### ZUR 5890: Cultural History of Advertising

Edward P. Morgan, "The Sixties Experience"

Bruce Shulman, "This Ain't No Foolin' Around': Rebellion and Authority in Seventies Popular Culture"

### decades in review

- I950s: conformity (strict gender roles; family-oriented pursuit of the"American dream")
- I960s: rebellion and social change (pursuit of democracy and justice)
- I970s: the 'me'' decade (narcissism and a focus on the individual)

but "decades" don't break in perfect 10-year intervals and exceptions exist within every time period

### "exceptions" to 1950s conformity

# Playboys

- in early 1950s Playboy introduced a radical revision/redefinition of acceptable male heterosexual behavior
  - self-indulgence
  - hedonism
  - masculine attention to and desire for material goods as a source of pleasure



# Playboys

Playboy promotes male rebellion:

- a critique of marriage
- a strategy for liberation (reclaiming the indoors for male pleasure)
- a utopian vision (defined by the possession of commodity goods)

"The real message of <u>Playboy</u> was not eroticism, but escape--literal escape from the bondage of breadwinning" (Ehrenreich 51)

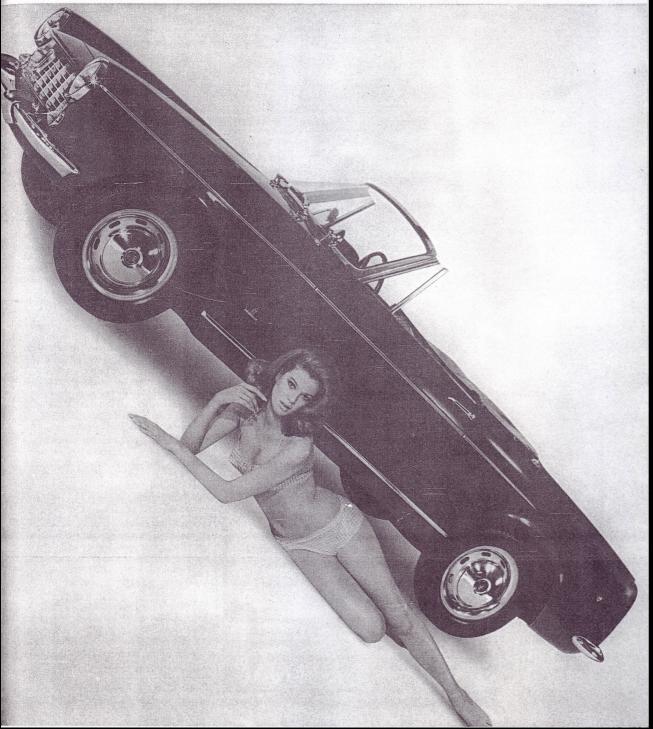
"The breasts and bottoms were necessary not just to sell the magazine, but to protect it" (51).

"In every issue, every month, there was a playmate to prove that a playboy didn't have to be a husband to be a man" (51).

#### **The Second Best Shape in Italy**

at the coolest little figure in its class -\$2585.\* That's all the money you part with for all this car, the Fiat 1500 Spider. Styled by Pininfarina, the romantic web it spins is captivating America. It's dynamic outside and a dynamo inside—a perfect expression of Italy's fabled creative energy and inspired art. Lean into a curve with Fiat's curves and know what it's like to drive this five forward-speed sportsman's dream. And to help you keep it humming, there are 425 parts-and-service centers in the U.S.A. This new five-speed Spider is waiting for you at your Fiat dealer. So what are you waiting for? Always have at least one

\*Suggested price p.o.e. New York reflects reduced U.S. excise tax. See the Yellow Pages for your nearest Fiat Dealer. Fiat Motor Co., Inc., 500 Fifth Avenue, N.Y., N.Y. 10036.







And watch the action come to you. Get with Action Stripes™ by Esquire Socks. Comfort-blended of 84% soft combed cotton, 16% Expando® nylon, this is easy action. It's fashion action, too, with three different width stripes and eleven different colors. All this action starts for \$1 a pair. (Also available in boys' sizes.)









Kissin's nice—and so are slacks that never wrinkle. EVERPRESSED slacks, by Wright. They keep a knife-edge press, forever. And never need ironing, through any number of washings. That's a money-back guarantee! Exceptionally well tailored of 65% Dacron\* polyester, 35% combed cotton, with Scotchgard® Brand Stain-repeller for that spotless look. Variety of slim styles (walk shorts, too) at stores everywhere. Or write Wright. from **\$5.98** 



"DuPont's t.m.

20



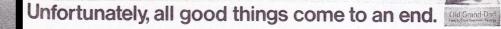
JUSTERIN

Whatever you've got going... keep it going with J<sup>E</sup>B.



### THE GOOD STUFF.

UM-OND-DU



Head of the Bourbon Family







PEARL BREWING COMPANY, SAN ANTONIO, TEXAS . ST. JOSEPH, MISSOURI



Boat Neck. You're modest about your muscles so you cover most of

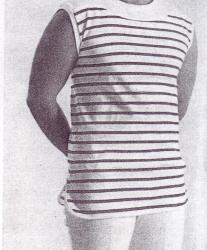


Tank Top. You're proud of your muscles so you show 'em.

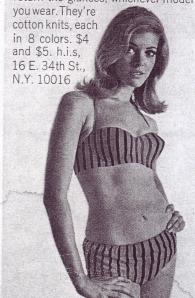


Crew Neck. You just like stripes. V-Neck. You think plunging necklines look good on you as well as on the birds.

