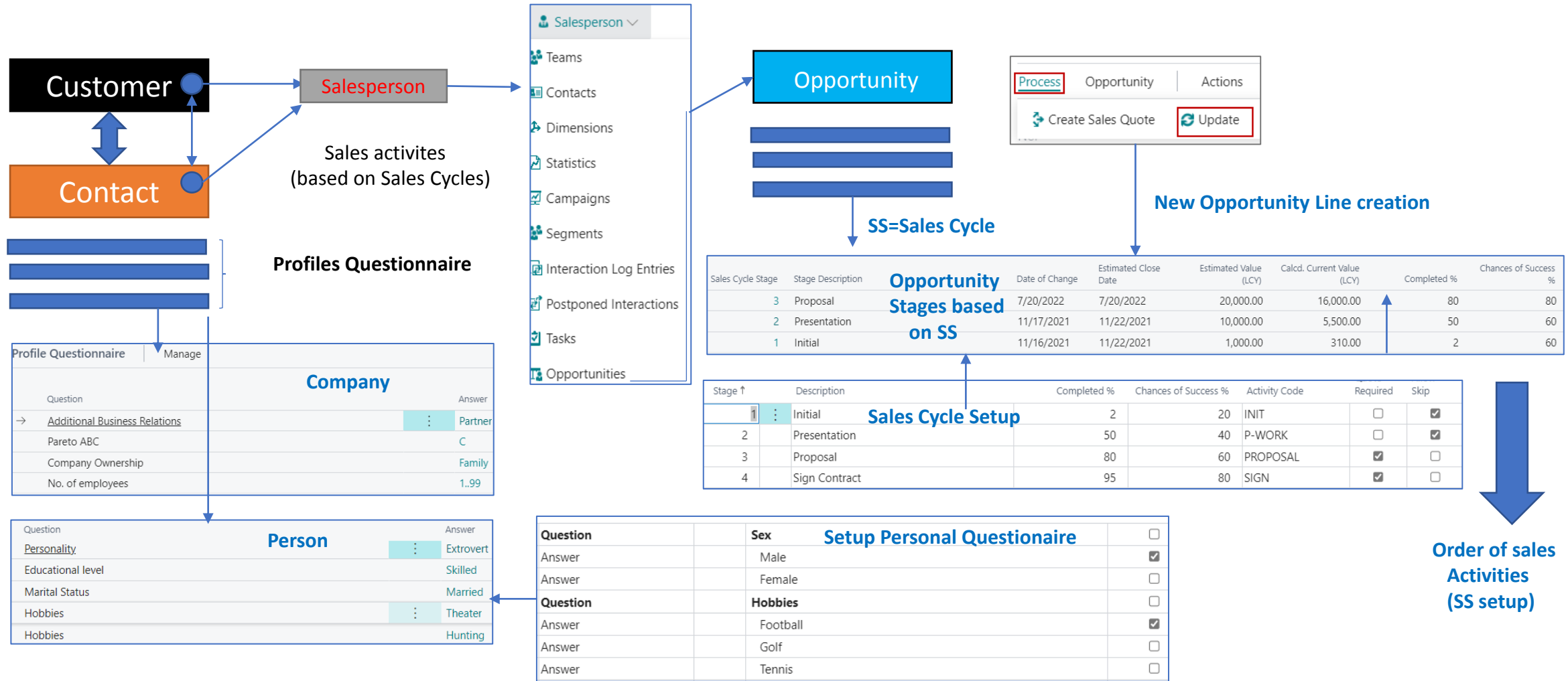
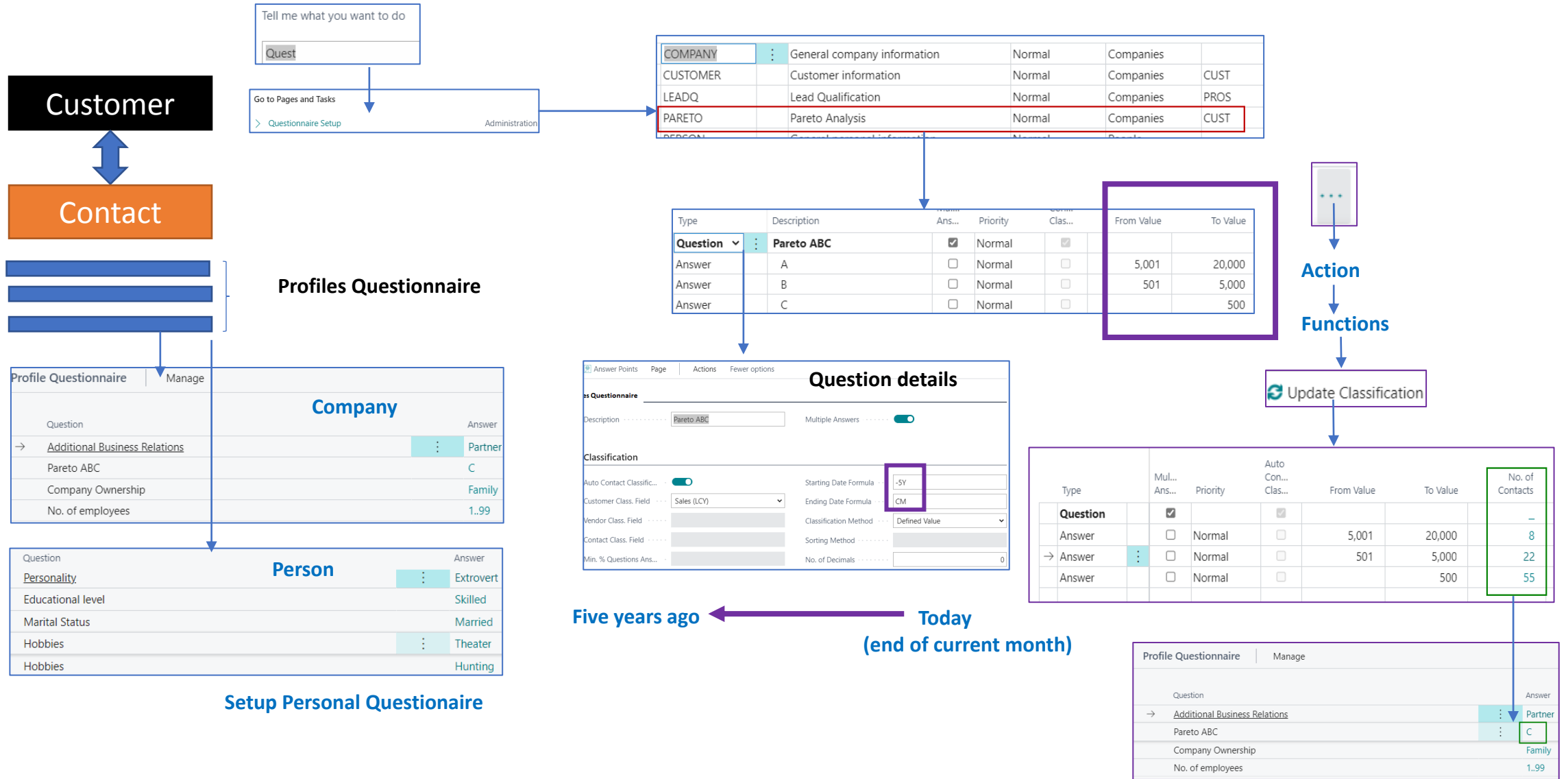


