



2. PŘEDNÁŠKA

TVORBA DATOVÉHO MODELU, SDÍLENÍ A VIDITELNOST ZÁZNAMŮ

OBSAH

DNEŠNÍ PŘEDNÁŠKY

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Tvorba datového modelu v Salesforce

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Vysvětlení pojmů: Profile, Permission Set, Role

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Zabezpečení přístupu do orgu

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Salesforce data security model

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Dotazy

TVORBA DATOVÉHO MODELU

Tvorba datového modelu



Standardní vs. Custom objekty

- Standardní objekt
 - Již existující objekt v rámci dané instance Salesforce
 - Např. Account, Contact, Lead, Opportunity
 - Mají definované atributy/pole, které nelze v administraci změnit
 - Name, Address,...
 - Nedají se odstranit
 - Můžete přidávat nové atributy
- Custom objekty
 - Můžete si definovat vlastní objekty a ty propojovat, jak se standardními, tak i dalšími custom objekty a tím rozšiřovat datový model
 - Obsahují pouze systémové pole
 - Name
 - Created By
 - Last Modified By

Objekty v SF

The screenshot displays the Salesforce user interface. At the top, there is a navigation bar with a search bar and various icons. Below this is a main navigation menu with options like Sales, Home, Accounts, Campaigns, Contacts, Opportunities, Leads, Tasks, Files, Dashboards, Reports, Chatter, Groups, Calendar, People, Cases, Forecasts, and More. The 'Accounts' tab is selected, showing the account details for 'Burlington Textiles Corp of America'. The account information includes Type (Customer - Direct), Phone ((336) 222-7000), Website (www.burlington.com), and Average Annual Profit (€350,000). The 'Details' tab is active, showing a list of account attributes such as Account Owner (Lukáš Andres), Account Name, Parent Account (Edge Communications), Account Number (CD656092), Account Site (Washington), Type (Customer - Direct), Industry (Apparel), Annual Revenue (€55,000,000,000), and Test Account 1. The right sidebar shows the 'Activity' tab, which includes a 'Create Ev...' button, a 'New Task' button, a 'Log a Call' button, a 'New Event' button, and an 'Email' button. Below these buttons is a 'Create new...' input field and an 'Add' button. The sidebar also displays filters for 'Within 2 months', 'All activities', and 'All types', along with a 'Refresh' button and links to 'Expand All' and 'View All'. The bottom of the interface features a footer with icons for Flow, AnyCalendar, Report Chart, Macros, Rich Text, and History.

Account
Burlington Textiles Corp of America

Type: Customer - Direct | Phone: (336) 222-7000 | Website: www.burlington.com | Average Annual Profit: €350,000

Related | **Details** | News

Account Owner	Rating
Lukáš Andres	Warm
Account Name	Phone
Burlington Textiles Corp of America	(336) 222-7000
Parent Account	Fax
Edge Communications	(336) 222-8000
Account Number	Website
CD656092	www.burlington.com
Account Site	Ticker Symbol
Washington	BTXT
Type	Ownership
Customer - Direct	Public
Industry	Employees
Apparel	9,000
Annual Revenue	SIC Code
€55,000,000,000	546732
Test Account 1	

Activity | Chatter

Create Ev... | New Task | Log a Call | New Event | Email

Create new... Add

Filters: Within 2 months • All activities • All types

Refresh • Expand All • View All

Upcoming & Overdue

Meeting with CEO 06:00 | 1 Oct

You have an upcoming event

September • 2022 This Month

Meeting Arrangement Today

You logged a call with John Smith

Flow AnyCalendar Report Chart Macros Rich Text History

Vazby mezi objekty – Lookup vs Master-Detail

- Lookup relace
 - Vznikne přidáním pole typu Lookup Relationship
 - Jedná se o vazbu 0..N
 - Příklad. Úkol – na záznamu úkolu mám lookup pole na zákazníka, toto pole není povinné
 - Má navíc defaultní pole Owner – vlastnictví záznamu
- Master-Detail relace
 - Vznikne přidáním pole typu Master-Detail Relationship
 - Jedná se o vazbu 1..N
 - Příklad. Objednávka -> Položky objednávky
 - Vždycky musí existovat master záznam, pokud smažu master, smažou se i detailní záznamy
 - Vlastnictví a pravidla pro sdílení se dědí z master záznamu
 - U master záznamu mám rozšířené funkce:
 - Roll-up summary

Objekt a jeho parametry



SETUP > OBJECT MANAGER

Account

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and
Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

Search Layouts for
Salesforce Classic

Hierarchy Columns

Triggers

Validation Rules

Fields & Relationships

30+ Items, Sorted by Field Label

Quick Find

New

Field Dependencies

Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Account Name	Name	Name		✓
Account Number	AccountNumber	Text(40)		
Account Owner	OwnerId	Lookup(User)		✓
Account Record Type	RecordTypeId	Record Type		✓
Account Site	Site	Text(80)		
Account Source	AccountSource	Picklist		
Annual Revenue	AnnualRevenue	Currency(18, 0)		
Billing Address	BillingAddress	Address		
Channel Program Level Name	ChannelProgramLevelName	Text(255)		
Channel Program Name	ChannelProgramName	Text(255)		
Company identification number	Company_identification_number__c	Text(50)		
Created By	CreatedById	Lookup(User)		

Object Manager

Salesforce -> Setup -> Object Manager

The screenshot shows the Salesforce Object Manager interface for the 'Account' object. The left sidebar contains a navigation menu with the following items: Details, Fields & Relationships (highlighted), Page Layouts, Lightning Record Pages, Buttons, Links, and Actions, Compact Layouts, Field Sets, Object Limits, Record Types, and Related Lookup Filters. The main content area is titled 'Account Field' and 'Account Currency'. It includes a 'Back to Account Fields' link and two buttons: 'Set Field-Level Security' and 'View Field Accessibility'. Below these is a 'Field Information' table with the following data:

Field Label	Account Currency
Data Type	Picklist
Description	
Data Owner	
Field Usage	
Data Sensitivity Level	
Compliance Categorization	

Below the table is a 'Validation Rules' section with a 'New' button and the text 'No validation rules defined.'

