The development of FDI in the Czech Republic



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Introduction



- International relations officer at CAFIA, Brno
- Responsible for developing international projects
- EU funded cooperation/bilateral agreements

Topics to cover

 Introduction – definitions and importance of FDI

- The nature of attitudes towards FDI
- FDI in the Czech Republic
- Future development

Definitions

• Foreign direct investment (FDI) is defined as a long term investment by a *foreign direct investor* in an enterprise resident in an economy other than that in which the foreign direct investor is based

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• control - owning 10% or more

Definitions

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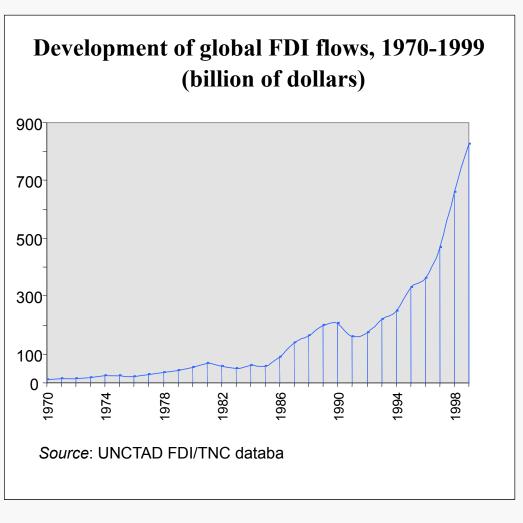
- *Multinational corporation (MNC)* is a corporation or enterprise that manages production establishments or delivers services in at least two countries.
- MNC = TNC

Definitions

- <u>Greenfield investment</u> direct investment in new facilities or the expansion of existing facilities
- <u>Mergers and acquisitions</u> occur when a transfer of existing assets from local firms to foreign firms takes place,

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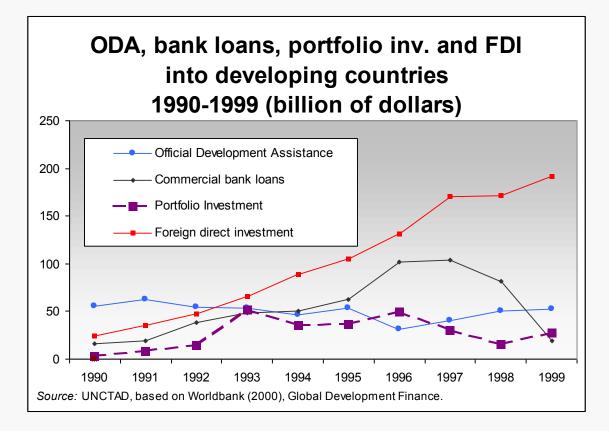
Foreign direct investment as an engine of globalisation: some facts



- Dynamic increase in FDI flows (1999: \$840 bill.)
- Number of TNCs in 1992:36.660; in 1998: 59.902
- Employment in all TNCs: 34.4 million (1998)
- FDI flows grow faster than world exports or global GDP

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FDI into developing countries

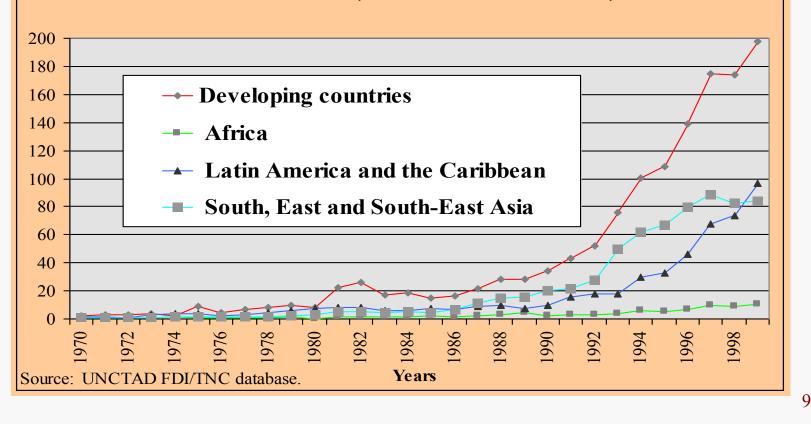


- FDI most important source of external finance
- Since 1990, 30
 countries abandoned
 CPE, 80 liberalized
 invest. regulations

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FDI flows into developing regions

FDI flows into developing regions 1970-1999 (Billion of dollars)



