

Interviewing for Solutions

**A reframed story
needs reframed
questions**



Interview for the Four Qualities

1. Response and How the Response Came About

- How did you come up with this idea?
- And then what happened?
- And then what happened? Exactly how?
- When did you notice a change in X?
- When did you feel a change in Y?



2. Evidence

- How many people/classes/meals etc. did your org. provide/help?
- What was your experience with X?
- What makes you think students improved?
- Can you put me in touch with someone who was helped?



3. Insights

-Describe your “aha” moment, when you knew this was working?

-If someone were to try replicate this program, what is the one thing they should do to make sure it works?



4. Limitations

- What would you do to take the solutions further?
- What do you see as areas for improvement?
- Who isn't benefiting from the solution, and why?

