### TRANSACTIONAL ANALYSIS

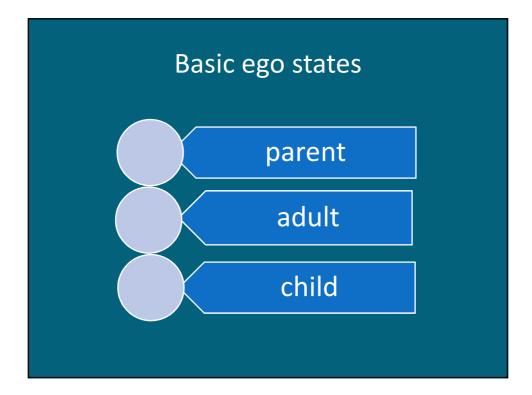
FSS 2009 Zdeňka Vykoukalová

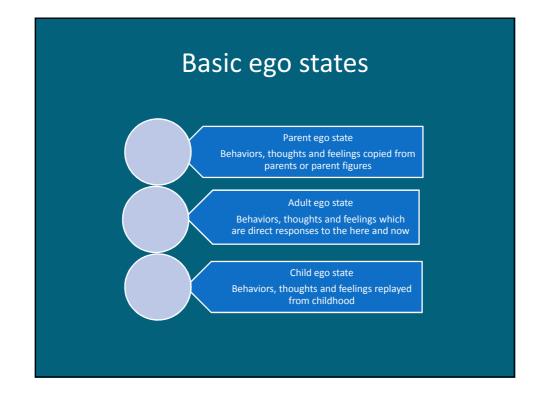
### Why TA?

- It may help you to
  - o Recognize how you communicate with others
  - Consider your options for how you can communicate differently to improve the communications you are involved in
  - o Improve effectiveness of your communication

### Transactional analysis

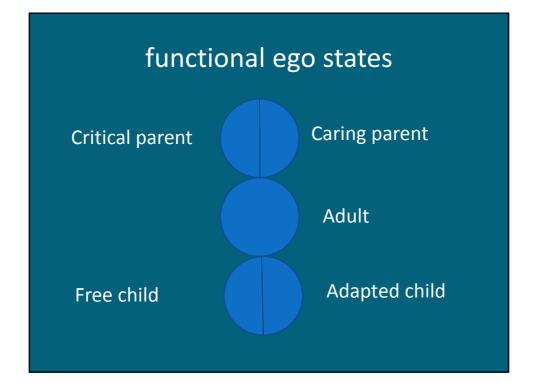
- Model of communication that can provide useful insights into ourselves and into how we communicate with others
- The core idea is that we can think of ourselves as having three parts of our personality
  - three ego states

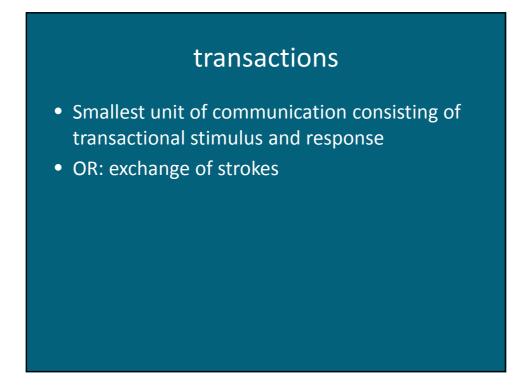


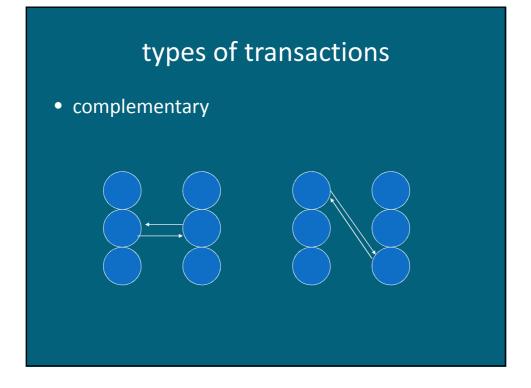


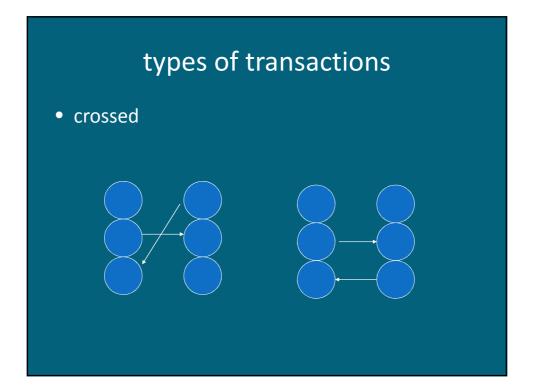
# Drawing a snowman - Personal patterns

• Consider your own behavior. Are there any patterns? Any particular ego-states that you find yourself using frequently in certain situations?