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The changing world of FDI (1)

- In 1990's FDI viewed as "good news" after the 70's and 80's which were critical/hostile Reasons for this "change of heart":
- renewed faith of countries in market econ. (CEE & China, etc.)
- increasing globalization of economic activity/integration of international production/dynamic competitiveness

The changing world of FDI (2)

- "key ingredients" technology, intellectual capital, learning experience, organizational competence → more mobile across borders and increasingly housed in TNC
- governments are modifying their attitudes (direct contribution vs wider impact)
- global production chains

Improved competitive position through

- Political stability
- Liberalization and privatization
- Reduction of red-tape and corruption
- Strengthening of government institutions
 Capacity building in investment promotion
- Improvement of the physical infrastructure

Improved competitive position through

• Strengthening of the finance and banking sector



- Improvement of the domestic labour force
- Development of the local private sector
- A focused investment promotion strategy
 Investor targeting
- Regional integration and international co-operation (note: supported by EU {Interreg})

GDP in the Czech Republic

	GDP SINCE 1996 (year-to-year change in GDP)									
Y e a r	1996	1997	1998	1999	2000	2001	2002	2003	2004	
%	4,2	-0,7	-1,1	1,2	3,9	2,6	1,5	3,7	4,0	

Growth: manufacturing, services, telecommunication, civil engineering, trade, transportation

GDP in the Czech Republic

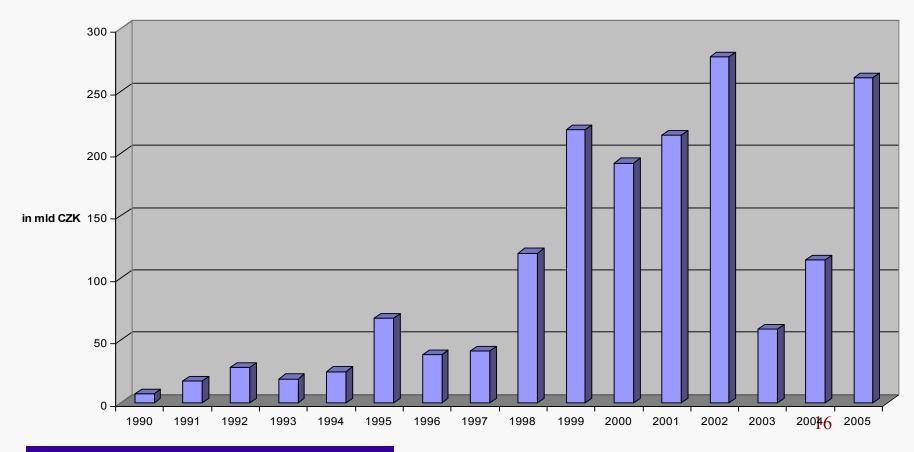
RŮST HDP V ROCE 2004								
	Q1	Q2	Q3	Q4	Rok			
Původní odhad	+4,0 %	+4,8 %	+4,9 %	+5,0 %	+4,7 %			
Aktuální odhad	+3,6 %	+4,2 %	+4,3 %	+4,7 %	+4,2 %			
Změna	-0,4	-0,6	-0,6	-0,3	-0,5			

RŮST HDP V ROCE 2005								
	Q1	Q2	Q3	Q4	Rok			
Původní odhad	+5,3 %	+5,8 %	+5,8 %	+6,9 %	+6,0 %			
Aktuální odhad	+5,4 %	+6,1 %	+5,9 %	+6,9 %	+6,1 %			
Změna	+0,1	+0,3	+0,1	0,0	+0,1			

