**Simple scenario (Discounts) ERP Microsoft Dynamics NAV 2018w1**

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For : MPH\_AOMA and AOPR and BPH\_EPS1

Database : MS Dynamics NAV 2018w1

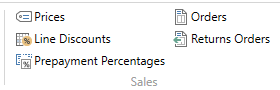
Keys : Ctrl-N=New, F4=Look-up, Ctrl-F7-entries, F7-statistics, F9-post

Shorthands : G/L General Ledger, TO-Transfer Order

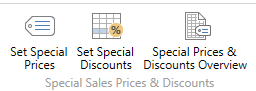
Tutor-**TU**

1. Find Customer card and Customer with code 10000.
2. On the Toolbar, you will see in Navigation section three icons. Directly from the list of items
3. The similar area with slightly different icon names you can access from Bar about item card see second picture below

From the list

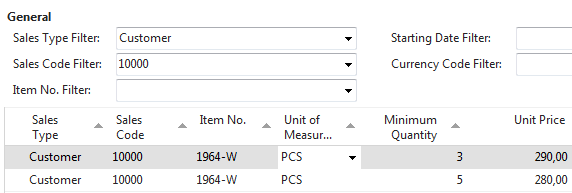


From the card

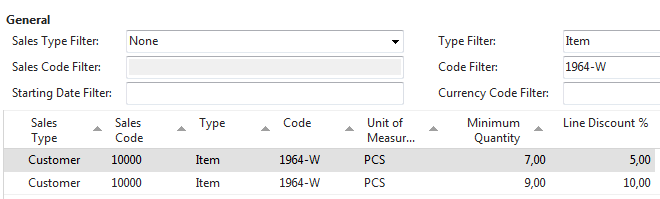


Prices=Set Special prices, Line discount =Set Special Discounts

1. Open icon Prices and enter in this window Customer (it should be already there) and enter item 1964-W. Standard Unit price from the item card supposed to be 292.
2. Enter 3 pcs and enter a new price for this quantity and a higher amount 290 and 5 for 280.



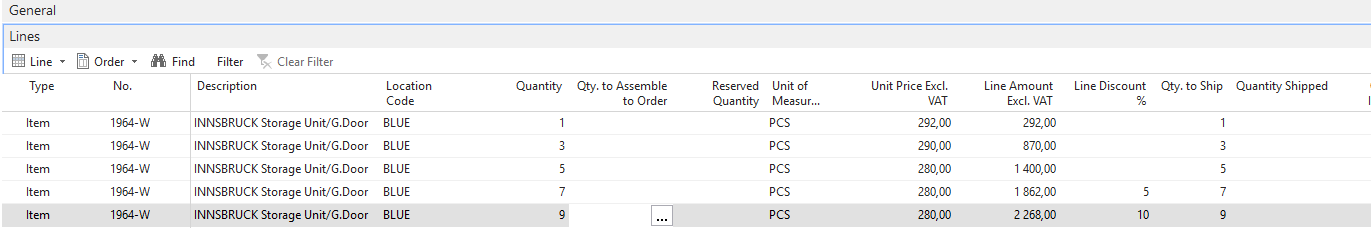
Confirm by OK and go to the icon Line Discount and enter different quantity and % values as shown below.



Be aware that this is only to show how ERP NAV 2018w1 can calculate discounts.

