

GV sprint

10

Petr Hyna November 20, 2017

Five-day process for answering critical business questions through design, prototyping, and testing ideas with customers



Use cases

- Start of new project
- Not enough time
- Just plain stuck













2 p.m.

- ❑ Ask the Experts. Interview experts on your sprint team and guests from the outside. Aim for fifteen to thirty minutes each. Ask about the vision, customer research, how things work, and previous efforts. Pretend you're a reporter. Update long-term goal, questions, and map as you go. (p. 71)
- Explain How Might We notes. Distribute whiteboard markers and sticky notes. Reframe problems as opportunities. Start with the letters "HMW" on the top left corner. Write one idea per sticky note. Make a stack as you go. (p. 73)

4-ish

- ❑ Organize How Might We notes. Stick all the How Might We notes onto a wall in any order. Move similar ideas next to one another. Label themes as they emerge. Don't perfect it. Stop after about ten minutes. (p. 79)
- ❑ Vote on How Might We notes. Each person has two votes, can vote on his or her own notes, or even the same note twice. Move winners onto your map. (p. 80)



Set the stage

- Choose big challenge
- Get a Decider (or two)
- Recruit a sprint team
- Schedule extra experts
- Pick a Facilitator
- Block five full days





Team





Facilitator



Monday - long term goal

- Why are we doing this project?
- Where do we want to be in six months, a year, or even five years from now?

"Make the web development faster and more affordable for marketers and developers"



Monday - sprint questions

- To meet our long-term goal, what has to be true?
- Imagine we travel into the future and our project failed. What might have caused that?





Monday - map





HMWs concept

| Problem/Challenge | HMW question |
|---|--|
| Users are not able to find the content that they are interested in. | "How might we help our users to find content they're interested in?" |
| Users are frustrated by the unintuitive navigation in our system. | "How might we make the navigation fun and intuitive for our users?" |
| The product is difficult to integrate with other platforms. | "How might we make it easier to integrate the product with other platforms?" |



Tuesday – lightning demos

- Short demos
- Capture big ideas

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Group brainstorming does not work



Tuesday - sketches



- Notes
 - Collecting inspiration
- Ideas
 - Rough ideas
- Crazy 8s
 - Alternative ideas
- Solution sketches







Wednesday – sticky decision

- Art museum
- Heat map
- Speed critique
- Straw poll
- Supervote



After Straw poll



Prototype decision





Wednesday - storyboard

- Opening scene
- Fill out the storyboard



Realistic façade is all you need to learn from the customers

LAWERCO



Thursday

- Prototype mindset
 - You can prototype anything
 - Prototypes are disposable
 - Build just enough to learn, but not more
 - The prototype must appear real
- Goldilocks quality
 - Create a prototype with just enough quality to evoke honest reactions





Thursday

- Prototype
 - Pick the right tools
 - Keynote, PowerPoint, Axure, Indigo Studio, 3D print, Word, modify the existing space
 - Divide and conquer
 - Makers, Stitcher, Writer, Asset Collector, Interviewer
 - Stitch it together
 - Do a trial run

Demo time

Interview & Learn



Interview script

- Friendly welcome
- Context questions
- Introduction to the prototype
- Tasks
- Quick debrief





Interview script – preparation

- Print
 - This script
 - Questions cheatsheet
 - Problem interview
- Find out what's weather like :-)
- Open prototype
- Prepare
 - Empty sheet of paper and pen
 - Jabra speaker
 - Glass of water
- Learn interviewee's name and company
- Make sure you have started recording in GoToMeeting



Friday - Interviews

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Friday – Wrap up

At the End of the Day

- Look for patterns
- Wrap up
 - *Review your long-term goal*
 - Compare with the patterns
 - Decide how to follow-up





Lessons learned

- Deciders need to be available when taking decisions
- Prototype syncs help the team to stay on track
- Prepare enough whiteboards to write on (at least 3)
- Lightning demos homework saves the time on Tuesday
- Keep the HMWs visible for Tuesday not to loose additional inspiration for sketching

Shortened Sprint







Shortened Sprint

- One day
- Goal get storyboard

50 GOAL 45 D LIGHTNING DEMOS 40 35 30 25 D BREAK SKETCH D ROUGH SKETCHES CRAZY 85 D SOLUTION SKETCHES BREAK DECIDE ART MUSEUM D HEAT MAP SPEED CRITIQUE STRAW POLL SUPERVOTE RUMBLE OR ALL-IN-ONE



Shortened Sprint - experience

- Crazy 8s wow effect
- Focus on one problem only
- Design sprint was incomplete
- 4 hours schedule (with 2 breaks) was tough





Thanks

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Feel free to contact me at: petrh@kentico.com