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FDI in the Czech Republic

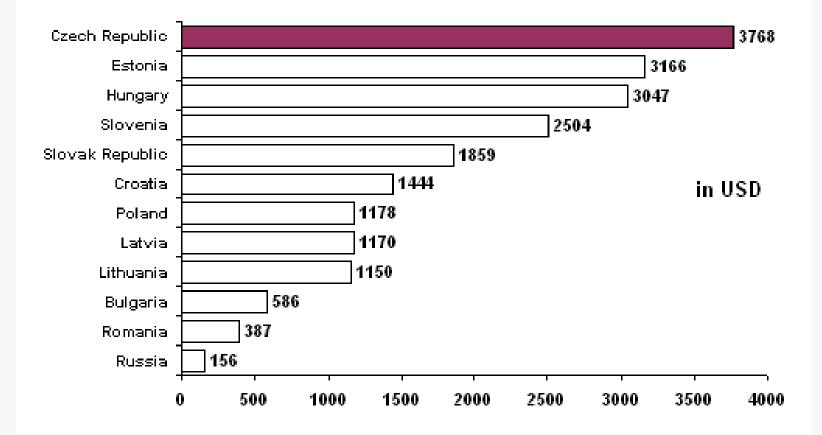
FDI flow 1990 - 2005



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FDI in the Czech Republic

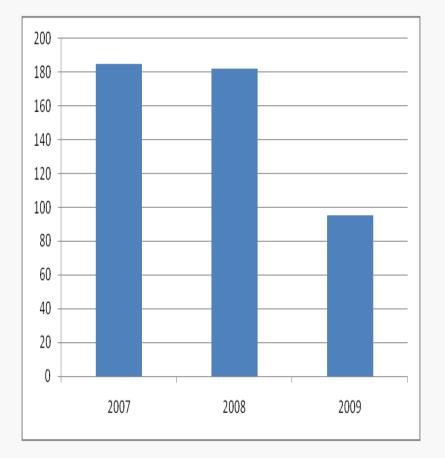


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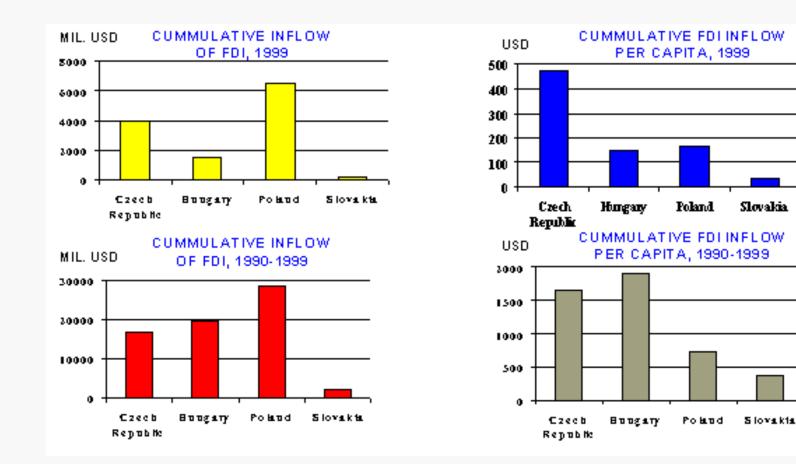
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FDI in recent years



- in 2009 expected drop by -50% in FDI
- number of projects same but smaller in volume (=less money)
- export oriented country; HDP -4,9%
- global recovery expected in 2011

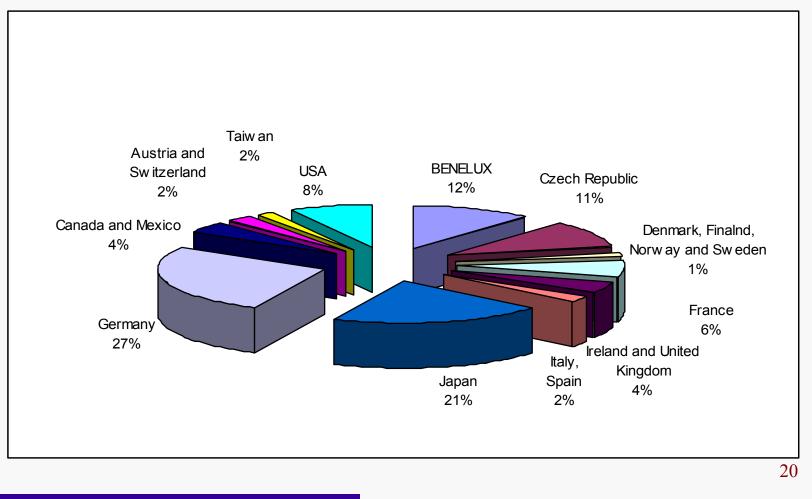
FDI data (CZ, H, PL, SI)



