## Equity Valuation Models

## Valuation by Comparables

- FA
- Identification of mispriced stocks
- Relative to some „true value"
- Derived from financial data
- http://www.sec.gov/edgar.shtml
- All public comapnies
- Except foreign companies and companies with less than $\$ 10$ million in assets and 500 shareholders


# Table 18.1Financial Highlights for Microsoft Corporation, March 8, 

TABLE 18.1
Financial highlights
for Microsoft Corpo-
ration, March 8, 2006

| Current Otr Ended:- -- | - Dec. 2005 | Current Year Ended: | Jun. 2005 |
| :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |
| Current price | 26.910000 | Comn sharehldrs (actual) | 149668 |
| Comn shares outstdg (mil) | 10384.000 | Employees (actual) | 61000 |
| Market capitalization (mil) | 279433.440 | S\&P issuer credit rating |  |
| Latest 12 Months | Company | 1 Yr Chng (\%) |  |
| Sales (mil) | 41359.000 | 7.5 |  |
| EBITDA (mil) | 17935.000 | 8.1 |  |
| Net income (mil) | 13057.000 | 30.6 |  |
| EPS from ops | 1.25 | 12.6 |  |
| Dividends/share | 0.320000 | -89.9 |  |
| Valuation | Company | Industry Avg |  |
| Price/EPS from ops | 21.5 |  |  |
| Price/book | 6.3 | 4.1 |  |
| Price/sales | 6.8 | 6.0 |  |
| Price/cash flow | 19.8 | 18.8 |  |
| Profitability (\%) |  |  |  |
| Return on equity | 29.5 | 18.5 |  |
| Return on assets | 19.4 | 12.1 |  |
| Oper profit margin | 40.9 | 37.8 |  |
| Net profit margin | 31.6 | 27.6 |  |
| Financial Risk |  |  |  |
| Debt/equity |  | 5.8 |  |
| Cash flow/share | 1.4 | 27.5 |  |
| Interest coverage |  | 98.9 |  |

[^0]
## Models of Equity Valuation

- Balance Sheet Models
- Book Value
- Dividend Discount Models
- Price/Earning Ratios


## Limitations of Book Value

- Book value is an application of arbitrary accounting rules
- Can book value represent a floor value?
- Better approaches
- Liquidation value
- Amount of money that can be realized when company breaking up
- Replacement cost
- Assets less liabilities
- Tobin's $q$


## Intrinsic Value and Market Price

- Intrinsic Value
- Self assigned Value
- Variety of models are used for estimation
- Market Price
- Consensus value of all potential traders
- Trading Signal
- IV > MP Buy
- IV < MP Sell or Short Sell
- IV = MP Hold or Fairly Priced
- Assessing value
- Return of cash dividends and capital gains or losses
- ABC company
- 1-year holding period
- Exp. Dividens per share 4
- Current price per share 48
- Price at the and of year 52
- Expected holding-period return
- 16.7 \%
- ??? Required rate of return
- E.g. CAPM model
- Compare intrinsic value with market price
- Alfa factor


## Dividend Discount Models: General Model

$$
V_{0}=\sum_{t=1}^{\infty} \frac{D_{t}}{(1+k)^{t}}+\frac{P_{t}}{(1+k)^{t}}
$$

$$
V_{0}=\sum_{k=1}^{n} \frac{D_{1}}{(1+k)^{T}}
$$

$\mathrm{V}_{0}=$ Value of Stock
$\mathrm{D}_{\mathrm{t}}=$ Dividend
k = required return

## No Growth Model

$$
V_{0}=\frac{D}{k}
$$

Stocks that have earnings and dividends that are expected to remain constant.
Preferred Stock

## No Growth Model: Example

$$
\begin{aligned}
& \quad V_{0}=\frac{D}{k} \\
& \mathrm{E}_{1}=\mathrm{D}_{1}=\$ 5.00 \\
& \mathrm{k}=.15 \\
& \mathrm{~V}_{0}=\$ 5.00 / .15=\$ 33.33
\end{aligned}
$$

