REFERENCES

- Abolafia, Mitchel. 1996. Making Markets: Opportunism and Restraint on Wall Street. Cambridge: Harvard University Press.
- Adams, Henry. 1907/1931. The Education of Henry Adams. New York: Random House.
- Allan, G. A. 1979. A Sociology of Friendship and Kinship. London: Allen and Unwin.
- Alexander, Jeffrey C. 1982. Theoretical Logic in Sociology. Volume 2. The Antinomies of Classical Thought: Marx and Durkheim. Berkeley: University of California Press.
- Amory, Cleveland. 1960. Who Killed Society? New York: Harper.
- Anderson, Benedict. 1991. *Imagined Communities: Reflections on the Origin and Spread of Nationalism*. London: Verso.
- Anderson, Elijah. 1999. The Code of the Street: Decency, Violence and the Moral Life of the Inner City. New York: Norton.
- ——. 2002. "The Ideologically Driven Critique." American Journal of Sociology 107: 1533–50.
- Annett, Joan, and Randall Collins. 1975. "A Short History of Deference and Demeanor." In Conflict Sociology: Toward an Explanatory Science, by Randall Collins. New York: Academic Press.
- Atkinson, J. Maxwell. 1984. "Public Speaking and Audience Responses." In *Structures of Social Action: Studies in Conversation Analysis*, edited by Maxwell Atkinson and John Heritage. New York: Cambridge University Press.
- Atkinson, J. Maxwell, and John Heritage, eds. 1984. Structures of Social Action: Studies in Conversation Analysis. New York: Cambridge University Press.
- Bacon, Francis. 1625/1965. Essays. New York: Macmillan.
- Baker, R., and M. Bellis, 1995. *Human Sperm Competition: Copulation, Masturbation and Infidelity*. New York: Chapman and Hall.
- Bales, Robert Freed. 1950. *Interaction Process Analysis*. Cambridge, Mass.: Addison-Wesley.
- Bales, Robert Freed, 1999. Social Interaction Systems: Theory and Measurement. New Brunswick, N.J.: Transaction.
- Baltzell, E. Digby. 1958. An American Business Aristocracy. New York: Macmillan.
- Barbalet, Jack. 1998. Emotion, Social Theory and Social Structure. A Macrosociological Approach. Cambridge: Cambridge University Press.
- Barchas, Patricia R., and Sally P. Mendoza. 1984. *Social Cohesion: Essays Toward a Sociophysiological Perspective*. Westport, Conn.: Greenwood.
- Barnes, Barry. 1995. *Elements of Social Theory*. Princeton: Princeton University Press.
- Barry, Kathleen. 1995. *The Prostitution of Sexuality*. New York: New York University Press.

- Bartell, Gilbert. 1971. Group Sex. New York: Wyden.
- Barthes, Roland. 1967/1990. The Fashion System. Berkeley: University of California Press.
- Bartlett, Frederic C. 1932. Remembering: A Study in Experimental and Social Psychology. Cambridge: Cambridge University Press.
- Baudrillard, Jean. 1968/1996. The System of Objects. London: Verso.
- Becker, Howard S. 1953. "Becoming a Marijuana User." American Journal of Sociology 59: 235–52.
- Bell, Catherine. 1992. Ritual Theory, Ritual Practice. New York: Oxford University Press.
- Berger, Bennet. 1981. The Survival of a Counterculture: Ideological Work and Everyday Life among Rural Communards. Berkeley: University of California Press.
- Bergesen, Albert. 1984. The Sacred and the Subversive: Political Witch-hunts as National Rituals. Society for the Scientific Study of Religion Monograph Series, no. 4.
- ——. 1999. "The Ritual Order." *Humboldt Journal of Social Relations*. 25: 157–97. Bernstein, Basil. 1971–75. *Class, Codes, and Control*. London: Routledge and Kegan Paul.
- Black, Donald. 1998. The Social Structure of Right and Wrong. New York: Academic Press.
- Blau, Peter M. 1960. "A Theory of Social Integration." American Journal of Sociology 65: 545–56.
- ——. 1977. Inequality and Heterogeneity: A Primitive Theory of Social Structure. New York: Free Press.
- Blood, Robert O., and Donald M. Wolfe. 1960. *Husbands and Wives*. New York: Free Press.
- Blumer, Herbert. 1969. Symbolic Interaction. Englewood Cliffs, N.J.: Prentice-Hall.
- Blumstein, Philip, and Pepper Schwartz. 1983. American Couples: Money / Work / Sex. New York: Morrow.
- Boden, Deidre. 1990. "The World as It Happens: Ethnomethodology and Conversation Analysis." In Frontiers of Social Theory, edited by George Ritzer. New York: Columbia University Press.
- Borkenau, Franz. 1981. End and Beginning. On the Generations of Cultures and the Origins of the West. New York: Columbia University Press.
- Bourdieu, Pierre. 1972/1977. Outline of a Theory of Practice. Cambridge: Cambridge University Press.
- ——. 1984. Distinction. A Social Critique of the Judgement of Taste. Cambridge: Harvard University Press.
- ——. 1991. Language and Symbolic Power. Cambridge: Harvard University Press.
- ——. 1993. *The Field of Cultural Production*. Chicago: University of Chicago Press.
- ——. 2001. Masculine Domination. Stanford: Stanford University Press.
- Bowlby, John. 1965. Child Care and the Growth of Love. London: Penguin.
- Bradburn, Norman. 1969. *The Structure of Psychological Well-being*. Chicago: Aldine.

- Braithwaite, John. 1989. *Crime, Shame, and Reintegration*. New York: Cambridge University Press.
- Bromley, David G. 1988. Falling from the Faith. Newbury Park, Calif.: Sage.
- Brooks, Jerome E. 1952. *The Mighty Leaf: Tobacco through the Centuries*. Boston: Little, Brown.
- Bruner, Jerome S. 1966. Studies in Cognitive Growth. New York: Wiley.
- _____. 1983. Child's Talk. New York: Norton.
- Buford, Bill. 1992. Among the Thugs. New York: Norton.
- Burawoy, Michael. 1979. Manufacturing Consent. Chicago: University of Chicago Press.
- Burke, Peter. 1993. The Art of Conversation. Ithaca, N.Y.: Cornell University Press.
- Burns, Tom. 1992. Erving Goffman. London: Routledge.
- Burt, Ronald S. 1982. *Toward a Structural Theory of Action*. New York: Academic. ______. 1992. *Structural Holes*. Cambridge: Harvard University Press.
- Bush, L. K., C. L. Barr, G. J. McHugo, and J. T. Lanzetta. 1989. "The Effects of Facial Control and Facial Mimicry on Subjective Reactions to Comedy Routines." *Motivation and Emotion*, 13: 31–52.
- Capella, J. N. 1981. "Mutual Influence in Expressive Behavior: Adult-Adult and Infant-Adult Dyadic Interaction." *Psychological Bulletin* 89: 101–32.
- Capella, J. N. and S. Planalp. 1981. "Talk and Silence Sequences in Informal Conversations." *Human Communications Research* 7: 117–32.
- Caplan, Pat, ed. 1987. *The Cultural Construction of Sexuality*. London: Tavistock. Carey, James T. 1968. *The College Drug Scene*. Englewoods Cliffs, N.J.: Prentice-Hall.
- Carley, Kathleen, and Alan Newell. 1990. "The Nature of the Social Agent." Paper delivered at Annual Meeting of the American Sociological Association, Washington, D.C.
- Carrithers, Michael, Steven Collins, and Steven Lukes, eds. 1985. *The Category of the Person*. Cambridge and New York: Cambridge University Press.
- Chambliss, Daniel F. 1989. "The Mundanity of Excellence." *Sociological Theory* 7: 70–86.
- Chandler, Alfred D. 1962. Strategy and Structure. Cambridge: MIT Press.
- ——. 1977. The Visible Hand: The Managerial Revolution in American Business. Cambridge: Harvard University Press.
- Chapkis, Wendy. 1997. Live Sex Acts. London: Routledge.
- Chapple, Eliot D. 1981. "Movement and Sound: The Musical Language of Body Rhythms in Interaction." *Teacher's College Record* 82: 635–48.
- Charle, Christophe. 1990. Naissance des "intellectuels," 1880–1900. Paris: Minuit.
- Chase-Dunn, Christopher, and Thomas D. Hall. 1997. Rise and Demise: Comparing World-Systems. Boulder, Colo.: Westview.
- Chauncey, George. 1994. Gay New York: Gender, Urban Culture, and the Making of the Gay Male World 1890–1940. New York: Basic.
- Chesterfield, Lord. 1774/1992. Letters. New York: Oxford University Press.
- Chodorow, Nancy. 1978. *The Reproduction of Mothering*. Berkeley: University of California Press.
- Cicourel, Aaron V. 1973. Cognitive Sociology. New York: Free Press.

