## LECTURE 2

# Introduction to Econometrics 

## INTRODUCTION TO LINEAR REGRESSION ANALYSIS I.

October 6, 2017

## Previous lecture...

- Introduction, organization, review of statistical background


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- random variables


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Sauage Chickens
by Doug Savage

love letter from a statistician

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WARM-UP EXERCISE

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\left(\begin{array}{cc}
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- Variance: $\operatorname{Var}[X]=E\left[(X-E[X])^{2}\right]=E\left[X^{2}\right]-(E[X])^{2}$


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- Readings:
- Studenmund, A. H., Using Econometrics: A Practical Guide, Chapters 1, 2.1, 17.2, 17.3
- Wooldridge, J. M., Introductory Econometrics: A Modern Approach, Chapters 2.1, 2.2


## SAMPLING

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- Examples: medical experiments, opinion polls


## Random sampling vs selection bias

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- Self-selection bias: occurs when we examine data for a group of people who have chosen to be in that group
- Example: accident records of people who buy collision insurance


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- The sample consisted of 1,000 Americans who have visited France more than once for pleasure over the past two years.
- Is this survey unbiased?

Estimation

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- Estimate: the specific value of the estimator that is obtained on a specific sample


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- An estimator is efficient if the variance of its sampling distribution is the smallest possible


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- Her reasoning is that better managerial skills introduced by foreign owners increase firms' profitability.
- She collects a random sample of 8,750 firms and finds that one sixth of the firms were entered within last few years by foreign investors. The rest of the firms are owned domestically.
- When she compares indicators of profitability, such as ROA and ROE, between the domestic and foreign-owned firms, she finds significantly better outcomes for foreign-owned firms.
- She concludes that FDI increase firms' profitability. Is this conclusion correct?

Econometric models

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- We estimate:
$Q=31.50-0.73 P+0.11 P_{s}+0.23 Y$


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- We will see how these models are estimated by
- Ordinary Least Squares (OLS)
- Generalized Least Squares (GLS)
- We will perform estimation on different types of data

DATA USED IN ECONOMETRICS

## DATA USED IN ECONOMETRICS

cross-section
sample of units
(eg. firms, individuals) taken at a given point in time
time-series
observations of variable(s) in different points in time
repeated cross-section
several independent samples of units (eg. firms, individuals) taken at different points in time

Data used in econometrics - Examples

## DATA USED IN ECONOMETRICS - EXAMPLES

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- Annual social security or tax records of individual workers


## Steps of an econometric analysis

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4. Estimation of the econometric model
5. Interpretation of results

EXAMPLE - ECONOMIC MODEL

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- We call $q$ dependent variable and $c$ explanatory variable


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- Find the value of parameters $\beta_{1}$ (slope) and $\beta_{0}$ (intercept)


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- Really: investigate a sample of firms
- We need a random (unbiased) sample of firms
- Collect data:

| Firm | 1 | 2 | 3 | 4 | 5 | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $q$ | 15 | 32 | 52 | 14 | 37 | 27 |
| $c$ | 294 | 247 | 153 | 350 | 173 | 218 |

## Example - Data



## Example - Estimation



## Example - Estimation

## OLS method:



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Make the fit as good as possible


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Make the fit as good as possible $\Downarrow$
Make the misfit as low as possible

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Make the misfit as low as possible
$\Downarrow$
Minimize the (vertical) distance between data points and regression line
$\Downarrow$
Minimize the sum of squared deviations

## TERMINOLOGY

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y_{i}=\beta_{0}+\beta_{1} x_{i}+\varepsilon_{i} \ldots \text { regression line }
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$\beta_{1} \ldots$ slope parameter ( $\widehat{\beta}_{1} \ldots$ estimate of this parameter)

## Ordinary Least Squares

- OLS = fitting the regression line by minimizing the sum of vertical distance between the regression line and the observed points


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## Ordinary Least Squares - principle

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- Find $\widehat{\beta}_{0}$ and $\widehat{\beta}_{1}$ such that they minimize this sum

$$
\left[\widehat{\beta}_{0}, \widehat{\beta}_{1}\right]=\underset{\beta_{0}, \beta_{1}}{\operatorname{argmin}} \sum_{i=1}^{n}\left(y_{i}-\beta_{0}-\beta_{1} x_{i}\right)^{2}
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## Ordinary Least SQuares - DERIVATION

## Ordinary Least Squares - derivation

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- FOC:

$$
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\widehat{\beta}_{1}=\frac{\sum_{i=1}^{n}\left(x_{i}-\bar{x}_{n}\right)\left(y_{i}-\bar{y}_{n}\right)}{\sum_{i=1}^{n}\left(x_{i}-\bar{x}_{n}\right)^{2}}
$$

Residual

## RESIDUAL

- Residual is the vertical difference between the estimated regression line and the observation points


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- Residual is an estimate of the disturbance: $e_{i}=\widehat{\varepsilon}_{i}$


## RESIDUAL VS. DISTURBANCE



## Getting back to the example

- We have the economic model

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- Over data:

| Firm | 1 | 2 | 3 | 4 | 5 | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $q$ | 15 | 32 | 52 | 14 | 37 | 27 |
| $c$ | 294 | 247 | 153 | 350 | 173 | 218 |

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\widehat{a}=2 \widehat{\beta}_{0}=143.48 \quad \text { and } \quad \widehat{b}=-2 \widehat{\beta}_{1}=3.54
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- Meaning of $\beta_{1}$ is the impact of a one unit increase in $c$ on the dependent variable $q$
- When average costs increase by 1 unit, quantity demanded decreases by 1.77 units


## Behind the error term

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- The properties of the error term determine the properties of the estimates


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