## Constant Growth Model

$$
V_{0}=\frac{D_{0}(1+g)}{k-g}
$$

## $\mathrm{g}=$ constant perpetual growth rate

## Constant Growth Model: Example

$$
\begin{gathered}
V_{0}=\frac{D_{0}(1+g)}{k-g} \\
E_{1}=\$ 5.00 \quad b=40 \% \quad k=15 \% \\
(1-b)=60 \% \quad D_{1}=\$ 3.00 \quad g=8 \% \\
V_{0}=3.00 /(.15-.08)=\$ 42.86
\end{gathered}
$$

## Specified Holding Period Model

$$
V_{0}=\frac{D_{1}}{(1+k)^{1}}+\frac{D_{2}}{(1+k)^{2}} \ldots+\frac{D_{N}+P_{N}}{(1+k)^{N}}
$$

$P_{N}=$ the expected sales price for the stock at time N
$\mathrm{N}=$ the specified number of years the stock is expected to be held

## Stock Prices and Investment Opportunities

- p : dividend payment ratio
- b: earning retention ratio
- Plowback ratio
- $p+b=1$ or $p+b=100$
- Low reinvestment plan
- High reinvestment plan
- ROE
- PVGO present value of growth opportunities
- P0 = No-growth value per share + PVGO
- ROE > k


## Estimating Dividend Growth Rates

$$
g=R O E \times b
$$

$\mathrm{g}=$ growth rate in dividends ROE = Return on Equity for the firm b = plowback or retention percentage rate (1- dividend payout percentage rate)

Figure 18.1 Dividend Growth for Two Earnings Reinvestment


## Partitioning Value: Example

$$
\begin{aligned}
& \text { ROE }=20 \% d=60 \% b=40 \% \\
& E_{1}=\$ 5.00 D_{1}=\$ 3.00 k=15 \% \\
& g=.20 \times .40=.08 \text { or } 8 \%
\end{aligned}
$$

$$
\begin{aligned}
& V_{0}=\frac{3}{(.15-.08)}=\$ 42.86 \\
& N G V_{0}=\frac{5}{.15}=\$ 33.33 \\
& P V G O=\$ 42.86-\$ 33.33=\$ 9.52
\end{aligned}
$$

$\mathbf{V}_{0}=$ value with growth
NGV $\mathbf{V}_{0}=$ no growth component value
PVGO = Present Value of Growth Opportunities

## Life Cycle and Multistage Growth Models

- g - constant forever
- Different dividend profiles


## Table 18.2 Financial Ratios in Two Industries

| TABLE 18.2 |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
| Financial ratios <br> in two industries | Return on Assets | Payout Ratio | Growth Rate 2005-2008 |  |
|  | Computer Software |  |  |  |
|  | Adobe Systems | $21.5 \%$ | $1.0 \%$ | $8.2 \%$ |
|  | Cognizant | 19.0 | 0.0 | 22.8 |
|  | Compuware | 10.5 | 0.0 | 17.6 |
|  | Intuit | 19.0 | 0.0 | 8.0 |
|  | Microsoft | 31.5 | 35.0 | 15.4 |
|  | Novell | 8.5 | 0.0 | 51.8 |
|  | Oracle | 33.0 | 0.0 | 18.6 |
|  | Red Hat | 17.0 | 0.0 | 17.6 |
|  | Parametric Tech | 20.0 | 0.0 | 33.9 |
|  | SAP | $\underline{22.5}$ | 18.0 | 13.8 |
|  | Median | $19.5 \%$ | 0.0 | $17.6 \%$ |
|  | Electric Utilities |  |  |  |
|  | Central Hudson G\&E | $6.0 \%$ | $78.0 \%$ | $5.1 \%$ |
|  | Central Vermont | 7.5 | 60.0 | 8.0 |
|  | Consolidated Edison | 5.0 | 75.0 | 1.0 |
|  | Duquesne Light | 8.0 | 85.0 | 7.7 |
|  | Energy East | 6.0 | 74.0 | 4.1 |
|  | Northeast Utilities | 5.0 | 59.0 | 14.0 |
|  | Nstar | 8.5 | 61.0 | 3.2 |
|  | Pennsylvania Power | 11.0 | 52.0 | 9.3 |
|  | Public Services Enter. | 7.0 | 62.0 | 1.7 |
|  | United Illuminating | 5.0 | 113.0 | 1.3 |
|  | Median | $6.5 \%$ | $68.0 \%$ | $4.6 \%$ |