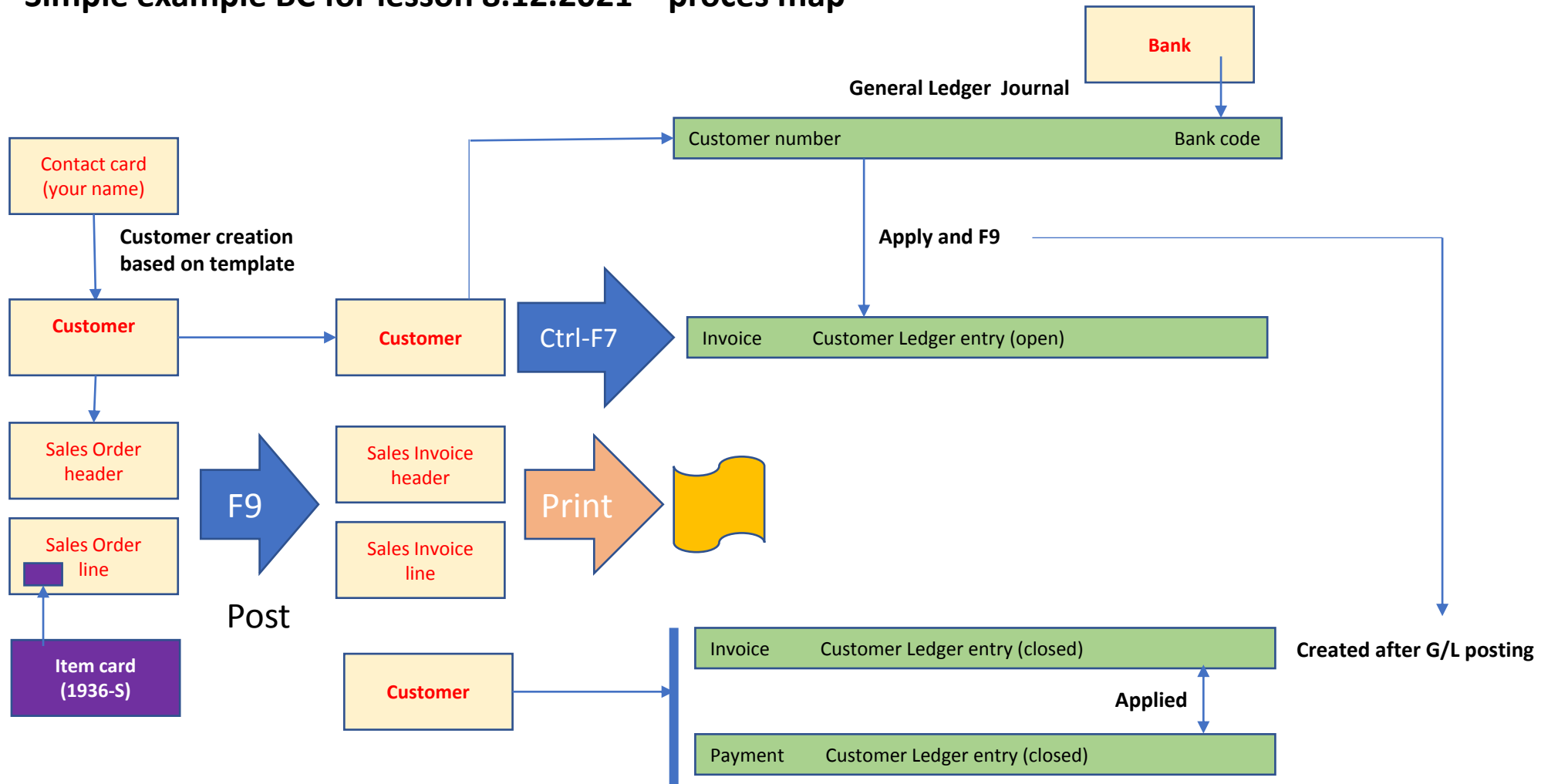
Opportunities and Sales Cycles related to Customers and Contacts –consisted scheme