- Clayman, Stephen E. 1993. "Booing: The Anatomy of a Disaffiliative Response." *American Sociological Review* 58: 110–30.
- Cohen, Albert K. 1955. Delinquent Boys: The Culture of the Gang. New York: Free Press.
- Coleman, James S. 1961. The Adolescent Society. New York: Free Press.
- Collins, Randall. 1974. "Three Faces of Cruelty." Theory and Society 1: 415-40.
- . 1975. Conflict Sociology: Toward an Explanatory Science. New York: Academic Press.
- . 1979. The Credential Society: An Historical Sociology of Education and Stratification. New York: Academic.
- ——. 1986. Weberian Sociological Theory. Cambridge and New York: Cambridge University Press.
- ——. 1988. *Theoretical Sociology*. San Diego: Harcourt, Brace, Jovanovich.
- ——. 1992. "Can Sociology Create an Artificial Intelligence?" In Sociological Insight: An Introduction to Non-obvious Sociology, by Randall Collins. New York: Oxford University Press.
- ——. 1998. *The Sociology of Philosophies*. Cambridge: Harvard University Press.
- -----. 1999. Macro-History. Stanford: Stanford University Press.
- ——. 2002. "Credential Inflation and the Future of Universities." In *The Future of the City of Intellect*, edited by Steve Brint. Stanford: Stanford University Press.
- ——. 2003. "The Durkheimian Movement in France and in World Sociology." In *The Cambridge Companion to Durkheim*, edited by Jeffrey Alexander and Phil Smith. Cambridge: Cambridge University Press.
- ——. Forthcoming. Violent Conflict: A Micro-sociological Theory with Macro-sociological Extensions.
- Condon, William S., and W. D. Ogston. 1971. "Speech and Body Motion Synchrony of the Speaker-Hearer." In *Perception of Language*, edited by D. D. Horton and J. J. Jenkins. Columbus, Ohio: Merrill.
- Condon, William S., and Louis W. Sander. 1974a. "Synchrony Demonstrated between Movements of the Neonate and Adult Speech." *Child Development* 45: 456–62.
- Condon, William S., and Louis W. Sander. 1974b. "Neonate Movement is Synchronized with Adult Speech: Interactional Participation and Language Acquisition." Science 183: 99–101.
- Contole, Julie, and Ray Over. 1981. "Change in Selectivity of Infant Social Behavior between 15 and 30 Weeks." Journal of Experimental Child Psychology 32: 21–35.
- Cook, Philip J. and Jens Ludwig. 2000. *Gun Violence. The Real Costs*. New York: Oxford University Press.
- Corsaro, William A., and Thomas A. Rizzo. 1990. "Disputes in the Peer Culture of American and Italian Nursery-school Children." In *Conflict Talk*, edited by Allen D. Grimshaw. New York: Cambridge University Press.
- Cowley, Malcolm. 1973. A Second Flowering: Works and Days of the Lost Generation. New York: Viking Penguin.

- Crane, Diana. 2000. Fashion and Its Social Agendas: Class, Gender and Identity in Clothing. Chicago: University of Chicago Press.
- Cressey, Paul G. 1932. The Taxi-dance Hall. Chicago: University of Chicago
- Cuber, John F., and Peggy B. Haroff. 1968. The Significant Americans: A Study of Sexual Behavior among the Affluent. Baltimore: Penguin.
- Dalton, Melville. 1951. "Informal Factors in Career Achievement." *American Journal of Sociology* 56: 407–15.
- _____. 1959. Men Who Manage. New York: Wiley.
- Dahrendorf, Ralf. 1959. Class and Class Conflict in Industrial Society. Stanford: Stanford University Press.
- D'Andrade, Roy. 1995. *The Development of Cognitive Anthropology*. Cambridge: Cambridge University Press.
- Davis, Allison, B. B. Gardner, and M. R. Gardner. 1941 /1965. *Deep South*. Chicago: University of Chicago Press.
- D'Emilio, J. 1983. Sexual Politics, Sexual Communities: The Making of a Homosexual Minority in the United States, 1940–1976. Chicago: University of Chicago Press.
- Denora, Tia. 1995. *Beethoven and the Construction of Genius*. Berkeley: University of California Press.
- DiMaggio, Paul. 2002. "Endogenizing 'Animal Spirits': Towards a Sociology of Collective Response to Uncertainty and Risk." In *The New Economic Sociology*, edited by Mauro F. Guillén, Randall Collins, Paula England, and Marshall Meyer. New York: Russell Sage Foundation.
- DiMaggio, Paul, and Hugh Louch. 1998. "Socially Embedded Consumer Transactions: For What Kind of Purchases Do People Most Often Use Networks?" *American Sociological Review* 63: 619–37.
- Douglas, Mary. 1966. Purity and Danger: An Analysis of the Concepts of Pollution and Taboo. London: Routledge.
- . 1973. Natural Symbols. Baltimore: Penguin.
- Dover, K. J. 1978. Greek Homosexuality. New York: Random House.
- Drewal, Margaret. 1992. *Yoruba Ritual: Performance, Play, Agency.* Bloomington: Indiana University Press.
- Dummett, Michael. 1978. Truth and Other Enigmas. Cambridge: Harvard University Press.
- Dunhill, Alfred. 1924. The Pipe Book. New York: Macmillan.
- . 1954. The Gentle Art of Smoking. New York: Macmillan.
- Dunier, Mitchell. 2002. "What Kind of Combat Sport Is Sociology?" *American Journal of Sociology* 107: 1551–76.
- Durkheim, Emile. 1893/1964. The Division of Labor in Society. New York: Free Press.
- Durkheim, Emile. 1895/1982. The Rules of Sociological Method. New York: Macmillan.
- Durkheim, Emile. 1906/1974. Sociology and Philosophy. New York: Free Press.
- Durkheim, Emile. 1912/1965. *The Elementary Forms of Religious Life*. New York: Free Press.

Durkheim, Emile, and Marcel Mauss. 1903/1963. *Primitive Classification*. Chicago: University of Chicago Press.

Dworkin, Andrea. 1988. Intercourse. New York: Free Press.

Eble, Connie. 1996. *Slang and Sociability*. Chapel Hill: University of North Carolina Press.

Ekman, Paul. 1984. "Expression and the Nature of Emotion." In *Approaches to Emotion*, ed. Klaus R. Scherer and Paul Ekman. Hillsdale, N.J.: Erlbaum.

Ekman, Paul, and Wallace V. Friesen. 1975/1984. *Unmasking the Face*. Englewood Cliffs, N.J.: Prentice-Hall.

——. 1978. *The Facial Action Coding System (FACS)*. Palo Alto, Calif.: Consulting Psychologists Press.

Elias, Norbert. 1983. The Court Society. New York: Pantheon.

Ellingson, Stephan, and Kirby Schroeder. 2000. "Race and the Construction of Same-Sex Sexual Markets in Four Chicago Neighborhoods." Unpublished research report, Deptartment of Sociology, University of Chicago.

Emirbayer, Mustafa, and Ann Mische. 1998. "What Is Agency?" American Journal of Sociology 103: 962–1023.

Empson, William. 1930. Seven Types of Ambiguity. London: Chatto and Windus. Erickson, Frederick, and Jeffrey Shultz. 1982. The Counselor as Gatekeeper: Social Interaction in Interviews. New York: Academic Press.

Erikson, Kai. 1966. Wayward Puritans. New York: Wiley.

Esser, Hartmut. 1993. "The Rationality of Everyday Behavior." *Rationality and Society* 5: 7–31.

Etzioni, Amitai. 1975. A Comparative Analysis of Complex Organizations. New York: Free Press.

Fine, Gary Alan, and Sherryl Kleinman. 1979. "Rethinking Subcultures: An Interactionist Analysis." *American Journal of Sociology* 85: 1–20.

Finley, Moses I. 1977. The World of Odysseus. London: Chatto and Windus.

Fischer, Claude S. 1982. *To Dwell among Friends: Personal Networks in Town and City.* Chicago: University of Chicago Press.

——. 2001. "Bowling Alone: What's the Score?" Paper presented at Annual Meeting of American Sociological Association, Anaheim, California.

Fligstein, Neil. 1990. *The Transformation of Corporate Control*. Cambridge: Harvard University Press.

Fournier, Marcel. 1994. Marcel Mauss. Paris: Fayard.

Frey, Bruno S., and Reiner Eichenberger. 1989. "Should Social Scientists Care about Choice Anomalies?" *Rationality and Society* 1: 101–22.

Frijda, Nico H. 1986. The Emotions. Cambridge: Cambridge University Press.

Fuchs, Stephan. 1995. "The Stratified Order of Gossip." Soziale Systeme 1: 47–92.

——. 2001. Against Essentialism: A Theory of Culture and Society. Cambridge: Harvard University Press.

Gans, Herbert J. 1962. The Urban Villagers. New York: Free Press.

——. 1967. The Levittowners. New York: Random House.

Garner, Robert, director. 1962. *Dead Birds*. Film of Peabody Museum of Harvard University expedition to Baliem valley, New Guinea. Carlsbad, Calif.: CRM Films.