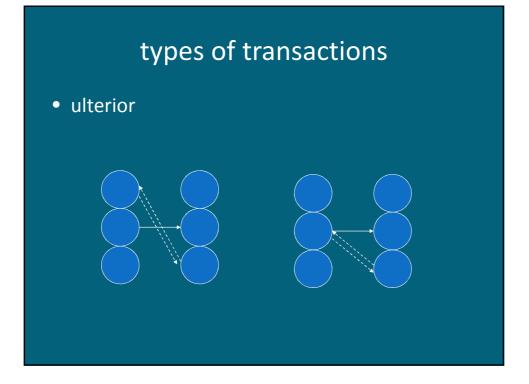








#### 5



### **Communication rules**

- As long as transactions are complementary, communication can continue endlessly
- In case of crossed transaction there is a change in communication
- Result of ulterior transactions is based on psychological level



DRIVERS INJUNCTIONS ALLOWERS GAMES

### Ex

1. Think about your childhood as far as you can remember. What did you hear most often from your close relatives? What have been imprinted in your head?

2. What do you say to yourself when you want to provoke/drive yourself to better performance or results?

3. Think of a sentence that can knock you down (throw you on the ground).

### Drivers

- Taibi Kahler transactional analyst who describes seven drivers / minispcripts that "drive" us throughtout our lives. They usually come as a result of our parents influence.
- Mavis Klein chose five drivers and worked with them. Made a test of drivers.

### Mavis Klein - Drivers

Be perfect.

Please me. Live in order to please others.

Be strong

Try hard

Hurry up.



Miniscript / driver test							
• Be perfect:	2	4	6	22	23		
• Be strong:	9	12	13	15	19	21	
• Please me:	1	11	14	17	25		
• Try harder:	3	8	10	18	24		
• Hurry up:	5	7	12	16	20		

## Allowers

- I allow myself to be or behave in certain ways.
- Allowers are fighters for harmony in ourselves. They may "soften" or "strenghten", i.e. modify drivers:
  - D: Be perfect  $\longrightarrow$  A: being perfect is not normal
  - D: please me and be a good girl  $\longrightarrow$  A:

### Injunctions (rackets)

- Evolve from anxiety, fear, insecurity, authorities
- Are important part of our ego/states
- Set of behavior which comes usually from childhood script in order to manipulate the environment to rather match our script than solve the problem
- Goal: experience these racket feelings and feel internally justified in experiencing them

### Injunctions (rackets) Mr & Mrs Gouldings

- Don't be.
- Don't be yourself.
- Don't be a child.
- Don't grow up.
- Don't make it.
- Don't (act).
- Don't be important.

- Don't belong.
- Don't be close.
- Don't be healthy.
- Don't think.
- Don't feel
- ....What else???

### Life script

- Script is how we navigate and what we look for in our life
- We are partially aware of and it is confirmed by a variety of situations, which reassure us in experiencing them.
- Manifested in situations of pressure, manipulation, threat.
- Narrows our decision making, choices and alternatives.
- Is decided upon in childhood in response to perceptions of the world and as a means of living with and making sense of the world.
- Reinforced by parents (or other influential figures and experiences).

### Life script

- Winner
- Successful person
- Conqueror
- Pursuer/chaser
- Loser
- Defender
- Instigator/provocateur

#### • Critique

- Clever Dick
- Victim
- Rescuer
- Advisor
- Observer
- Judge
- Hero
- Happy person

### Thomas Harris I'm OK – You're OK

I am O.K. You are O.K.

I am O.K. You are not O.K.

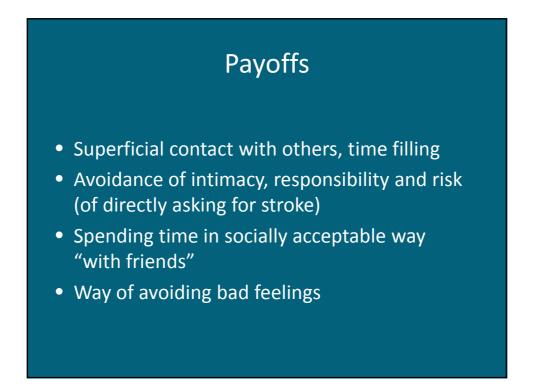
I am not O.K. You are O.K.

I am not O.K. You are not O.K.



### basic features of games

- A game is an ongoing series of complementary ulterior transactions which leads to a well-defined, predictable outcome.
- Patterns: we learn them as children and then we follow them in the future.



### Childhood games

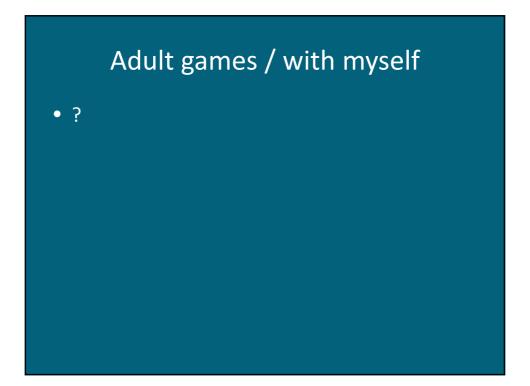
- Who played "some kind of a game" with you or "on" you when you were a child?
- What games and who with did you play as teenagers?
- Have you been playing some game with yourself or with someone now?