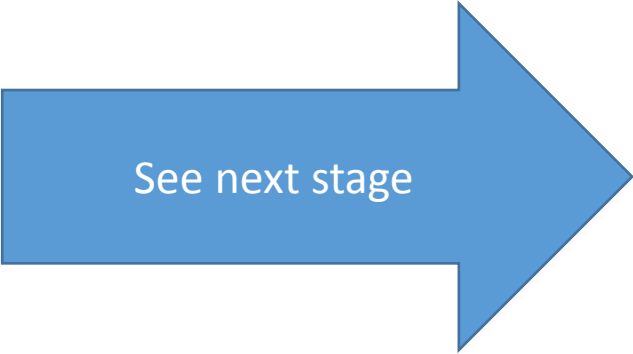
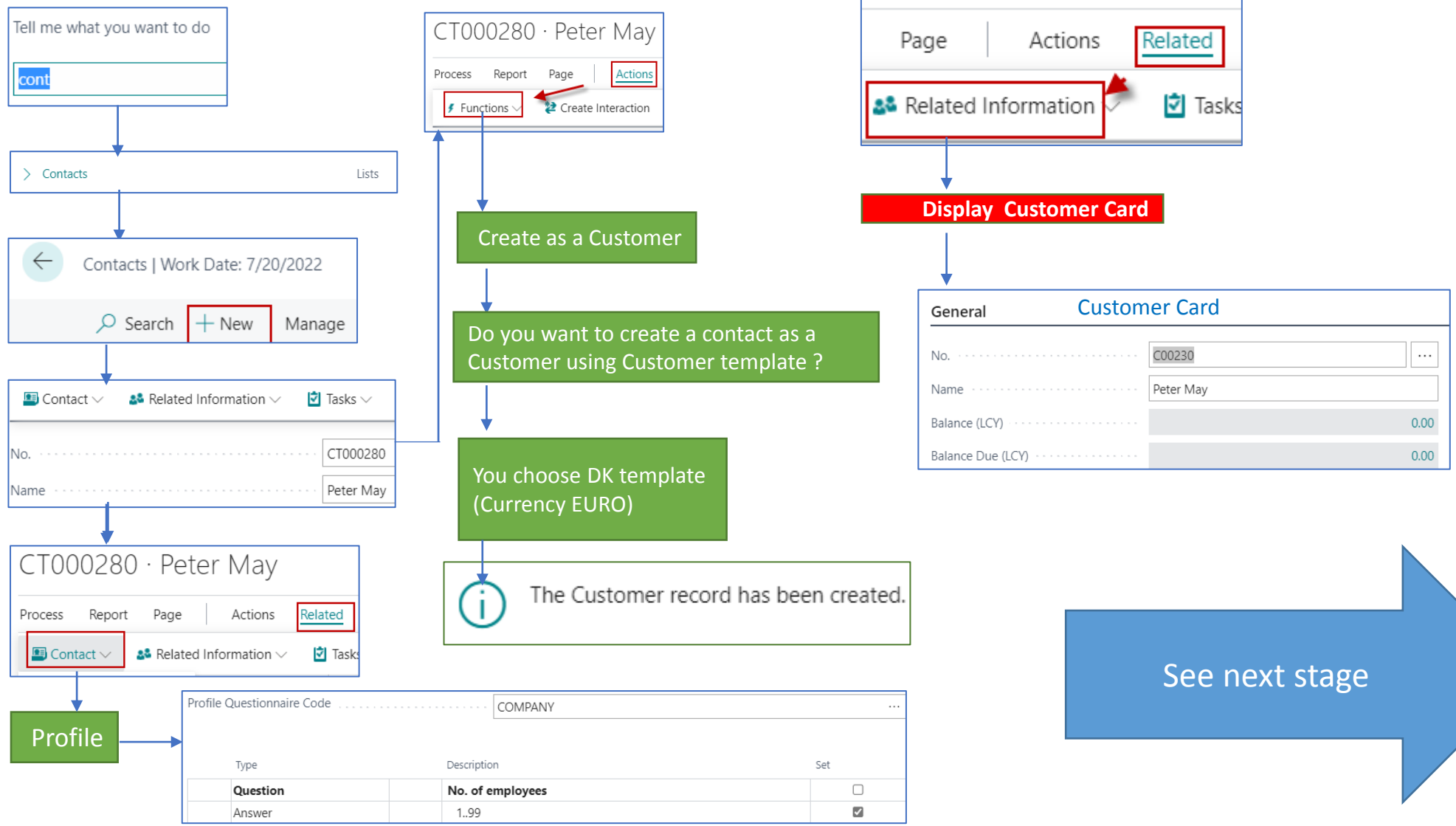
Pareto analysis in BC – consisted scheme