- Garfinkel, Harold. 1967. Studies in Ethnomethodology. Englewood Cliffs, N.J.: Prentice-Hall.
- Gebhard, Paul H. 1966. "Factors in Marital Orgasm." *Journal of Social Issues* 22: 88–95.

Gibson, David. 1999. "Taking Turns and Talking Ties: Sequencing in Business Meetings." Ph.D. diss. Department of Sociology, Columbia University.

——. 2001. "Seizing the Moment: The Problem of Conversational Agency." *Sociological Theory*, 19: 250–70.

Gilbert, Martin. 1988. Churchill. A Photographic Portrait. London: Heinemann.

Gilmartin, Brian. 1978. The Gilmartin Report. Secaucus, N.J.: Citadel Press.

Gimpel, Jean. 1976. The Medieval Machine. New York: Penguin.

Girouard, Mark. 1978. *Life in the English Country House*. New Haven: Yale University Press.

——. 1979. The Victorian Country House. New Haven: Yale University Press. Gitlin, Todd. 1980. The Whole World Is Watching: Mass Media in the Making and Unmaking of the New Left. Berkeley: University of California Press.

Glantz, Stanton. 1996. The Cigarette Papers. University of California Press.

Goffman, Erving. 1955/1967. "On Face Work: An Analysis of Ritual Elements in Social Interaction." *Psychiatry* 18: 213–31. Reprinted in Goffman, *Interaction Ritual*. New York: Doubleday, 1967.

——. 1956/1967. "The Nature of Deference and Demeanor." *American Anthropologist* 58: 473–99. Reprinted in Goffman, *Interaction Ritual*, 1967.

——. 1961. Encounters. Indianapolis: Bobbs-Merrill.

——. 1963. Behavior in Public Places: Notes on the Social Organization of Gatherings. New York: Free Press.

_____. 1967. Interaction Ritual. New York: Doubleday.

——. 1969. *Strategic Interaction*. Philadelphia: University of Pennsylvania Press.

——. 1971. Relations in Public: Microstudies of the Public Order. New York: Basic.

——. 1974. Frame Analysis: An Essay on the Organization of Experience. New York: Harper and Row.

Goodman, Jordan. 1993. *Tobacco in Ĥistory: The Culture of Dependence*. London: Routledge.

Goodwin, Jeff, James M. Jasper, and Francesca Polletta, eds. 2001. *Passions and Politics: Emotions and Social Movements*. Chicago: University of Chicago Press.

Goody, Jack. 1995. The Expansive Moment: The Rise of Social Anthropology in Britain and Africa, 1918–1970. Cambridge: Cambridge University Press.

Gouldner, Alvin W. 1954. Wildcat Strike. Yellow Spring, Ohio: Antioch Press.

Granovetter, Mark. 1973. "The Strength of Weak Ties." *American Journal of Sociology* 78: 1360–80.

Granovetter, Mark. 1985. "Economic Action and Social Structure: The Problem of Embeddness." *American Journal of Sociology* 91: 481–510.

- Granovetter, Mark. 2002. "A Theoretical Agenda for Economic Sociology." In *The New Economic Sociology*, edited by Mauro F. Guillén, Randall Collins, Paula England, and Marshall Meyer. New York: Russell Sage Foundation.
- Greeley, Andrew M. 1989. *Religious Change in America*. Cambridge: Harvard University Press.
- Green, Lynn. 2001. "Beyond Risk: Sex, Power and the Urban Girl." Ph.D. diss., University of Pennsylvania.
- Gregory, Stanford W., Jr. 1983. "A Quantitative Analysis of Temporal Symmetry in Microsocial Relations." *American Sociological Review* 48: 129–35.
- Gregory, Stanford, Stephen Webster, and Gang Huang. 1993. "Voice Pitch and Amplitude Convergence as a Metric of Quality in Dyadic Interviews." *Language and Communication* 13: 195–217.
- ——. 1994. "Sounds of Power and Deference: Acoustic Analysis of Macro Social Constraints on Micro Interaction." *Sociological Perspectives* (37): 497–526.
- Griffin, Susan. 2000. The Book of the Courtesans. New York: Random House.
- Gusfield, Joseph R. 1963. Symbolic Crusade: Status Politics and the American Temperance Movement. Urbana: University of Illinois Press.
- Habermas, Jurgen. 1984. Theory of Communicative Action. Boston: Beacon.
- Hadden, Jeffrey K., and Charles E. Swann. 1981. *Prime Time Preachers: The Rising Power of Televangelism*. Reading, Mass.: Addison-Wesley.
- Halle, David. 1984. America's Working Man: Work, Home, and Politics among Blue-Collar Property Owners. Chicago: University of Chicago Press.
- Hanneman, Robert, and Randall Collins. 1998. "Modelling Interaction Ritual Theory of Solidarity." In *The Problem of Solidarity: Theories and Models*, edited by Patrick Doreian and Tom Farraro. New York: Gordon and Breach.
- Hardaway, C. Kirk, Penny Marler, and Mark Chaves. 1993. "What the Polls Don't Show: A Closer Look at U.S. Church Attendance." American Sociological Review 58: 741–52.
- ——. 1998. "Overreporting Church Attendance in America." *American Sociological Review* 63: 123–30.
- Harlow, Harry F., and Clara Mears. 1979. The Human Model: Primate Perspectives. Washington, D.C.: V. H. Winston.
- Hatfield, Elaine, and Susan Sprecher. 1986. *Mirror, Mirror: The Importance of Looks in Everyday Life*. Albany: State University of New York Press.
- Hatfield, Elaine, John T. Cacioppo, and Richard L. Rapson. 1994. *Emotional Contagion*. Cambridge: Cambridge University Press.
- Heilbron, Johan. 1985. "Les métamorphoses du durkheimisme, 1920–1940." Revue française de sociologie 26: 203–37.
- Heise, David R. 1979. *Understanding Events: Affect and the Construction of Social Action*. Cambridge: Cambridge University Press.
- ——. 1987. "Affect Control Theory: Concepts and Model." *Journal of Mathematical Sociology* 13: 1–31.
- Hemingway, Ernest. 1964. A Moveable Feast. New York: Macmillan.
- Herdt, Gilbert. H. 1994. *Guardians of the Flutes: Idioms of Masculinity*. Chicago: University of Chicago Press.
- Heritage, John. 1984. Garfinkel and Ethnomethodology. Cambridge: Polity.

- Hochschild, Arlie. 1983. *The Managed Heart*. Berkeley: University of California Press.
- Homans, George C. 1950. The Human Group. New York: Harcourt, Brace.
- ——. 1961. Social Behavior: Its Elementary Forms. New York: Harcourt.
- Hoigard, Cecilie, and Liv Finstad. 1992. Backstreets: Prostitution, Money, and Love. Cambridge: Polity.
- Horowitz, Donald L. 2001. *The Deadly Ethnic Riot*. Berkeley: University of California Press.
- Hubert, Henri, and Marcel Mauss. 1899/1968. *Le Sacrifice*. In *Année Sociologique*, vol. 2. Reprinted in Marcel Mauss, *Oeuvres*. Paris: Minuit.
- _____. 1902/1972. A General Theory of Magic. New York: Norton.
- Hymes, Dell. 1974. Foundations in Sociolinguistics: An Ethnographic Approach. Philadelphia: University of Pennsylvania Press.
- Ikegami, Eiko. 1995. The Taming of the Samurai: Honorific Individualism and the Making of Modern Japan. Cambridge: Harvard University Press.
- ——. 2004. Civility and Aesthetic Publics in Tokugawa Japan. New York: Cambridge University Press.
- Jacobs, Jerry A., and Kathleen Gerson. 2001. "Overworked Individuals or Overworked Families? Explaining Trends in Work, Leisure, and Family Time." Work and Occupations 28(1): 40–63.
- Jaffe, Joseph, and Stanley Feldstein. 1970. Rhythms of Dialogue. New York: Academic.
- James, William. 1890. Principles of Psychology. New York: Holt.
- Jameson, Frederic. 1972. The Prison House of Language. Princeton: Princeton University Press.
- Jasper, James M. 1997. *The Art of Moral Protest*. Chicago: University of Chicago Press.
- Jefferson, Gail. 1985. "An exercise in the transcription and analysis of laughter." In *Handbook of Discourse Analysis*, edited by T. A. van Dijk. Vol. 3, *Discourse and Dialogue*. London: Academic.
- Johnson, Weldon T. 1971. "The Religious Crusade: Revival or Ritual?" *American Journal of Sociology* 76: 873–80.
- Kahneman, Daniel, Paul Slovic, and Amos Tversky, 1982. *Judgment under Uncertainty: Heuristics and Biases*. London: Cambridge University Press.
- Kanter, Rosabeth M. 1977. Men and Women of the Corporation. New York: Basic. Katz, Jack. 1999. How Emotions Work. Chicago: University of Chicago Press.
- Keegan, John. 1977. The Face of Battle. New York: Random House.
- _____. 1987. The Mask of Command. New York: Viking.
- Kemper, Theodore D. 1978. A Social Interactional Theory of Emotions. New York: Wiley.
- -----, ed. 1990. Research Agendas in the Sociology of Emotions. Albany: SUNY Press.
- ——. 1991. *Testosterone and Social Structure*. New Brunswick, N.J.: Rutgers University Press.
- Kendon, Adam. 1970. "Movement Coordination in Social Interaction." *Acta Psychologica* 32: 1–25.

