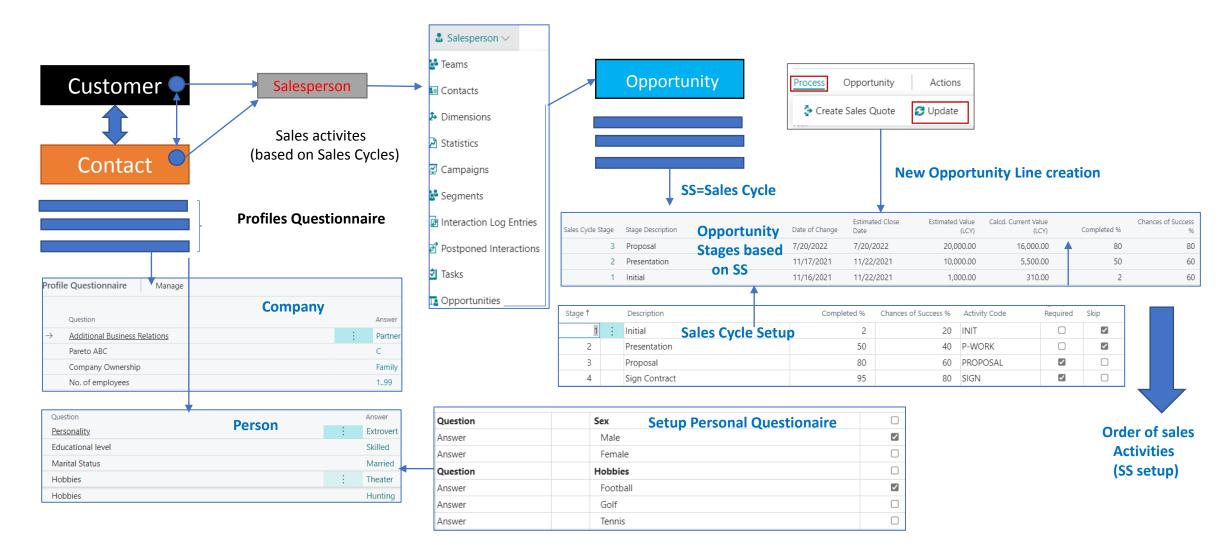
## Opportunities and Sales Cycles related to Customers and Contacts -consisted scheme



## Pareto analysis in BC – consisted scheme

