Introduction to MS Dynamics 365 Business Central

Discounts

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Discounts

• Use of discounts:

- Support of "Sales" actions->lower stock value and better liquidity
- Support of marketing ->get new clients
- Basic incentives for any client
- To differentiate between clients (based on sales in the last period or other criteria)
- Types :
- Price ->modification of Unit Price
- Line ->change the final Unit Price in %
- Invoice Discount ->based on the level of invoiced amount on one document

Discount calculations I

- Unit price=100
- Price discount 10 %
- New updated unit price on the cretaed document = 100*0,9=90
- Line discount 10 % added
- New updated unit price on the cretaed document = 90*0,9=81

Customer card 1st possibility to access discount setup

	No. 1	Name	Center	Location Code	Phone No.	Contact
	01121212	Spotsmeyer's Furnishings		YELLOW		Mr. Mike Nash
	01445544	Progressive Home Furnishings		YELLOW		Mr. Scott Mitchell
	01454545	New Concepts Furniture		YELLOW		Ms. Tammy L. McDonald
	01905893	Candoxy Canada Inc.		YELLOW		Mr. Rob Young
	01905899	Elkhorn Airport		YELLOW		Mr. Ryan Danner
	01905902	London Candoxy Storage Cam		YELLOW		Mr. John Kane
	<u>10000</u> :	The Cannon Group PLC	BIRMINGHAM	BLUE		Mr. Andy Teal
I r	Prices & Discounts	Selangorian Ltd.				Mr. Mark McArthur
	Prices	Metatorad Malaysia Sdn Bhd		YELLOW		Mrs. Azleen Samat
	Line Discounts	Highlights Electronics Sdn Bhd		GREEN		Mr. Mark Darrell Boland
-	Manage	TraxTonic Sdn Bhd		YELLOW		Mrs. Rubina Usman
G	View	Somadis		YELLOW		M. Syed ABBAS

Discounts can also be adjusted from the item card. So either from customer card and it will be automatically transferred to the item card or vice versa.

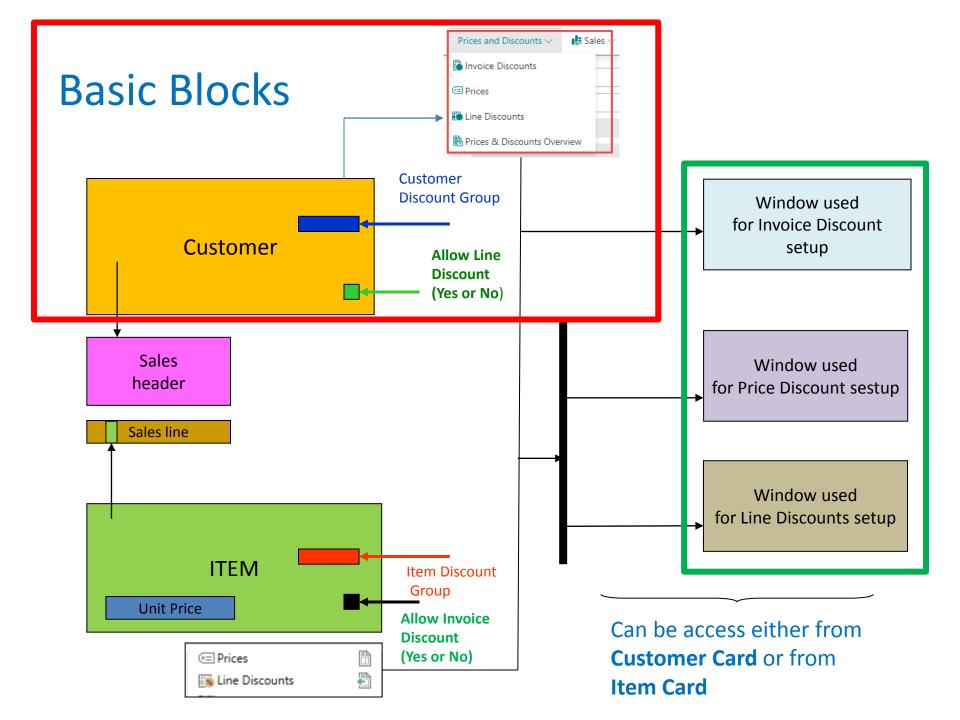
Customer card 2nd possibility to access discount setup

\leftarrow	Customer Card Work Date: 7/22/2022	. (+ 1	J
	10000 · The Cannon Group PLC			
	imes Showing the first 50 prices and discounts. To view all prices and discounts, choose Refresh Data.			
	New Document Approve Request Approval Prices & Discounts Navigate Customer Actions R Image: Second	Related	Reports	Fewer options

Here you can set the different unit prices in absolute values as well as the % discount depending on the quantity of items.