- Kendon, Adam. 1980. "Gesticulation and Speech: Two Aspects of the Process of Utterance." In *The Relationship of Verbal and Nonverbal Communication*, edited by Mary R. Key. New York: Mouton.
- Kerckhoff, Alan C., and Kurt W. Back. 1968. *The June Bug: A Study of Hysterical Contagion*. New York: Appleton-Century-Crofts.
- Kiernan, V. G. 1991. Tobacco: A History. London: Hutchinson.
- King, Anthony. 2001. "Violent Pasts: Collective Memory and Football Hooliganism." *Sociological Review* 49: 568–85.
- Kinsey, Alfred C., Wardell B. Pomeroy, and Clyde D. Martin. 1948. *Sexual Behavior in the Human Male*. Philadelphia: Saunders.
- Kinsey, Alfred C., Wardell B. Pomeroy, Clyde E. Martin, and Paul H. Gebhard. 1953. *Sexual Behavior in the Human Female*. Phildelphia: Saunders.
- Klein, Richard. 1993. Cigarettes are Sublime. Durham, N.C.: Duke University Press.
- Kleinberg, Aviad M. 1992. Prophets in Their Own Country: Living Saints and the Making of Sainthood in the Later Middle Ages. Chicago: University of Chicago Press.
- Kluger, Richard. 1996. Ashes to Ashes: America's Hundred-Year Cigarette War, the Public Health, and the Unabashed Triumph of Philip Morris. New York: Knopf.
- Kohn, Melvin L. 1977. Class and Conformity. Chicago: University of Chicago Press.
- Kohn, Melvin L., and Carmi L. Schooler. 1983. Work and Personality. Norwood, N.J.: Ablex.
- Kornai, Janos. 1992. *The Socialist System: The Political Economy of Communism.* Princeton: Princeton University Press.
- Kryger, Meir H., Thomas Roth, and William C. Dement, eds. 2000. *Principles and Practice of Sleep Medicine*. Philadelphia: Saunders.
- Kulick, Don. 1998. Travesti. Chicago: University of Chicago Press.
- Kusch, Martin. 1999. Psychological Knowledge: A Social History and Philosophy. London: Routledge.
- Labov, William. 1972. "The Study of Language in Its Social Context." In Language and Social Context, edited by Pier Paolo Giglioli. Baltimore: Penguin.
- Lamont, Michèle. 1992. Money, Morals and Manners: The Culture of the French and the American Upper-Middle Classes. Chicago: University of Chicago Press.
- ------. 2000. The Dignity of Working Men: Morality and the Boundaries of Race, Class, and Immigration. Cambridge: Harvard University Press.
- Lamont, Michèle, and Annette Lareau. 1988. "Cultural Capital: Allusions, Gaps and Glissandos in Recent Theoretical Developments." *Sociological Theory* 6: 153–68.
- Laumann, Edward O. 1966. *Prestige and Association in an Urban Community*. Indianpolis: Bobbs-Merrill.
- _____. 1973. The Bonds of Pluralism. New York: Wiley.
- Laumann, Edward O., John H. Gagnon, Robert T. Michael, and Stuart Michals. 1994. The Social Organization of Sexuality: Sexual Practices in the United States. Chicago: University of Chicago Press.

- Laumann, Edward O., and Franz U. Pappi. 1976. *Networks of Collective Action. A Perspective on Community Influence Systems*. New York: Academic Press.
- Laver, James. 1995. Costume and Fashion. New York: Thames and Hudson.
- Lawler, Edward J., and Shane R. Thye. 1999. "Bringing Emotions into Social Exchange Theory." *Annual Review of Sociology* 25: 217–44.
- Le Bon, Gustave. 1908. *The Crowd*. A Study of the Popular Mind. London: Unwin.
- Leidner, Robin. 1993. Fast Food, Fast Talk: Service Work and the Routinization of Everday Life. Berkeley: University of California Press.
- Leifer, Eric M. 1995. Making the Majors: The Transformation of Team Sports in America. Cambridge: Harvard University Press.
- Lemaires, Gérard-Georges. 2001. The Orient in Western Art. Cologne: Könemann.
- Leventhal, H., and W. Mace. 1970. "The Effect of Laughter on Evaluation of a Slapstick Movie." *Journal of Personality* 38: 16–30.
- Lévi-Strauss, Claude. 1949/1969. The Elementary Structures of Kinship. Boston: Beacon.
- ——. 1958/1963. Structural Anthropology. New York: Doubleday.
- ——. 1962/1969. *Introduction to a Science of Mythology: 1. The Raw and Cooked.* New York: Harper and Row.
- Lewis, W. H. 1957. The Splendid Century: Life in the France of Louis XIV. New York: Doubleday.
- Lofland, John. 1981. "Collective Behavior: The Elementary Forms." In *Social Psychology*, edited by Morris Rosenberg and Ralph H. Turner. *Sociological Perspectives*. New York: Basic.
- Lott, John R., Jr. 1998. *More Guns, Less Crime: Understanding Crime and Gun Control*. Chicago: University of Chicago Press.
- Luhmann, Niklas. 1984/1995. Social Systems. Stanford, Calif.: Stanford University Press.
- Lukes, Steven. 1973. Emile Durkheim: His life and Work. London: Allen Lane.
- MacKinnon, Neil J. 1994. Symbolic Interaction as Affect Control. Albany: SUNY Press.
- Malinowski, Bronislaw. 1929/1987. The Sexual Life of Savages. Boston: Beacon.
- Mann, Michael. 1986. *The Sources of Social Power. Vol. 1. A History of Power from the Beginning to A.D. 1760.* Cambridge: Cambridge University Press.
- Mann, Michael. 1993. *The Sources of Social Power. Vol. 2. A History of Power from* 1760 to 1914. Cambridge: Cambridge University Press.
- March, James G., and Herbert A. Simon. 1958. Organizations. New York: Wiley. Marlatt, G., S. Curry, and J. Gordon. 1988. "A Longitudinal Analysis of Unaided Smoking Cessation." Journal of Consulting and Clincal Psychology 56: 715–20.
- Marrett, R. R. 1914. The Threshold of Religion. London: Methuen.
- Marshall, Douglas A. 2002. "Behavior, Belonging, and Belief: A Theory of Ritual Practice." *Sociological Theory* 20: 360–80.
- Martos, Joseph. 1991. Doors to the Sacred: A Historical Introduction to the Sacraments of the Catholic Church. Tarrytown, New York: Triumph Books.

REFERENCES

- Marwell, Gerald, and R. E. Ames. 1979. "Experiments on the Provision of Public Goods. 1. Resources, Interest, Group Size, and the Free-rider Problem." *American Journal of Sociology* 84: 1335–60.
- Points, Stakes, Experience and the Free-rider Problem." American Journal of Sociology 85: 926–37.
- Marwell, Gerald, and Pamela Oliver. 1993. *The Critical Mass in Collective Action: A Micro-Social Theory.* New York: Cambridge University Press.
- Marx, Marcia Jean. 1993. Women and power: managers in the gender-segregated hierarchy. Ph.D. Ph.D. diss. University of California Riverside.
- Masters, William H., and Virginia E. Johnson. 1966. *The Human Sexual Response*. Boston: Little, Brown.
- Mauss, Marcel. 1909/1968. *La prière et les rites oraux*. In Oeuvres. Paris: Minuit.
 ———. 1914/1994. "Les origines de la notion de monnaie." Translation in *Four Sociological Traditions: Selected Readings*, edited by Randall Collins. New York: Oxford University Press.
- ——. 1925/1967. The Gift: Forms and Functions of Exchange in Archaic Societies. New York: Norton.
- ——. 1934/1994. "Débat sur les fonctions sociales de la monnaie." Translation in *Four Sociological Traditions: Selected Readings*, edited by Randall Collins. New York: Oxford University Press.
- 1938/1985. "A Category of the Human Mind: The Notion of Person; the Notion of Self." In *The Category of the Person*, edited by Michael Carrithers, Steven Collins, and Steven Lukes. Cambridge and New York: Cambridge University Press.
- Mazur, Allan. 1986. "Signaling Status through Conversation." Unpublished paper.
- Mazur, Alan, and Theodore A. Lamb. 1980. "Testosterone, Status, and Mood in Human Males." *Hormones and Behavior* 14: 236–46.
- Mazur, Alan, E. Rosa, M. Faupel, J. Heller, R. Leen, and B. Thurman. 1980. "Physiological Aspects of Communication via Mutual Gaze." *American Journal of Sociology* 86: 50–74.
- McClelland, Kent. 1985. "On the Social Significance of Interactional Synchrony." Unpublished paper, Department of Sociology, Grinnell College.
- McPhail, Clark. 1991. The Myth of the Madding Crowd. New York: Aldine de Gruyter.
- McPherson, J. Miller, and Lynn Smith-Lovin. 1987. "Homophily in Voluntary Organizations: Status Distance and the Composition of Face-to-Face Groups." *American Sociological Review* 52: 370–79.
- Mead, George Herbert. 1922. "A Behavioristic Account of the Significant Symbol." *Journal of Philosophy* 19: 157–63.
- ——. 1925. "The Genesis of the Self and Social Control." *International Journal of Ethics* 35: 251–77.
- -----. 1934. Mind, Self and Society. Chicago: University of Chicago Press.
- . 1938. The Philosophy of the Act. Chicago: University of Chicago Press.
- Meckel, Mary V. 1995. A Sociological Analysis of the California Taxi-dancer. Lewiston, N.Y.: Edward Mellon Press.