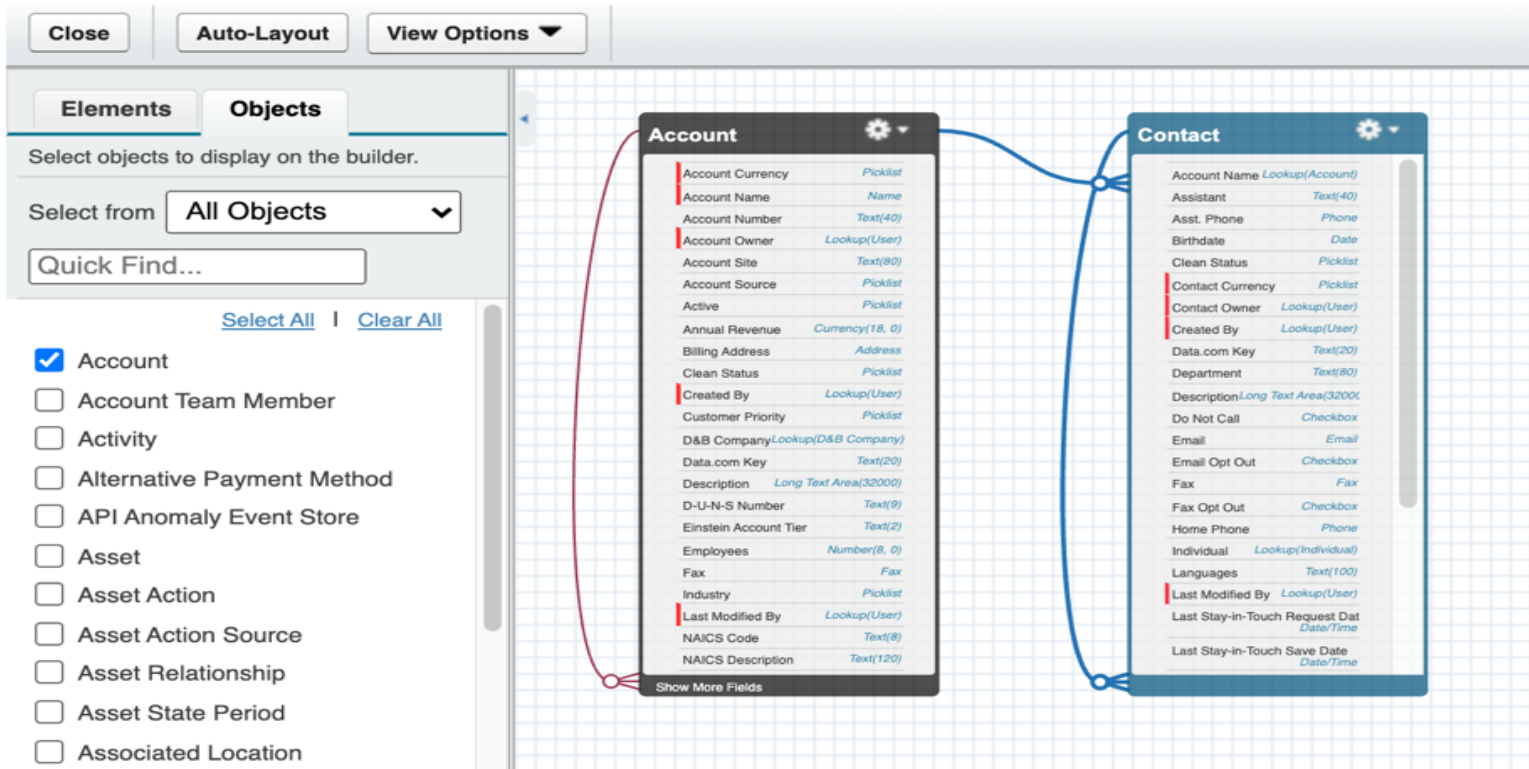
Používá se hlavně pro nastavení:

- tvorbu a úpravu datového modelu
- zabezpečení
- validací polí

Neumožňuje přehled kompletního datového modelu

Schema Builder

Salesforce -> Setup -> Object Manager -> Schema Builder



The screenshot displays the Salesforce Schema Builder interface. On the left, there is a sidebar with tabs for 'Elements' and 'Objects'. Under 'Objects', it says 'Select objects to display on the builder.' Below this is a 'Select from' dropdown set to 'All Objects' and a 'Quick Find...' search bar. A list of objects is shown, with 'Account' selected (checked). Other objects listed include Account Team Member, Activity, Alternative Payment Method, API Anomaly Event Store, Asset, Asset Action, Asset Action Source, Asset Relationship, Asset State Period, and Associated Location. The main workspace shows two object cards: 'Account' and 'Contact'. The 'Account' card lists fields such as Account Currency (Picklist), Account Name (Name), Account Number (Text(40)), Account Owner (Lookup(User)), Account Site (Text(80)), Account Source (Picklist), Active (Picklist), Annual Revenue (Currency(18, 0)), Billing Address (Address), Clean Status (Picklist), Created By (Lookup(User)), Customer Priority (Picklist), D&B Company (Lookup(D&B Company)), Data.com Key (Text(20)), Description (Long Text Area(32000)), D-U-N-S Number (Text(9)), Einstein Account Tier (Text(2)), Employees (Number(8, 0)), Fax (Text), Industry (Picklist), Last Modified By (Lookup(User)), NAICS Code (Text(8)), and NAICS Description (Text(120)). The 'Contact' card lists fields such as Account Name (Lookup(Account)), Assistant (Text(40)), Asst. Phone (Phone), Birthdate (Date), Clean Status (Picklist), Contact Currency (Picklist), Contact Owner (Lookup(User)), Created By (Lookup(User)), Data.com Key (Text(20)), Department (Text(80)), Description (Long Text Area(32000)), Do Not Call (Checkbox), Email (Email), Email Opt Out (Checkbox), Fax (Fax), Fax Opt Out (Checkbox), Home Phone (Phone), Individual (Lookup(Individual)), Languages (Text(100)), Last Modified By (Lookup(User)), Last Stay-in-Touch Request Date (Date/Time), and Last Stay-in-Touch Save Date (Date/Time). A blue line connects the 'Account' and 'Contact' cards, indicating a relationship between them.