Customer card-3rd possibility to setup discounts

Customer Card Work Date: 7/20/202	2			Ø	+
10000 · The Canno	n Group PLC				
New Document Approve Requ	uest Approval Prices & Discounts	Navigate Customer	Actions	Related	Reports
🕹 Customer 🗸 🕚 History 🗸	Prices and Discounts 🗸 👪 Sales 🛇	🗋 Documents 🗸	\mathbb{R} Service \smallsetminus		
No	The Invoice Discounts		Credit Limit	(ICY)	
Name	🖘 Prices		Blocked · · ·		
Balance (LCY)	💭 Line Discounts	168,364.41	Total Sales		
Balance Due (LCY)	Prices & Discounts Overview	168,364.41	Costs (LCY)		



Window used for Line Discounts Setup (%)

General												
Sales Type Filter		[Customer			← Type Filter			None	2		~
Sales Code Filter	Sales Code Filter											
Starting Date Filter		[Currency C	ode Filte	er ·····				
						Cor	diti	on for quar	ntity re	bate		
Sales Type ↑		Sales Code ↑	Туре	Ť	Code 1	Unit of Measure Code↑		Minimum Quantity †	Line	e Discount %	Starting Date ↑	Ending Date
\rightarrow Customer Disc. Gro	÷	LARGE ACC	ltem	Discount Group	FINISHED			0.00		15.00		
Customer Disc. Gro		LARGE ACC	ltem	Discount Group	RAW MAT			0.00		20.00		
Customer Disc. Gro		LARGE ACC	ltem	Discount Group	RESALE			0.00		5.00		
Customer Disc. Gro		RETAIL	ltem	Discount Group	FINISHED			0.00		10.00		
Customer Disc. Gro		RETAIL	Item	Discount Group	RAW MAT			0.00		15.00		
All Customers			ltem	Discount Group	A			5.00		15.00		
All Customers			ltem	Discount Group	A			15.00		25.00		
All Customers			Item	Discount Group	В			25.00		15.00		
All Customers			Item	Discount Group	В			100.00		25.00		

From this window you can see that some discounts are valid for all customers

or

only for a certain group of customers (Customer Discount Group)

or

for one customer only

Window used for Line Discounts Setup (%)

Sales Line Discounts	,	New	🐯 Edit List	📋 Delete	💶 Open ir	n Excel							∑ ≣
Views	×	Gene	eral										
All	P :	Sales	Type Filter			Customer			Ype Filter		None		
ilter list by:		Sales	Code Filter						Code Filter				
× Sales Type Customer	\vee	Start	ing Date Filter						Currency Code Filter				
+ Filter									Unit of Measure Code			-	
Reset filters			Sales Type 🕇 🝸			Sales Code 1	Туре ↑	Code 1	î	Minimum Quantity 1	Line Discount %	Starting Date ↑	Ending Date
			Customer			10000	ltem	1936-S	PCS	4.00	3.00		
		\rightarrow	Customer			20000	ltem	1928-S	PCS	2.00	8.00		



In none of our examples here do we indicate the start or end of discounts in time !!! With the time limitation of the validity of discounts being one of the basic requirements !!!

Window used for Sales Line Discounts Setup

\leftarrow	Cus	tomer 10000 The C	annon Group PLC	Work Date: 7/2	0/2022			Not saved	ď	2
	Sale	es Prices	Search + New	🐯 Edit List	📋 Delete	Open in Excel	More o	ptions	\bigtriangledown	≣
	Ger	neral								
	Sale	es Type Filter	Customer		✓ 5	Starting Date Filter				
	Sale	es Code Filter	10000		(Currency Code Filter				
	lten	n No. Filter								
		Sales Type ↑ Sales Code ↑		Unit of Measure Coo Item No.↑ ↑		Code Minimum Quantity↑		Starting Date ↑	Ending	Date
	\rightarrow	<u>Customer</u>	10000	1936-S	PCS	2	100.00			