- Michels, Robert. 1911/1949. Political Parties. A Study of the Oligarchical Tendency in Organizations. New York: Free Press.
- Miller, Daniel. 1998. A Theory of Shopping. Ithaca, N.Y.: Cornell University Press.
- Milner, Murray, Jr. 2004. Freaks, Geeks, and Cool Kids: American Teenagers, Schools, and the Culture of Consumption. New York: Routledge.
- Moffatt, Michael. 1989. Coming of Age in New Jersey. New Brunswick: Rutgers University Press.
- Montagner, Hubert, A. Restoin, D. Ridgriquez, V. Ullman, M. Viala, D. Laurent, and D. Godard. 1988. "Social Interactions among Children with Peers and Their Modifications in Relation to Environmental Factors." In *Social Fabrics of the Mind*, edited by Michael R. A. Chance. London: Lawrence Erlbaum.
- Monto, Martin. 2001. "Competing Definitions of Prostitution: Insights from Two Surveys of Male Customers." Paper delivered at Annual Meeting of American Sociological Association, Anaheim, California.
- Morris, Martina, and Bruce Western. 1999. "Inequality in Earnings at the Close of the Twentieth Century." *Annual Review of Sociology* 25: 623–57.
- Nakane, Chie. 1970. Japanese Society. Berkeley: University of California Press.
- Nathanson, Connie. 1996. "Disease Prevention as Social Change: Toward a Theory of Public Health." Population and Development Review 22(4): #4.
- Naudet, Gedeon, and Jules Naudet, directors. 2002. 9/11. Documentary film.
- Nelson, E. 2001. "The Miseries of Passive Smoking." Human & Experimental Toxicology 20(2): 61–83.
- Newman, Katherine. 2002. "No Shame: The View from the Left Bank." *American Journal of Sociology* 107: 1577–99.
- Njal's Saga. ca. 1280/1960. Baltimore: Penguin.
- O'Donnell, Ian, and Kimmett Edgar. 1998. "Routine Victimisation in Prisons." Howard Journal of Criminal Justice 37: 266–79.
- O'Hara, John. 1934. Appointment in Samara. New York: Random House.
- O'Malley, John W. 1993. The First Jesuits. Cambridge: Harvard University Press.
- Orwell, George. 1936/1954. Keep the Aspidistra Flying. London: Secker and Wargurg.
- O'Shaughnessy, Brian. 1980. *The Will: A Dual Aspect Theory*. Cambridge: Cambridge University Press.
- O'Sullivan, Maureen, Paul Ekman, Wallace Friesen, and Klaus Scherer. 1985. "What You Say and How You Say It: The Contribution of Speech Content and Voice Quality to Judgments of Others." *Journal of Personality and Social Psychology* 48: 54–62.
- Ostrower, Francie. 1995. Why the Wealthy Give: The Culture of Elite Philanthropy. Princeton: Princeton University Press.
- Page, Benjamin I., and Robert Y. Shapiro. 1992. The Rational Public: Fifty Years of Trends in Americans' Policy Preferences. Chicago: University of Chicago Press.
- Parsons, Talcott. 1969. Politics and Social Structure. New York: Free Press.
- Patzer, Gordon. 1985. The Physical Attractiveness Phenomenon. New York: Plenum.
- Peirce, Charles Sanders. 1955. *Philosophical Writings of Peirce*. New York: Dover. Perper, Timothy. 1985. *Sex Signals: The Biology of Love*. Philadelphia: ISI Press.

- Perrow, Charles. 1984. Normal Accidents. New York: Basic.
- Phillips, David P., and Kenneth A. Feldman. 1973. "A Dip in Deaths before Ceremonial Occasions: Some New Relationships between Social Integration and Mortality." *American Sociological Review* 38: 678–96.
- Powell, Walter. 1989. "Neither Markets nor Hierarchy: Network Forms of Social Organization." Research in Organizational Behavior 12: 295–336.
- Preston, David L. 1988. The Social Organization of Zen Practice: Constructing Transcultural Reality. Cambridge: Cambridge University Press.
- Price, Derek J. de Solla. 1986. *Little Science, Big Science, and Beyond*. New York: Columbia University Press.
- Proctor, Robert N. 1999. The Nazi War on Cancer. Princeton: Princeton University Press.
- Provine, R. R. 1992. "Contagious Laughter." Bulletin of the Psychonomic Society 30: 1-4.
- -----. 2000. Laughter: A Scientific Investigation. London: Faber and Faber.
- Putnam, Robert D. 2000. Bowling Alone: The Collapse and Revival of American Community. New York: Simon and Schuster.
- Radcliffe-Brown, A. R. 1922. *The Andaman Islanders* Cambridge: Cambridge University Press.
- Rawls, Anne. 1987. "The Interaction Order *Sui Generis*: Goffman's Contribution to Social Theory." *Sociological Theory* 5: 136–49.
- ——. 2003. *Durkheim's Epistemology*. Cambridge: Cambridge University Press.
- Reiss, Ira. 1986. Journey Into Sexuality. Englewood Cliffs N.J.: Prentice-Hall.
- Richardson, James. T. 1978. *Conversion Careers: In and Out of the New Religions*. Beverly Hills, Calif.: Sage.
- Ritzer, George. 1999. Enchanting a Disenchanted World: Revolutionizing the Means of Consumption. Thousand Oaks, Calif.: Pine Forge Press.
- Rubin, Gayle. 1994. "Sexual Traffic." Differences: A Journal of Feminist Cultural Studies 6: 62–99.
- Rubin, Lillian. 1976. World of Pain: Life in the Working-Class Family. New York: Basic.
- Sacks, Harvey. 1987. "On the Preferences for Agreement and Contiguity in Sequences in Conversation." In *Talk and Social Organization*, edited by Graham Button and John R. E. Lee. Philadelphia: Multilingual Matters.
- Sacks, Harvey, Emanuel A. Schegloff, and Gail Jefferson. 1974. "A Simplest Systematics for the Organization of Turn-Taking for Conversation." *Language* 50: 696–735.
- Sahlins, Marshall. 1972. Stone Age Economics. Chicago: Aldine.
- Samson, Yvette. 1997. "Shame on You: An Analysis of Shame between Parents and Children." Ph.D. diss. University of California, Riverside.
- Sanchez, Lisa E. 1997. "Boundaries of Legitimacy: Sex, Violence, Citizenship, and Community in a Local Sexual Economy." *Law and Social Inquiry* 22: 543–80.
- Sanderson, Stephen K. 1999. *Social Transformations: A General Theory of Historical Development*. Oxford: Blackwell.

- Saussure, Ferdinand de. 1915/1966. Course in General Linguistics. New York: McGraw-Hill.
- Shapin, Steven, and Simon Schaffer. 1985. *Leviathan and the Air-Pump: Hobbes, Boyle, and the Experimental Life*. Princeton: Princeton University Press.
- Scheff, Thomas J., 1990. *Micro-sociology: Discourse, Emotion and Social Structure*. Chicago: University of Chicago Press.
- Scheff, Thomas J., and Suzanne Retzinger. 1991. *Emotions and Violence: Shame and Rage in Destructive Conflicts*. Lexington, Mass: Lexington.
- Schegloff, Emanuel. 1992. "Repair after Last Turn: The Last Structurally Provided Defense of Intersubjectivity in Conversation." *American Journal of Sociology* 97: 1985–45.
- Scherer, Klaus R. 1982. "Methods of Research on Vocal Communication." In *Handbook of Methods in Nonverbal Behavior Research*, edited by Klaus R. Scherer and Paul Ekman. New York: Cambridge University Press.
- Scherer, Klaus R. 1985. "Outline of a Workshop on Vocal Affect Measurement."