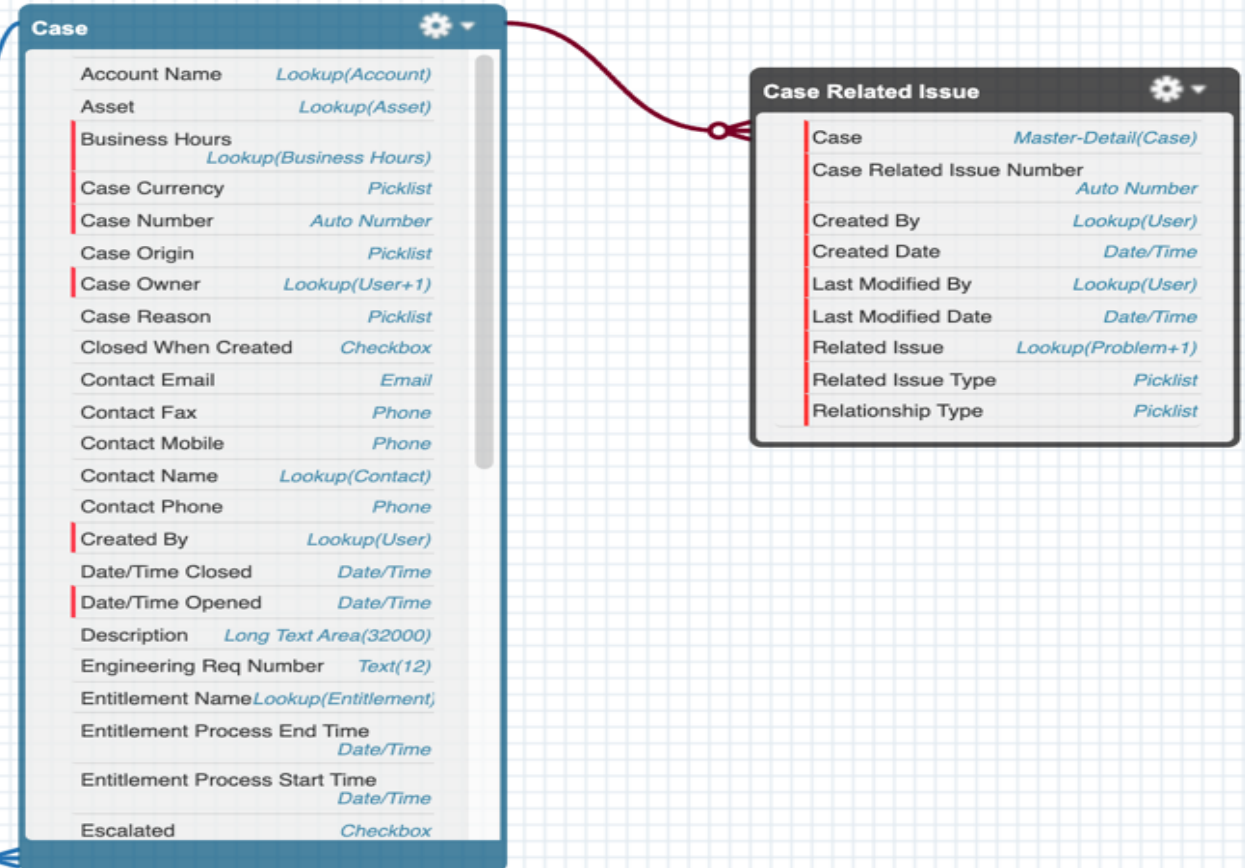
Grafický přehled kompletního datového modelu

Umožňuje vytvářet či upravovat objekty i pole

Lookup

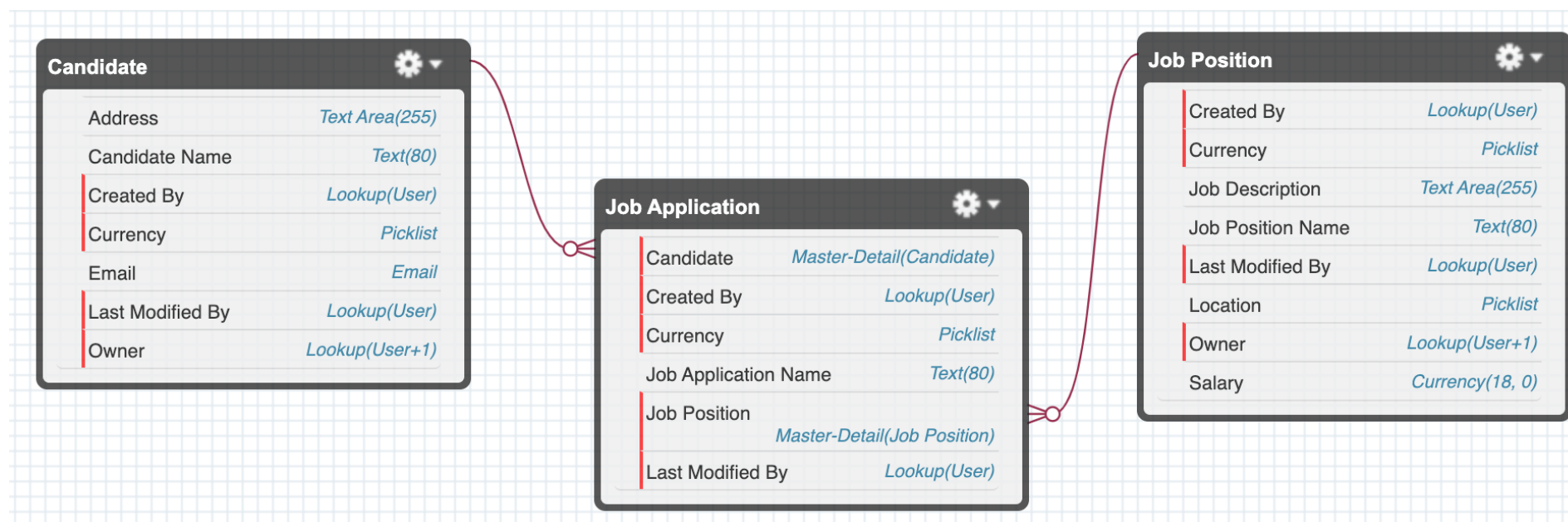
vs

Master-Detail



Junction Object

- Vznikne spojením dvou master detail vazeb na 1 objektu
- Výsledná vazba je m:n
- Př. Uchazeč o pozici a Pracovní pozice – junction object je zde Žádost o práci (Job Application)