One customer only

Discount combination –similar example as on slide number 3

- Sales Price reduced from 100 to 90
- Line Discount % =10
- Final price after discounts were applied = 90*0,9=81,0

I Like Discounts

Invoice discount setup

		New Document	Approve Requ	n Group PLC est Approval Prices & Discounts Prices and Discounts ~		Actions	
		No	· · · · · · · · · · · · · · · · · · ·	 Invoice Discounts Prices Line Discounts Prices & Discounts Overview 	 168,364.41 168,364.41	Blocked · Total Sales	nit (LCY) s Y)
10000) Work Date: 7/20/	2022					√Saved ⊑"
) Work Date: 7/20/ Invoice Discounts		rch + New	₩ Edit List 📋 De	elete 📲 Open in	Excel	√Saved ⊑' Ƴ
			rch + New	Edit List 📋 De Minimum Amount 1	elete 🚺 Open in Discou		
	Invoice Discounts		rch + New				Y
	Invoice Discounts	Sear	rch + New	Minimum Amount †		int %	Service Char

Invoice discount must be allowed and manually confirmed before you start to calculate it !!

Sales Order

• Sales lines of the Sales Order

Sal	es Order Work Date: 7	/20,	/2022						+	Ē				
1(004 · The Ca	an	inon Gi	roup PLC										
>	× This customer has a	n ov	verdue balanc	e. Show details										
Pro	ocess Release Po	ostin	ng Prepare	e Order Request Approval	Print/Send Nav	vigate	Mor	e options						
Ge	eneral												S	show more
No				1004		•	Due Date				20/2022			
Cu	stomer Name			The Cannon Group PLC			Requeste	d Delivery Date						
Со	ntact · · · · · · · · · · · · · · · ·			Mr. Andy Teal			External D	Ocument No.						
Pos	sting Date			7/20/2022		1	Status · ·			Op	en			
Ord	der Date			7/20/2022		1								
Lin	nes Manage	Mc	ore options											62
	Туре		No.	Description	Location Code		Quantity	Qty. to Assemble to Order	Res	erved Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Disco	ount %
	ltem		1936-S	BERLIN Guest Chair, yellow	BLUE		1			_	PCS	143.90		
	ltem		1936-S	BERLIN Guest Chair, yellow	BLUE		3			-	PCS	100.00		
\rightarrow	Item	÷	1936-S	BERLIN Guest Chair, yellow	BLUE		5			_	PCS	100.00		3

Lines Manag	je More	e options	Sales lines before invoice discount application							
Туре	٢	No.	Description	Location Code	Quantity	Qty. to Assemble to Order	Reserved Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %
Item	1	936-S	BERLIN Guest Chair, yellow	BLUE	1		_	PCS	143.90	
Item	1	936-S	BERLIN Guest Chair, yellow	BLUE	2		_	PCS	100.00	
\rightarrow Item	: 1	936-S	BERLIN Guest Chair, yellow	BLUE	5		_	PCS	100.00	3

\leftarrow	Sales Order Work Date: 7/20/2022	Ø	+ 🖻
	1005 · The Cannon Group PLC		
	× This customer has an overdue balance. Show details		
	Process Release Posting Prepare Order Request Approval Print/Send Navigate Actions	Related	Fewer options
		Order Confir	mation \lor
	Create Purchase Document		Open
	Calculate Invoice Discount 7/20/2022		

?	Do you want to calculate the invoice discount?
	Yes No

Invoice Discount calculation (acces by use of F7 key)

Edit - Sales Order Statistics -	2 X		
General			Show more
Amount Excl. VAT	828.90	25% VAT	194.79
Inv. Discount Amount	<mark>49.73</mark>	Total Incl. VAT	973.96
Total Excl. VAT	779.17	Sales (LCY)	779.17
Invoicing			Show more
Amount Excl. VAT	828.90	25% VAT	194.79
Inv. Discount Amount	49.73	Total Incl. VAT	973.96
Total Excl. VAT	779.17	Sales (LCY)	779.17

