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### Strategy

- Things to know so you are not left out from strategic conversations
- Testing the quality of abstract concepts such as mission and vision, creating your own
- Tools to employ for analysis in the strategy setting process (SWOT, PEST(EL))
- Porter's five generic strategies, BCG Matrix

### **MISSION**

Why are we here Lasting Purpose

### **VALUES**

What's important to us
Our culture

### **VISION**

Picture of what we want to be in the future

### **STRATEGY**

ow do we get there/ Business model/ Competitive Advantage

### **BALANCED SCORECARD**

What do we measure

### **EXECUTION**

Change Management/ Top down cascaded SMART goals / Competencies/ Training/ Compensation

Management & LEADERSHIP

### **MISSION**

Enable students to become first class leaders and people managers

#### **VALUES**

Freedom, Courage, Transparency, Respect

#### **VISION**

Students equipped with tools and lived-in concepts

### **STRATEGY**

Workshops, brainstorming, strategic game, coaching

#### **BALANCED SCORECARD**

Completion criteria

#### **EXECUTION**

Challenging, Engaging, FUN

Mission = purpose

**Vision = direction** 

### In theory:

**Mission:** lasting broader purpose beyond just making money, generally abstract and cannot be achieved, only pursued

**Vision:** compelling picture of the future that supports the mission, specific destination that is concrete and achievable

### In practice:

#### The NASA's Vision:

We reach for new heights and reveal the unknown for the benefit of humankind.

### The mission of The Walt Disney Company

... is to be one of the world's leading producers and providers of entertainment and information. Using our portfolio of brands to differentiate our content, services and consumer products, we seek to develop the most creative, innovative and profitable entertainment experiences and related products in the world.

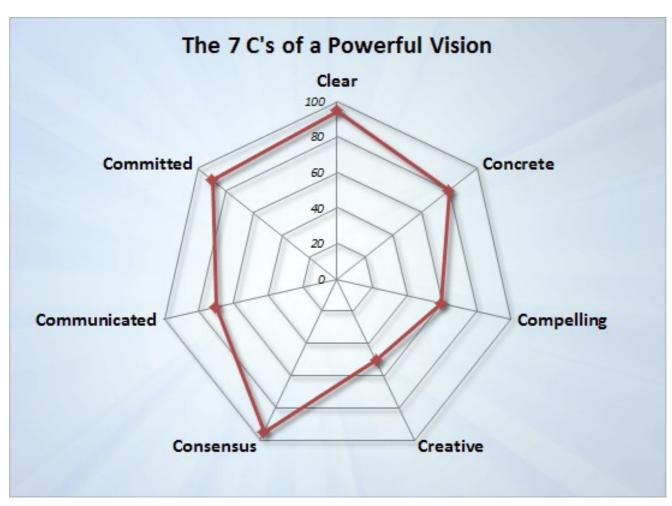
In practice, companies often go for either Vision or Mission and don't necessarily make that distinction.

### **Brainstorming:**

What are the characteristics of a good vision and mission statement.

Work in groups, get wild, brainstorm, choose 4 to 8 you'd evaluate yours against.

# Breaking abstract to concrete Spider net visual tool



Source: http://bluesummitstrategy.com/vision/the-7-cs-of-powerful-vision/2007/

### **Values**

# Values - behavior standards that help set company culture

### **Exercise:**

Write down the ones that come to your mind – if it were your company, what would be important?

Put it together in groups, indicate number there where a particular value appeared repeatedly.

Put it on whiteboard as a group, create a wordle as homework – you will need it for final presentation

# **Assignment 2**

- Rename your Glo-bus company
- Submit first sharp decision round consider what strategy you are going to pursue, your company mission, vision, and values when making decisions