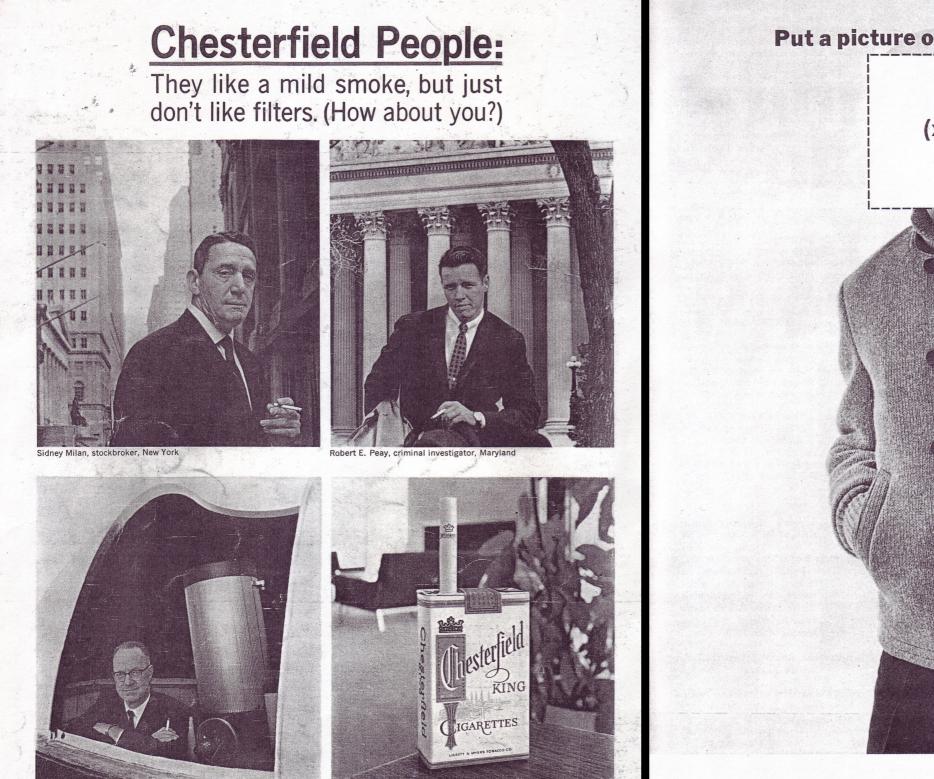




**Stripe of a different type.**This one you don't wear. You watch. And she'll return the glances, whichever model

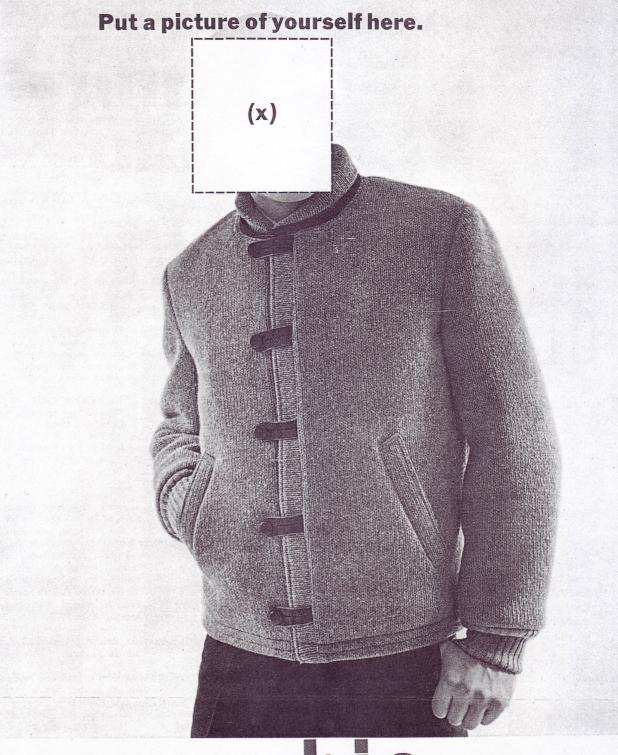


PLAYBO



James S. Thompson, optical physicist, California

If you like a mild smoke, but don't like filters-try today's Chesterfield King. Vintage tobaccosgrown mild, aged mild, blended mild. Made to taste even milder through longer length. They satisfy! CHESTERFIELD KING tastes great...tastes mild!



#### See how good you look in **NaleS** Shetland Jacket.

Do it when nobody's around. There. The h.i.s Imperial Shetland does make the most of you. It's smooth-looking for all its bulky-knit 50% wool/50% Orlon acrylic ruggedness. Genuine suede leather trims it, leather buttons fasten it and a rich quilting lines it. Sandwiched between the outside and the inside is a layer of light-weight foam that seals cold out and warmth in. Two roomy slash pockets. Handsome roll collar. Pick the color that's best for you: grey, sandstone, pewter, or brown. Now put your picture away and get one for just \$19.95. h.i.s, 16 East 34th Street, New York, N.Y. 10016

### beats

- rejected both job and marriage
- first all-out critique of American consumer culture
- remain a small, marginalized minority





# man, Like utica's Way Out

IN FRONT



# 1950s viewed by some as a period of retreat

- cultural dislocation of the 1920s exacerbated vs."cured"
- JF Kennedy's call to "ask not what your country can do for you..." "hit on the posture of sacrifice, which was what young people wanted to hear, something to give meaning to an affluent society" (Paul Goodman, p. 16).

# 1960s: competing views of the decade

### competing views of the 1960s:

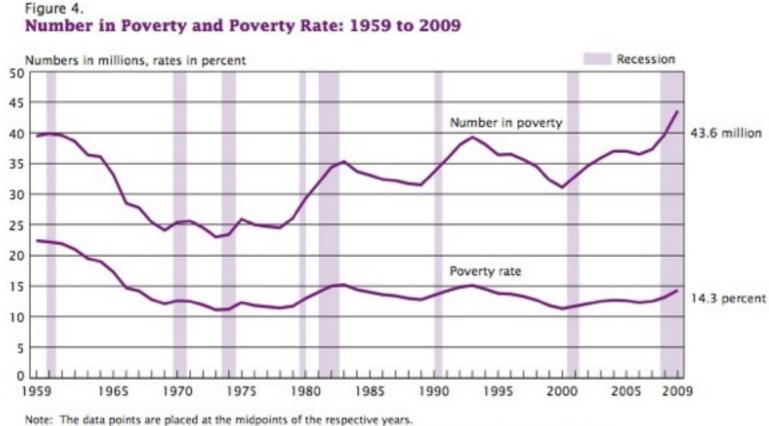
Liberal View: social movements of 1960s paved the way for political reform; sweeping social programs instituted.



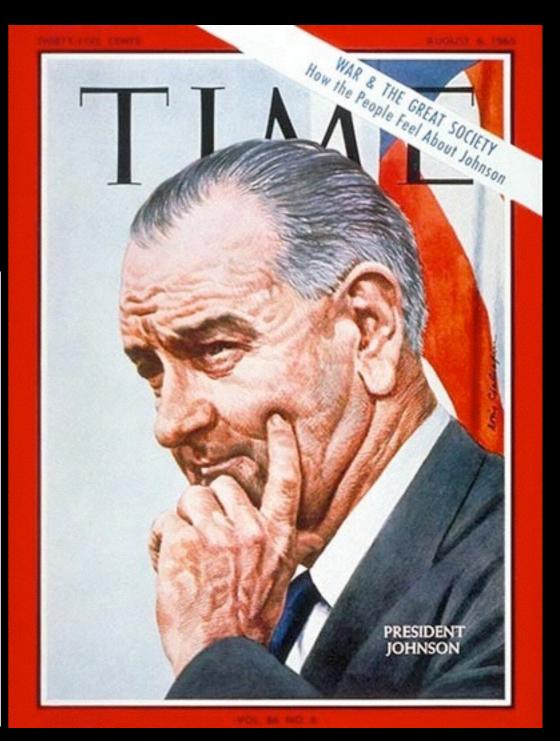
### America:

### a society that "demands an end to poverty and racial injustice."

Lyndon Baines Johnson, U. of Michigan, 1964

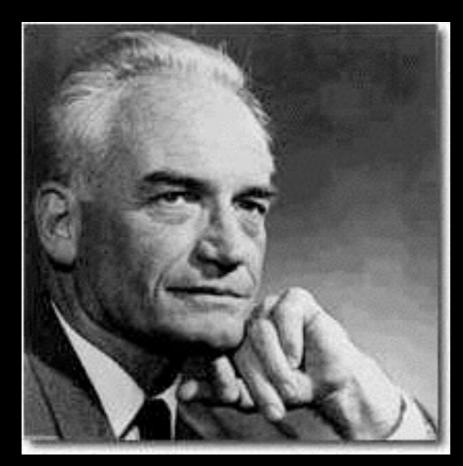


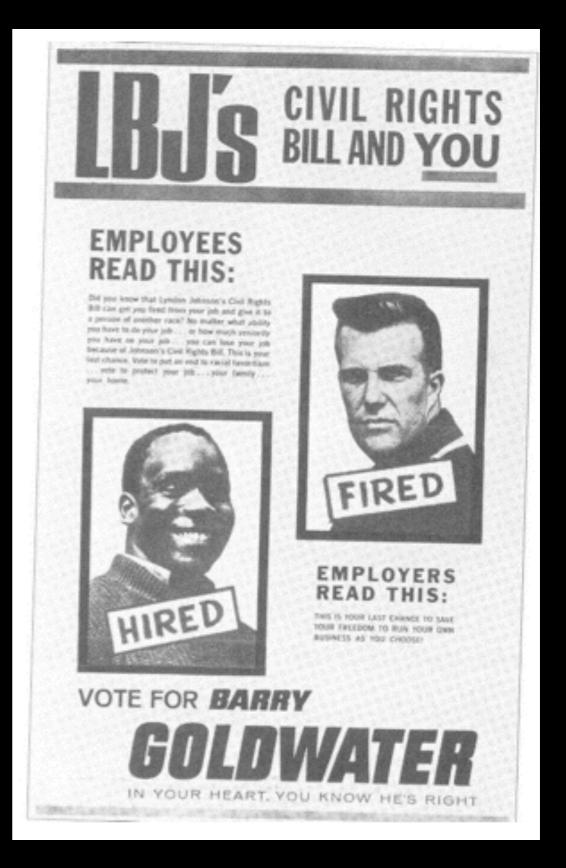
Source: U.S. Census Bureau, Current Population Survey, 1960 to 2010 Annual Social and Economic Supplements.



### competing views of the 1960s:

Conservative View: social movements taken to an excess, resulting in political policies that went too far.







#### Article Preview

#### REAGAN BLAMES 'GREAT SOCIETY' FOR ECONOMIC WOES

By STEVEN R. WEISMAN, Special to the New York Times (The New York Times); National Desk May 10, 1983, Tuesday Late City Final Edition, Section A, Page 19, Column 1, 893 words

SIGN IN TO E-MAIL

PERMISSIONS

#### [ DISPLAYING ABSTRACT ]

President Reagan said tonight that food stamps, the minimum wage,

Federal urban renewal and the entire array of Great Society programs enacted in the 1960's had destroyed the economy and made Americans poorer than they were 15 years ago. He also likened the rise of government programs in the last 50 years to the "abuse of power" by King George III that brought on the Revolution. Mr. Reagan delivered one of his broadest philosophical attacks on modern government since taking office at the John M. Ashbrook Memorial Dinner in this small community in north central Ohio. Mr. Ashbrook, a conservative who represented this area in Congress for 22 years, died a year ago. The President said "the central political error of our time" was the Democrats' view that "government and bureaucracy" was "the primary vehicle for social change."



# the 1960s

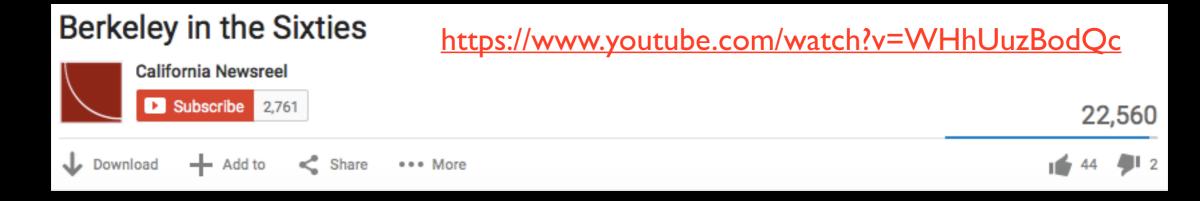
Some themes carried over from 1950s in early part of the decade

- self-sufficient nuclear family
- suburban setting
- distinct gender roles
- focus on individualization in child-rearing

# 1960s: seeds of change

- the sixties (youth culture) begins early in the decade with the civil rights, peace/anti-war, women's, and environmental movements
- comes to full fruition in late 60s
  - spurred by sharp personal awareness of social ills
  - feeling of confidence that something could be done

- sixties movements began within the system and ended up struggling against that system
- activists worked both with and against government in the early 1960s



### 1960s democratic vision

- 1. equality, or the full inclusion of society's disposed
- 2. **personal empowerment**, or the liberation of each person from psychological constraints as well as social oppression—a shift from masculine "power over" to the feminist "power to"
- 3. a *moral politics* grounded on the belief in individual growth, compassion for one's fellow human beings—indeed for all life—and intolerance of injustice
- 4. the central importance of **community** as a locus for meaningful engagement in life and politics.

## 968

### • it all came apart

- Tet Offensive
- ML King Jr. and Robert F. Kennedy assassinated

#### Prague Spring crushed

1968 January - Alexander Dubcek succeeds Novotny as CPCz leader, embarks on programme of liberalizing reforms known as Prague Spring with the aim of ushering in "socialism with a human face".

1968 August - Soviet-led Warsaw Pact troops invade. Dubcek taken to Moscow and forced to make concessions before returning to Prague to make an

emotional plea for cooperation in ending Alexander Dubcek, architect the reforms.

1969 January - Student Jan Palach burns himself to death in protest at occupation by Warsaw Pact armies.

1969 April - Gustav Husak replaces Dubcek as CPCz leader.

1975 - Husak becomes president.

1977 - A group of dissidents including playwright Vaclav Havel publish Charter 77 calling for restoration of civil and political rights.



of Prague Spring



Soviet tanks crush Praque Spring

1987 - Milos Jakes replaces Husak as party leader.

#### Velvet Revolution

1988 August - Mass demonstrations mark the anniversary of the 1968 invasion.

1989 - Police disperse numerous mass protests against human and civil rights violations.

1989 November - Peaceful mass protests and strikes gain momentum. The Civic Forum, a broad antigovernment coalition, formed. CPCz leadership resigns. Federal Assembly abolishes Communists' constitutional hold on power.



Dissident Havel, spearhead of revolution

#### 1989 December - Marian Calfa

becomes prime minister in a government in which the majority of members are non-Communists. Husak resigns as president. Dubcek elected chairman of Federal Assembly. Vaclav Havel elected president, completing the "velvet revolution".

1990 - Country renamed Czech and Slovak Federative Republic. First free elections since 1946 lead to establishment of coalition government involving all major parties with the exception of the CPCz. Havel re-elected president.