F7 -> Statistics

Sales line after applicaton of invoice discount

Lin	es Manage	Line	e Order	Fewer options									
	Туре		No.	Description	Location Code	Quantity	Qty. to Assemble to Order	Reserved Quantity	Unit of Measure Code	Inv. Discount Amount Excl. VAT	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT
	ltem		1936-S	BERLIN Guest Chair, yellow	BLUE	1		_	PCS	8.63	143.90		143.90
\rightarrow	ltem	÷	1936-S	BERLIN Guest Chair, yellow $\qquad \lor$	BLUE	2		_	PCS	12.00	100.00		200.00
	ltem		1936-S	BERLIN Guest Chair, yellow	BLUE	5		-	PCS	29.10	100.00	3	485.00

Sales order print

cronus				rder Confirmation 1005 July 2022 ge 1/1							
NUS, Birmingham RC. Aaron Nicholls Main Street, 14 Birmingham, B27 4KT Great Britain						The Cannon Group PLC Mr. Andy Teal 192 Market Square Birmingham, B27 4KT Great Britain					
t Method	Shipment		ote No.	c		ocument No. Salesperson Peter Sadd	External Doc				
	Ex Ware	ł			ow	Peter Sadd					
ehouse	Ex Ware		Unit Price Excl. VAT		Quantity	Description	No.				
ehouse Line Amount Excl. VAT			Unit Price Excl. VAT 143.90	Piece							
ehouse Line Amount Excl. VAT 143.90	VAT %			Piece Piece	Quantity	Description	1936-S				
ehouse Line Amount Excl. VAT 143.90 200.00	<u>VAT %</u> 25	-3%	143.90		Quantity 1 2	Description BERLIN Guest Chair, yellow	1936-S 1936-S				
ehouse Line Amount Excl. VAT 143.90 200.00	<u>vat %</u> 25 25		143.90 100.00	Piece	Quantity 1 2	Description BERLIN Guest Chair, yellow BERLIN Guest Chair, yellow	№. 1936-S 1936-S 1936-S				
ehouse Line Amount Excl. VAT 143.90 200.00 485.00	<u>vat %</u> 25 25		143.90 100.00 100.00 iubtotal nvoice Discount	Piece	Quantity 1 2	Description BERLIN Guest Chair, yellow BERLIN Guest Chair, yellow	1936-S 1936-S				
ehouse Line Amount Excl. VAT 143.90 200.00 485.00 828.90	<u>vat %</u> 25 25		143.90 100.00 100.00 Subtotal	Piece	Quantity 1 2	Description BERLIN Guest Chair, yellow BERLIN Guest Chair, yellow	1936-S 1936-S				

General ledger entries after posting F9

Tell me what you want to do	2 X								
General ledger									
On current page (Customers)									
Customer Register View posted customer ledger entries divided into, and sorted according to, registers. By									
Customer - Trial Balance View the beginning and ending balance for customers with entries within a specified pe									
Go to Pages and Tasks	Show all (6)								
> General Ledger Setup	Administration								
> G/L Budgets	Lists								
> Job WIP Methods	Administration								
Go to Reports and Analysis	Show all (6)								
General Ledger Entries	Archive								
E G/L Registers	Archive								
Job WIP To G/L	Reports and Analysis								

General ledger entries after posting F9

\leftarrow	G/L Registers	Wor	k Date: 7/20/20	022					
	✓ Search	Proc	cess Report	Reverse	Open in Exce	More o	ptions		\ ≣
	No.↓		Creation Date	Creation Time	User ID	Source Code	Journal Batch Name	From Entry No.	To Entry No.
	<u>142</u>	÷	9/16/2021	10:45:52 AM	TEACHER	SALES		2850	2854
	141		9/10/2021	9:44:27 AM	TEACHER	GENJNL	CASH	2848	2849
	140 9/8/2021		9/8/2021	2:06:57 PM	TEACHER	GENJNL	DEFAULT	2845	2847

\leftarrow	G/L Registers Work Date	: 7/20/2022				
	✓ Search Process	Report Reverse	Open in Excel Mor	re options		
	🐺 General Ledger	🔹 Vendor Ledger	🖫 Bank Account Ledger	🙀 Maintenance Ledger		
	🔹 Customer Ledger	🔁 Employee Ledger	🛅 Fixed Asset Ledger	🖪 VAT Entries		