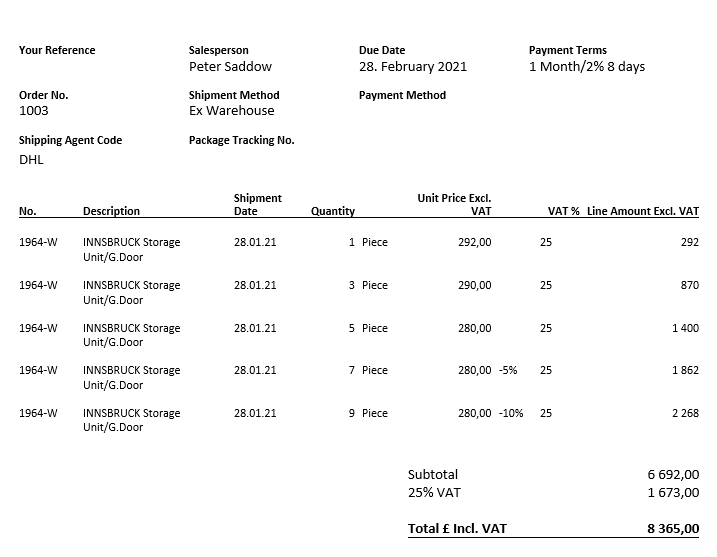
|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Pcs** | **Unit Price** | **%** | **Final unit price** | **Total** |
| 1 | 292,00 | 0,00 | 292,00 | 292,00 |
| 3 | 290,00 | 0,00 | 290,00 | 870,00 |
| 5 | 280,00 | 0,00 | 280,00 | 1 400,00 |
| 7 | 280,00 | 7,00 | 260,40 | 1 822,80 |
| 9 | 280,00 | 9,00 | 252 | 2268 |

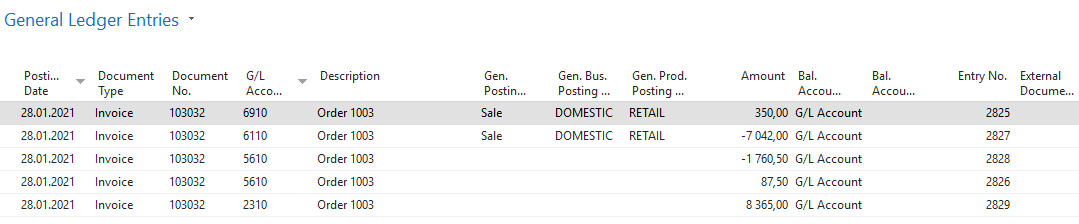
Create Sales Order with several lines. Our example in a normal business situation is pointless.



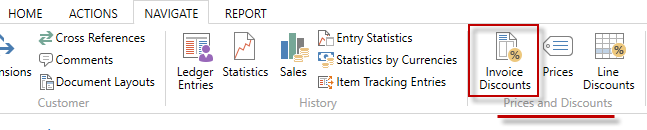
After posting created Sales order, you can go to General Ledger->Archive->G/L Registers

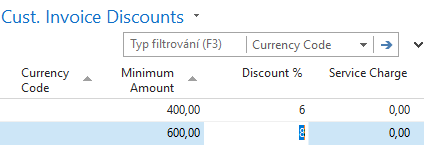
Below you see printed posted SO = Sales Invoice





1. Go back to the Customer 10000 and in the Tool area find and use icon **Invoice Discount** to set this type of discount

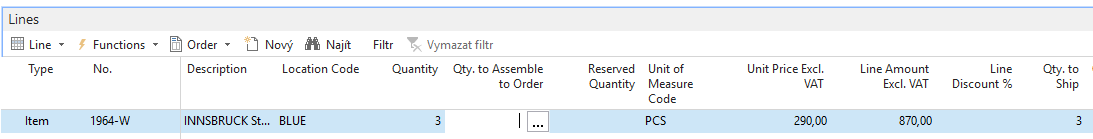




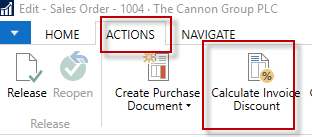
The meaning of setup is clear. If the total amount related to created Sales Order will be higher the set limits, the customer will get setup % off discount for this document.

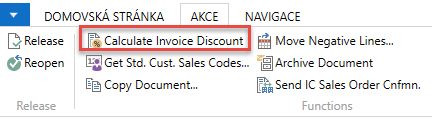
1. Create a new Sales Order with Customer 10000 in its header with enough quantity of item

