

**Marketing in the EU**

**Analysis of the xxxxx market for the pay per wash Product Service System**

Team members: xxxx (chapters No: xxxx)  
xxxx (chapters No: xxxx)  
xxxx (chapters No: xxxx)

## **Introduction**

... few sentences introducing the analysis – purpose, content, methods

### **1. PESTLE analysis**

**Political, technological and environmental forces**

**Governmental initiatives towards circular economy and digitalization**

.....

**Economy and economy forecast**

.....

**Business scene (need not to be included)**

.....

**XXX washing machine market (need not to be included or could be combined together with Prices of washing machine)**

.....

### **2. Customers/Consumers**

**Consumers and renting**

.....

**Consumers and sharing economy**

.....

**Consumers and IoT**

.....

**Consumers and washing habits**

.....

**Home appliances renting**

.....

**Analysis of laundromats prices**

.....

**Prices of washing machines**

.....

**COMPETITOR ANALYSIS** (please, try to keep the content as it is in the example)

**Indirect competitors (washing machine renting)**

.....

**Direct competitors**

.....

**CONCLUSIONS**

..... here you can write about the potential of market entry, you can also suggest how to enter the market (but not necessary)