# Instructions for the final presentation

Sport club / sport event analysis

#### 1) Brief background and introduction

### 2) Strategic analysis

- a. PEST(LE) analysis
- b. Porter analysis
- c. SWOT analysis

### 3) Marketing analysis

- a. Social Media
- b. Website
- c. Partners

## 4) Proposal

- a. Communication strategy
  - i. Social Media
  - ii. Website
  - iii. Partnership offer
  - iv. Special event for fans
  - v. Anything else that comes to your mind  $\ensuremath{\textcircled{\sc o}}$
- b. Contact list attachment
  - i. At least ė0 contacts each for a basketball, football, futsal, handball and volleyball youth clubs (U10 U18)
    - 1. Name+Surname (coach / coordinator)
    - 2. Email
    - 3. Phone (if possible)
    - 4. Club website