1964-W to exceed the set limit for invoice discount. See only Sales Order lines

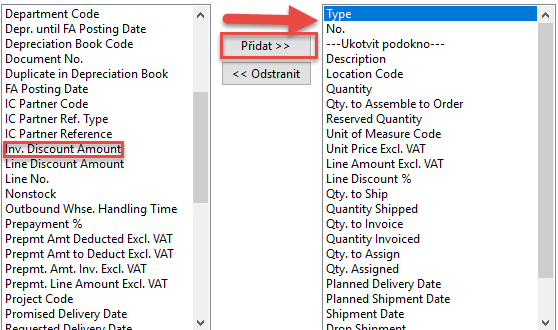


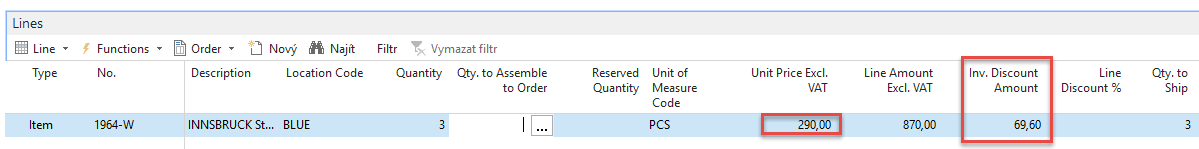
There is only a Price discount applied but not Invoice discount, which has to be activated by selling person manually. Before calculation of an Invoice, see discount Statistics of this Sales Order by use of key **F7**. You could see that the filed Invoice Discount is empty so far.





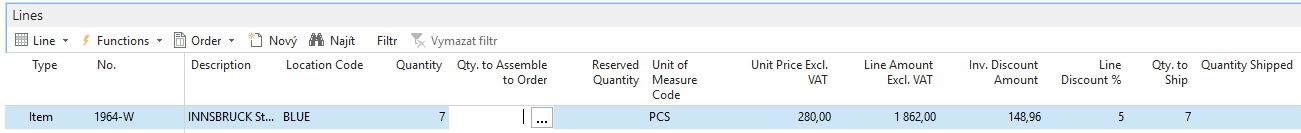
When using icon Calculate Invoice Discount, you will see calculated Invoice Discount by use of Statistics window, or you can see this field with the show column (right mouse click on the line description area. Czech word **Přidat** means **Add**



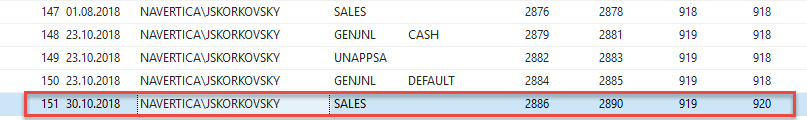


Statistics **F7** will show total amount 870 British pounds and 870 x 0.92 =800,4 and 870-800,4=**69,60.**

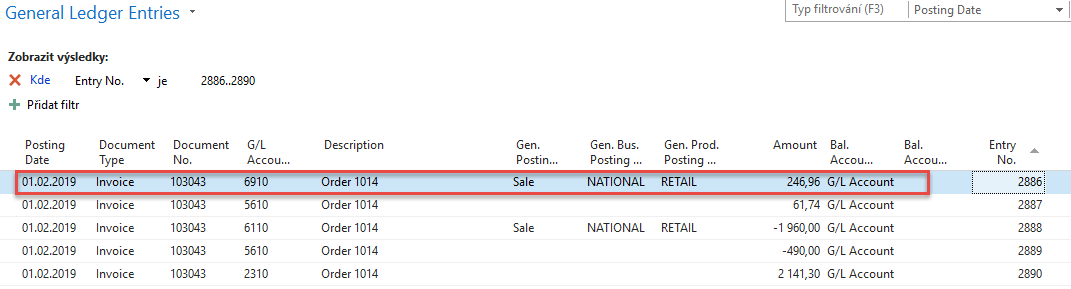
If you change the number of items to **7** pcs to get at least some % discount um the line and you will recalculate Invoice Discount, you will get



Post Sales Order by use of key **F9** and see General register and General Ledger Entries. Financial Management->General Ledger->Archive ->History->G/L Register and last line and upper left corner icon General Ledger



General Ledger Entries looks like



The new set price was 290. Total is 1960, and after 5% line discount we have got 1960\*0,95=1862. And after Invoice Discount of 8% is applied, we have got 1862\*0,92=1713,04. If we will get posted document from G/L Register via Customer Ledger Entries->Navigate we will get:

