# Developing an Eco-social Enterprise

Session 4 Friday, 31 March, 2017

Tim Crabtree, Schumacher College

# Tim Ingold: The "firming of form"

Tim Ingold suggests that the "hylomorphic" model, whereby a form is created in the mind then applied out in the world, needs to be replaced by an approach inspired by, amongst others, Paul Klee:

"Form is the end, death, Form-giving is life"

Ingold argues "that what Klee said of art is true of skilled practice in general, namely that it is a question not of imposing preconceived forms on inert matter but of intervening in the fields of force and currents of material wherein forms are generated. Practitioners, I contend, are wanderers, wayfarers, whose skill lies in their ability to find the grain of the world's becoming and to follow its course while bending it to their evolving purpose."

SOCIAL INNOVATOR SERIES: WAYS TO DESIGN, DEVELOP AND GROW SOCIAL INNOVATION

# THE OPEN BOOK OF SOCIAL INNOVATION

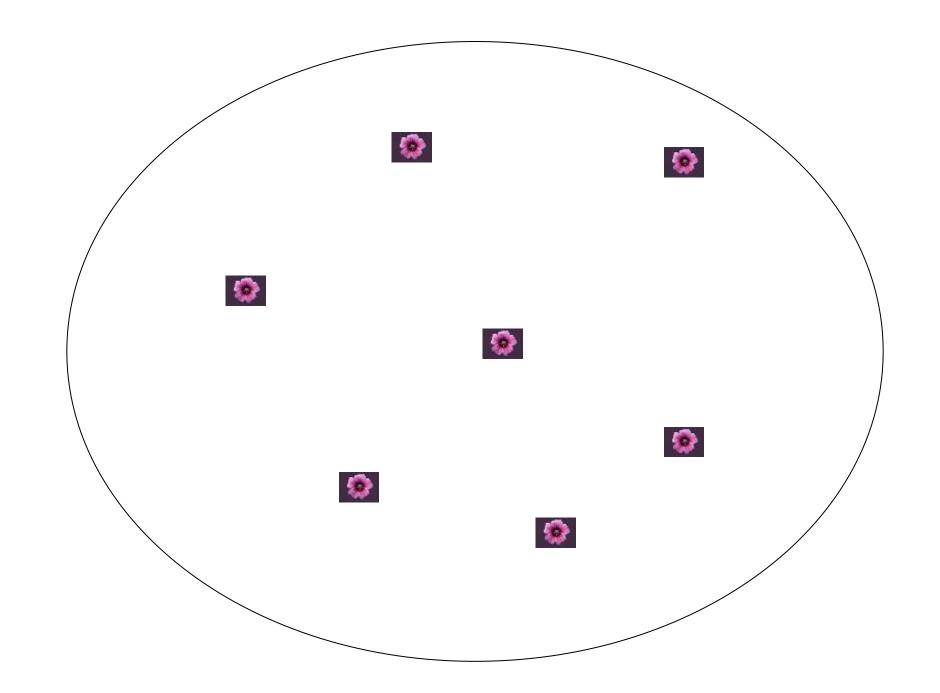
Robin Murray Julie Caulier-Grice Geoff Mulgan





# **Robin Murray**

For the spread of a social innovation what is needed is to establish the relative autonomy of new practices from the prevailing 'contextual forces' and attract others into this emerging sub-system - extending its strength and deepening its complexity













































World Famous Fish & Chips







The **co-operative** 









































The co-operative















#### Ten characteristics of 'enlivened' civil economy

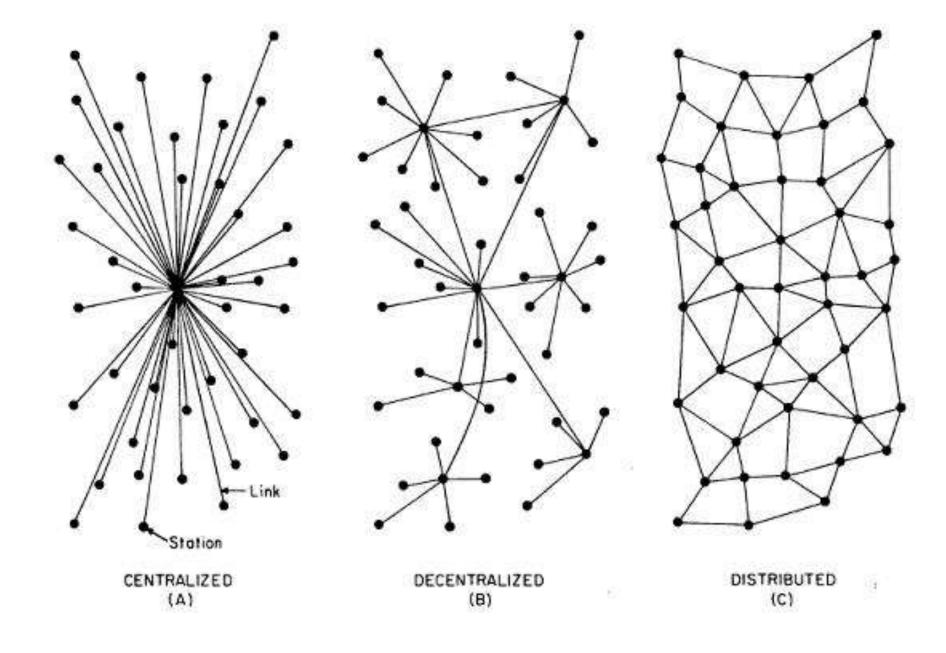
i.driven by idea (purpose or mission). ii.Formation/formacion iii.process as significant as outcomes iv.strong element of the voluntary v.management as mobilisation. vi.collective intelligence & sharing of know how vii.human centred technology viii.not scale but organic distributed growth. ix.expansion of network rather than expansion of enterprise x.social financing

## From scaling to complexity

Starting point not a particular project or technology but emerging ecology of projects each of which has its own generative capacity, and constanly creating new networks with other projects

