#### N. GREGORY MANKIW

### PRINCIPLES OF ECONOMICS Eighth Edition



#### CHAPTER

20

# Income Inequality and Poverty

Premium PowerPoint Slides by: V. Andreea CHIRITESCU Eastern Illinois University

### Look for the answers to these questions:

- How much inequality and poverty exist in our society?
- What are the problems measuring inequality?
- What are some of the leading philosophies on the proper role of government in altering the distribution of income?
- What policies are used to fight poverty? What are the problems with these policies?

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



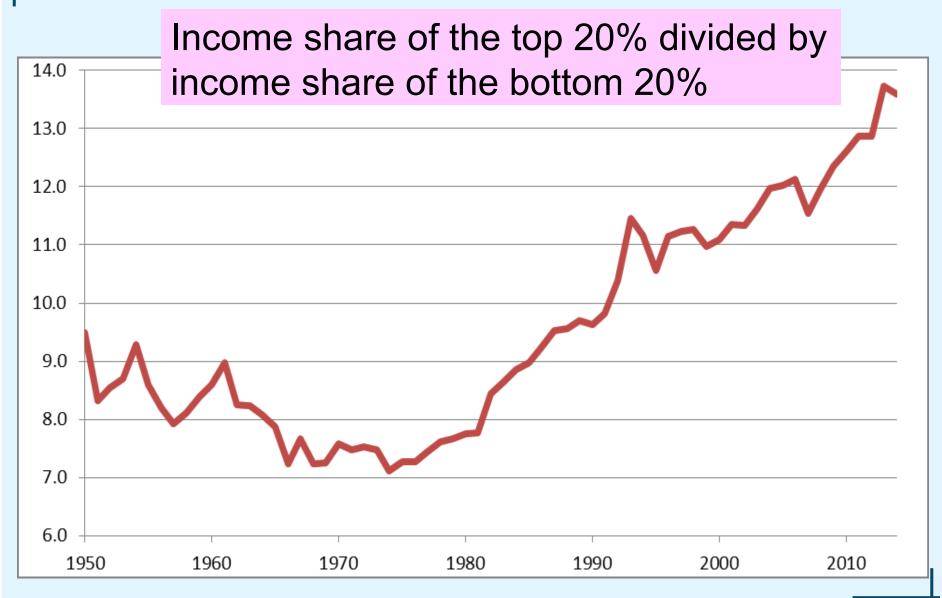
- In the absence of discrimination
  - The income distribution in a market economy may not be equitable or otherwise desirable.
- In this chapter, we examine:
  - -Indicators of inequality and poverty
  - -Philosophies about income redistribution
  - -Policies designed to help the poor

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.

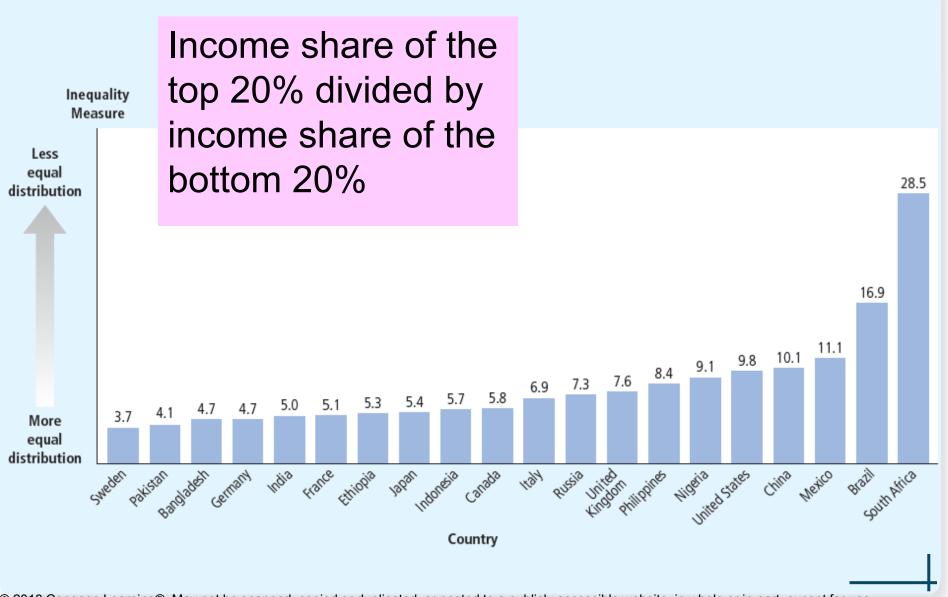
#### The U.S. Income Distribution: 2014

Group	Annual household income
Bottom quintile	Under \$21,430
Second quintile	\$21,430-\$41,166
Middle quintile	\$41,167 – \$68,199
Fourth quintile	\$68,200 – \$112,253
Top quintile	\$112,254 and over
Top 5 percent	\$206,563 and over