VAZBA „SELF RELATIONSHIP“



Campaign	
Last Modified By	Lookup(User)
Leads in Campaign	Number(9, 0)
Leads in Hierarchy	Number(9, 0)
Num Sent in Campaign	Number(18, 0)
Num Sent in Hierarchy	Number(18, 0)
Opportunities in Campaign	Number(9, 0)
Opportunities in Hierarchy	Number(9, 0)
Parent Campaign	Lookup(Campaign)
Responses in Campaign	Number(9, 0)
Responses in Hierarchy	Number(9, 0)
Start Date	Date
Status	Picklist
Type	Picklist
Value Opportunities in Campaign	Currency(18, 0)
Value Opportunities in Hierarchy	Currency(18, 0)
Value Won Opportunities in Campaign	Currency(18, 0)
Value Won Opportunities in Hierarchy	Currency(18, 0)
Won Opportunities in Campaign	Number(9, 0)

- Vazba ukazuje na stejný objekt □
- Ve směru parent – child jde o vazbu 1:n □
- Ve směru child – parent je vždy vazba 1:1

Příklady z praxe

Vazba LOOKUP

- Máme-li tabulky s pobočkami banky a klienty pak vazba klient – domovská pobočka klienta je typu lookup

Vazba MASTER-DETAIL

- V rezervačním systému vazba místnost – schůzka je typu master – detail, kde nadřazeným objektem je právě objekt místnost (není-li místnost, nemůžou v ní být schůzky). Obdobně je i vazba pokoj – rezervace hosta, pozor ale pokud máme trio objektů host, pokoj a obsazenost pokoje, tak směřujeme už na junction vazbu...

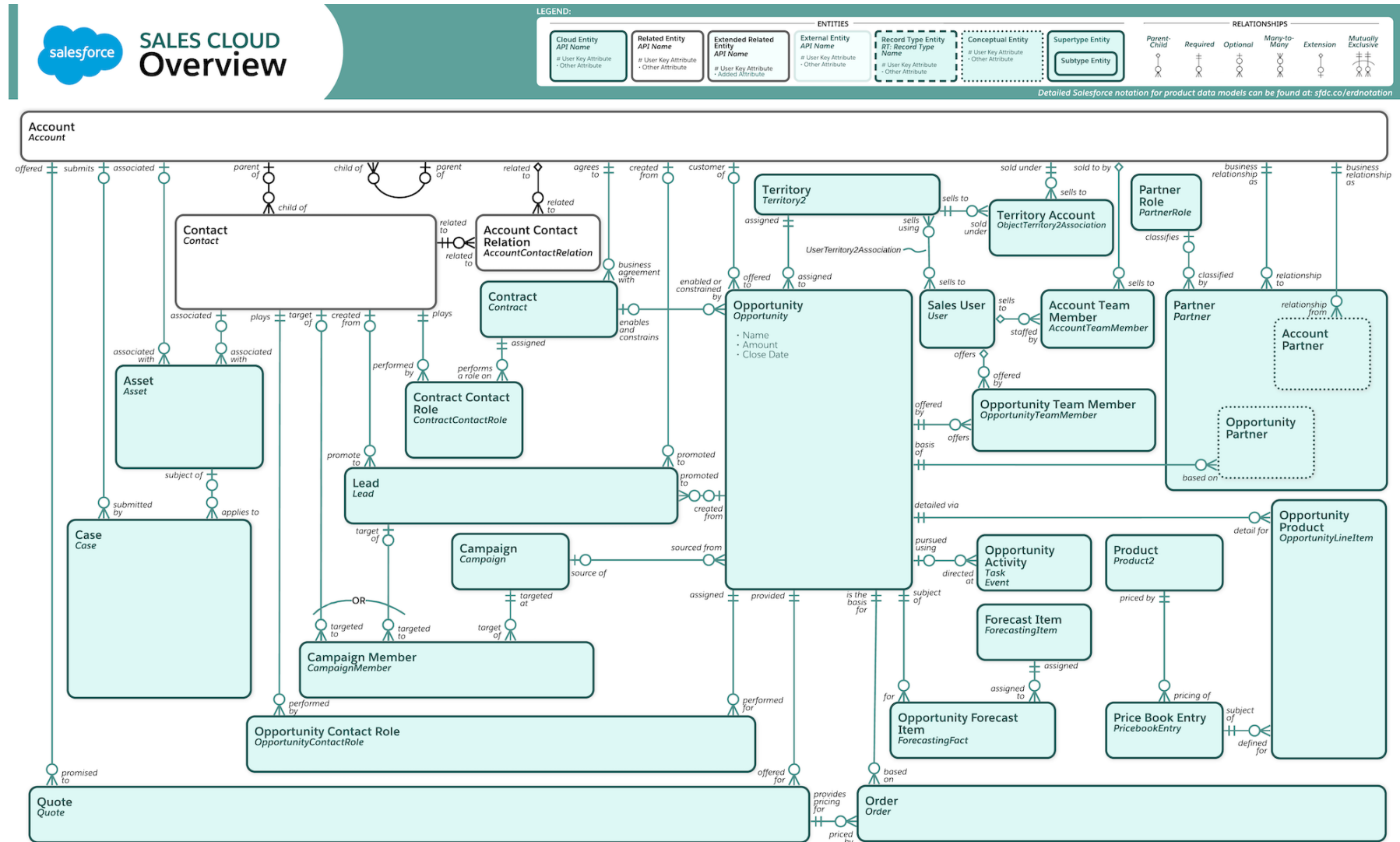
Vazba JUNCTION

- Vazba mezi objektem Opportunity a Product přes objekt OpportunityLineItem
- Máme-li tabulku pracovních pozic a kandidátů, pak junction vazebním objektem bude tabulka s uchazeči o danou pozici

Vazba SELF RELATIONSHIP

- Vazba na nadřazenou pobočku / org. jednotku v případě, že je vše uložené Account

Schéma datového modelu



ROLE VS.