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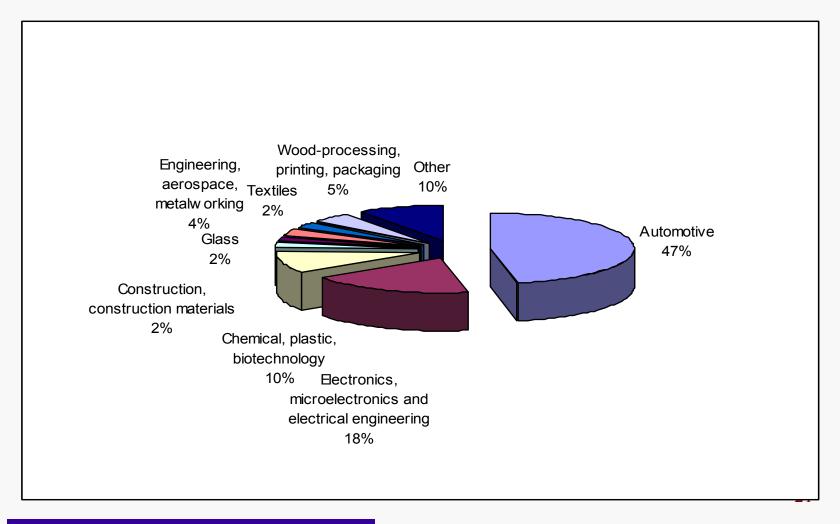
Investors divided by countries



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Structure of FDI



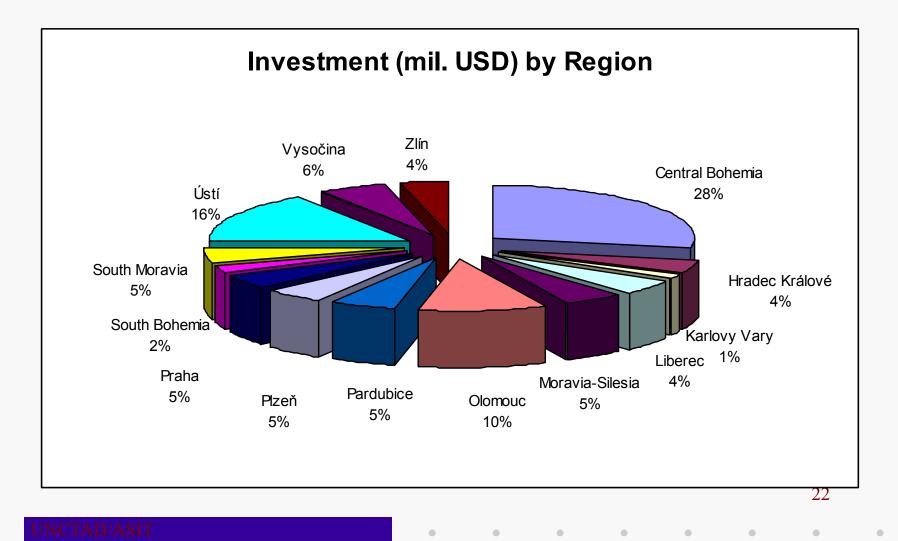
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Structure of FDI

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The 1989 - 1997 development

- No incentive schemes, only "good conditions"
- "In the process the decision is based on price, business plan, sufficient financial funds a reliability of investors. I see no need to involve any unfair criteria while assessing to make the decisions impartial" (Mr. Vl. Dlouhý)
- Special conditions negotiatied on an individual bases - Skoda to VW, Rakona to Procter and Gamble
- The crucial role of the "human factor" /

"power of reference" (Panasonic)

1998 and onwards development

Since April 1998 – governmental decision
Since May 2000 - Act on Investment
Incentives (72/2000 Coll.)

Clear investment incentives and eligibility criteria

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Additional changes in 2002

Strategic service projects (customer contact centers, high-tech repair centers,...)

- high proportion of added value
- high proportion of skilled label
- closeness with IT & Telcom
- Technology centers
- innovation centers close to manufacturing (changes to product, production facilities...)

Year 2003: on the way to Europe

- Treaty of Accession (Athens April 2003)
- Refferendum (June 2003), YES: 77,3%
- CZ joined EU on May 1, 2004
- almost 80% of Czech laws harmonized
- 100% of EU technical standards adopted
- investment incentives compliant with EU
- challenges? ,,brain drain" & SF (1,5 mld €)

Who do we have?

 The "BIG NAMES" - Toyota, Philips LG Displays, Panasonic, Honeywell (however, we could have had others e.g. Mercedes Benz, etc.)

