

This is Business Central

All-in-one business
management
for small and medium-sized
businesses



Business Central Positioning Statement

For *small and midsized businesses*

Who *have outgrown their existing accounting or ERP software,*

Dynamics 365 Business Central *is a comprehensive business management solution*

That *easily and seamlessly connects systems and processes.*

Unlike *traditional ERP solutions,*

Dynamics 365 Business Central

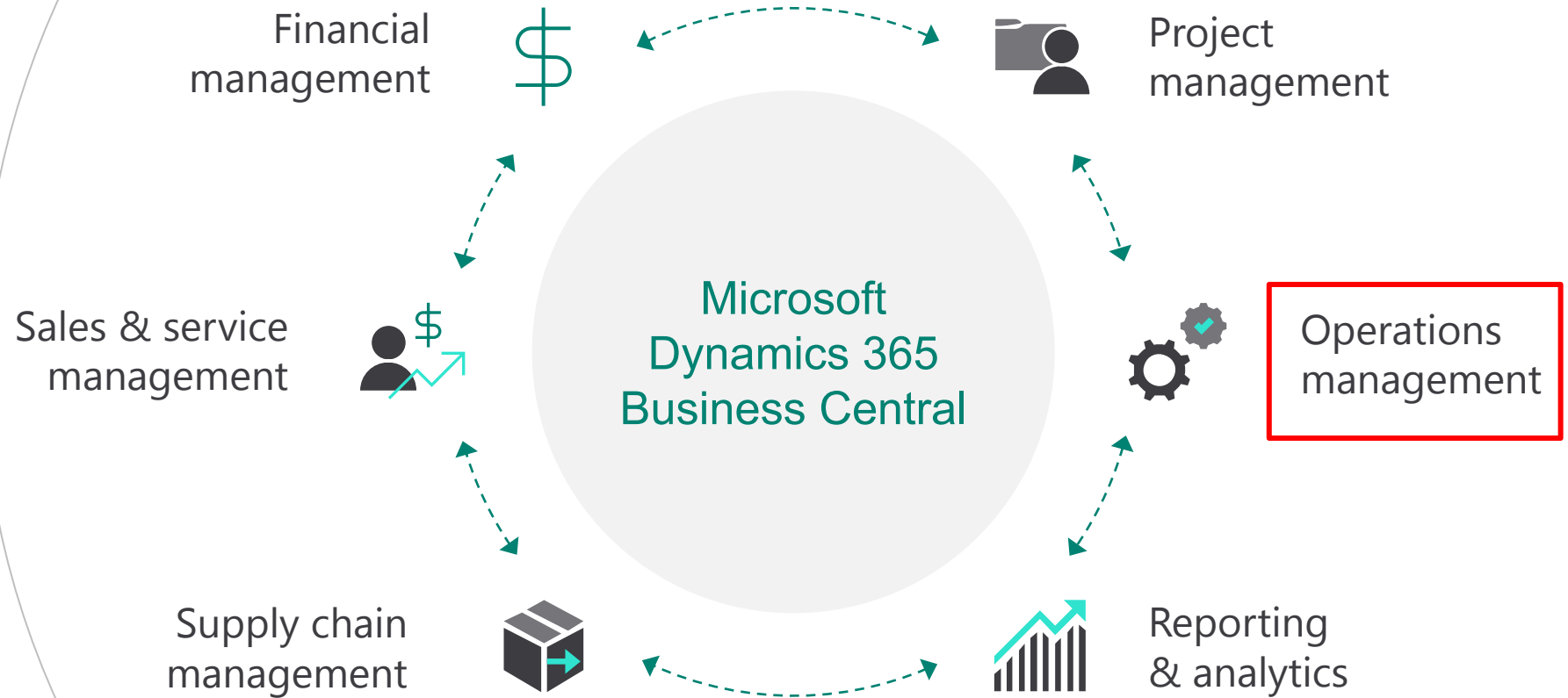
is deeply integrated with Office 365 and includes built-in intelligence, so it's easy to use and helps you make better business decisions.