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## Figure 18.2 Value Line Investment Survey Renort on Hewlett Packard



## Price Earnings Ratios

- P/E Ratios are a function of two factors
- Required Rates of Return (k)
- Expected growth in Dividends
- Uses
- Relative valuation
- Extensive Use in industry


## P/E Ratio: No Expected Growth

$$
\begin{aligned}
& P_{0}=\frac{E_{1}}{k} \\
& \frac{P_{0}}{E_{1}}=\frac{1}{k}
\end{aligned}
$$

- $E_{1}$ - expected earnings for next year
- $E_{1}$ is equal to $D_{1}$ under no growth
- $k$ - required rate of return


## P/E Ratio with Constant Growth

$$
\begin{aligned}
& P_{0}=\frac{D_{1}}{k-g}=\frac{E_{1}(1-b)}{k-(b \times R O E)} \\
& \frac{P_{0}}{E_{1}}=\frac{1-b}{k-(b \times R O E)} \\
& b=\text { retention ratio } \\
& R O E=\text { Return on Equity }
\end{aligned}
$$

## Numerical Example: No Growth

$$
\begin{aligned}
& E_{0}=\$ 2.50 \quad g=0 \quad k=12.5 \% \\
& P_{0}=D / k=\$ 2.50 / .125=\$ 20.00 \\
& P E=1 / k=1 / .125=8
\end{aligned}
$$

## Numerical Example with Growth

$$
\begin{aligned}
& b=60 \% \operatorname{ROE}=15 \%(1-b)=40 \% \\
& E_{1}=\$ 2.50(1+(.6)(.15))=\$ 2.73 \\
& D_{1}=\$ 2.73(1-.6)=\$ 1.09 \\
& k=12.5 \% \quad g=9 \% \\
& P_{0}=1.09 /(.125-.09)=\$ 31.14 \\
& P E=31.14 / 2.73=11.4 \\
& P E=(1-.60) /(.125-.09)=11.4
\end{aligned}
$$

# Table 18.3 Effect of ROE and Plowback on Growth and the P/E Ratio 

| TABLE 18.3 <br> Effect of ROE and plowback on growth and the P/E ratio | ROE | Plowback Rate (b) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0 | . 25 | . 50 | . 75 |
|  |  | A. Growth rate, 9 |  |  |  |
|  | 10\% | 0 | 2.5\% | 5.0\% | 7.5\% |
|  | 12 | 0 | 3.0 | 6.0 | 9.0 |
|  | 14 | 0 | 3.5 | 7.0 | 10.5 |
|  | B. P/E ratio |  |  |  |  |
|  | 10\% | 8.33 | 7.89 | 7.14 | 5.56 |
|  | 12 | 8.33 | 8.33 | 8.33 | 8.33 |
|  | 14 | 8.33 | 8.82 | 10.00 | 16.67 |

Assumption: $k=12 \%$ per year.

## Pitfalls in P/E Analysis

- Use of accounting earnings
- Earnings Management
- Choices on GAAP
- Inflation
- Reported earnings fluctuate around the business cycle.


## Figure 18.6 P/E Ratios for Different Industries, 2006



## Other Comparative Value Approaches

- Price-to-book ratio
- Price-to-sales ratio
- Price-to-cash-flow ratio


## Figure 18.7 Market Valuation Statistics




[^0]:    Source: COMPUSTAT Company Profiles, March 8, 2006. Copyright © 2006 Standard \& Poor's, a division of the McGraw-Hill Companies, Inc. All rights reserved.