- The "MIDFIELDERS"
- The "COST SAVERS"

CzechInvest - a helping hand

- Advise and support new and existing entrepreneurs and foreign investors in CZ
- Worldwide representation in Europe, USA, southeaest Asia and Japan

- Comprehensive services for investors
 - Full information service
 - Handling of investment incentives
 - Business properties identification
 - Supplier identification
 - After care services
- Business infrastructure development
- Acces to SF

CzechInvest - record

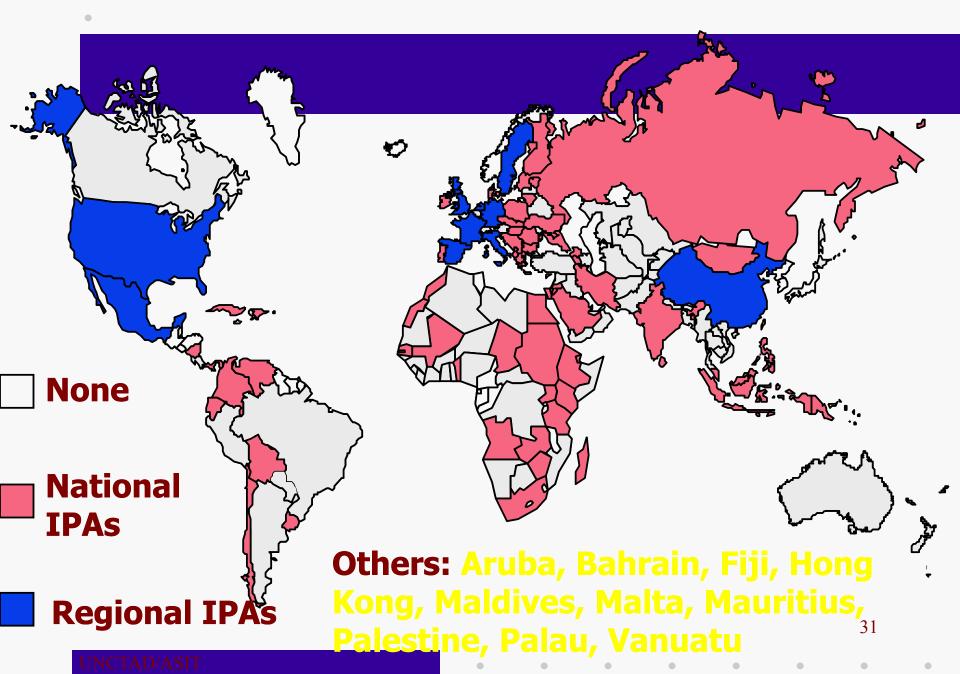
- Since its establishment, CzechInvest assisted:
- 771 investment projects
- projects worth 551 bil. CZK
- 153 000 jobs

Selected barriers

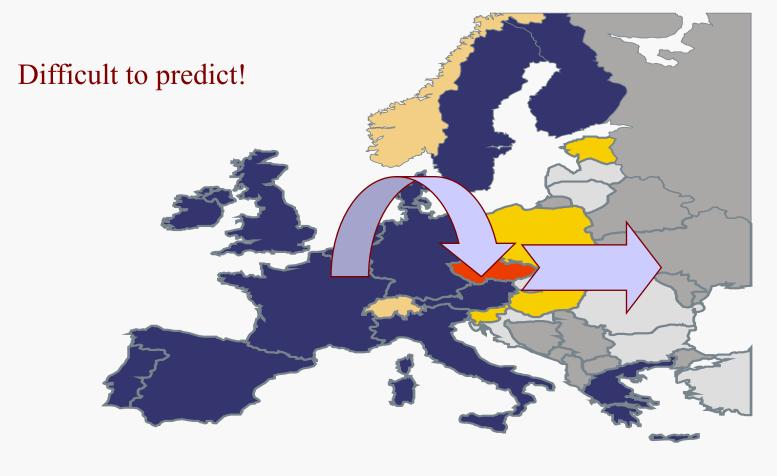
- Highway newtork not fully developed, some regions are not connected
- Lenghty administration & lots of paperwork
- Bill No. 326/1999 Coll. long term residence
- living standars not yet on European level (schools teaching fully in English only in Prague)
- Drop in number of graduates with technical background (on all levels of education system), tight cooperation with technical universities

• Slow Euro introduction. In 201x?

IPA world survey



Future trends?



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Future trends



More info available at

http://www.czechinvest.org http://www.cnb.cz http://www.unctad.org/wir

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THANK YOU FOR YOUR ATTENTION

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