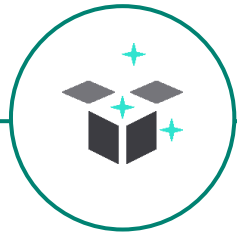
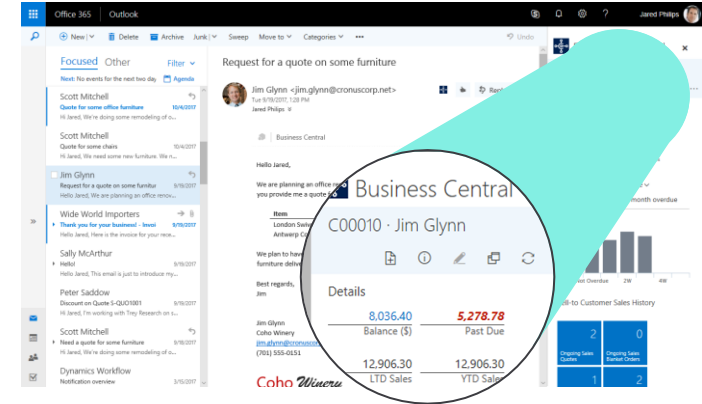
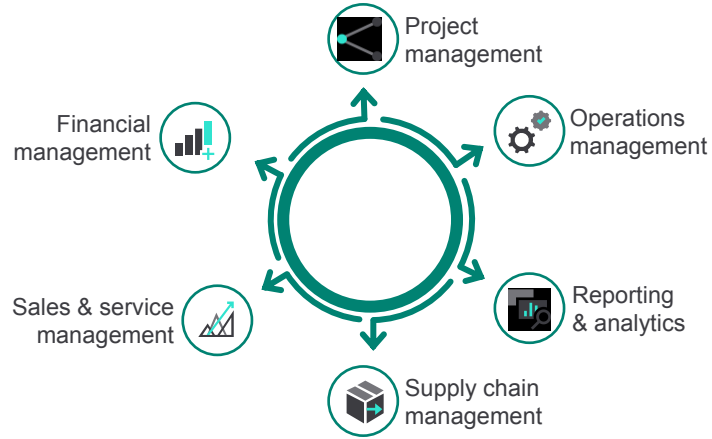
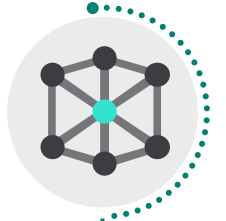
A single, comprehensive solution to meet the needs of growing businesses

Automatically pull systems and processes together to manage financials, sales, service, and operations

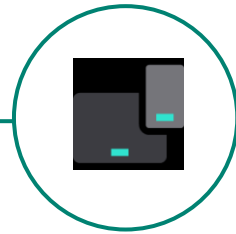
Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems



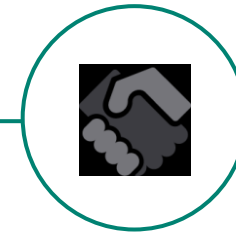
Connect your business



Deploy a single, comprehensive solution



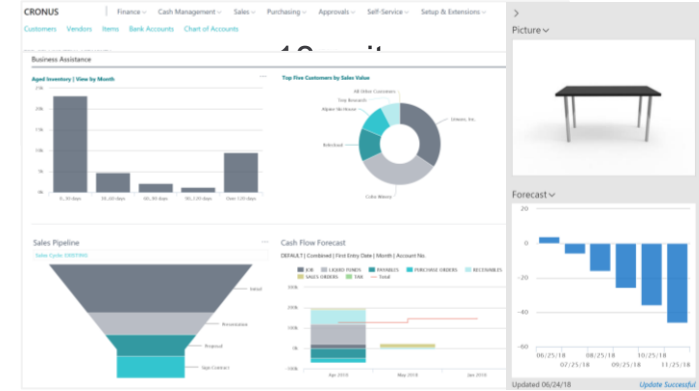
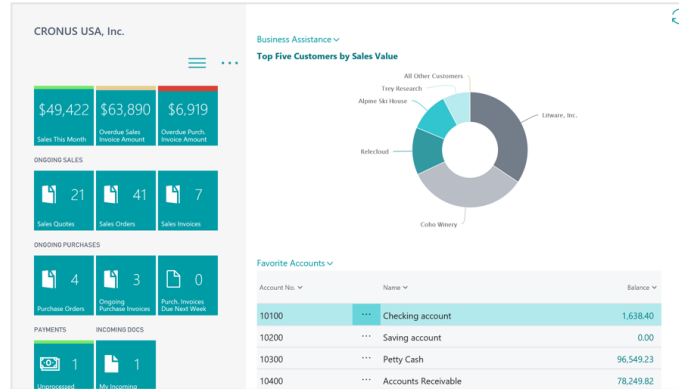
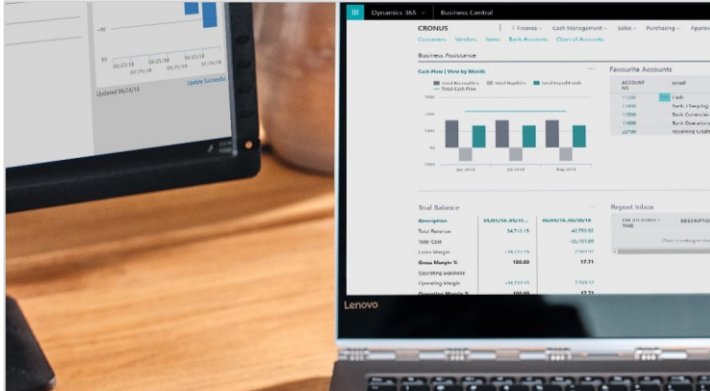
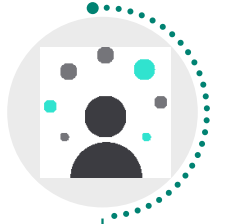
Work where your Business takes you