General ledger entries after posting F9

691	910 Discount Granted Work Date: 7/20/2022												
Gen	eral Ledger Entries	5	🔎 Search	醇 Edit List	Process Entry	Open in Excel	More options						
	Posting Date↓		Document Type	Document No.	G/L Account No	o. Description		Gen. Posting Type	Gen. Bus. Posting Group	Gen. Prod. Posting Group	Amount	Bal. Account Type	
\rightarrow	7/20/2022	÷	Invoice	103034	6910	Order 1005		Sale	DOMESTIC	RETAIL	64.73	G/L Account	
	7/20/2022		Invoice	103034	6110	Order 1005		Sale	DOMESTIC	RETAIL	-843.90	G/L Account	
	7/20/2022		Invoice	103034	5610	Order 1005					-210.98	G/L Account	
	7/20/2022		Invoice	103034	5610	Order 1005					16.19	G/L Account	
	7/20/2022		Invoice	103034	2310	Order 1005					973.96	G/L Account	

Discount granted

Simple seminar example

Create New customer and item

- Use chosen item template :
- Name: your name and comany (e.g. John's company)
- Create new item see if Allow Invoice discount is OK (switched on)
- Used template: TEST_02 (1st template out of 3)

Prices & Sales			Show less
Unit Price	100.00	Sales Prices & Discounts	Create New
Unit Price Excl. VAT	100.00	Allow Invoice Disc.	
Price Includes VAT		Item Disc. Group	×
Price/Profit Calculation	Profit=Price-Cost	Sales Unit of Measure	PCS 🗸
Profit % · · · · · · · · · · · · · · · · · ·	0.00	Sales Blocked	

Customer card –control about Line discount

Invoicing			Show less
Bill-to Customer	\sim	Prices and Discounts	
VAT Registration No.		Currency Code	\checkmark
GLN		Customer Price Group	\sim
Use GLN in Electronic Documents	,	Customer Disc. Group	\sim
Copy Sell-to Addr. to Qte From	~	Allow Line Disc.	
Posting Details		Invoice Disc. Code · · · · · C_AOPF	3_024 ∨
Gen. Bus. Posting Group	~	Prices Including VAT	
VAT Bus. Posting Group	\sim		

Seminar example



Example for training

Unit Price Discount Setup

Customer 10000 The C	annon Group PLC	Work Date: 7/2	0/2022			√ Saved	C' 2				
Sales Prices	Search + New	🐺 Edit List	<u> </u> Delete	Open in Excel	More o	ptions	$\forall \equiv$				
General / Your customer number											
Sales Type Filter	Customer		✓ Sta	arting Date Filter							
Sales Code Filter	10000	•	Cu	Irrency Code Filter							
Item No. Filter			···· Your	ritem	Your	new unit	prices				
Sales Type↑ ▼	Sales Code ↑ ▼ I	tem No. †	Unit of Measure Code ↑	Minimum Quantity †	Unit Price	Starting Date ↑	Ending Date				
\rightarrow <u>Customer</u> :	10000 T	_24	PCS	2	90.00						
Customer	10000 T	_24	PCS	4	80.00						

Follow teachers' step's !!!

Thresholds for quantity rebates

% Line Discount Setup

Jan	es Line Discounts	∕⊃ Se	arch + New	🞲 Edit List	前 Delete	🚺 Open in Exc	el	\ ≣	
Ger	neral								
Sale	es Type Filter	Custo	mer	~	Type Filter		None	~	
Sale	es Code Filter	10000			Code Filter	r			
Star	ting Date Filter				Currency C	Code Filter			
						Unit of	e Minimum		
	Sales Type 🕇 🐨		Sales Code ↑ ▼	Туре 🕈	Code 1	Measure Code ↑	Quantity ↑	Line Discount 9	
\rightarrow		~		Type↑ Item	Code 1 1936-S			Line Discount 9	
\rightarrow		~	Ŧ			Ŷ	Quantity ↑		

Thresholds for quantity rebates in % discounts

Invoice Discount Setup (acces from icone related)

\leftarrow	10000	√ Saved	√Saved □									
	Cust. li	nvoice Discounts	: م	Search	+ New	👿 Edit List	前 Delete	Open in Excel		V		
		Currency Code 1			Minimum Amount †			Discount %	Sen	vice Cha	rge	
	\rightarrow		\sim	÷	500.00 800.00			5		0.0		
								6				
					1,000.0	0	7		C	0.00		