Simple example BC for lesson 8.12.2021 – proces map



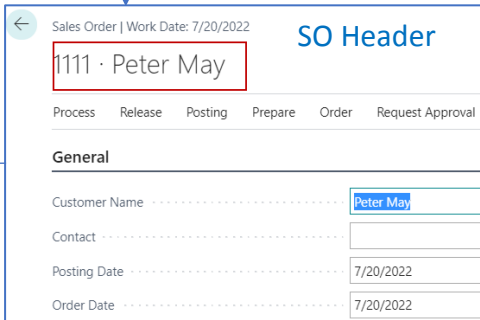
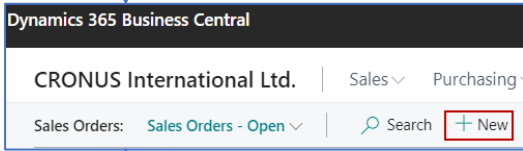
Simple example BC for lesson 8.12.2021 – step –by-step in ERP MS Dynamics 365 Business Central – Stage I.



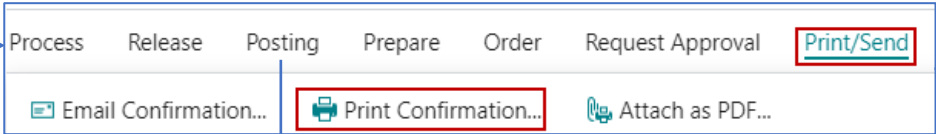
Simple example BC for lesson 8.12.2021 – step –by-step in ERP MS Dynamics 365 Business Central – Stage II.

CRONUS International Ltd.

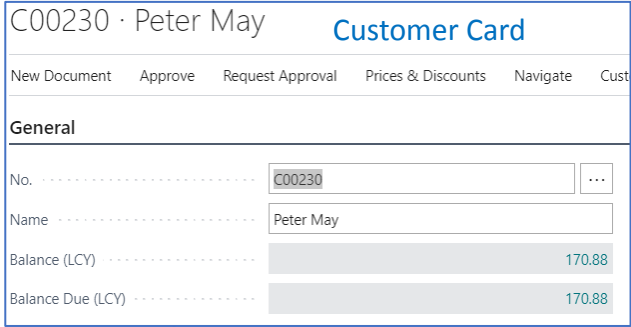
Sales Orders Items Customers



Type	No.	Description	Location Code	Quantity
Item	1936-S	BERLIN Guest Chair, yellow	BLUE	1



Post by F9



Customer Card after Sales Order was posted

Ctrl-F->Entries

Customer Ledger Entry

Posting Date	Document Type	Document No.	Customer No.	Description	Currency Code	Original Amount	Amount	Amount (LCY)	Remaining Amount
7/20/2022	Invoice	103098	C00230	Order 1112	EUR	264.60	264.60	170.88	264.60

Print

Simple example BC for lesson 8.12.2021 – step –by-step in ERP MS Dynamics 365 Business Central – Stage III.

