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Date	: 22.11.2012			
Version	: I.			

## **MPH\_AOMA** (Enterprise Resource Planning Systems) – questions autumn 2012

All questions could be studied with the help of related study materials handed over to students during lessons held in Brno (Autumn 2012)

Will be shortly reviewed (explained) during last lessons (5.12.2012). Important parts of below specified questions may be found in your Seminar works.

### **Resources:**



Study Materials 🖗

Work with study materials of MPH\_AOMA

material.

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**Enterprise Resource Planning Systems** 

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Below listed material (are including in the copy of the student material above as well) have to be used for MS Dynamics NAV 5.0 studies. Mind you, that access to ERP system MS Dynamics NAV 5.0 ENG version is possible in all public computer rooms.

Introduction to MS Dynamics ERP NAV 5-part one Introduction to MS Dynamics ERP NAV 5-part two Introduction to MS Dynamics ERP NAV 5-part three selling : simple business case Introduction to MS Dynamics ERP NAV 5-part four Introduction to MS Dynamics ERP NAV 5-part five Introduction to MS Dynamics ERP NAV 5-part six (Analysis)- was presented to students during lesson 21.11.12

Applying principles MS Dynamics NAV (which was uploaded to the study material 5.12.2011).

**Basic ERP diagram (purchase-sales)** – PWP (which was uploaded to the study material 5.12.2011). Introduction PWP ERP Basic and very simplified principle - basic architecture. Without slides containing NAV screens->will be substituted by PWP presentation NAV Nothing Simpler – done 5 slides. Seminar work student's presentations 2nd part based on teacher's assignment.

Entities which were presented during lessons and which comprises basic elements for the questions.

**ERP (NAV):** relations between tables, What is the table, Short Hands (F3, F5, F6, Ctrl-F5, Shift-F5 and impacts of use of these key combination), working area (where you can see data)

Cards, Form types, Searching Engine, Purchase Order (further PO) a Sales Order (further SO) creation, Lists and a meaning of it, F3, F5, F6, F7, Ctrl-F5 and Shift-F5, headers and lines as the basic structure of NAV documents, Availability of Items, History of the Customer, Overdue warning

**ERP (NAV):** Selling and purchasing processes and its impacts to General ledger (G/L Entries) and Item ledger and Vendor and Customer ledger. How to access and what is the main role and use of these data records.

**ERP (NAV):** CRM->Pareto analysis, Profiles of the company and person, Segmentation, Purchasing and Selling->Applying principles. What is CRM.

**ERP (NAV):** Payment by use of Journals, Vendor and Customer applying, Transfer of an amount from one account to another, cancelling (reverse) transaction

**ERP (NAV):** analysis and its setup and use of it. Resource data for analysis, line and columns templates and basic principles of setup. Matrix structure of the analysis output. Export calculated data to Excel

**Listing of Theory Resources** – will be used below to show you mapping knowledge - resources (see copy of the Study material list above)

- A. ERP project activities
- B. Pains and benefits ESF-MU\_ENG\_version\_I
- C. Critical Chain ENG
- D. TOC\_PMPINSA\_English\_version 20121017
- E. Applying principles MS Dynamics NAV 20090320
- F1. Boston Matrix and Product Life Cycle (PLC)
- F2. Ishikawa fishbone diagram ENG
- G. Pareto Analysis Simplified
- H. CONWIP principles
- I. Drum Buffer Rope Theory
- J. Hurwitz criterion and related decision making methods
- K. Kepner-Tregoe Methodology

### **ERP Resources (practice)**

- L. Demo version of MS Dynamics NAV 5.0 W1
- M. 1<sup>st</sup> Part of Helping material
- N. 2<sup>nd</sup> Part of Helping material
- O. 3th Part of Helping material –selling (simple business case)
- P. Basic ERP diagram Purchase Sales uploaded 05.12.2011
- Q. Basic ERP Architecture uploaded 20121010
- R. 4<sup>th</sup> part of Helping material
- S. 5<sup>th</sup> part of helping material (Exercise for payment of the open entries)
- T. 6<sup>th</sup> part of helping material (Analysis)
- U. MS Dynamics NAV Nothing Simpler uploaded 03.10.2012.

# Theory Questions (resources A-K):

#### Structure of the theory question:

Number	Description :	Resource (slides if required )
	Description	nesource (snues in required )

- 1. What is required by competitive ERP markets: A, B, F1 (innovation, road map, PLC,..)
- 2. Name some reason for change the old ERP system: A and B
- 3. Name key activities of the implementation project (project entries): A
- 4. What is a Gantt chart: A and C (your seminar works as well)
- 5. Evaluation of the project result. How we can know, that the Project was successful? : A, C and your seminar works
- 6. Which knowledge is necessary for project management? : A ,C
- 7. Simplified chart (diagram) of ERP functions (using feedback, entries, decisions,..) : A, P
- 8. Specify the basic concept of the Theory of Constraints : D, (C)
- 9. TOC metrics : D
- 10. Cost World and Throughput World : D
- 12. TOC five steps: D
- 13. Basic trees (Thinking process tools) Current Reality Tree, Evaporating Cloud Tree and Future Reality Tree: D
- 14. Project and its budget: C
- 15. What is bad multitasking? : C
- 16. Critical path and Critical Chain: C
- 17. Use of project buffer (buffer management concept) : C
- 18. Pains and benefits (examples): B
- 19. Ishikawa fishbone diagram: F2
- 21. Boston matrix and Product Life Cycle (PLC) : F1
- 22. Pareto analysis: G
- 23. Use of Kepner-Tregoe methodology : K
- 24. Basic principles of Hurwitz Criterion : J
- 25. Basic principles of Drum-Buffer-Rope production philosophy : I
- 26. Basic principles of CONWIP production philosophy : H

### Practice Questions (resources L-U)

- 1. Modularity of the ERP systems
- 2. Main windows (forms) used in ERP and syntax for Debits and Credits (posted General Ledger Entries)
- 3. Users modification of the ERP windows (Hide and Show column, moving column)
- 4. Main tables (Item, Customer, Vendor and Account) and relations between tables (Look-Up)
- Purchase of a chosen Item and impacts of F11 (posting) -> Item and Vendor entries, G/L entries
- 6. Sale of a chosen Item and impacts of F11 (posting) -> Item and Customer entries, G/L entries
- 7. Explain applying principles (General ledger and Item ledger)
- 8. Payment of the open entry (Customer or Vendor) by use of the Financial Journal
- 9. Contact Card and its profile and use of it (Marketing or CRM section)
- 10. Explain and show Inventory Location and bins, Show and explain Transfer Order

11. Show preset (lines and columns)Sales Analysis and explain the construction of the matrix and resource data