 Paper presented at Annual Meeting, International Society for Research on Emotion.
- Scherer, Klaus R., and Paul Ekman, eds. 1984. *Approaches to Emotion*. Hillsdale, N.J.: Erlbaum.
- Schneider, Mark A. 1993. *Culture and Enchantment*. Chicago: University of Chicago Press.
- Schudson, Michael. 1986. Advertising, the Uneasy Persuasion: Its Dubious Impact on American Society. New York: Basic.
- Scott, Marvin B., and Stanford Lyman. 1968. "Accounts." American Sociological Review 33: 46–62.
- Searle, Eleanor. 1988. *Predatory Kinship and the Creation of Norman Power*. 840–1066. Berkeley: University of California Press.
- Shils, Edward, and Morris Janowitz. 1948. "Cohesion and Disintegration in the Wehrmacht in World War II." *Public Opinion Quarterly.* 12: 280–315.
- Simon, Herbert A. 1957. Models of Man. New York: Wiley.
- Simonton, Dean Keith. 1984. *Genius, Creativity and Leadership: Historiometric Inquiries*. Cambridge: Harvard University Press.
- ——. 1988. Scientific Genius: A Psychology of Science. Cambridge: Cambridge University Press.
- Slovic, Paul, Baruch Fischoff, and Sarah Lichtenstein. 1977. "Behavioral Decision Theory." *Annual Review of Psychology* 28: 1–39.
- Smelser, Neil J., and Richard Swedberg, eds. 1994. *Handbook of Economic Sociology*. Princeton: Princeton University Press.
- Smith-Lovin, Lynn. 1990. "Emotion as the Confirmation and Disconfirmation of Identity: An Affect Control Model." In *Research Agendas in the Sociology of Emotions*, edited by Theodore D. Kemper. Albany: SUNY Press.
- Snow, David A., Louis A. Zurcher, and Sheldon Ekland-Olson. 1980. "Social Networks and Social Movements: A Micro-sociological Approach to Differential Recruitment." *American Sociological Review* 45: 787–801.
- Sobel, Robert. 1978. They Satisfy: The Cigarette in American Life. New York: Anchor.

- Sommer, Matthew. 2000. Sex, Law and Society in Late Imperial China. Stanford: Stanford University Press.
- Southern, R. W. 1970. Western Society and the Church in the Middle Ages. Baltimore: Penguin.
- Staal, Frits. 1989. Rules without Meaning: Rituals, Mantras, and the Human Sciences. New York: Peter Lang.
- Stark, Rodney. 1996. The Rise of Christianity. Princeton: Princeton University Press.
- ——. 2002. "Gods, Rituals and the Moral Order." Journal for the Scientific Study of Religion 41: 80–90.
- Stark, Rodney, and William Sims Bainbridge. 1985. The Future of Religion. Berkeley: University of California Press.
- Stinchcombe, Arthur L. 1964. Rebellion in a High School. Chicago: Quadrangle Books.
- ——. 1965. "Social Structure and Organizations." In *Handbook of Organizations*, edited by James G. March. Chicago: Rand McNally.
- ——. 1994. "Prostitution, Kinship, and Illegitimate Work." *Contemporary Sociology* 23: 856–59.
- Stirling, T., W. Rosenbaum, and J. Weinkam. 1993. "Risk Attribution and To-bacco-related Deaths." *American Journal of Epidemiology* 30: 457.
- Stone, Lawrence. 1967. The Crisis of the Aristocracy, 1558–1641. New York: Oxford University Press.
- ——. 1979. *The Family, Sex and Marriage in England, 1500–1800.* London: Weidenfeld and Nicolson.
- Strang, Heather, and John Braithwaite, eds. 2000. Restorative Justice: Philosophy to Practice. Aldershot: Ashgate.
- Sudnow, David. 1979. Talk's Body: A Meditation between Two Keyboards. Cambridge: Harvard University Press.
- Swidler, Ann. 1986. "Culture in Action: Symbols and Strategies." *American Sociological Review* 51: 273–86.
- Taylor R., R. Cumming, A. Woodward, M. Black. 2001. "Passive Smoking and Lung Cancer: A Cumulative Meta-analysis." Australian & New Zealand Journal of Public Health 25(3): 203–11.
- Teresa, St. 1565/1957. The Life of St. Teresa. Baltimore: Penguin.
- Thornhill, Randy, and Craig T. Palmer. 2000. A Natural History of Rape: Biological Bases of Sexual Coercion. Cambridge: MIT. Press.
- Tilly, Chris, and Charles Tilly. 1994. "Capitalist Work and Labor Markets." In *Handbook of Economic Sociology*, edited by Neil J. Smelser and Richard Swedberg. Princeton: Princeton University Press.
- Tomasello, Michael. 1999. *The Cultural Origins of Human Cognition*. Cambridge: Harvard University Press.
- Travers, Jeffrey, and Stanley Milgram. 1969. "An Experimental Study of the Small World Problem." *Sociometry* 32: 425–43.
- Treiman, Donald J., 1977. Occupational Prestige in Comparative Perspective. New York: Academic.
- Troyer, Ronald J., and Gerald E. Markle. 1983. *Cigarettes: The Battle over Smoking*. New Brunswick, N.J.: Rutgers University Press.

- Turner, Bryan S. 1996. The Body and Society. London: Sage.
- Turner, Jonathan H. 1988. *The Structure of Social Interaction*. Stanford: Stanford University Press.
- ——. 1984. *Societal Stratification: A Theoretical Analysis*. New York: Columbia University Press.
- ——. 2000. On the Origins of Human Emotions. Stanford: Stanford University Press.
- ——. 2002. Face to Face: Toward a Sociological Theory of Interpersonal Behavior. Stanford: Stanford University Press.
- Turner, Victor. 1967. *The Forest of Symbols*. Ithaca, N.Y.: Cornell University Press. Vatsyayana. ca. 200/1964. *The Kama Sutra*. New York: Dutton.
- Vygotsky, Lev. 1934/1962. Thought and Language. Cambridge: MIT Press.
- Wacquant, Löic. 2002. "Scrutinizing the Street: Poverty, Morality and the Pitfalls of Urban Ethnography." *American Journal of Sociology* 107: 1468–1532.
- Wagner, David. 1997. The New Temperance: The American Obsession with Sin and Vice. Boulder, Colo.: Westview.
- Wagner, Susan. 1971. Cigarette Country: Tobacco in American History and Politics. New York: Praeger.
- Waller, Willard. 1937. "The Rating and Dating Complex." American Sociological Review 2: 727–34.
- Walton, James. 2000. The Faber Book of Smoking. London: Faber and Faber.
- Warner, Rebecca M. 1979. "Periodic Rhythms in Conversational Speech." Language and Speech 22: 381–96.
- Warner, Rebecca M., T. B. Waggener, and R.E. Kronauer. 1983. "Synchronization Cycles in Ventilation and Vocal Activity during Spontaneous Conversational Speech." *Journal of Applied Physiology* 54: 1324–34.
- Warner, W. Lloyd. 1959. *The Living and the Dead*. New Haven: Yale University Press.
- Waters, Mary C. 1990. *Ethnic Options: Choosing Identities in America*. Berkeley: University of California Press.
- Weber, Max. 1922/1968. Economy and Society. New York: Bedminster.
- Weeks, Jeffrey. 1977. Coming Out: Homosexual Politics in Britain from the Nineteenth century to the Present. London: Quartet.
- White, Harrison C. 1981. "Where Do Markets Come From?" *American Journal of Sociology* 87: 517–47.
- ——. 1992. *Identity and Control: A Structural Theory of Social Action*. Princeton: Princeton University Press.
- White, Harrison C., and Cynthia White. 1965. *Canvases and Careers*. Chicago: University of Chicago Press.
- Wiley, Norbert. 1994. The Semiotic Self. Chicago: University of Chicago Press.
- Willis, Paul. 1977. Learning to Labor. New York: Columbia University Press.
- Winkin, Yves. 1988. "Erving Goffman: Portrait du sociologue en jeune homme." In Les moments et leurs hommes, edited by Yves Winkin. Paris: Seuil.
- Wittgenstein, Ludwig. 1953. *Philosophical Investigations*. New York: Macmillan. ——. 1956. *Remarks on the Foundations of Mathematics*. Oxford: Blackwell.

- Wohlstein, Ronald T., and Clark McPhail. 1979. "Judging the Presence and Extent of Collective Behavior from Film Records." Social Psychology Quarterly 42: 76-81.
- Wright, Gavin. 1998. "Can a Nation Learn? American Technology as a Network Phenomenon." In Learning by Doing, edited by Naomi Lamoreaux, Daniel Raff, and Peter Temin. Chicago: University of Chicago Press.
- Wright, James D., and Peter H. Rossi. 1994. Armed and Considered Dangerous: A Survey of Felons and their Firearms. Chicago: Aldine.
- Wu Ching-Tzu. ca. 1750/1972. The Scholars. New York: Grosset and Dunlap.
- Wuthnow, Robert. 1989. Communites of Discourse: Ideology and Social Structure in the Reformation, the Enlightenment, and European Socialism. Cambridge: Harvard University Press.
- Young, R. D. and M. Frye. 1966. "Some Are Laughing, Some Are Not—Why?" Psychological Reports 18: 747-52.
- Zablocki, Benjamin. 1980. Alienation and Charisma: A Study of Contemporary American Communes. New York: Free Press.
- Zelizer, Viviana. 1994. The Social Meaning of Money. New York: Basic.
- ———. 2000. "The Purchase of Intimacy." Law and Social Inquiry 25: 817–48.