# Capra's principles of ecology:

- Networks
- Cycles
- Solar energy
- Partnerships
- Diversity
- Dynamic balance

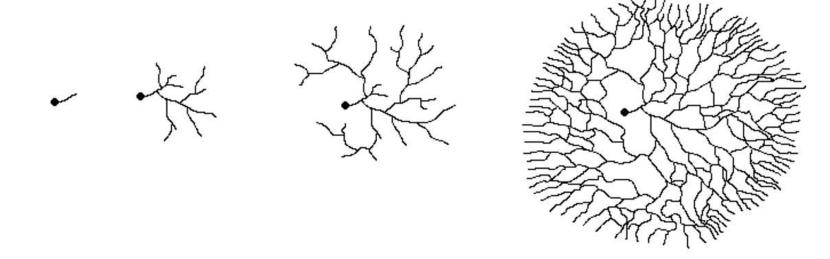


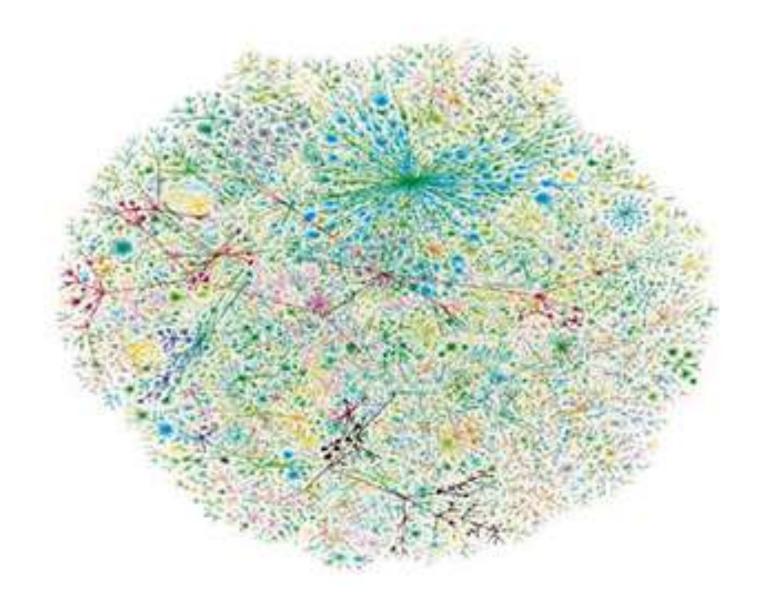
MANUEL LIMA

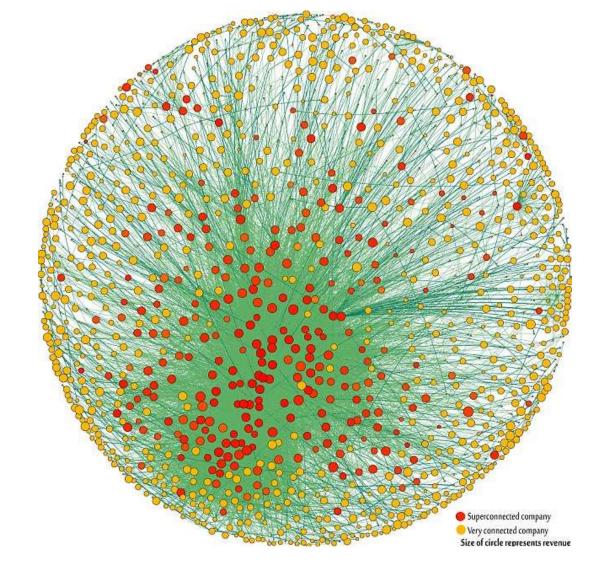
THE POWER OF NETWORKS











The 1,318 transnational corporations that form the core of the globalised economy - connections show partial ownership of one another, and the size of the circles corresponds to revenue. The companies 'own' through shares the majority of the 'real' economy