1991 February - Civic Forum disbanded. Members form two new parties, the conservative Civic Democratic Party (CDP) and the liberal Civic Movement. Legislation allowing privatization of state-owned enterprises approved.



Mass protests bring down Communists

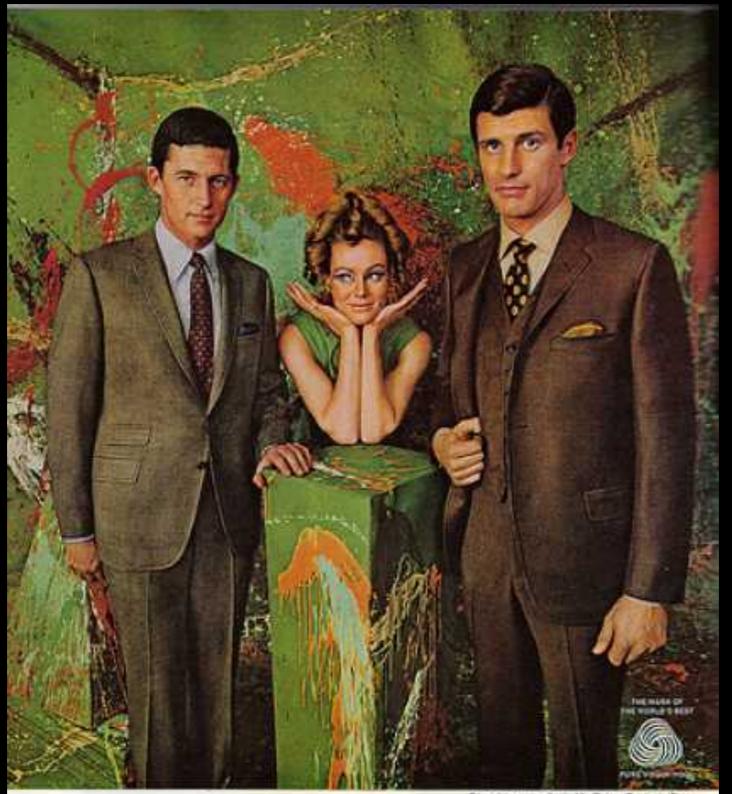
1991 June - Soviet forces complete withdrawal.

#### http://news.bbc.co.uk/2/hi/europe/country\_profiles/1844842.stm

"All Power to the Imagination": Paris, May 1968: The Student Re	evolt
Reveal 26,010	8,432
↓ Download + Add to < Share ••• More	1 <b>11</b> 59 🥬 :

https://www.youtube.com/ watch?v=YCtcD9CfMOI

### advertisers "co-opt" the message of



Forwahings esterdinated by Belany Products Clara-



There's a new crackle of color .... new traced, trim, Isan, shape ... in soft-tailored Natural Gerdieman\* mits by 'Botamy' 500. Traditional lines-but now they make you look younger, feel slimmer. Created with the flait of award-witning 'Botamy' 500 designers. Also in two other looks: forward fashion for dash and savey. Classic for conservative prestige. All tailored for quality with the Daroll Personal Touch. In exclusive 2-ply custom-woven fabrics. Even the values really ewing! Suits from \$89:30 to \$99:50. Better yet-'Rotary' 500 Custom Royal and Connoissaur suits in superfine worsteds-the ultimate for the man who demands it. From \$105.00 to \$120.00. You have it all with ... 'BOTANY' 500' tailored by DAROFF

For the name of the mesonic 'Researcy' SH shutter and into instant headfact, sense 16. Second & Sans, No., Phila, Pa. 1998). Stricks of Benny Bulls: Acadebits to Constly, Fou, According and Space, Melling Satisfied? Second for Sppirals Redment.

## Revion invents action-now skincare

### Somebody had to break the rules

The woman who wave the first geometric baircut backs the rules. Columbus broke the rules. Florence Nightingale broke the rules. And Dash broke the rules.

IN OUTSTANDING CLEANING

To make a loveakthrough detergent for automatic washers, somebody had to break the rules. Dash did.

Dash cleans cleaner than any powder made for all automatics ... because

#### Dash broke the rules to give you a cleaner wash.

The Bailes	-and how Dash Toolie them.
1) Measure Di rops per warhload.	Dask maded provider for power. You use only % exp of Dask where reduing detergents recommend 1% cope Consentrated fary. We call Dash "The Little Class."
<ol> <li>Main herefy node.</li> </ol>	Dash swapped encess suds (they can ship your wink) for clear, clean charge
<ol> <li>Be all things to all seman.</li> <li>Clean dollars, wordwork, tilter and three, as well as chelles.</li> <li>Wash to a seringer and tab as well as machine.</li> </ol>	<ul><li>b) Dark is for incodey and only breaky.</li><li>b) Dark is for astronatics and only astronatics.</li></ul>



Since 1926, women have changed their hairdos, their eyelashes, their lipsticks, their noses, their hats, their dresses, their shoes, their shapes, their shopping habits, their husbands and their ideas about life in general. But not their perfume.



treamed went work a my aidenform bra

> dreamed I went to blazes in my *maidenform bra*

#### ANSONETTE\* with famous 'circular-spoke' stitching

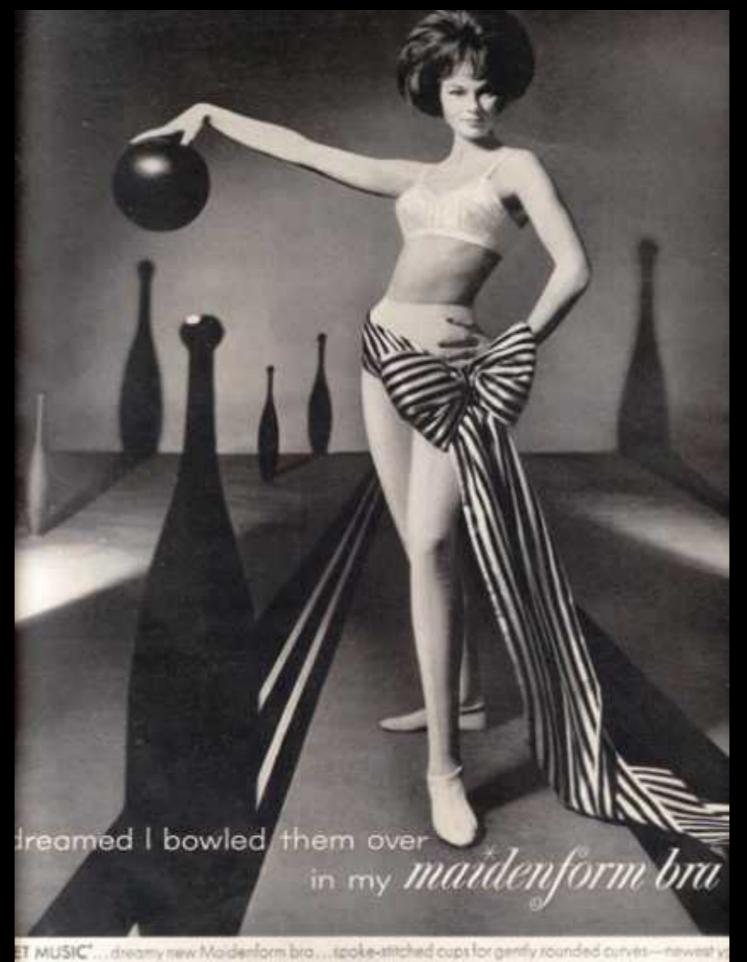


rest croll new bra with 'hug-and-hold' band ..