## U.S. Income Inequality, 1950–2014



Inequality around the World





#### Poverty rate

 Percentage of the population whose family income falls below an absolute level (poverty line)

- Poverty line
  - Set by the federal government (three times cost of providing an adequate diet)
    - Depends on family size
    - Adjusted every year to account for changes in the level of prices

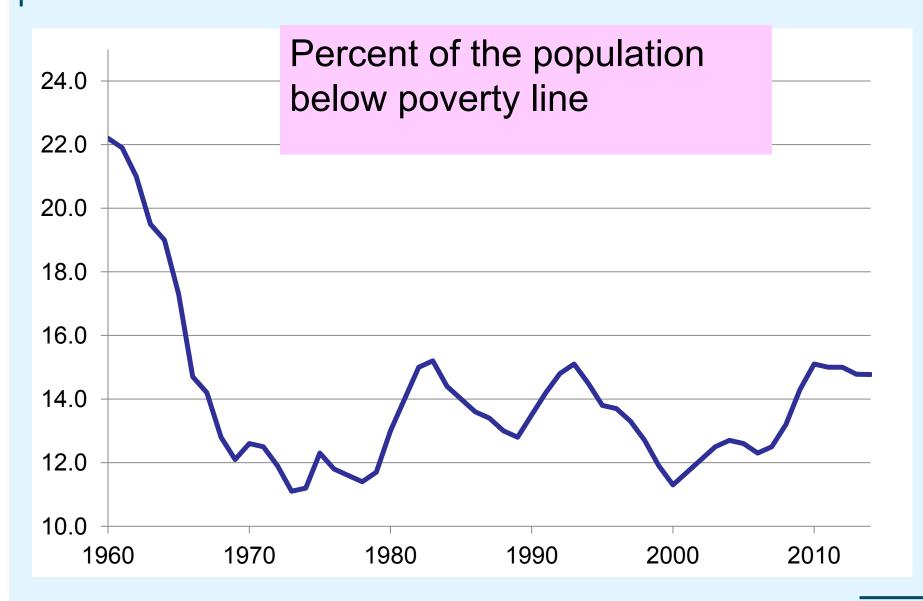
<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- In 2014 in the U.S.,
  - Median family income = \$66,632
  - Poverty line for family of four = \$24,418
  - -Poverty rate = 14.8%

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.

#### U.S. Poverty Over Time



#### U.S. Poverty Rate by Group, 2012

Group	Poverty Rate
All persons	14.8%
White, not Hispanic	10.1
Black	26.2
Hispanic	23.6
Asian	12.0
Children	21.1
Elderly	10.0
Married-couple families	6.2
Female household,	33.1
no spouse present	



- Data on income distribution & poverty rate
  - -Incomplete picture of inequality
  - -Household annual income
    - 1. Doesn't account for in-kind transfers
      - Transfers to the poor in the form of goods and services rather than cash

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Data on income distribution & poverty rate
  - 2. Normal life cycle pattern
    - Causes inequality in the distribution of annual income
    - May not represent true inequality in living standards
    - Life cycle: regular pattern of income variation over a person's life
    - People can borrow and save to offset life-cycle changes in income (e.g., saving for retirement).

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Data on income distribution & poverty rate
  - 3. Transitory vs. permanent income
    - Transitory changes need not affect standard of living
    - A family's ability to buy goods and services depends largely on its permanent income
    - Permanent income: a person's normal income

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Economic mobility
  - Many people move among income classes
  - Some reflects transitory variation in income
  - Some reflects more persistent changes in income
  - Many of those below the poverty line are there only temporarily

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- What should the government do about economic inequality?
- Political philosophies of redistributing income
  - Utilitarianism
  - -Liberalism
  - -Libertarianism

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Utility:
  - -A measure of happiness or satisfaction
- Utilitarianism:
  - Government should choose policies to maximize society's total utility
    - Founders: Jeremy Bentham, John Stuart Mill