INDEX

addiction, 43, 298-303, 316-17, 406n6, 407n8 Affect Control theory, 386n2, 386n4 agency vs. structure, 5-6 altruism, 109, 143, 146, 168-70, 172, 394n15; and charitable contributions, Anderson, Elijah, 270, 280-83 anthropology, approach to ritual, 7, 9–16; structuralist, 26-28, 32 Aristotle, 362 Austen, Jane, 251-52 Austin, John, 407n12

backstage and frontstage personalities, 112-13, 348

backstage and frontstage in social life, 19-21, 112-13, 116, 291, 320, 384n27, 411n9

Bacon, Francis, 288, 405n13 Bakhtin, Mikhail, 28

Baltzell, E. Digby, 403n1

Barthes, Roland, 29

Baudrillard, Jean, 29

Becker, Howard S., 300

Beethoven, Ludwig von, 364

Bergesen, Albert, 12

Bernstein, Basil, 12, 381n10

Black, Donald, 388n13, 390n19, 390n22

Blumer, Herbert, 200, 397n8, 397n9

black persons, 295–96; and street code, 270, 280-84

Blau, Peter, 143, 285, 391n1

bodily process, ritual as, 23, 33-35, 53-64,

147, 154, 230-31, 234-35, 303-5, 317, 336, 376n21, 383n20, 391n5, 401n9

Bourdieu, Pierre, 42, 132, 155, 258, 288,

379n23, 390n23, 392n9

Braithwaite, John, 111

bureaucracy, 115, 143, 263, 286-87, 290,

292, 296, 413n18

Burton, Richard, 413n16

Byron, Lord, 346, 364

capital: cultural or symbolic, 132, 153-58, 288, 390n23, 392n9; financial, 166-67,

263-66, 392n9; human, 143; social, 165-67 celebrities, 258, 266, 279-80, 291

Chambliss, Daniel, 91, 122-24, 411n4

charisma, 5, 124, 126

Chodorow, Nancy, 402n15 Chomsky, Noam, 377n15

Churchill, Winston, 317, 392n6, 408n14

Cicourel, Aaron, 103

class, economic, 133, 263-68

collective effervescence, 35, 36, 48-49, 51, 82-83, 105, 107, 183, 255, 368

conflict, 21, 41, 121-25, 146, 376n11,

382n15, 386n35, 389n17

Confucius, 362

conversation, 52, 65-73, 78, 84-87, 141-42, 151-54, 176-77, 183-84, 394n20; internal or self-talk, 183, 197-204, 384n26,

398n11, 399n21; turn-taking in, 67-73

Cooley, Charles Horton, 186

Cornford, F. M., 9, 376n3

counterculture of 1960s, 255-56, 341-43, 379n2, 398n14

creativity, intellectual, 190-96, 217. See also musicians, creativity of

cultural capital. See capital, cultural or symbolic

cultural theory, 25-32, 224, 381n13

culture. See symbols

cursing, 188, 205-10, 398nn14-16, 399n17

dancing, 154, 234-35, 254, 271, 273, 401n8

Derrida, Jacques, 29 Descartes, Renée, 395n1

Douglas, Mary, 12, 388n13

dreams, 99, 399n21

drinking, 62, 276, 305, 314-15, 318, 331, 339, 342–43, 369, 380nn6,7, 386n35

driving, 205-6, 208, 294-95, 383n20,

405n17

Durkheim, Emile, 7–8, 11–17, 19–22, 26, 28, 32–46, 48–50, 58, 65, 67, 82–83, 102– 6, 108-13, 116-17, 127-28, 134, 143, 166, 183-84, 187, 279, 345, 365, 373, 376n4, 377n18, 378n22, 381n11, 383n19, 397n8

economy. *See* class, economic; markets education, 260–61, 276, 340–41 Ekman, Paul, 139 emotion, 12, 35, 48, 102–33. *See also* collective effervescence

—anger, 48, 70, 104, 106, 111, 113, 120, 126–27, 130, 133, 205–6, 368n13, 389nn14, 19, 398n12; righteous, 110, 127–28

-anxiety, 104, 117

-courage, 90-91, 384n29

—depression, 104, 106–7, 109, 113, 119–20, 354, 390n21

-embarrassment, 69, 105, 117

—enthusiasm, 56, 106–7, 109, 125–26, 130, 134, 151

—fear, 88, 90–92, 106, 113, 120–21, 129, 134, 389n14, 390n20

-happiness, 106, 389n14, 390n24

--joy, 105, 107, 125, 130, 133

—laughter, 65–66, 108, 381nn9, 10

--pride, 110-11, 389n14

---sadness, 106-7, 108, 354, 389n14

—shame, 110–11, 120–21, 130, 388n13, 389n14

emotional energy (EE), 38–39, 44–46, 47–49, 51, 53, 61–62, 64, 94, 105–10, 114, 116, 118–25, 126–27, 131–33, 145, 150–53, 155–58, 170–74, 178–81, 183–84, 192, 195–96, 202–3, 208, 210, 219–20, 295, 361, 373, 383n13; as common denominator of rational choice, 158–65; drain or loss of, 53, 121, 129, 353–54; measurements of, 133–40; sexual drive as form of, 130, 235–36, 238, 249, 257, 305

Engels, Friedrich, 102-3

entrainment, emotional, 124–25; in erotic interaction, 233–35, 240–41, 243, 249; rhythmic, 52, 77–78, 119, 121, 389n16; self-entrainment, 207–8

Erickson, Frederick, 75, 136–38, 389n16 Erikson, Kai, 12

ethnomethodology, 3, 65, 67, 103–5, 379n23, 381n12, 382n11, 395n24, 397n8, 415n27

Evans-Pritchard, Edward, 13, 375n4 extroversion, 220, 308, 345, 365, 367, 410n24, 414n19

film, 323, 330–31 focus of attention, 23–24, 48–50, 122, 146–48, 231–32, 376n12, 391n4

Formalist literary theory, 28–29
Fortes, Meyer, 13, 375n4
Frazer, James, 9, 28, 376n3
Freud, Sigmund, 10–11, 44, 130, 192, 225, 244, 346, 370, 376n3, 386n3
Fuchs, Stephan, 411n2
Fustel de Coulanges, Numa Denis, 9, 11–12

Garfinkel, Harold, 97, 103–4, 106, 144, 181, 184, 395n21, 395n24, 397n8, 415n27 de Gaulle, Charles, 392n6 Gibson, David, 72–73, 137 Giuliani, Mayor Rudy, 385n30 Goffman, Erving, 4–5, 7–8, 16–25, 45–46, 50–51, 53, 65, 105, 112, 117, 144, 184, 187, 232, 239, 246, 250, 272, 278, 280–81, 294, 323, 331, 345–46, 370, 377n13, 377n14, 397n8; Goffmanian era of history, 312; Goffmanian revolution, 371, 415n28

Granovetter, Mark, 353, 393n12 Gregory, Stanford, 77, 137 gun cult, 99–101, 385n32, 385n33, 385n34 Gusfield, Joseph, 339, 386n35

Habermas, Jurgen, 291
Hamlet, 360–61, 412n14
Harrison, Jane Elllen, 9, 376n3
Hegel, G.W.F., 194, 360, 412n15
Helmholtz, Hermann, 358
Hemingway, Ernest, 218, 392n6
Hitler, Adolf, 409n23
Homans, George, 143
household, patrimonial, 251, 289–90, 292, 329, 356, 366, 368, 402n13, 405n11
houses, 59, 291, 314–15, 327–28, 354, 362
Hubert, Henri, 11

individuality, social production of, 3–5, 345–51 intellectuals, 10, 190–96, 357–60, 362–64, 393n11. *See also* creativity, intellectual internet, as deritualizing, 63–64, 214 introverts, 220, 308, 345, 351–68, 410n24, 411nn7, 9, 413n16

Jacobson, Roman, 28 James I (king of England), 299, 328 James, William, 88 Jefferson, Gail, 67 Joyce, James, 293–94, 392n6 Jung, C. G., 365 Kama Sutra, 243–44, 402n14 Katz, Jack, 184, 187–88, 205–8, 381n10, 383n20, 390n20, 398n12, 398n15, 398n16, 405n17 Kemper, Theodore D., 120, 386n3, 388n13 Kierkegaard, Søren, 415n25 kissing, 18, 52, 56, 223, 230, 241–43

Lamont, Michèle, 43, 269–71 Lévi-Bruhl, Lucien, 28, 376n3 Lévi-Strauss, Claude, 26–29, 377n15, 377n16, 379n23 Louis XIV, 290 love, 109, 148, 153, 235–38 Luhman, Niklas, 292

Malinowski, Bronislaw, 13, 243, 375n4, 376n5, 402n14
Malory, Thomas, 293
Maris, Roger, 380n5
markets: conversational, 151–54, 183; for entertainment, 367–68; friendship, 411; for interaction rituals, 141–42, 149–58, 161–63, 369; for literature and painting, 362–64; marriage, 141–42, 151–52, 257, 311–12, 331, 369; material, 142, 158–63, 165–68, 369, 403n2; musical, 363, 413n17; for sexual partners, 141–42, 251–55
Marrett, R. R., 10