# Mondragon, Spain

# 84,000 employed in 256 co-operatives

Supported by Mondragon Co-operative Corporation



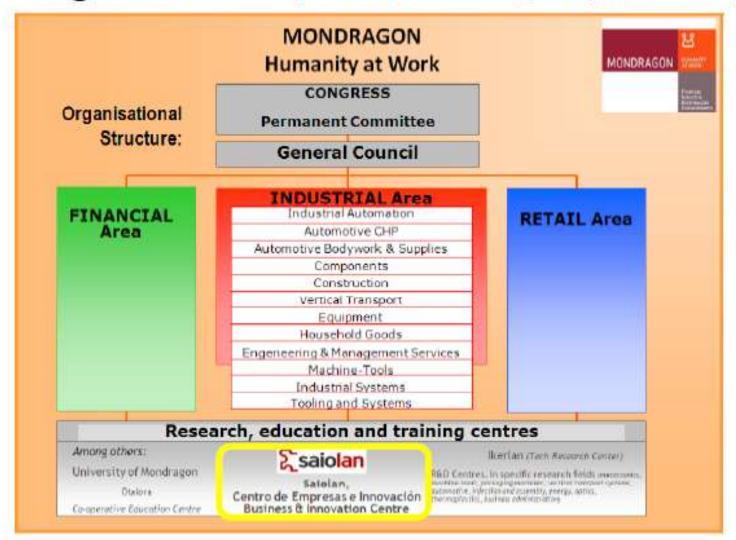




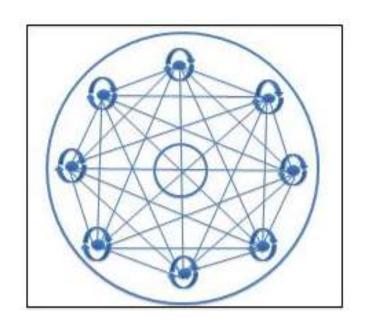




#### Mondragon: 1st Basque industrial group; 7° in Spain



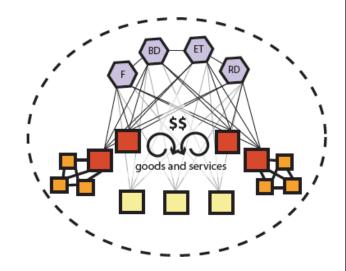


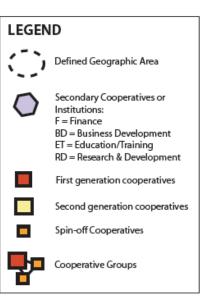


# More than 85,000 employees, 7,500 students and 90% of our industrial workers are members.

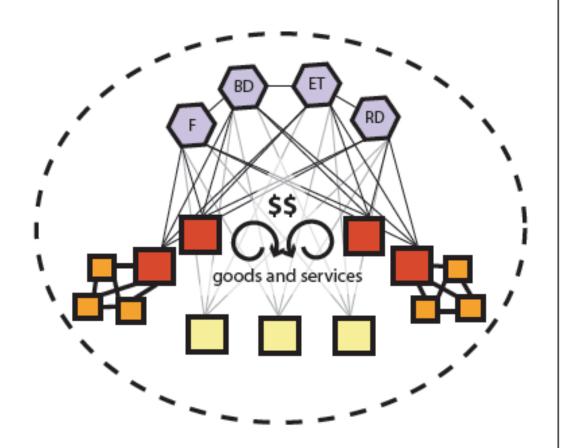
We are MONDRAGON.

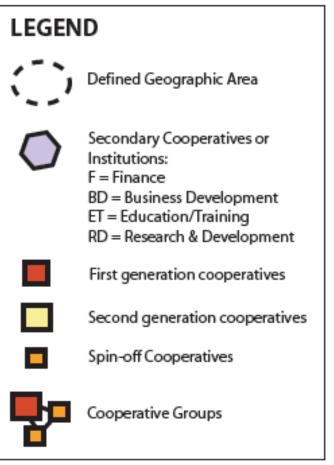
#### Cooperative Network Model of Endogenous Economic Development

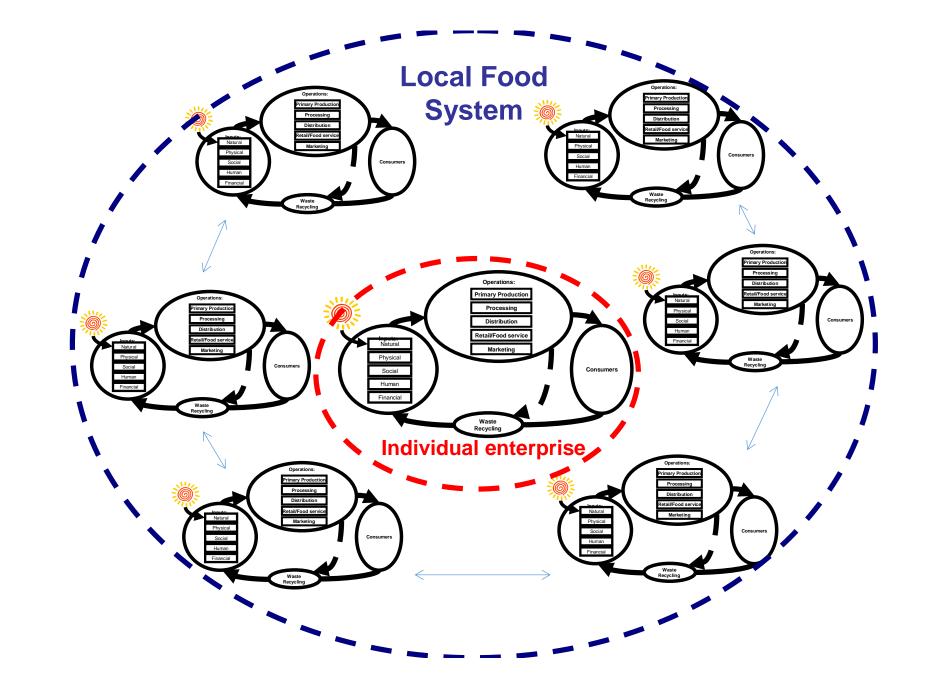




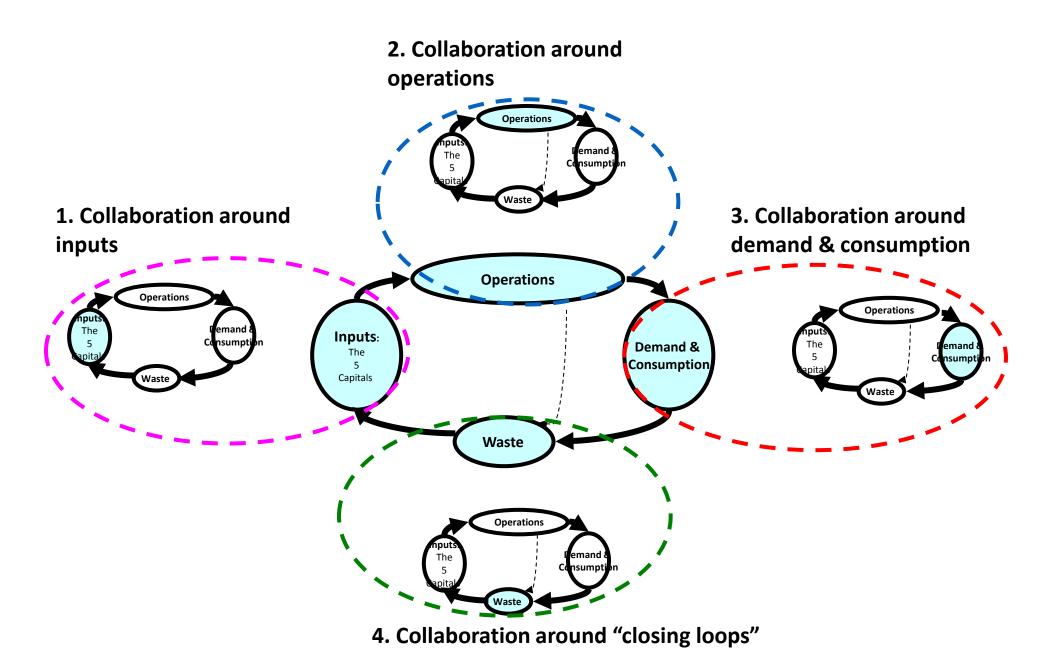
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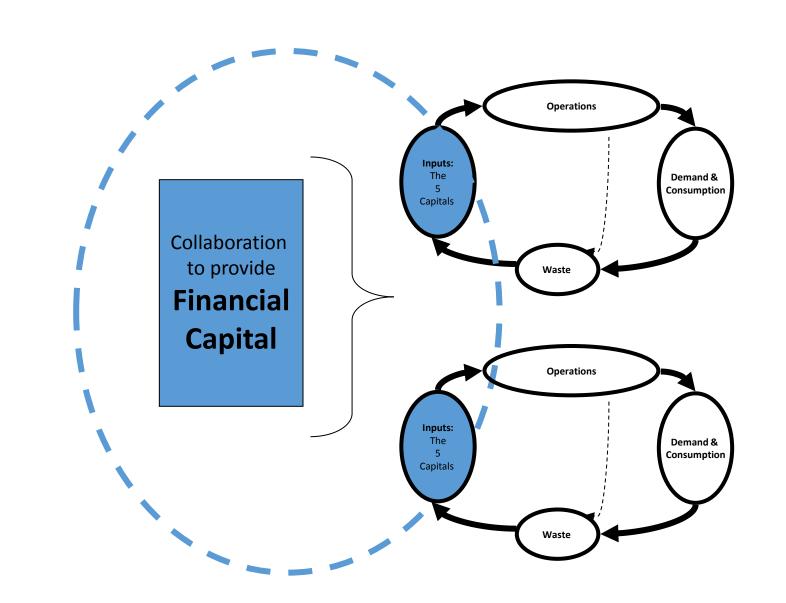




#### Linking with other enterprises in the local food system



## 1. Collaboration around resources



### **Wessex Community Assets**

a secondary structure helping communities raise local finance through share issues and loans



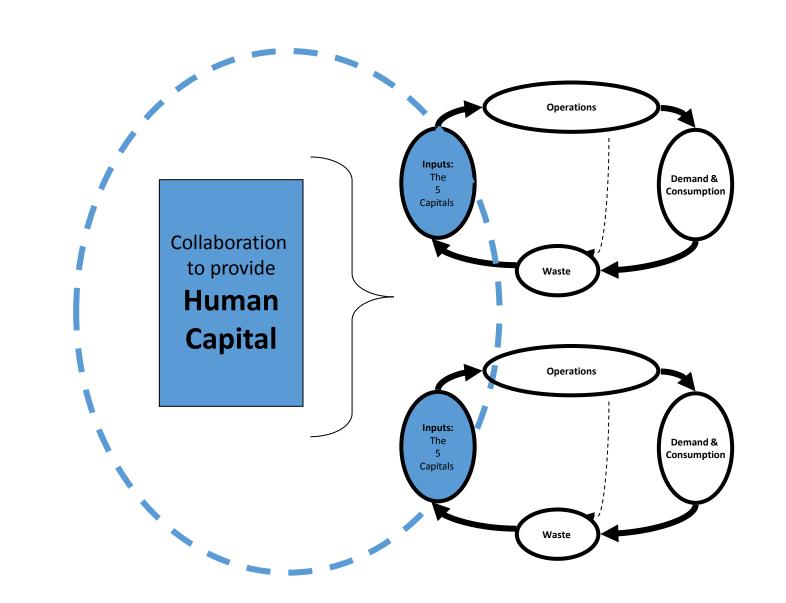






£152,775 raised

£105,000 raised



## Manchester Land Army







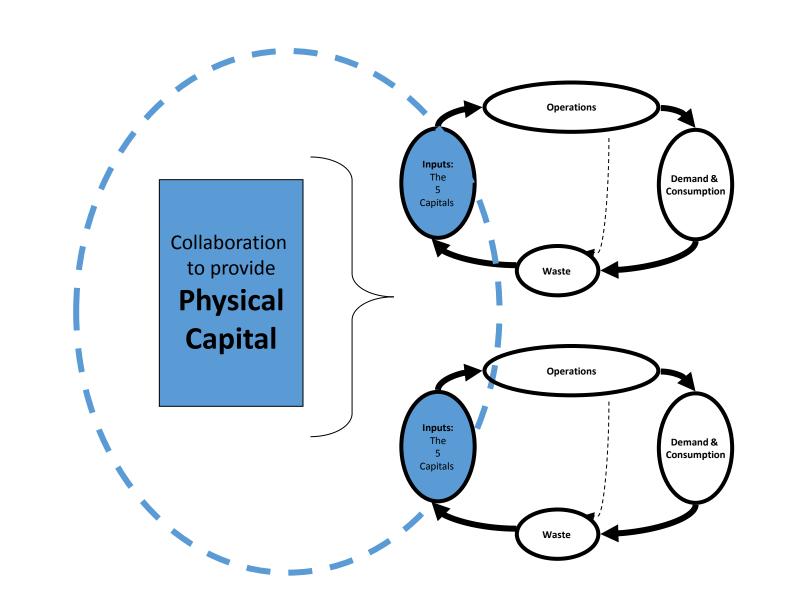


Offers a solution to a number of challenges faced by local organic growers including:

- Labour issues and costs for local growers at busy periods e.g. harvest time.
- Lack of skilled labour for illness and holiday cover.
- More growers are needed to meet future demand.
- Lack of a way into growing commercially for individuals.
- Lack of opportunity for practical involvement in sustainable food systems.

# **Growing Communities: Urban Apprentice Scheme**





#### **Dorset Small Producers' Network –**

#### **Processing Barn at Five Penny Farm**



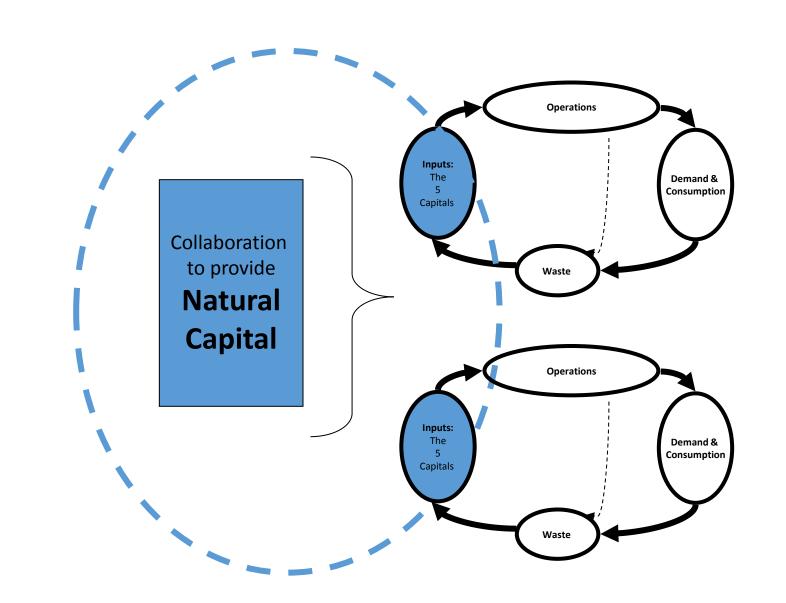












#### New ways of accessing land







#### **Community Land Trust in the Southern Berkshires**



HOME

ABOUT

EVENTS

PROPERTIES

**BOW WOW FARM** 

MEMBERSHIP

RESOURCES

CONTACT US

#### Farmland Access Symposium

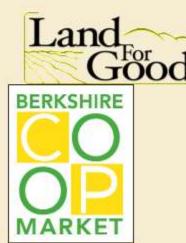
Saturday, April 12, 10:00 am to 2:00 pm

Let's put more farmers on the land and more land into farming!

Berkshire Athenaeum (Pittsfield's Public Library), One Wendell Avenue, Pittsfield

Lunch will be served + Advance registration required + Space Limited

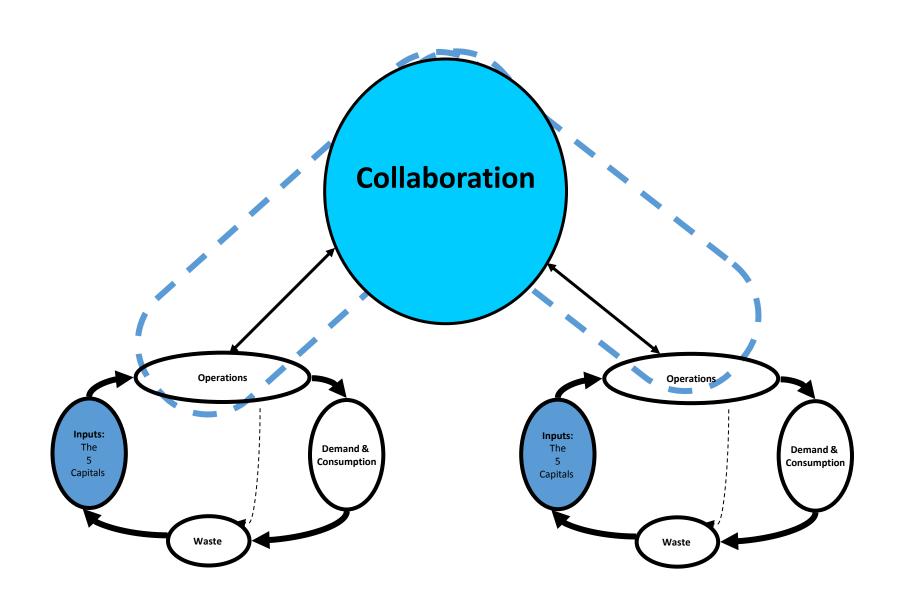
Berkshire Grown and Community Land Trust in the Southern Berkshires are convening a conversation among people and organizations working in the Berkshires to put more farmers on the land and more land into farming. We believe access to affordable farmland is critical to our food security and the sustainability of our economy.







### 2. Collaboration around operations



# 2. Collaboration around operations

There are different strategies which can be employed:

- Dissemination / sharing learning
- Social franchising or licensing
- Spin offs
- Secondary structures
- Joint ventures

#### Dissemination

#### **Unicorn Grocery: "Grow A Grocery" Guide**



#### **Social Franchising & Licensing:**

#### **Growing Communities – Start Up Programme**





# Spin offs: Mondragon, Spain

84,000 employed in 256 co-operatives

Supported by Mondragon Co-operative Corporation



# **Eroski Supermarkets**





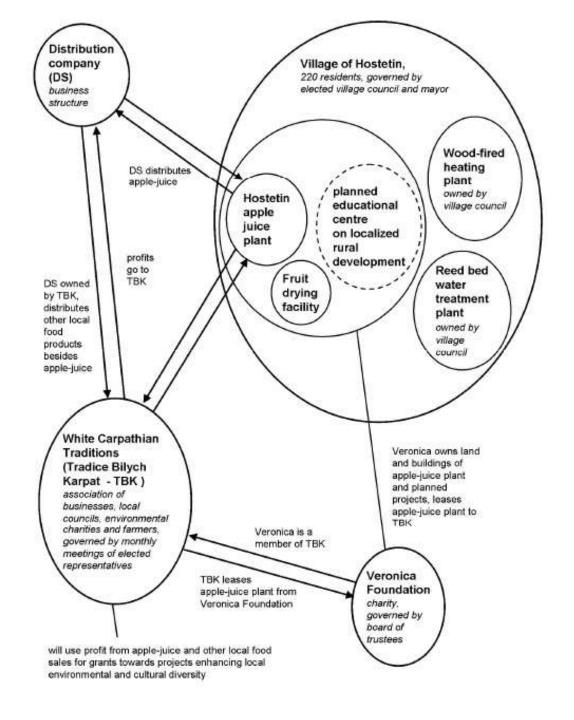


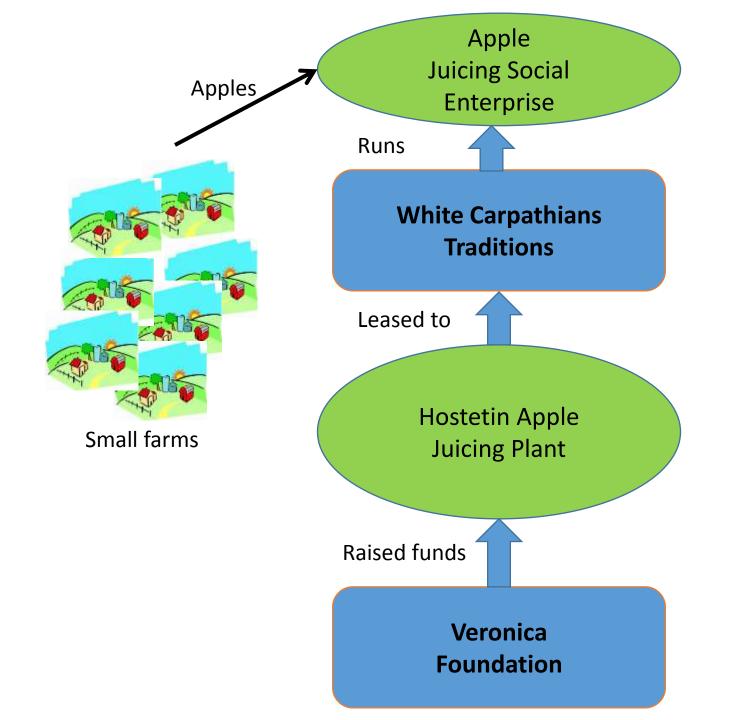
# **Secondary Structure:**

**Hostetin Apple Juicing Plant, Czech Republic** 





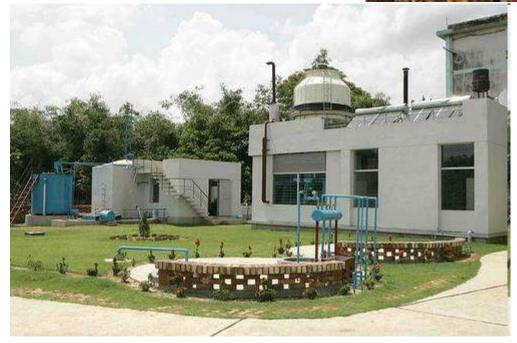




#### **Joint Venture:**

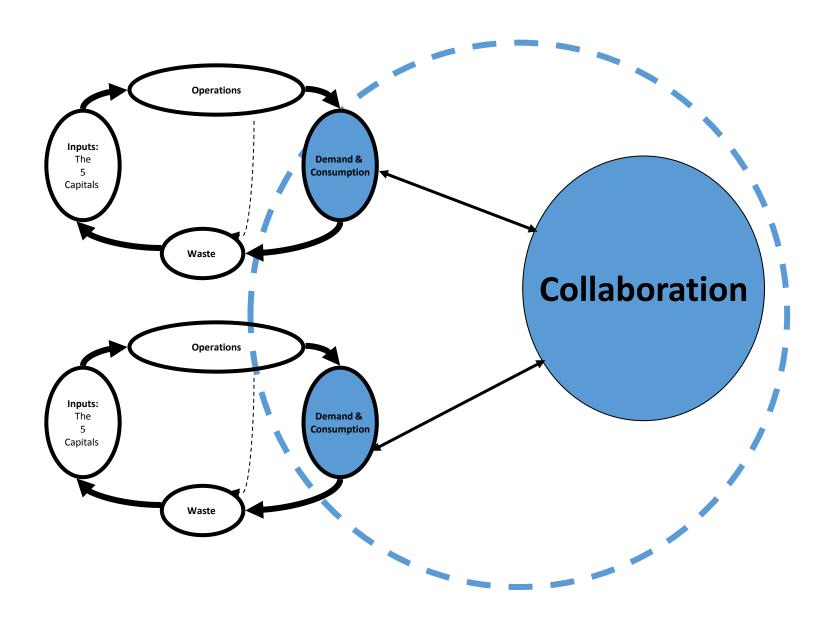
# **Grameen – Danone Yogurt Business**





Grameen-Danone Shoktidoi yogurt factory in Bangladesh

#### 3. Collaboration around consumer engagement



#### **Farmers' Markets**

#### - a collaborative marketing mechanism





#### **Taste Tideswell:**

#### Using branding to promote local producers









# Colne-U-Copia











# Veg people

MANCHESTER'S FAIREST FOOD ...

Keeping it fresh, organic & local



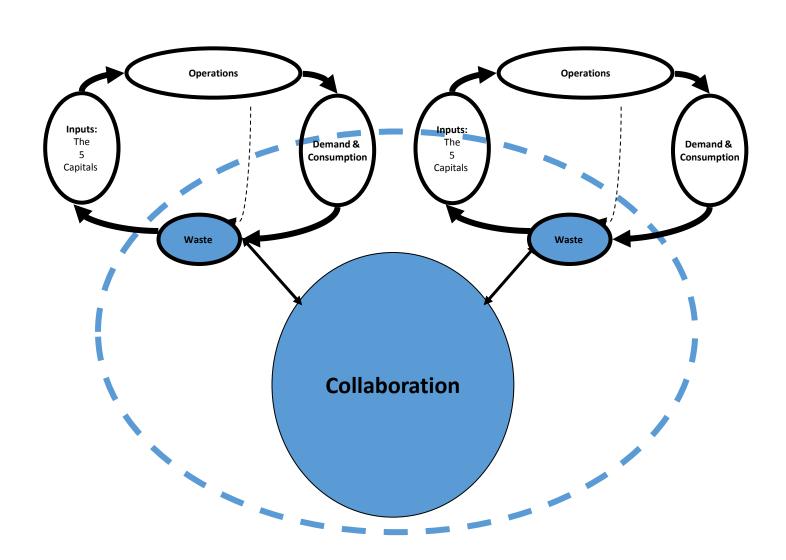
#### We are Manchester Veg People

We are something new. A co-operative of Greater Manchester Organic growers and restaurants working together to provide fresh, seasonal food of the highest possible quality.