or knops it from riding up! You'll feel this bro 'breathe' with you thanks to elastic insets under the ps. Bend, twist or stretch these unique features keep Scrall anapy in place. Circular-stricted ps. over stitched with scrall designs, give you firm, shapely support. White: A.B.C.cups. 2,50 to available with elastic back and reinforced under cups, 3.95.



the patterns of stitching on the cape of this hear Circles that uplift and support, spokes that by emphasize your curves. This fine detailing shapes your figure naturally-loops 2.00



ET MUSIC<sup>2</sup>...dreamy new Moldenform bro....spoke-stitched cops for gently rounded curves—newest ys a look. Laminated undercops for never-Set-you-down uplift 2.80. Also Sweet Music Full Length. From

## the sexual revolution



### you get the idea our Firebirds are in a class by themselves, you get the idea.

but just another sports car ren't really all that hard. The e transling with inconstion.

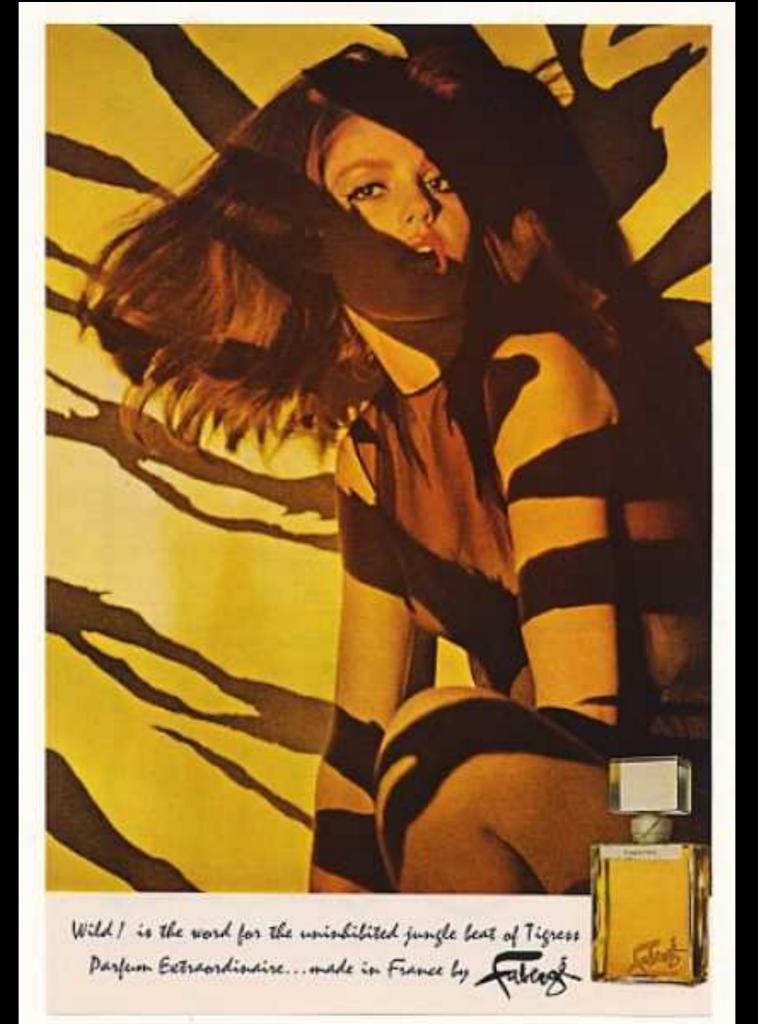
But's not the Pormac way. The search for something the driving farce in Wide-Track country.

In its why Pontrac's anglesets refused to stop with merely, g this sleetest looking dark ever to sweep the matedam. and work- real term. And a manual collarship street. And

But even that wasn't enough. So they designed five Firs --for every kind of driving. From the transferd Freibind that out 105 hp from its regular-giss. Overhead Cam Six, to the va-\$25-hp Freibind 400.

Naturally, all Feebints share the same exciting interiors, or and GM's standard safety package. So all you have to do is d entropy one of our fatulous Feetinds is for you. (Some thing









MAD M	EN - "You're the dessert!" 1.02	
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### Mad Men "Smoking Pitch"



308 views



Subscribe 0





### Think small.

fliver don't even thik 32 miles to the goltan is going any great guns. Or using five pints of oil instead of five

Our little car isn't so much of a novely

A couple of dozen college kids don't

The guy at the gas station doesn't aik

In fact, some people who drive our little

Nobody even stores of our shope.

any more.

try to squeeze inside it.

where the gos goes.

quarts. Or never needing anti-freeze. Or racking up 40,000 miles on a set of times.

That's because arce you get used to

some of our economies, you don't even hirk about them any more. Except when you squeeze into a shall

porking spot. Or renew your small insuronce. Or pay a small repair bill. Or stade in your old VW for a new one. Thick it over.

### Lemon.

#### than cors.) Every shock obsorber is tested (spot check-

This Volkswagen missed the boot.

Kurt Kroner did.

The chrome strip on the glove comportment

is blemished and must be replaced. Chances

are you wouldn't have noticed it; Inspector

There are 3,389 men at our Walfsburg fac-

tory with only one job: to inspect Volkswagens

at each stage of production. (3000 Volkswagens

are produced doily; there are more inspectors

ing won't dol, every windshield is sconred. VWs have been rejected for surface scratches barely visible to the eye.

Final inspection is really something! YW inspectors run each car off the line onto the Funktionsprüfstand (car test stand), tote up 189 check points, gun ahead to the automatic broke stand, and say "no" to one VW out of filty.

This preoccupation with detail means the VW lasts longer and requires less maintenance, by and large, than other cars. It also

means a used VW depreciates less than any other cor.) We pluck the lemons; you get the pluns.





### Lemon.

This Volkswagen missed the boot. The chrome strip on the glove comportment are you wouldn't have noticed it; Inspector Kurt Kroner did.

There are 3,389 men at our Wolfsburg factory with only one job: to inspect Volkswagens inspectors run each car off the line onto the at each stage of production. (3000 Volkswagens Funktionsprüfstand (car test stand), tote up 189

#### than cors.)

Every shock absorber is tested ispot checkis blemished and must be replaced. Chances ing won't dol, every windshield is scanned. VWs have been rejected for surface scratches VW lasts longer and requires less maintebarely visible to the eye.

Final inspection is really something! VW are produced daily; there are more inspectors check points, gun ahead to the automatic

broke stand, and say "no" to one VW out of fifty.