User

User
Lukáš Andres

 [User Profile](#) [Help for this Page](#)

[Permission Set Assignments \(3\)](#) | [Permission Set Assignments: Activation Required \(0\)](#) | [Permission Set Group Assignments \(0\)](#) | [Permission Set License Assignments \(2\)](#) | [Personal Groups \(0\)](#) | [Public Group Membership \(1\)](#) | [Queue Membership \(0\)](#) | [Team \(0\)](#) | [Managers in the Role Hierarchy \(0\)](#) | [Assigned Territories \(0\)](#) | [OAuth Connected Apps \(34\)](#) | [Third-Party Account Links \(0\)](#) | [Installed Mobile Apps \(0\)](#) | [Authentication Settings for External Systems \(0\)](#) | [Login History \(10+\)](#) | [User Provisioning Accounts \(0\)](#)

User Detail

[Edit](#) [Sharing](#) [Change Password](#)

Name	Lukáš Andres	Role	CEO
Alias	LAndr	User License	Salesforce
Email	lukas.andres@enehano.cz	Profile	System Administrator
Username	lucassandres@gmail.com	Active	☒
Nickname	lucassandres 	Marketing User	☒
Title		Offline User	☒
Company	Enehano	Knowledge User	☒
Department		Flow User	☒
Division		Service Cloud User	☒
Address	CZ	Site.com Contributor User	☐
Time Zone	(GMT+01:00) Irish Standard Time (Europe/Dublin)	Site.com Publisher User	☐
Locale	English (Ireland,Euro)	WDC User	☐
Language	English 	Mobile Push Registrations	View
Delegated Approver		Data.com User Type	
Manager		Accessibility Mode (Classic Only)	☐ 
Receive Approval Request Emails	Only if I am an approver	Debug Mode	☐ 
Federation ID		High-Contrast Palette on Charts	☐ 
App Registration: One-Time Password Authenticator	[Connect] 	Load Lightning Pages While Scrolling	☒ 
App Registration: Salesforce Authenticator	[Connect] 	Send Apex Warning Emails	☐
Security Key (U2F or WebAuthn)		Salesforce CRM Content User	☒

Profil

- Každý uživatel ho má povinně
- Definuje přístup k objektům, polím
- Přiřazení práv v rámci aplikace
- Nastavení zabezpečení
- Standardní / Custom
- Přiřazen většící skupině uživatelů

➤ Permission set

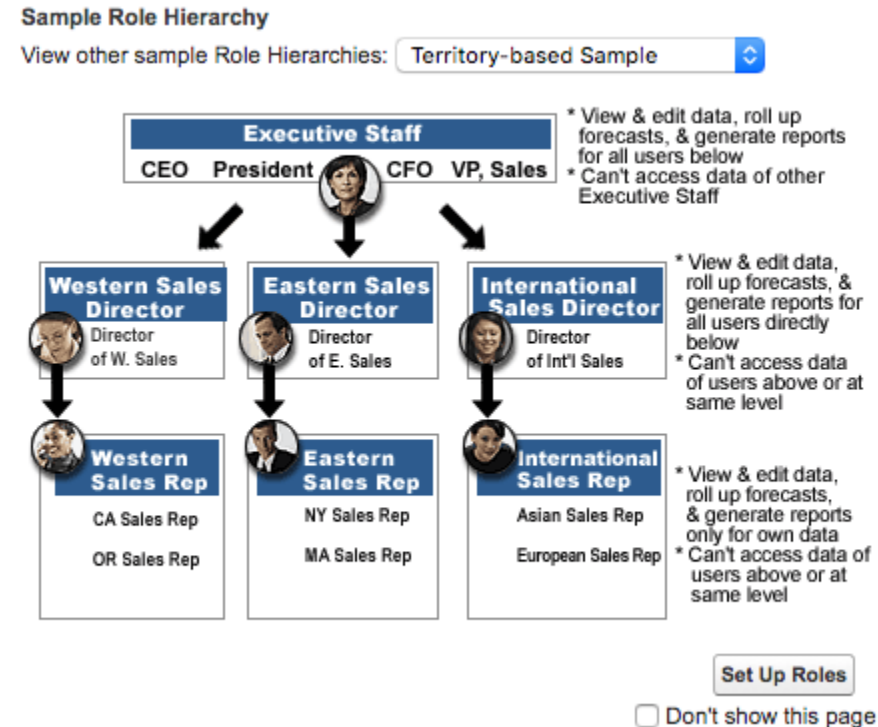
- Definuje práva a přístupy obdobně jako profil
- Rozšíření oprávnění
- Pro menší skupiny uživatelů / jednotlivce

Role

- Není povinná
- Pro design datové viditelnosti (na úrovni záznamů)
 - Role hierarchy
 - Sharing rules

➤ Role Hierarchy

- Struktura společnosti z hlediska přístupu k datům
- Možnost sdílení dat s nadřízenými rolemi