Manage quote to cash, all within Outlook



Make smarter decisions



Get an end-to-end view of your business



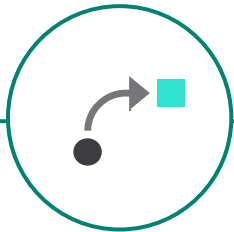
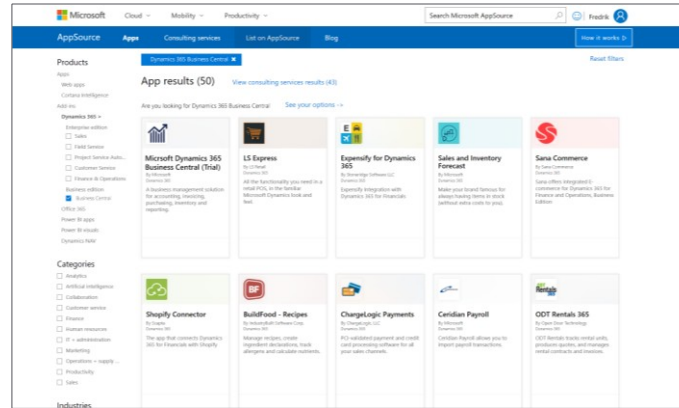
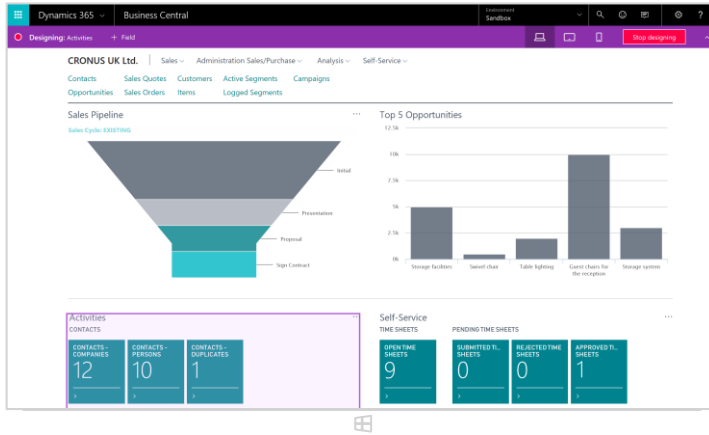
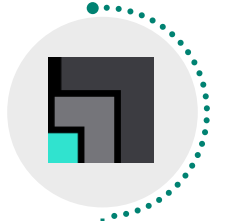
Sell smarter and improve customer service



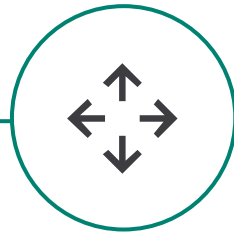
Guide employees to optimal outcomes



Start and grow easily



Tailor to your needs



Add industry or business extensions









Be ready for growth



Microsoft Dynamics 365 Business Central

Core Capabilities

 Financial Management	Account Receivables Payables	Bank reconciliation	Fixed asset management	Month/year end closing
 Sales & Service Management	Quote generation	Contact management	Sales invoicing	Payment processing
 Project Management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
 Supply Chain Management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
 Operations Management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
 Reporting & Analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence





Thank you.