This preoccupation with detail means the nance, by and large, than other cars. It also means a used VW depreciates

less than any other car.) We pluck the lemons; you get the plums.

### This ad was not a lemon.

Although this ad originally ran in the 60s, it's still considered to be one of the world's most successful newspoper advertisements. It was one of the many famous print ads that

helped VW build their brand. And VW still use newspaper advertising today to effectively support their brand strategy, proving that newspopers are still the most vehicles.

But this medium doesn't just build brands over the long term. Independent research shows that newspaper advertising makes an immediate sales impact and delivers lasting sales uplift. Particularly when used in conjunction with TV.

In fact this combination way outperforms other media combinations.

So, like the lovable Beefle, newspaper advertising

is your simple, hard-working, utilitarian medium.

And with 37 million weekly readers spending an overage of 40 minutes per paper, when it comes to selling your brand, newspapers are a peach. Not a lemon, www.nmauk.co.uk/iconicads



### mad men, volkswagen ad inmediarescurator · 36 videos Subscribe 11 # 35 # 0

# race/ethnicity

LIGHTER, LOVELIER SKIN BEAUTY FOR YOU...

### THE ARTRA PROMISE

Artra promises - a complexion lively and bright as opringtions. Soft and glowing as -mollelight? Artra, with miracle snegic Hydroquinese, acts gently, but with deep-down theroughness—to lighten and brighten your date. To reasen your skin to lucantous softness, too. And without officers—because Artra vanished Try Artra today. That herome Artra Look can belong to you?



Distributed By Artra Connetics, Renitewarts, New Jerney

5 62. He .. 2 62. \$1.00 Port No.



#### "He used to duck me, now he dates me ... and it all started when I started using Nadinola"

National attain spetts the difference between going out as the town or out of the running. Because Natroecca, Heading Create can bring you a bevilue completion and a breaky completion one intract men the a flower attracts been. This is manually because of A.M. Natrocca's special medianted ingedient.

A-B turns the misk! This spatial mulicular ingrafant is the sense of Natureau's second Each appliration of Nasthura para woodress working A-M to work. It lightess and brightess para complexites, here to everyone embersoing hig paras blackhands and other surface blenistics. Seen your skin becomes errorither and artist to field, leveline and there to look at.

Choose from rise equally effective types of Nammuna. One is for oily skie, one for dry skie. Each gives the same dramatic manife And each is government to bring out a lighter, brighter you or your money back. Pick up Natimera at your shorman watch remains pick up in your life. Natimera,

Chatlanoiga 6, Tessieane.

And DRY HER. Number of Dry HER. Number of Dry Her Hard Numbers of Dry Her Hard Strategies of Dry Hard Strategies of Dry Her Hard Strategies of Dry Her Hard

NADINGLA

We ask Simca 1000 owners:

### What makes Simca 1000 a great women's car, too?



Mrs. Margaret Swemann, Gardee Grove, Calif., " Encoght I was in fore with my other report, but I wen't even look at a tow' Phong of room and four desers reales my Simon 1000 ideal."

Mrs. Resemary J. Schait, Conseals Springs, Cols. : "It's a presents to drive, On my Trat sale fron, I was thill raring to get aven after 300 miles." Mrs. Charles J. McColbrough, Walkesley, Mass.: F 18. has much more up than another import we pamed. Mix a fain car' to chine.' M

Mrs. Lewis H. Abrams, Feldas, Val. 11 am outhing leas than quality about this grand little cart small like most are the economy, room, and styling. It's subs?"

Mrs. Albert L. Tape, Cobardous, Ohio: "Toko the tasta parking and genoral convenience. So many propie quantion me about 4 that I give technics at methe lights, parking lots, drive-los, metywhere. I just lose



#### Chrysler's 1965 economy car for every member of the family. Simca 1000-with the 5-year/50,000-mile warranty\*-\$1595\*\*

\*So well built it carries this 5-year 50,000-mile warranty? Corporate Manage Corporation around the function of the means of the manage of the means and the angles track, has and research and an form the means that a form the means and thereafter out with the means the means that a form the means and thereafter out with the means the means that a form the means and thereafter out with the means the means that a form the means and thereafter out with the means th

## THE HAREM LOOK

Long Preside and Salay Box Interface with control parts and addy has rearrable (below 11 kg Philo Row to \$120. With a relian Delta Row to \$120. With a relian Delta Row to best poor dream the Delta Row of the poor dream the





### With 34 wives, even a king has to cut a few corners.

By the equation provides the energy term of the term of term of the term of term of terms of term of terms o

The give of a latent new coal- # 10.00\*

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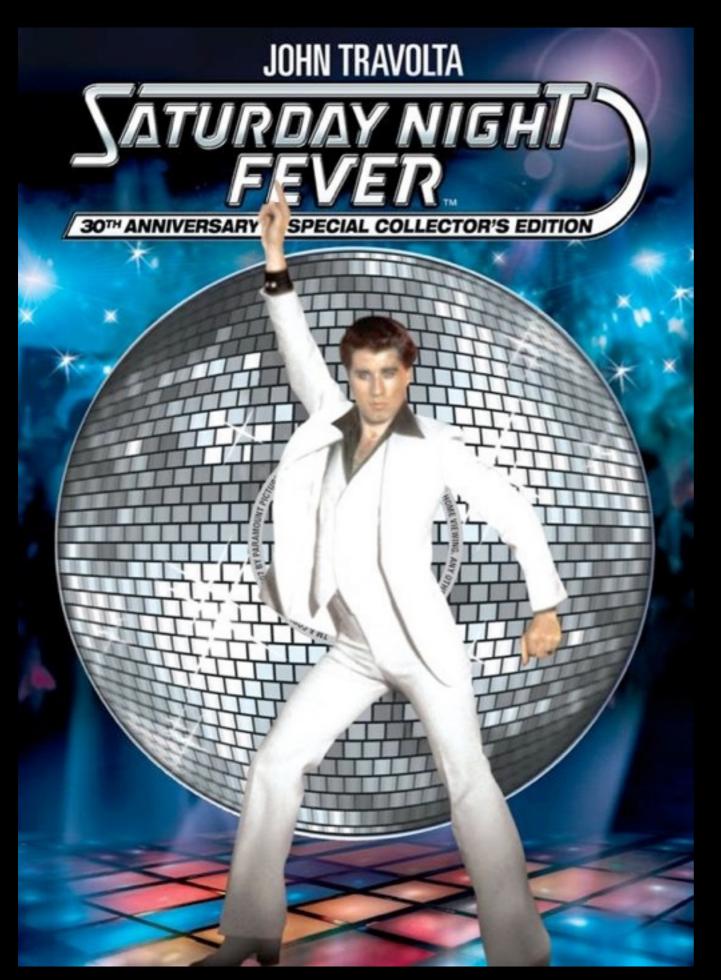
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# 1970s: the "me decade"

# 1970s: the "me decade"

- characterized by
  - narcissism
  - selfishness
  - personal rather than political awareness (Shulman, p. 145)



## Video: Saturday Night Fever (1977)

### How to say 'I love me.'

It's not cool to be cool anymore. Now it's right to tell the world just how you feel. About ideas. About emotions. About you.