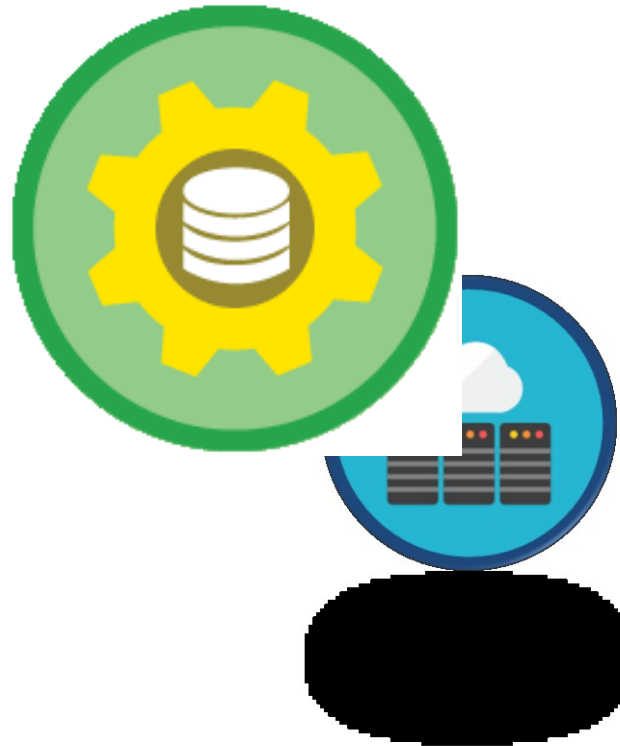
DATA SECURITY &

Salesforce Data Security Model

ORG ACCESS



**OBJECT LEVEL
FIELD LEVEL**



RECORD LEVEL



Salesforce – obecné zabezpečení, oprávnění

- Securita pro celý org (viz sekce Security v Setupu)
- Nebo pro jednotlivé profily (má vyšší prioritu než org settings)
 - Požadavky na heslo
 - IP adresy (rozsah)
 - Časové omezení pro přihlášení
- V profilu (permission setu) také nastavujeme různá obecná oprávnění, např.
 - Možnost vytvářet list views i pro ostatní uživatele
 - Zda vidí Setup, zda může vytvářet další uživatele, reporty, dashboardy, složky, ...
 - Jaké aplikace má přiřazené (Sales, Service, Marketing, HR, ...)
 - **Object level a field level security**

Salesforce Data Security Model

- Object level security
 - Field level security
 - Record level security

Object level security

- Jaké vidím objekty (a taby)
- Co s nimi mohu dělat
 - Read, Create, Edit, Delete, View All, Modify All
- Přiřazení Record Typů
- **Nastavuje na se Profilu / Permission Setu**



SETUP

Profiles

Profile

System Administrator

[Help for this Page](#) ?[Clone](#)[Edit Properties](#)[Profile Overview](#) > [Object Settings](#)[Contacts](#)

Contacts

[Edit](#)

Tab Settings

Default On

Contact: Record Types and Page Layout Assignments

Record Types	Page Layout Assignment	Assigned Record Types	Default Record Type
--Master--	Contact Person for Business Account	☐	☐
Business Contact	Contact Person for Business Account	☒	☐
Contact from Chat	Contact Person for Business Account	☒	☐
Contact Person for Business Account	Contact Person for Business Account	☐	☐
Partner	System Admin Partner	☒	☐
Unified Customer	Unified Customer	☒	☒

Object Permissions

Permission Name	Enabled
Read	☒
Create	☒
Edit	☒
Delete	☒
View All	☒
Modify All	☒

Field level security

- Jaká vidím pole
- Co s nimi mohu dělat
 - Read, Edit
- **Nastavuje na se Profilu / Permission Setu**



SETUP

Profiles

Field Permissions

Field Name	Read Access	Edit Access
Account Name	☒	☒
Activation Link UUID	☒	☒
Active Loan Id	☒	☒
Addressed	☒	☒
Addressed non diacritic	☒	☒
Assistant	☒	☒
Asst. Phone	☒	☒
Bank Account Number	☒	☒
Birthdate	☒	☒
Campaign	☒	☒
Contact Base Version	☒	☒
Contact Mailing Address Version	☒	☒
Contact Other Address Version	☒	☒
Contact Owner	☒	☒
Contact Record Type	☒	☒
Country of birth	☒	☒
Created By	☒	☐
Data.com Key	☒	☒
Date Applied	☒	☒
Date Approved	☒	☒
Deactivation date	☒	☒
Department	☒	☒
Description	☒	☒
Do Not Call	☒	☒