# Bringing consumers into the system

- Consumers can provide more than just cash.
- They can become part of the "social capital" of the organisation – as members or supporters.
- They can provide loans and equity:
  - Real Food Store (community shares)
  - Unicorn & Glebelands (loan stock)
- They can provide human resources:
  - Village shop volunteers
  - Non-executive directors

### 4. Collaboration around "closed loop" cycles



# **Cwm Harry Land Trust and Anaerobic Digestion: Collaborating to create "closed Loop" processes**



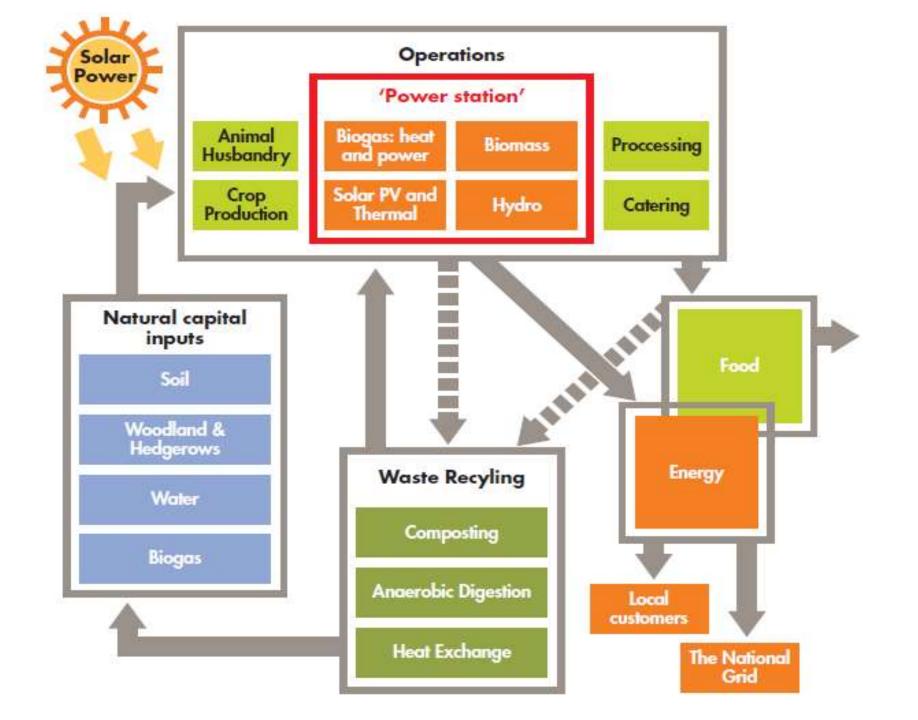


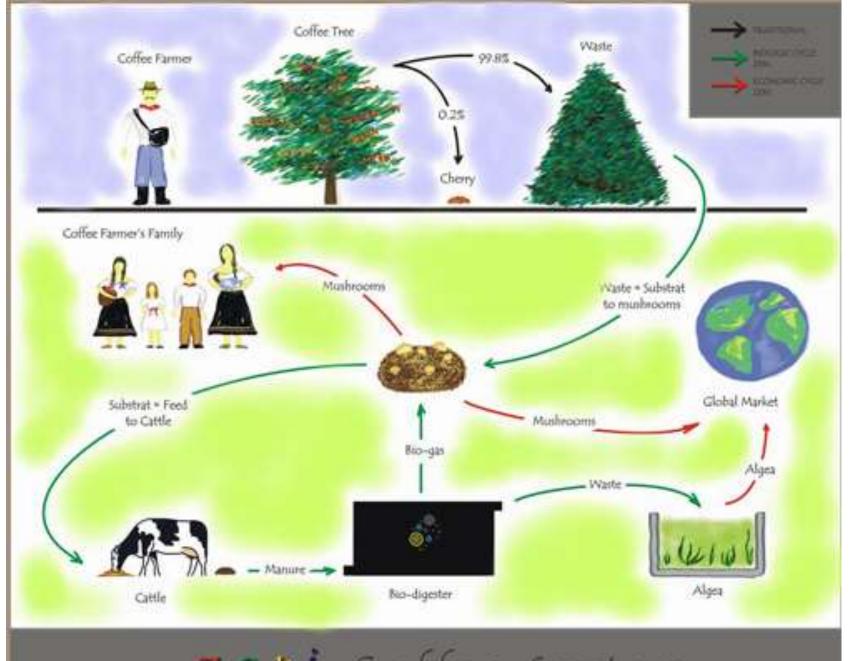




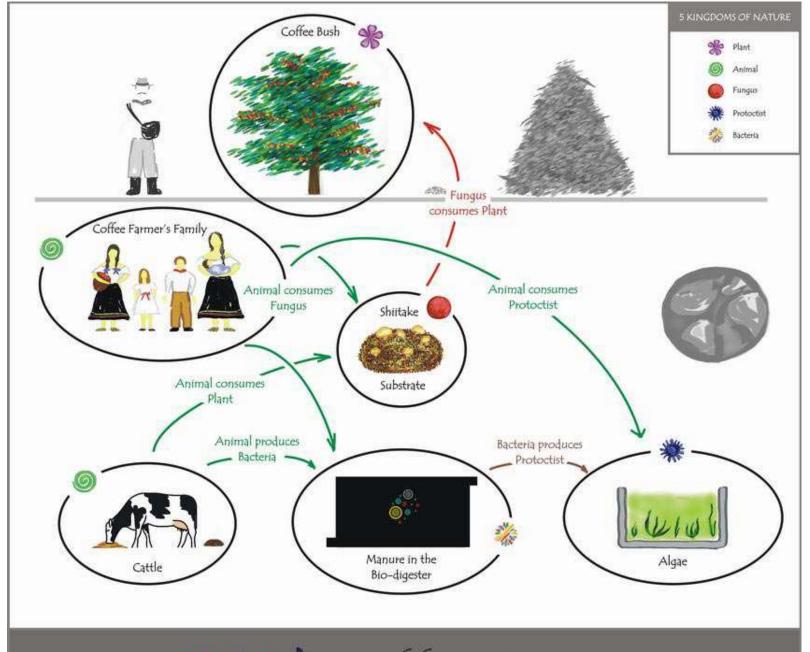
The AD system installed at Trill. The digester on the right is of 220 litres capacity, the bladder (behind the sun screen) a nominal 3 cu M, and the pv station 380 Wp.







zeri Coffee System



## zeri Coffee System

search site

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Name | About the | 5

Food for thought

Grow Kit

Urban Mushroom Farm

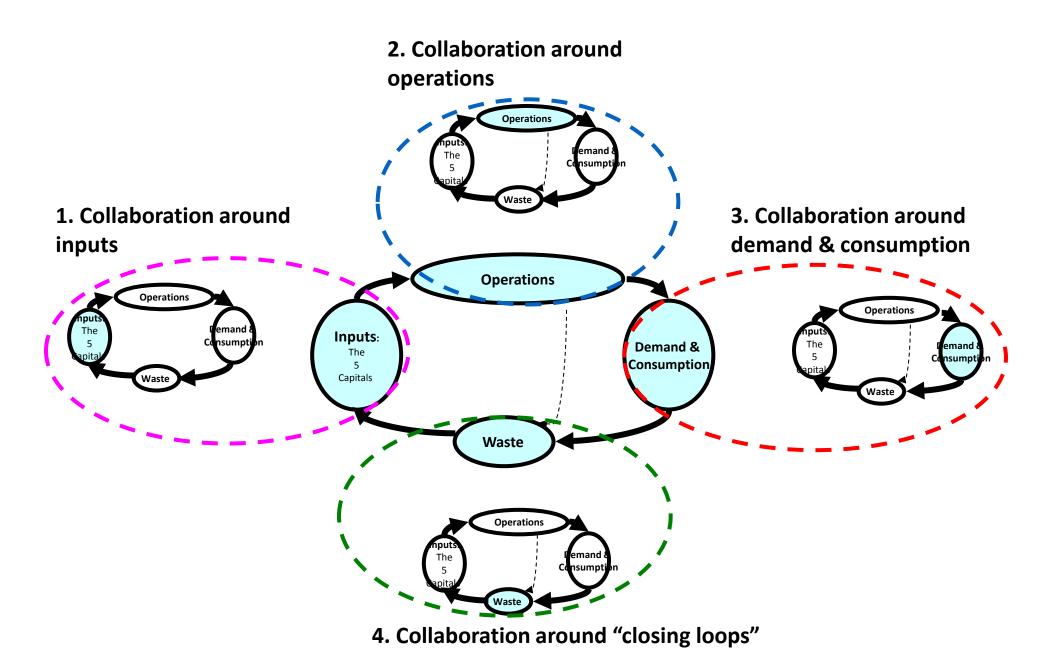
Blog Grow Kit FAQs

FREE Cart - £0



- 1 Scale of waste..
- Worldwide more than 1.6 hillion cups of coffee are drunk each
- 2 Sustainability of the GroCycle solution
- · Reuse of energy:

#### **Collaboration in local food systems**



## Sustainable Food Systems Cluster

Bio-energy, biomass Wind Solar Conservation Agritourism
Bio-agriculture
Energy distribution
Home processing
Arts & crafts

Design Branding Arts & crafts
Culinary arts
Gastrotourism

**SUPPLIERS** 

**PRODUCERS** 

**PROCESSORS** 

STORAGE & DISTRIBTORS

MARKETS

- •Equipment
- Utilities
- ·Feed/seeds
- ·Fertilizers
- Utilities

- ·Farms
- Loggers
- Orchards
- Sugarers
- Organic
- Nurseries