And the way to do it is by letting the world see you the way you want to be seen.

In fur.

Fur tells everyone you feel warm, womanly and worth a lot. Not only outside. But inside, too. Because when you know you look wonderful, it shows.

So show off. In your own way,

If mink makes you feel secure on Saturday night and sexy at the supermarket, wrap yourself in mink.

If you want to spend a bundle on something to bundle up in, stone marten's for you.

Your feelings touch the sky but your bank balance isn't astronomical? O.K. How about yards and yards of fox or knx?

This winter say"I love me." Out loud. And outside. With fur.

Fars shown left to right Malacolov mote tails, Casadian lans, Store meters, Stier fes and Stockars Browfull lands Price surge from \$700 to \$7000.



### "Nobody ever returned a diamond for being a size too large." Lauren Bacalt

As you might suspect, Lauren Bacall's gift list is a bit larger than most. Which is one reason she can't be bothered remembering things like sizes.

The solution, of course, is a set of monogrammed gold culflinks instead of a monogrammed shirt. A quartz watch instead of silk pajamas. And, maybe an opal and gold ring instead of gloves.

And since you can select all your gifts from row upon row of diamonds and precision genut, aisles of gold jewelry, tieru of watches, walls of all verware and pewter and centuries of antiques, you might even find a little something for yourself.

- A. 14 kinot gold bracelet with a buckle of 85 diamonds totaling over 4.5 carats. \$6000.
- Emeralds and diamonds set in an 18 kannt gold ring, \$2500.
- C. A heart of 20 marquise-shaped diamonds, totaling over 2 carats, set in a 14 karat gold pendant/pin \$2900.



NEW YORK WESTBURY, L.I. PARAMUS, N.J.



All of a sudden jessilry initipat a stagin root, a bracelet, and maybe a pair of saming. If is stong or Alse drive, bracelets up to here, and carrings, carrings, cartings, Breer Baston, Wilk more than thirty different kinds of jessilry boxes in also at every color pass can think of. Front \$3.50







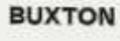
Louise \$15.00



Gallor Ballor \$12.50



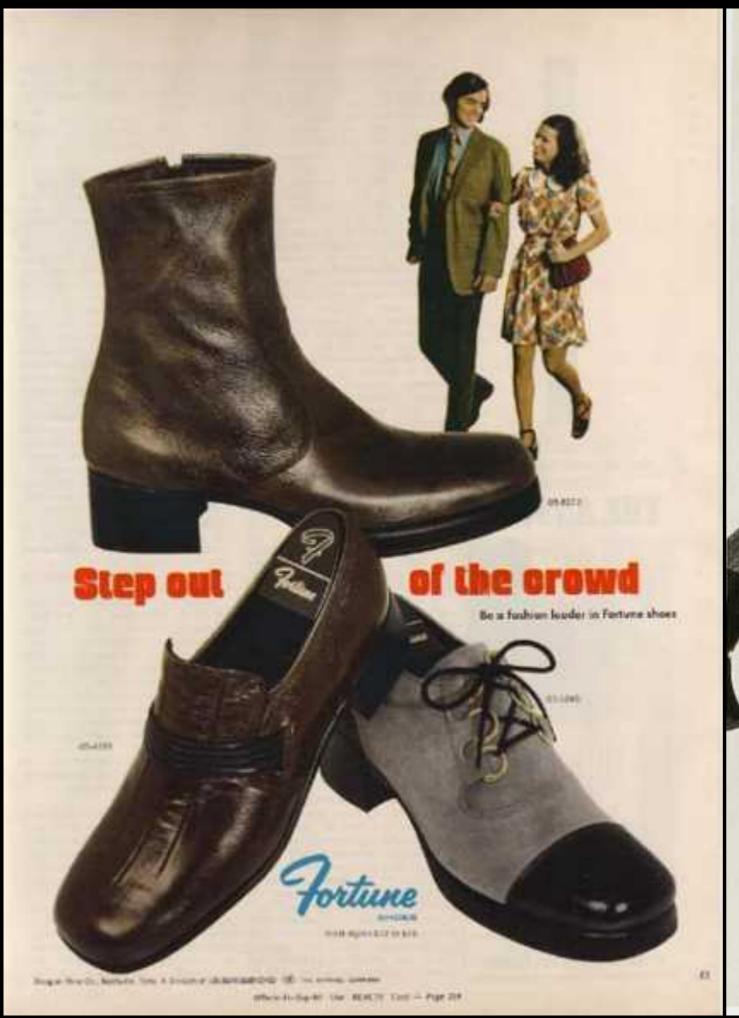
Conquistador \$21.00





You only go around once in life. So grab for all the gusto you can. Even in the beer you drink. Why settle for less?

When you're out of Schlitz, you're out of bee



### ENJOY. As a male animal

As a male animal you're entitled to a little enjoyment. Mr. Hicks Slacks could well add something to your triumphs. Try a pair. Soon.



Hicks-Ponder Co./El Paso, Texas 79999



North Tell 12 was occurre to pre supreme VII. Report 203 177

CAPITAL AND AND ADDRESS OF TAXABLE PARTY.

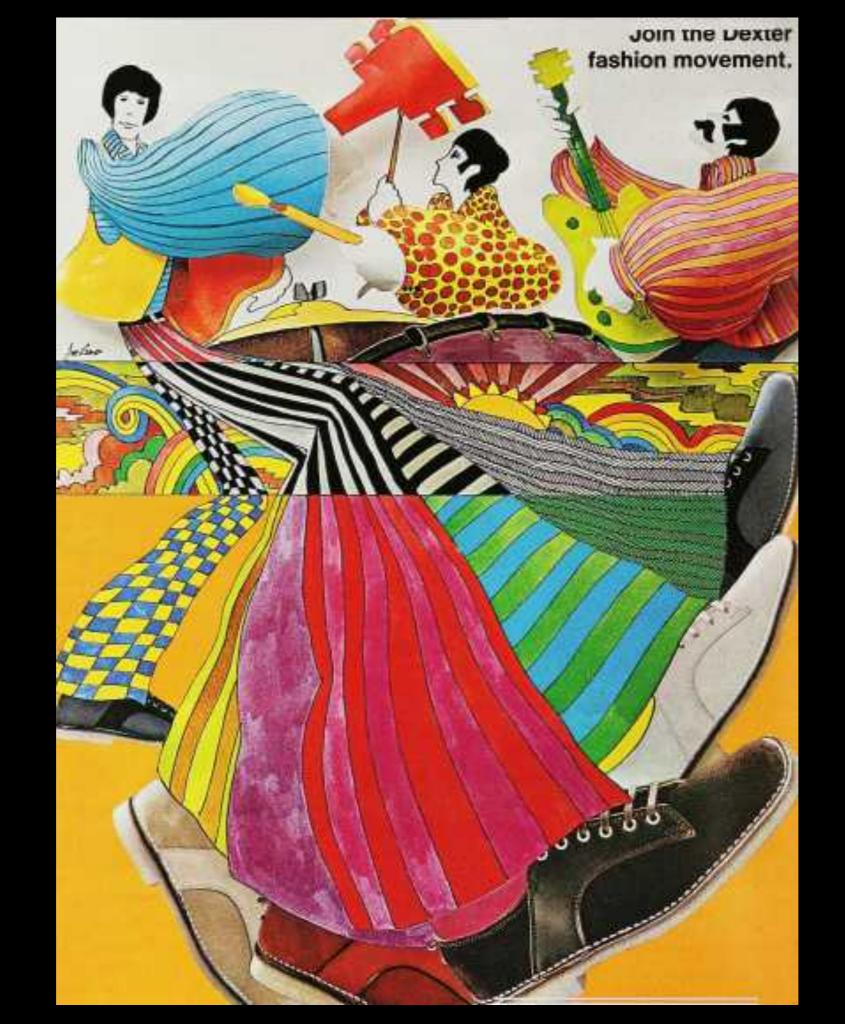
Whee others follow maps, he follows his instincts, And he never goes wrong. He smakes for pleasure and satisfaction. He gets both from the bend of Turkish and Domestic tobaccos in Camel Riters. Do you?