Record level security

- Jaké/koho vidím záznamy
- A co s nimi mohu dělat

➤ Org Wide Defaults

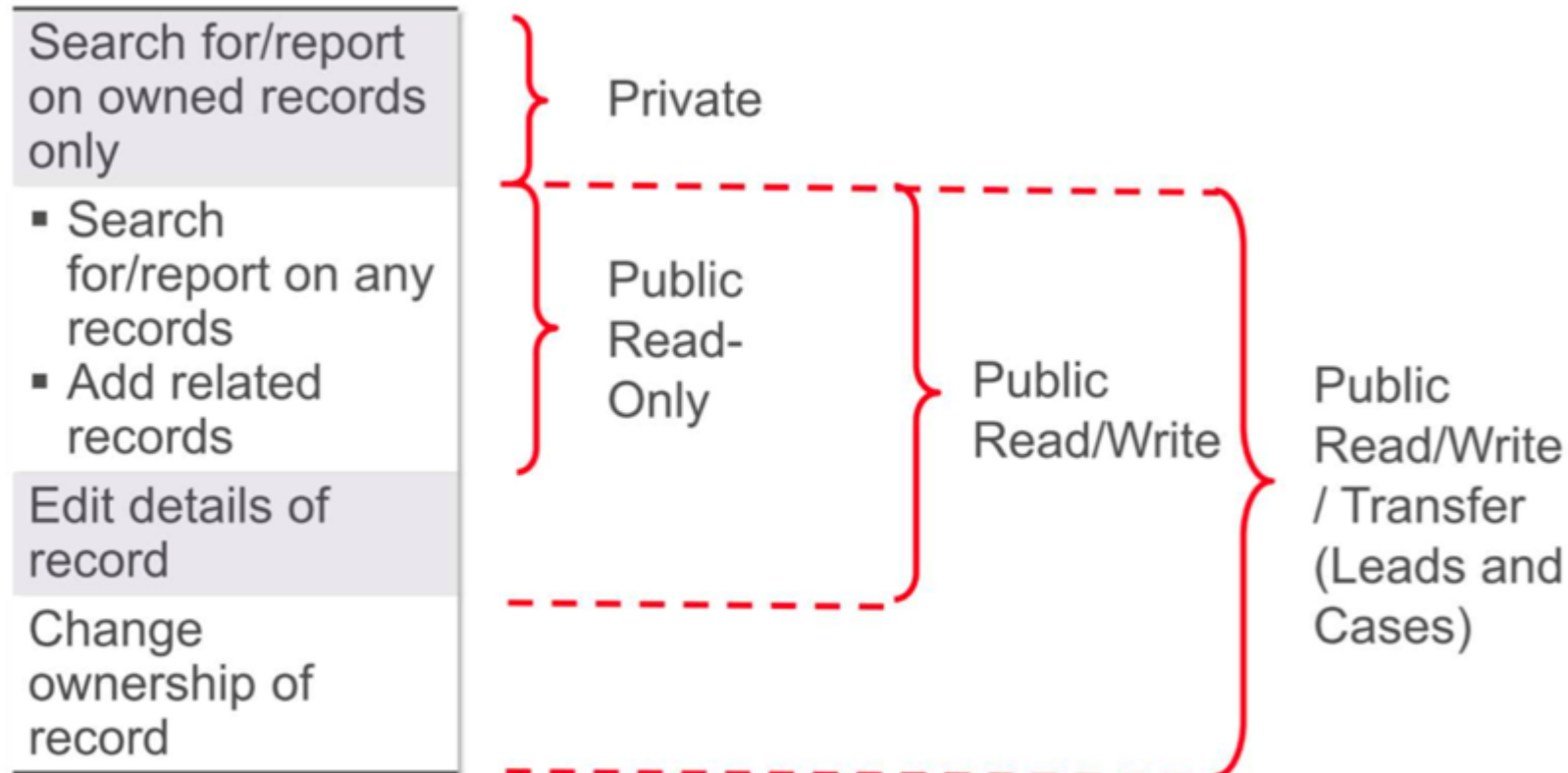
➤ Role Hierarchy

➤ Sharing Rules

➤ Teams, Manual Sharing

OWD - Organization Wide Defaults

- Určuje základní přístup a jeho úroveň k záznamům pro celý Org
 - Public Read/Write - Uživatelé vidí a mohou upravit všechny záznamy□
 - Public Read Only - Uživatelé mohou vidět všechny záznamy□
 - Private - Uživatelé vidí jen své záznamy
 - Controlled by Parent – pro Master Detail Relationship





SETUP

Sharing Settings

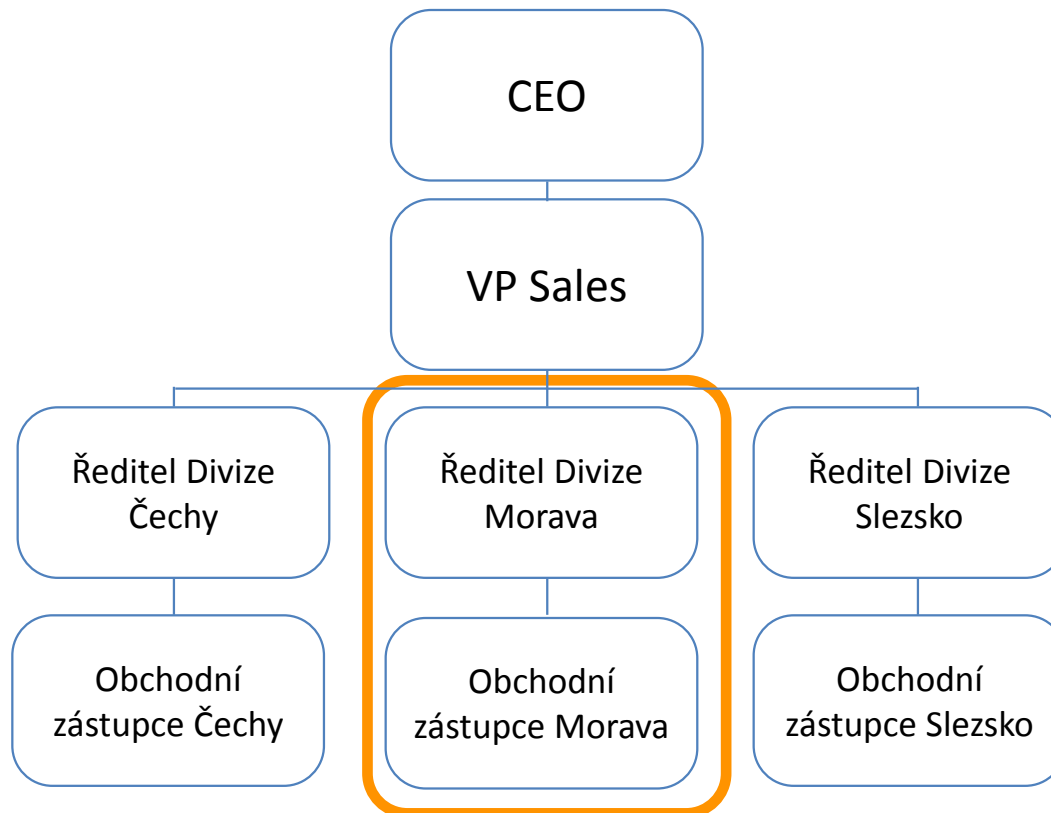
Default Sharing Settings

Organization-Wide Defaults

[Edit](#)[Organization-Wide Defaults Help ?](#)

Object	Default Internal Access	Default External Access	Grant Access Using Hierarchies
Lead	Public Read/Write/Transfer	Public Read/Write/Transfer	☒
Account and Contract	Public Read/Write	Private	☒
Contact	Controlled by Parent	Controlled by Parent	☒
Order	Controlled by Parent	Controlled by Parent	☒
Asset	Controlled by Parent	Controlled by Parent	☒
Opportunity	Public Read/Write	Private	☒
Quote	Controlled by Parent	Controlled by Parent	☒
Case	Public Read/Write/Transfer	Private	☒
Campaign	Public Full Access	Public Full Access	☒
Campaign Member	Controlled by Campaign	Controlled by Campaign	☒
User	Public Read Only	Private	☒
Activity	Controlled by Parent	Controlled by Parent	☒
Calendar	Hide Details and Add Events	Hide Details and Add Events	☒
Price Book	Use	Use	☒
Individual	Public Read/Write	Private	☒
Access	Private	Private	☐
Account Brand	Private	Private	☒
Agent Work	Public Read Only	Public Read Only	☒
Authorization Form	Private	Private	☒
Authorization Form Consent	Private	Private	☒
Authorization Form Data Use	Private	Private	☒
Badge	Public Read Only	Public Read Only	☐

Role Hierarchy



Role Hierarchy

- Rozšiřuje sdílení záznamů směrem nahoru v hierarchii
- Umožní přístup k záznamům podřízených Rolí, tj. Otevřeme přístup managerům, kterým byl nastavením OWD přístup znemožněn (úroveň přístupu dle přístupu vlastníka)
- Takto vidí nadřazená role všechny záznamy, které vidí uživatel v roli pod ním (které vlastní, i které s ní jsou sdíleny jinými způsoby)
- Definice přístupu k vztaženým („podřazeným“) Záznamům použitím Role:□
- Při definování Role můžeme definovat přístup vlastníka záznamu ke vztaženým záznamům (Opportunita, Case), které jsou vlastněny jiným uživatelem
 - Příklad: Uživatelé v dané Roli - vlastníci Accountu mohou pouze nahlížet do Opportunit, které sami nevlastní

Role Hierarchy

Role
CEO

[Help for this Page](#) ?