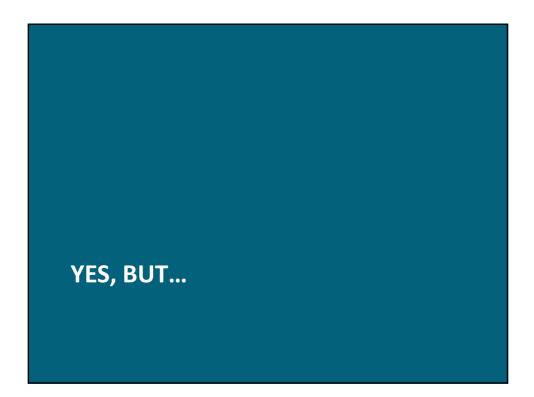
### Childhood games

- Older brother = stalking horse/cat's paw
- "he did... she did..."
- "Mum, he…
- "So, what?"
- I do it for your good
- Yes, but...
- Because of you...
- "Good girl"

### Parent children games

- Yea, but...
- I do it for your good.
- Because of you...
- I mean it well to you.





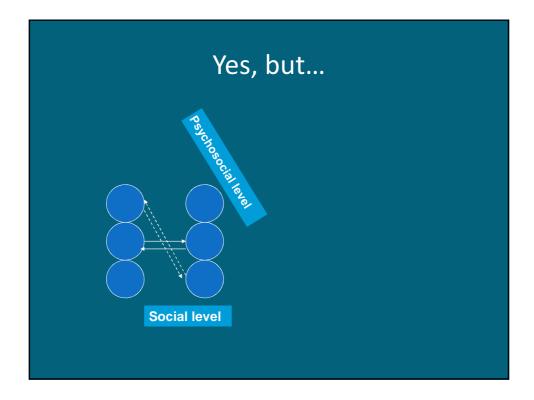
Yes, but					
<ul> <li>"I'm bored with my studies."</li> <li>"So why don't you change it?"</li> <li>"Well, but I'm in the 3rd year and I don't want to lose all that time."</li> <li>"So why don't you enroll more interesting courses?"</li> </ul>					
<ul> <li>"Yes, but I have to go to the compulsory ones and there are a lot of them and then I don't have any free time left."</li> <li>"I'm sure that you could find at least some that are OK."</li> <li>"Yes, but they are always full."</li> <li>"Always?"</li> </ul>					
<ul> <li>"And if they are not they are usually at times of the compulsory courses I have to attend.</li> <li>"So why don't you talk to your teachers about it?"</li> <li>"Because I hardly see them and they are always busy."</li> </ul>					

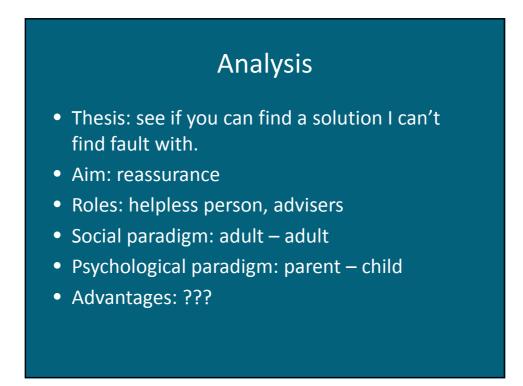
### Analysis

- What keeps happening?
  - What is the theme of what keeps happening?
  - How does it start?
  - What then?
  - ... (1<sup>st</sup> mystery question)
  - And then?
  - ... (2<sup>nd</sup> mystery question)
  - How does it end?
  - What do you end up feeling?
  - What do you imagine "they" end up feeling?

### Mystery questions

- What was your secret message to the other person?
- What was their secret message to you?





### Game levels

- Soft: acceptable by society, may be pleasant
- Hard: "behind the door"
- Tragic: ends in the courtroom, hospital, prison, cemetery

### Thesaurus of games

- life games
- marital games
- party games
- sexual games
- underworld games
- consulting room games
- good games

### How to handle a game

- avoid it if you don't like it (ignore a bait)
- play it and later analyse it
- offer alternative
- confront the players with the fact they have been playing (with the game)

### **Final assignments**

- Essay about games you play (3 pages)
   Deadline: Send by email by 20th December
- Choose one game you play (possibly from your essay), describe it in detail and prepare a brief presentation about it.
  - Deadline: Send by email by 5th December

### Final assignment: Essay

- Write an essay focused on application of transactional analysis and Eric Berne's book Games People Play. Choose among following topics:
  - 1. Games I play with people around me,
  - 2. Games I play with myself (body with soul, with conscience)
  - 3. Games someone whom I know well plays
  - 4. TA study from social environment (e.g.media), could be an interview, should analyse transactionas and games in it
- Lenght: minimum 3 pages
- Deadline: 20th of December?