Marrett, R. R., 10 Marx, Karl, 102–3, 193–94 Mauss, Marcel, 11–12, 26, 162, 167, 375n4, 377n16

McGwire, Mark, 380n5 Mead, George Herbert, 79–81, 103, 183– 84, 186, 189, 197, 203–5, 213, 345, 373, 376n10, 397n8, 397n9

3/6n10, 39/n8, 39/n9
Merton, Robert K., 14, 376n5
micro and macro levels of analysis, 6
money, 158, 163–64, 166–67, 172, 176–77,
263–68, 293, 393n10, 394n20, 405n15
morality, 12, 25, 104, 109, 143, 236, 270–
71; as effect of rituals, 39–40, 49, 378n22
Murray, Gilbert, 9, 376n3
music, 59–60, 78, 199, 201, 413n17
musicians, creativity of, 364, 399n19,
413n17

nerd, 341, 351–52, 368–69 nerd culture, 353 network, 165–67, 172, 190–96, 250, 352, 359, 376n5, 384n25, 385n31, 393n12, 388n13, 396n6, 397n7, 403n2, 410n1, 411n3, 412n12 Nietzsche, Friedrich, 9, 12 novels: Chinese, 405n13, 411n6; as evidence of social interaction, 354, 411n7

Orwell, George, 323

Parsons, Talcott, 14, 102, 376n5, 397n8 parties, sociable, 52–53, 61–62, 118, 143, 149–50, 155, 161, 250, 252, 257, 274, 276, 311, 369, 386n35, 392n7 Peirce, Charles Sanders, 203 Piaget, Jean, 212 political speeches, 39, 73–74, 271–72, 381n11, 383n19 power, 169–70; deference (D-power), 284–88, 292, 387n7; efficacy (E-power), 284–88, 292; as order-giving and order-taking, 21, 112–15, 348–49 prayer, 220, 311, 356, 365–66 prostitution, 228–30, 237, 308–9, 360, 400nn4,5, 401nn6,7, 403n18, 407n9

376n6
Raleigh, Sir Walter, 329
rational choice theory, 3, 143–49, 176–81;
anomalies in, 143–45, 174–76, 181,
394nn18,19; and bounded rationality,
144, 181, 394n18, 395n24. See also selfnterest

Radcliffe-Brown, A.R., 15-16, 375n4,

reflexivity, 95, 97, 104

religion: Buddhist, 365, 378n19, 414n20; and capitalism, 159, 162; Christian, 4, 12, 92, 104, 365–67, 404n3; Durkeimian theory of, 32–40; Jewish, 402n11; and Protestant Reformation, 51, 162, 356, 366, 414n23; and saints, 393n14, 394n14, 404n9; services, 60–61, 149; tribal, 9–12, 33–40, 109, 306–7. See also ritual, religious

religious studies, and ritual theory, 7, 2–33

Revolution, French, 34, 42, 50, 314, 363 Robertson Smith, William, 9 Roosevelt, Franklin D., 321–22 ritual: and anti-ritual movements, 299, 307, 326–29, 331, 335, 337, 339–41, 343–44, 386n35; in everyday politeness, 17–

19, 239-41; failures of, 15, 50-53, 230; fu-

neral, 15-16, 376n6; histories of theories

ritual (cont.)

of, 9-32; ingredients for, 33-37, 47-49, 146-48; rebellion against, 51, 355-56, 379n2; religious, 162, 356, 387n6. See also sexual interaction, as interaction ritual; tobacco ritual

Sacks, Harvey, 67, 72, 184 sacred objects, 25, 37-38, 58-59, 114, 124, 168, 172, 240, 279, 317, 368, 415n26 Sahlins, Marshall, 162 Saussure, Ferdinand de, 29, 377n15, 377n16

scene, as concatenation of social gatherings, 250-53; carousing, 308-9, 315, 329-31, 369, 403n23; gay, 250, 255-56 Scheff, Thomas, 10-11, 65, 120, 130-31, 135, 184, 403n21

Schegloff, Emanuel, 67, 184 Schopenhauer, Arthur, 360

Schutz, Alfred, 103-4

self-interest, 40; and interaction with prostitutes, 228-30; utilitarian theory of, criticized, 40-42, 104

September 11, 2001, 42, 47, 88-95

sexual interaction: and construction of erotic symbols, 236, 238-46; critique of evolutionary theory of, 223-24, 227-28; homosexual, 247-48, 250, 256-57; as interaction ritual, 230-38, 377n14; market for, 250-57; and masturbation, 224-25, 233, 249-50, 370. See also kissing; love; prostitution

Shakespeare, William, 358, 405n13, 405n14, 408n16

Shelley, Mary Wollstonecraft, 364 Shelley, Percy Bysshe, 364

Shklovsky, Victor, 28

shopping, 63-64, 171, 394n16

Simon, Herbert, 395nn24,25

Simpson, O. J., 274, 404n8

social movements, 42, 342, 364, 386n1, 410n25. See also ritual, and anti-ritual movements; tobacco, and anti-tobacco movements; tobacco, ritual

solidarity, 25, 47-49, 67, 81-95, 109, 124-25, 146-49; failure of, 69-70; precontractual, 143; sexual, 230-31, 235-37

Spenser, Edmund, 293 Spinoza, Baruch, 399n17

sports, 55-59, 82-83, 154, 380n5, 383n21,

status group, 115-18, 268-84, 289-90, 347-48, 403n1

Stein, Gertrude, 392n6, 412n13

stratification, 41, 258-62; categorical, 272-74, 276, 278, 295-96, 371; of emotional energy, 131-33, 354; situational, 258-63, 278-84, 288-96, 337-38, 369. See also class, economic; power; status group

Stravinsky, Igor, 376n3

structuralist theory, 25-30; and deconstructionism, 29; and postmodernism, 29-30, 43, 411n11

substance ingestion, 62, 298, 406n7; of coffee and tea, 304-5, 309-12, 318, 407n10; of drugs, 300, 316, 342-43; of nicotine compared to caffeine, 304-5. See also tobacco Sudnow, David, 78

Swidler, Ann, 31

symbolic interactionism, 3, 103, 345, 397n8; and theory of "I," "me," and "Generalized Other," 79-81, 186-87, 203-5, 214, 397n9

symbols: childhood development of capacity for, 79-81; firefighters as, 88-95; first-order, created by ritual, 83, 97-98; guns as, 99-101; market for, 149-55, 367-68; second-order, circulated in social gatherings and conversations, 83, 95, 98, 100, 368; sexual, 236-46; social creation of, 32, 36–38, 47–50, 81–87; third-order, used in solitary ritual or thinking, 99, 101, 248-49, 355-57, 368, 384n26

television, 55-58, 60, 357

thinking, sociological explanation of, 99, 101, 145-46, 158, 178-79, 183-84, 211-18, 219-20, 394n17, 397n9. See also creativity, intellectual; conversation, internal or self-talk

Thoreau, Henry David, 376n8 tobacco: and anti-tobacco movements, 299, 307, 326-29, 331, 335, 337, 339-41, 343-44; as carousing ritual, 308-9, 316, 329-31; chewing, 301, 305, 313; in cigarettes, 301, 305, 316, 321-26, 369, 410nn24,26; in cigars, 301, 303, 305, 313-16, 320-21, 407n14, 410n26; as elegance ritual, 312-14, 319, 321, 339-40; and health, 331-37, 408nn18-19, 409nn20-22; in pipes, 301, 305, 307-8, 313-14, 317-19, 407n12; ritual, 305-27; ac couff 305 308 313 319 407n13 as

solitary or tranquility ritual, 307-8, 310-11, 313, 318-19; in tribal societies, 306-7; women and, 311-13, 316, 329-31, 407n9, 408n15. See also addiction; drinking; substance ingestion Tomasello, Michael, 79 Turner, Bryan, 378n21 Turner, Jonathan H., 212-13, 380n4, 389n14 Turner, Victor, 414n21

Van Gennep, Arnold, 11, 376n3 violence, 82-83, 128, 236, 280-83, 382n15, 383n22 voting, 171 Vygotsky, L. S., 186

Waller, Willard, 143 war, 56-57, 96, 169, 303, 352, 369, 408n17

Warner, W. Llovd, 12 Weber, Max, 45, 102, 130, 159, 162, 184, 263, 269, 319, 358, 397n8, 414n23 Weinberg, Darrin, 406n6 White, Harrison C., 167 Wiley, Norbert, 189, 201, 203-4 will (or will power), 113, 201, 210; as autonomy, 81, 398n11 William of Ockham, 362 Wittgenstein, Ludwig, 353 Woody Allen, 360-61

youth, as subject to group discrimination, 276-78

Zablocki, Benjamin, 232 Zelizer, Viviana, 260, 400n4 Zelizer circuits, 166-67, 260, 261, 263-68, 394n2