Below is the list of users assigned to this role. Click Edit to modify the role name. Click Assign Users to Role to assign existing users to this role. Click New User to create a user for this role.

Hierarchy: Enehano Solutions s.r.o. » CEO
Siblings:

[Users in CEO Role](#) (1) | [Category Group Visibility Settings](#) (2)

Role Detail

[Edit](#) [Delete](#)

Label	CEO	Role Name	CEO
This role reports to	None	Role Name as displayed on reports	CEO
Modified By	Lukáš Andres, 12/12/2020, 15:40	Sharing Groups	Role , Role , Internal and Portal Subordinates , Role and Internal Subordinates
Opportunity Access	Users in this role can edit all opportunities associated with accounts that they own, regardless of who owns the opportunities		
Case Access	Users in this role can edit all cases associated with accounts that they own, regardless of who owns the cases		
Partner Role	☐		
Customer Role	☐		

Sharing Rules

- Umožní skupinám uživatelů další přístup k záznamům na základě definovaných podmínek
- Výjimky k OWD, Role hierarchy sharing, týmům
- Criteria Based vs. Owner Based

Jaké Záznamy sdílet

- Vlastněné určitými uživateli
 - Splňující určitá kritéria

S kým

- Public Group
 - Role
- Role a jí podřízené

Úroveň přístupu

- Read Only
- Read/Write



SETUP

Sharing Settings

Setup

[Help for this Page](#) ?

Case Sharing Rule

Use sharing rules to make automatic exceptions to your organization-wide sharing settings for defined sets of users.

Note: "Roles and subordinates" includes all users in a role, and the roles below that role. This includes portal roles that may give access to users outside the organization.

You can use sharing rules only to grant wider access to data, not to restrict access.

Step 1: Rule Name

! = Required Information

Label

Rule Name



Description

Step 2: Select your rule type

Rule Type



Based on record owner



Based on criteria



Guest user access, based on criteria

Step 3: Select which records to be shared

Case: owned by members of

Step 4: Select the users to share with

Share with

Step 5: Select the level of access for the users

Case Access

Save

Cancel

Teams

- Account, Opportunity, Case
- Vytvoření týmu, který se mnou kooperuje na záznamu, který vlastním
- Lze vytvořit předdefinovaný tým
- Definuje se úroveň přístupu (Read/Write) na záznam a přidružené záznamy

Add account team members

 There are various ways to grant account team access. If a member is granted access via another method, the member's actual access can be greater than the level you grant via this team.

	*User	*Team Role	*Account Access	*Case Access	*Opportunity Access	
1	Eliška Bušáková		Read/Write	Read/Write	Read/Write	
2			Read/Write	Read/Write	Read/Write	
3			Read/Write	Read/Write	Read/Write	

Manual Sharing

- Musí být povoleno v rámci OWD
- Sdílení s uživatelem, rolí, rolí včetně podřízených, public group
- Manual Sharing je dostupný
 - Vlastníkovi záznamu, jeho managerům v Role Hierarchy a administrátorům
 - Pro Objekty nastavené jako Public Read-Only a Private

Manual Sharing

The screenshot displays a Salesforce interface for an Opportunity record titled "Burlington Textiles Weaving Plant Generator". The background shows the Opportunity details, including the Account Name "Burlington Textiles Corp of America", Close Date "19/09/2021", Amount "€235,000.00", and Opportunity Owner. The "Activity" tab is selected, showing options like "Log a Call", "New Task", "New Event", and "Email". A "Share" dialog box is open in the center, allowing manual sharing of the opportunity. The dialog has a title bar "Share" and a search bar labeled "Search" with a placeholder "Search User...". Below the search bar, a list of users is shown, with "Lucas Andres" selected. Under the "Opportunity Access" section, the "Read Only" option is selected. At the bottom of the dialog, it states "Shared with 0 groups of users." and provides "Cancel" and "Save" buttons. The background interface also includes a "Follow" button, "New Case", "New Note", and "Clone" buttons, as well as a "Closed Won" status and a "Change Closed Stage" button. The "Related" section shows "Products (0)", "Notes & Attachments (0)", and "Contact Roles (1)" with a list item for "Jack Rogers" marked as "PRIMARY".

Opportunity
Burlington Textiles Weaving Plant Generator

Account Name: [Burlington Textiles Corp of America](#) Close Date: 19/09/2021 Amount: €235,000.00 Opportunity Owner

Activity Details Chatter

Log a Call New Task New Event Email

Recap

Upcoming & Overdue

No activities to show.
Get started by sending an email, scheduling a task, and more.

To change what's shown, try changing your filters.

Show All Activities

Refresh Expand All View All

Related

Products (0)

Notes & Attachments (0)

Upload Files
Or drop files

Contact Roles (1)

Jack Rogers PRIMARY

Share

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Lucas Andres

*Opportunity Access

Read Only

Shared with 0 groups of users.

Cancel Save

Salesforce Record Level Security - Shrnutí

- OWD definují základní úroveň přístupu k Záznamům pro celý org
- Role Hierarchy otevírá přístup k Záznamům vertikálně skrze org. strukturu
- Sharing Rules rozšiřují přístup dle definovaných podmínek
- Teamy definují skupinu spolupracovníků na mém záznamu
- Manual Sharing rozšiřuje přístup k jednotlivým záznamům



Salesforce Data Security Model - Shrnutí

Object level security

Field level security

Record level security

Org Wide Defaults

Role Hierarchy

Sharing Rules

Teams, Manual Sharing

Kde se dozvím víc?

Trailhead: [Data Modeling](#)

Trailhead: [Data Security & Visibility](#)

Youtube: [Who Sees what – Lightning Experience](#)