- •Fisheries

- Dairy processors
- Canneries
- •Bottlers
- Meat processors
- Wineries/breweries
- Packager

- ·Cold storage
- Truckers
- Warehouses
- Wholesalers
- Exporters
- ·Farm sales
- ·Farmers markets
- Cooperatives
- Mass retail
- Restaurants
- Local stores

Support infrastructure

Associations, services, research, education, banks, etc.

#### **Patricia Shaw**

We are used to thinking/seeing/experiencing in terms of a world of separate THINGS apart from ourselves that need to be managed.

- Things are clearly defined, identifiable, separate, bounded, stable, graspable, measurable, countable entities.
- They may be material *things* or intangible conceptual *things* such as organisations, jobs, managers, systems, leaders, resources, strategies, plans, goals, targets, budgets, meetings, cultures, visions.....
- Such *things* can be connected, arranged, ordered, organised *by design* into structures.
- Such ordering connections are universal, linear, rational, sequential, predictable, neutral.

# Complexity invites us to think/see/experience in terms of a world of PATTERNED FLOW in which we are inextricably immersed.

- This dynamic flow is not uniform but patterned as events and activities emerging in webs of interdependent relating.
- Patterning (irregular regularities) emerges spontaneously through self-organisation at many scales simultaneously.
- Such self-patterning processes are local, reciprocal, non-linear, lateral, unpredictable, improvisational in which both individual and social identities are emerging simultaneously.
- Continuity and change are emerging simultaneously as exploration of the adjacent possible with all its creative / destructive potential.



https://www.youtube.com/watch?v=eakKfY5aHmY

