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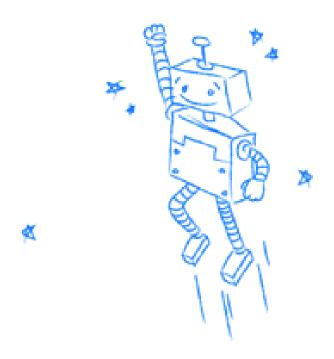


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- A large and comprehensive online collection offered to the general public. It includes filter options:
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Springerlmages



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- Global market analysis software platform, which analyses the industry in countries around the world.
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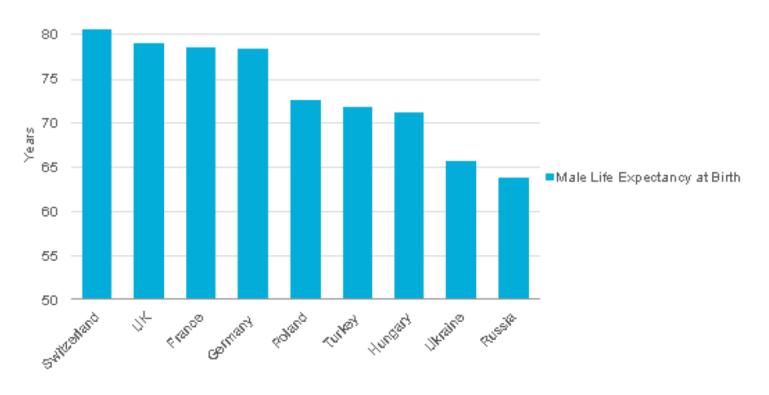
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Passport

Russian Men have the Lowest Life Expectancy in Europe (April 2th, 2013)



Source: Euromonitor International from World Bank/Eurostat/UN/national statistics

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Datamonitor KnowledgeCenter

UK Healthcare System Overview

Product Type: Brief (18 pages) Published by: Datamonitor

Product Code: HC00257-011 Published on: 25 March 2013

The National Healthcare Service (NHS) in the UK provides universal free care to UK residents. As of April 2013 the NHS is undergoing a major change that includes restructuring of its organization and transfer of commissioning of services to front line clinicians in primary care with a view to deliver patient-centric care tailored to local healthcare needs.

Scope of this research

- Assess how the NHS reform will impact the way pharmaceutical companies communicate with key stakeholders in the UK.
- · Discover why pharmaceutical companies will need to work in relationship with the NHS to ensure commercial success.

Research and analysis highlights

The restructuring of the health service means that those selling healthcare services and goods to the NHS have a different set of customers to interact with. These customers will be more focused on obtaining value for money and keen to work on a more collaborative basis with suppliers.

The fact that money and power is being transferred to Clinical Commissioning Groups with their own cost concerns should encourage companies to rethink their sales and marketing strategies and to simplify their sales structures to allow them to better approach the key target people within each commissioning group.

Key reasons to purchase this research

- What does the NHS organization look like after the 2013 reform?
- How is the NHS reform impacting pharmaceutical companies strategies in the UK market?

Market line

MarketLine



 MarketLine delivers accurate, up-to-date information on companies, industries and countries across the world

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Market line

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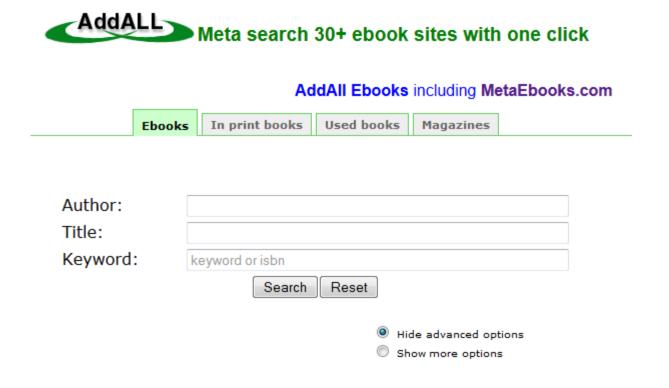
2012	%
14.8	42.0%
8.9	25.4%
5.2	14.6%
3.0	8.6%
2.6	7.3%
0.7	2.1%
35.2	100%
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able 4: Europe canned food market o	geography segmentation: \$ billion, 201	2
Geography	2012	%
Italy	5.5	15.7
France	4.8	13.8
Germany	4.4	12.4
United Kingdom	4.0	11.3
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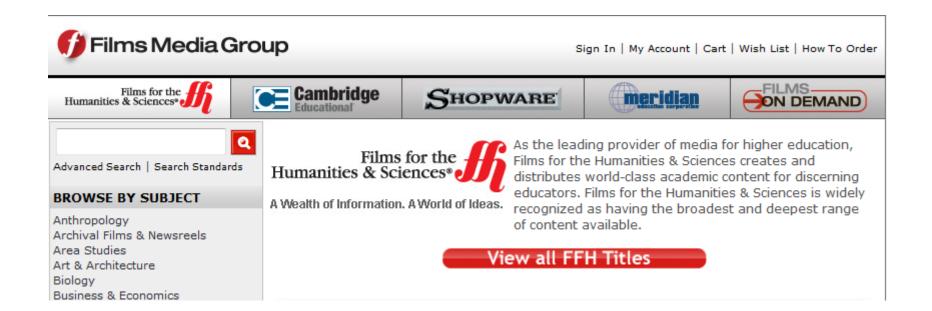
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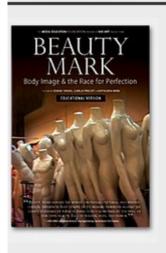
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Body Image & the Race for Perfection (Educational Edition)



Duration: 50 min ISBN: 1-932869-29-8 Date Produced: 2008 Subtitles: English

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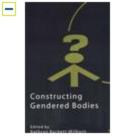
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Constructing Gendered Bodies

Edited by Kathryn Backett-Milburn and Linda McKie

Print Publication Date: 28 Mar 2001

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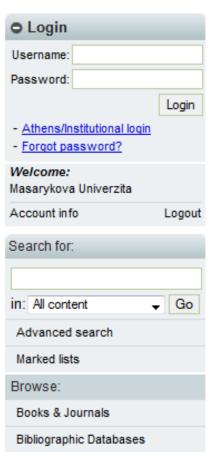
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QUESTIONS?

NEXT CLASS

Reading:

□ Sources of knowledge and perspectives (Willis, Inman, & Valenti, 2010)