tell her on the interview.</p>

*B. Complete the sentences using the correct words from the listening script: (1 point each)*

Fiona Scott said that she had found a (1) **great** (2) **new** (3) **job** in the (4) **newspapers** the (5, 6) **other day**.

The job is just what she (7, 8) **always wanted**. It's for a (9) **Californian** company called (10) **Patagonia**.

<b>II. Vocabulary:</b> (max. 28 points) <span style="float: right;"><input style="width: 40px; height: 20px;" type="text"/> points</span>
<i>A. Translate the following expressions into English: (2 points each)</i>
<p>přeprava a pojištění placeny do (<i>Incoterm; supply the acronym as well</i>) –  <span style="text-align: right;"><b>(CIP); Carriage and Insurance Paid</b></span></p> <p>pojistit se proti škodě či ztrátě – <b>to insure against damage or loss</b></p> <p>klimatizované provozní místnosti – <b>air-conditioned premises</b></p> <p>nemoc z povolání – <b>job-related illness</b></p> <p>splatno při objednávce – <b>cash with order</b></p> <p>reputace společnosti je v sázce – <b>reputation of the company is at stake</b></p> <p>do vyprodání zásob – <b>while stocks last</b></p> <p>otazník a středník – <b>question mark and semicolon</b></p> <p><i>B. Match up the definitions with the expressions they refer to: (2 points each)</i></p> <p style="text-align: center;"><b>TERM DEPOSIT, ASSET, COST AND FREIGHT, FREE CARRIER, TENDER, ASSESS</b></p> <p>1. an item of value belonging to a person or company, such as a share, land, a building or a machine, especially if it can be sold to pay debt: <span style="float: right;"><b>asset</b></span></p> <p>2. a formal offer to supply goods or carry out work for a stated price: <span style="float: right;"><b>tender</b></span></p> <p>3. the goods are delivered to a named place where the carrier can load them onto a truck, train or aeroplane: <span style="float: right;"><b>free carrier</b></span></p>

C. Complete the sentences using the following phrases: (2 points each)

**PROMOTION PROSPECTS, REGISTERED MAIL,  
POST CODE, STOCK POSITION, ORDER BOOK**

1. We have to send all the important documents as **registered mail**.
2. They have attached their fortnightly **stock position** as on 1<sup>st</sup> December.
3. I'm looking for a new job. Somewhere with better **promotion prospects**.

**III. Grammar:** (max. 34 points)

points

A. Fill in the gaps in the following sentences with a suitable preposition or adverbial, if necessary: (1 point each)

1. In Britain, part-time, temporary, and self-employed workers already account **for** two out of every five workers.
2. After all, businesses can insure **against** the exchange rate risk on particular deals.
3. The takeover battle produced the largest ever bid **for** a British based company by a foreign one.
4. I'm going to bring **up** the issue of department financing at the next meeting.
- 5.-6. Please get **in** touch **with** them as soon as possible.

B. Write the words in brackets in the correct tense and form: (2 points each)

NTL's advisers at Goldman Sachs and JP Morgan **were studying** possible responses last weekend. NTL's board **struggled** to react quickly partly because the directors and senior executive of the New York-headquartered company **were** in different parts of the world. Steve Burch, NTL's chief executive, was among those who attended a television conference in Barcelona. RTL, the European television group that **is controlled** by Bertelsmann of Germany, **is also watching** the situation closely. RTL, which **owns** Five in Britain and also produces shows such as Pop Idol and The Bill, has a relatively weak position in the UK and **has long been seen** as a potential buyer of ITV. Sky **has been considering** taking a stake in ITV since Greg Dyke, the former BBC director-general, led a private-equity bid for the company in the spring. "It was James's show," said one person familiar with Sky's moves.

C. Finish the sentences so that the new sentence means the same as the original one: (3 points each)

1. We are dispatching your order at this very moment.  
Your order **is being dispatched at this very moment**.
2. Does this bus go to Manchester?  
Could you tell me **if this bus goes to Manchester?**

D. Form questions. Ask about the underlined expressions: (3 points each)

1. Ms Jonson has been away for three weeks.  
**Who has been away for three weeks?**
2. He had to leave the company because of personal problems.  
**Why did he have to leave the company?**

**IV. Translation:** (max. 18 points)

points

Translate the following sentences into English: (9 point each)

Celé ráno se snažím dovolat do centrály firmy, ale nikdo tam bohužel není k zastížení. Mám se obrátit přímo na subdodavatelskou firmu?

**I have been trying to get through to the head office/headquarters the whole morning, but unfortunately no one is available there. Shall I address/contact/get in touch with the subcontracting firm directly?**

Pokud vám obchodní komora vystaví osvědčení o původu, budete moci zboží vyvážet. Ujistěte se, že je zboží řádně pojištěno proti poškození a ztrátě.

**If the Chamber of Commerce issues a Certificate of Origin, you will be allowed to export the goods. Make sure the goods are properly insured against damage and loss.**