Sales Order

Ge	eneral														
No	l			1070			··· Due	Due Date							
Cu	stomer Name			The Cannon Group PLC			··· Req	Requested Delivery Date							
Co	ntact · · · · · · · · · · · · · · · ·			Mr. Andy Teal	··· Exte	• External Document No. • • • • • • • • • • • • • • • • • • •									
Pos	sting Date			7/20/2022	🛅 Stat	us		Оре	en						
Ord	rder Date														
Lir	nes Manage	Lin	e Order F	ewer options											
	Туре		No.	Description	Location Code	Quantity	Qty. to Assemble to Order	Reserved Quantity	Unit of Measure Code	Inv. Discount Amount Excl. VAT	Uni	t Price Excl. VAT	Line Dis	count %	Line Amount Excl. VAT
	Item		T_24	Bearing M12	BLUE	1		_	PCS	0.00		100.00			100.00
	Item	÷	T_24	Bearing M12	BLUE	2		-	PCS	0.00		90.00			180.00
	Item		T_24	Bearing M12	BLUE	3		-	PCS	0.00		90.00		10	243.00
	Item		T_24	Bearing M12	BLUE	4		_	PCS	0.00		80.00		10	288.00
\rightarrow	Item	÷	T_24	Bearing M12	BLUE	5		_	PCS	0.00		80.00		20	320.00

More sales lines are listed here only so you can see the gradual changes in the types of discounts so that these discounts change depending on the number of pieces ordered

Sales Line of the Sales Order (only Sales Line)-modified Sales Line from previous slides

Liı	Manage Line Order Fewer options														
	Туре			No.	Description	Location Code	Quantity	Qty. to Assemble to Order	Reserved Quantity	Unit of Measure Code	Inv. Discount Amount Excl. VAT	Unit	t Price Excl. VAT	Line Discount %	Line Amount Excl. VAT
-	Item		:	T_24	Bearing M12	BLUE	10		-	PCS	0.00	C	80.00	20	640.00

Invoice Discount Application : step 1

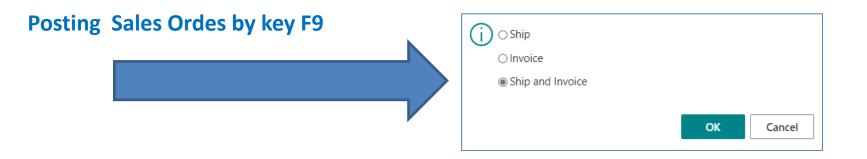
1070 · The Cannon	Group PLC	
Notifications: 2 The available inve	entory for item T_24 is lower than the entered quantity at this location. $ $ This custom	ner has an overdue balance.
Process Release Posting P	repare Order Request Approval Print/Send Navigate Actions	Related Fewer options
📕 Functions 🗸 📑 Plan 🗸	😵 Request Approval 🗸 📼 Warehouse 🗸 🖷 Posting 🗸 🖶 Print 🗸 🛽	🗈 Order Confirmation 🗸
Create Purchase Document		··· Due Date
Calculate Invoice Discount	····· The Cannon Group PLC	··· Requested Delivery Date
Get Necuring Sales Lifes	Mr. Andy Teal	··· External Document No.

?	Do you want to calculate the invoice discount?
	Yes No

Use icon Prepare

Invoice Discount Application : step 2

Lines Manage	e Lir	ne Order	Fewer options										63
Туре		No.	Description	Location Code	Quantity	Qty. to Assemble to Order	Reserved Quantity	Unit of Measure Code	Inv. Discount Amount Excl. VAT	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Qty. to Shi
\rightarrow Item		T_24	Bearing M12	BLUE	10		-	PCS	32.00	80.00	20	640.00	1
4													Þ
Subtotal Excl. VAT (GB	P) • • •					640.00 Tota	al Excl. VAT (GBP)						608.00
Inv. Discount Amount	Excl. V/	AT (GBP)				32.00 Tota	al VAT (GBP)						60.80
Invoice Discount %						5 Tota	al Incl. VAT (GBP)						668.80