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Because of diminishing marginal utility
  - Redistributing income from rich to poor increases utility of the poor more than it reduces utility of the rich.
- Yet, utilitarians do not advocate equalizing incomes
  - Would reduce total income of everyone due to incentive effects and efficiency losses.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



#### • Liberalism:

- Government should choose policies deemed to be just by an impartial observer behind a "veil of ignorance."
  - Founder: John Rawls
- Maximin criterion:
  - Government should aim to maximize the well-being of society's worst-off person

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



#### • Liberalism:

- Calls for more redistribution than utilitarianism (though still not complete equalization of incomes).
- Income redistribution is a form of social insurance, a government policy aimed at protecting people against the risk of adverse events.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Libertarianism:
  - Government should punish crimes and enforce voluntary agreements but not redistribute income
    - Advocate: Robert Nozick
  - Libertarians focus on the process not outcome:
    - Government should enforce individual rights, should try to equalize opportunities.
    - If the income distribution is achieved fairly, government should not interfere, even if unequal

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Poor families more likely to experience
  - Homelessness, drug dependence, health problems, teen pregnancy, illiteracy, unemployment
- Most people believe government should provide a "safety net."
- We now consider a few such policies...

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



# 1. Minimum-Wage Laws

- Arguments for:
  - Helps the poor without any cost to government
  - Little impact on employment if demand for unskilled labor is relatively inelastic.
- Arguments against:
  - In the long run, demand for unskilled labor is likely elastic, so minimum wage causes substantial unemployment among the unskilled.
  - Those helped by minimum wage are more likely to be teens from middle-income families than lowincome adult workers.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Welfare: government programs that supplement the incomes of the needy
  - Temporary Assistance for Needy Families (TANF)
  - Supplemental Security Income (SSI)
  - Critics: such programs create incentives to become or remain needy; welfare contributed to the rise of the single-parent family.
  - However, the severity of such incentive problems is unknown.
  - Proponents: inflation-adjusted welfare benefits fell as single-parent families increased.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Negative income tax:
  - Tax system that collects revenue from highincome households and gives transfers to low-income households
- The Earned Income Tax Credit (EITC)
  - Is similar to a negative income tax.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- In-kind transfers: goods or services provided to the needy
  - Examples: homeless shelters, soup kitchens
  - Supplemental Nutrition Assistance Program (SNAP): Gives low-income families a plastic card that can be used to buy food at stores
  - Medicaid, government-provided healthcare for the poor
- An alternative: cash payments

#### People - buy what they most need; but critics argue could be used for drugs, alcohol

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



### Anti-Poverty Programs and Work Incentives

- Assistance from anti-poverty programs declines as income rises.
  - The result: Poor families face high effective marginal tax rates (exceeding 100% in some cases!).
  - Such policies therefore discourage the poor from escaping poverty on their own.
- One possible solution: "Workfare,"
  - System requiring people to accept government jobs while collecting benefits.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.



- Poverty is one of society's most serious problems.
- Governments can sometimes improve market outcomes.
  - Public policy can help reduce poverty and inequality
- People face trade-offs.
  - Policies designed to improve equity often sacrifice efficiency, so the proper scope of policy is the subject of ongoing controversy

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.

### Summary

- Data on income distribution show a wide disparity in our society. The richest 20% of families earn about ten times as much as the poorest 20%.
- Problems in measuring inequality arise from in-kind transfers, the economic life cycle, transitory income, and economic mobility.
  - When these factors are taken into account, the distribution of well-being is probably less unequal than the distribution of annual income.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.

### Summary

- Political philosophers differ in their views of the proper role of government in altering the income distribution.
  - Utilitarians believe that income distribution should maximize the sum of everyone's utility.
  - Liberals believe the government should aim to maximize the well-being of the worst-off person in society.
  - Libertarians believe the government should aim for equality of opportunity, not equality of income.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.

### Summary

- Policies such as welfare, minimum-wage laws, negative income taxes, and in-kind transfers can help the poor.
- Since financial assistance falls as income rises, the poor face high effective marginal tax rates, discouraging them from escaping poverty on their own.

<sup>© 2018</sup> Cengage Learning®. May not be scanned, copied or duplicated, or posted to a publicly accessible website, in whole or in part, except for use as permitted in a license distributed with a certain product or service or otherwise on a password-protected website or school-approved learning management system for classroom use.