Posted Sales Invoice

\leftarrow	Posted Sales Invoice Work Date: 7/20,	/202	22					+	Ŵ			
	103067 · The Canno	on	Group	PLC			Ŭ					
	Process Invoice Correct Prir	nt/Se	end Navigate	e More options								
	General											Show more
	No	1	03067			Due Date			8/20	/2022		
	Customer	T	he Cannon Grou	p PLC		Quote No.						
	Contact · · · · · · · · · · · · · · · · · · ·	N	1r. Andy Teal			Order No.			1070)		
	Posting Date	7,	/20/2022			Closed · ·)		
	Lines Manage More opt	ions	5									62
	Туре		No.	Description		Quantity	Unit of Measure Code	Unit Price	Excl. VAT	Line Discount %	Line Amount Excl. VAT	Deferral Code
	→ <u>Item</u>	÷	T_24	Bearing M12		10	PCS	8	0.00	20	640.00	
	4											Þ
	Invoice Discount Amount Excl. VAT				32.00	Total VAT	(GBP) · · · · · · ·					60.80
	Total Excl. VAT (GBP)				608.00		VAT (GBP)					668.80
	iotal Excit Will (ODI)				500.00	.otar mei.						000.00

Printed Posted Sales Invoice

Invo 103067					C	ror	านร
					CRONI	JS, Birm	ingham f
Mr. Andy 192 Mari	ket Square ham, B27 4KT					Birmir	Aaron Nich Main Street Igham, B27 Great Bri
						+	44-161 818
Documer	nt Date	Due Date	Payment T	erms			
20 July 20	022	20 August 2022	1 Month/2	% 8 days			
No.	Description		Quantity Unit	Unit Price Excl. VA		VAT %	Line Amo Excl. \
T_24	Bearing M12		10 Piece	80.00	-20%	10	640
					Invelop	Subtotal Discount	-32
					_	Excl. VAT	-52
						10% VAT	60
			Total £				668

Pay with PayPal (NOTE: This Is a test invoice. Therefore, no actual money transfer will be made.)

General Ledger Entries

Tell me	what you want	t to do)			2	\times		
G/L Re	g								
Go to I	Reports and A	nalysi	S						
🗄 G/I	L Register			Ļ	Reports an	d Analysis			
🗐 G/I	L Registers				Archive				
Didn't fi	ind what you w	vere lo	ooking for? Try	exploring					
\leftarrow	G/L Registers	Wor	k Date: 7/20/20	022					
	🔎 Search	Pro	cess Report	Reverse	Open in Exce	Actions	s Rela	ted Reports ····	\ ≡
	No.↓		Creation Date	Creation Time	User ID	Source Code	Journal Batch Na	ame From Entry No.	To Entry No.
	<u>313</u>	÷	10/27/2021	11:42:03 AM	TEACHER	SALES		3385	3389
	312		10/20/2021	1:20:02 PM	520685	INVTPCOST		3381	3384
	311		10/20/2021	1:20:00 PM	520685	INVTPCOST		3377	3380

General Ledger Entries

	Posting Date ↓		Document Type	Document No.	G/L Accour No.	nt	Description	Gen. Posting Type	Gen. Bus. Posting Group	Gen. Prod. Posting Group	Amount	Bal. Account Type
\rightarrow	7/20/2022	÷	Invoice	103067	6910		Order 1070	Sale	DOMESTIC	RETAIL	192.00	G/L Account
	7/20/2022		Invoice	103067	6110	1	Order 1070	Sale	DOMESTIC	RETAIL	-800.00	G/L Account
	7/20/2022		Invoice	103067	5611		Order 1070				-80.00	G/L Account
	7/20/2022		Invoice	103067	5611		Order 1070				19.20	G/L Account
	7/20/2022		Invoice	103067	2310		Order 1070				668.80	G/L Account

Account name : Discount granted Account number : 6910

Chart of accounts I.

Tell me what you want to do		$\scriptstyle \nearrow \times$
chart		
Go to Pages and Tasks		Show all (20)
> Generic Charts	Lists	
> Chart of Accounts	Lists	
> Chart of Cost Types	Lists	

Or you can use access from Customer Ledger Entry (last created invoice type) and subsequent function Find entry

Chart of accounts (set filtr to 6910) II.

,∕⊃ Se	arch + New	🐯 Edit List	📋 Delete	🖍 Edit	🖻 View	Process	Report	Open in Excel	More of	ptions						
iews		×	No.	Ŧ	Name					Net Change	Balance	Income/Ba	Account Subo	category	Account Type	Totaling
<u>ll</u>		P	→ <u>691</u>	0	: Disc	ount Granted				53,246.70	53,246.70	Income Sta	Sales Disco	ounts	Posting	
ter li	st by:															
No.																
10		\sim														
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	6910 Discount Gra	anted Work Da	te: 7/22/2022													√ Sa
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	6910 Discount Gra General Ledger Er			Edit List	Process	Entry 🚺	Open in Ex	cel More op	tions							√ Sa
	General Ledger Er	ntries 🔎 🔎	Search 🐺 H			Entry 【	Open in Ex	cel More op	tions							
			Search 🐺 H	G/	/L Account	Entry User ID	Open in Ex		tions		lepartment	Gen. Posting	Gen. Bus. Posting Group	Gen, Prod. Posting Group	Amount	
	General Ledger Er	ntries	Search 🐺 I	G/	/L Account o.		Open in Ex				lepartment ode	Gen. Posting Type			Amount 188.00	Bal. Acc Type
	General Ledger Er	ntries P Document Type	Search 🐺 I	G/ : No. No	/L Account o. 110	User ID	Open in Ex		Description		lepartment ode	Gen. Posting Type Sale	Posting Group	Posting Group		G/L Acc
	General Ledger Er Posting Date ↓ → 7/22/2022	Document Type Invoice	Search Document 103179	G/ No. No 69	/L Account o. 110	User ID	Open in Ex		Description Order 1251		lepartment ode	Gen. Posting Type Sale Sale	Posting Group DOMESTIC	Posting Group RETAIL	188.00	Bal. Acc Type G/L Acc G/L Acc

Invoice Discount and charges (more detailed explanation)

Customer Card Work Date: 9/7/2025						Ø	Ŕ	+ 🖻	
C00010 · KPS Brno									
Home Request Approval New Docu	ment Prio	es & Discounts Cu	stomer Report	Actic	ons 🗸	Related \lor Repo	orts \lor	Fewer options	
😐 Contact 🛛 🗂 Apply Template 🕫	🖁 Merge V	/ith 🖃 Send Em	ail			History	>		
General						Prices & Discou	unts >	lnvoice Disc	counts
Newly					-	Sales	>	Other	>
No created	C00010				Cre	Documents	>		
Name	KPS Brno				Blo	n Service	>		
Balance (LCY)				0.00	Tota	al Sales - Fiscal Year	• • • • • • •		
Cust. Invoice Discounts \bigcirc Sea	ırch +	New 🐺 Edit Li	st 📋 Delet	e				Ŕ	7 🗉
Currency Code ↑		Minimur	n Amount ↑			Discount %		Service	Charge
			500.00			5			0.00
\rightarrow	:		10.00						7.00
	•		.0.00			<u> </u>			

Amount <10 ->no Discount 5% or Service Charge 7,0 is calculated Amount >10 and <500 only Service Charge 7,0 is calculated Amount >=500 only Discount 5% is calculated

Sales order I

General								Shov	w more
No	1057		(Order Date		9/7/2025			Ħ
Customer Name	KPS Brno		[ue Date		10/7/2025			İ
Contact · · · · · · · · · · · · · · · · · · ·			F	equested Delivery					
Posting Date	9/7/2025		Ē	xternal Document I	No				
VAT Date · · · · · · · · · · · · · · · · · · ·	9/7/2025		tit s	tatus		Open			
Lines Manage Line Order								Ŕ	63
🗚 New Line 🛛 🕈 Delete Line 🏼 🕯	elect items								5à
Purchasing Type Code	Drop Ship	Description	Location Code	Quantity	Qty. to Assemble to Order	Reserved Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line
→ Item		ST.MORITZ Storage Unit/Drawers	BLUE	1		_	PCS	342.10	
G/L Account		Service Charge		1		-		7.00	Γ

Sales order II (Unit price modified) – only line

👫 New Line 🛛 🕈	K Delete Line	Select items								Ś
Туре	Location	Code Quantity		Reserved Quantity	Unit of Measure Code PCS	Unit Price Excl. VAT 342.10	Line Discount %	Line Amount Excl. VAT 684.20	Unit Cost (LCY) 191.90	Qty. to Sh
→ Item	÷	2								
ibtotal Excl. VAT (Gl	BP)			684.20	Total Excl. VAT	(GBP)				649.9
nv. Discount Amount Excl. VAT (GBP)			34.21 Total VAT (GBP)							162.5
N. Discount Amoun	CENCIL VITI (ODI)					(skorka@cmail.cz) je				102.5

End of the section

(Discounts)



This is the end Beautiful friend This is the end My only friend, the end...

So why worry now