CAMEL

ILTERS

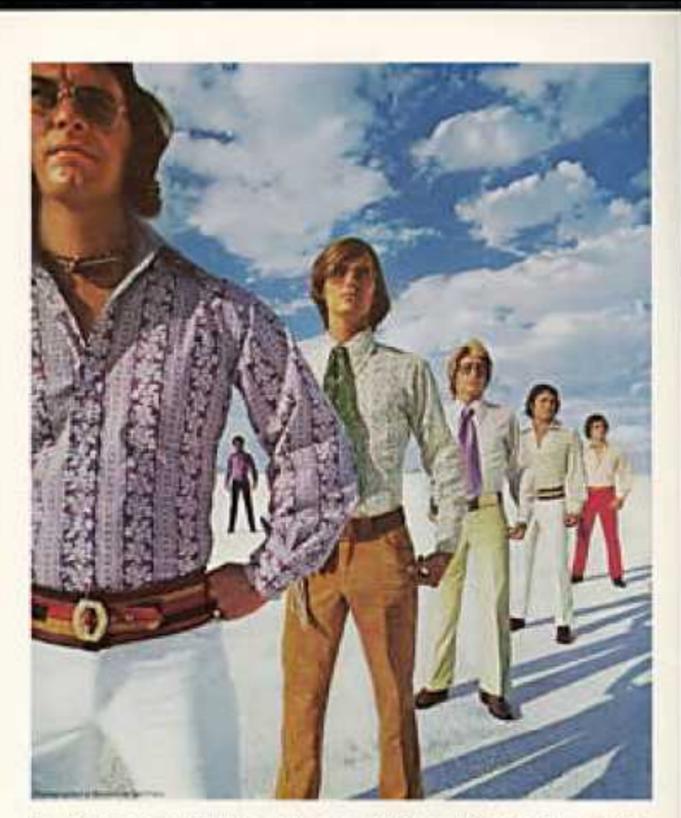
Samel Quality

Warning The Surgest Scherif P., Schernert



"The '70s was the decade in which people put an emphasis on skin, on the surface, rather than on the root of things. It was the decade in which the image became preeminent because nothing deeper was going on."

(Norman Mailer, qtd. in Shulman, 145)



### Extroverted Shirts. If you're fat and forty, forget it.

All of a sudden, it's Spring. And along comm-Arrow with Bowmula every color sworps Shrinking Violan, Shirn that can stop - as well as start - any entretranse. It's band, 4's tech collars, rounded

shadder and triple buttom colls, in a taper that's measured incourses, and pounds, formmerro, beware. These share are not really for every **AFFOW**one. Or at least, non-for every body.

Mach II by Arrow



#### BRYLCREEM SAYS DON'T MEASURE YOUR SEX APPEAL BY THE LENGTH OF YOUR HAIR.



### NOT SEXY

A Sideburns too long and too wide. End result not too bernfic. We said goodbye to soluburns and let his hair grow 11s inches all over. Then gave it a layered cut.

Also recommended: frequent shampooing with Brytcreem Once A Day Shampoo to condition the hair while washing away excess oil, dirl and loose dandruff.

B. This guy was lighting natural curl with a cut that was too closely cropped on sides and back. We let it grow for two months and shaped it.

Because curly hair is porous and tends to dry out quickly, we used a dab of Brykneem to condition while helping to keep the hair neat and manageable all day.

C. Too much hair, too little face. We took off 5 inches. Gave him a scissor cut, parted on the side to add more width and fullness to the top.

When hair goes through this change from very long to short, it needs about a week to lay right. Help it along with Bigloreem Power Hold, a specially formulated control hair spray that provides real holding power all day.

D. This guy's har was all enough or the shape of his face. Too long in back and too much of one length.

We cut off 21/2 inches in front, 3 inches in back. We layered it on top for more body and gave him a geometric cut along the edges for the New Short look.



We've come a long way since." a little delr'il du ye."



### I don't judge my cigarette by its length.

There's only one reason to smoke : taste. Not length. Not looks. Winston Super King gives me the real Winston taste I like and the extru length I want. So I get as much taste per millimeter as any cigarette can give. For me, Winston is for real.

Warning: The Surgaun Garanal Has Determined. The Operators Streams to Designment to Your Parity.

## Ehrenreich, Hearts of Men

- popular psychology of the 1950s to 1970s
  - people's impulses are basically good
  - potential for creativity is vast
  - spontaneity is preferable to stagnation
  - life is an 'adventure,' not a tragedy (p. 89)

# self-actualization (Maslow)

- all trajectories are possible
- old end-point of "maturity" replaced by emphasis on individual, unique growth and self-expression (Ehrenreich 91-92)



First, Marquise was a little on the defant side. Now it's a contemporary classic. Very subtle and sophisticated Very clean and ones. Architectural in its simplicity and reality. And totally unpretentious. It's on display today in most unstuity furniture stores.

Tarre	A 37 8 9		-
Cn	trans.		-3
	Excelence in Interform by MO	au210	
	THEODOVE	TELLET.	6.43

### The Jaguar sedan. A commitment to excellence. A challenge to conformity.



Japanet and always have been wrikingly indevalued rotes. This is the yound, not of very special compublics to be different, but of a dedeatable to exist. lance that extends to every part of the car.

It is not chough, for instance, that Japane's engines: he strong and pressful. They must also be amonth, requirements and very rehable.

It to not enough that the Tapper scalar houden like a sports due, wife off-independent megennion, four-school power disc beaken and rack and phrice detering. The car cant also be assumedy where a raction, some at the extremes of high performance movering. Nor is propositioned lawary sufficient to rated

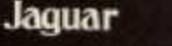
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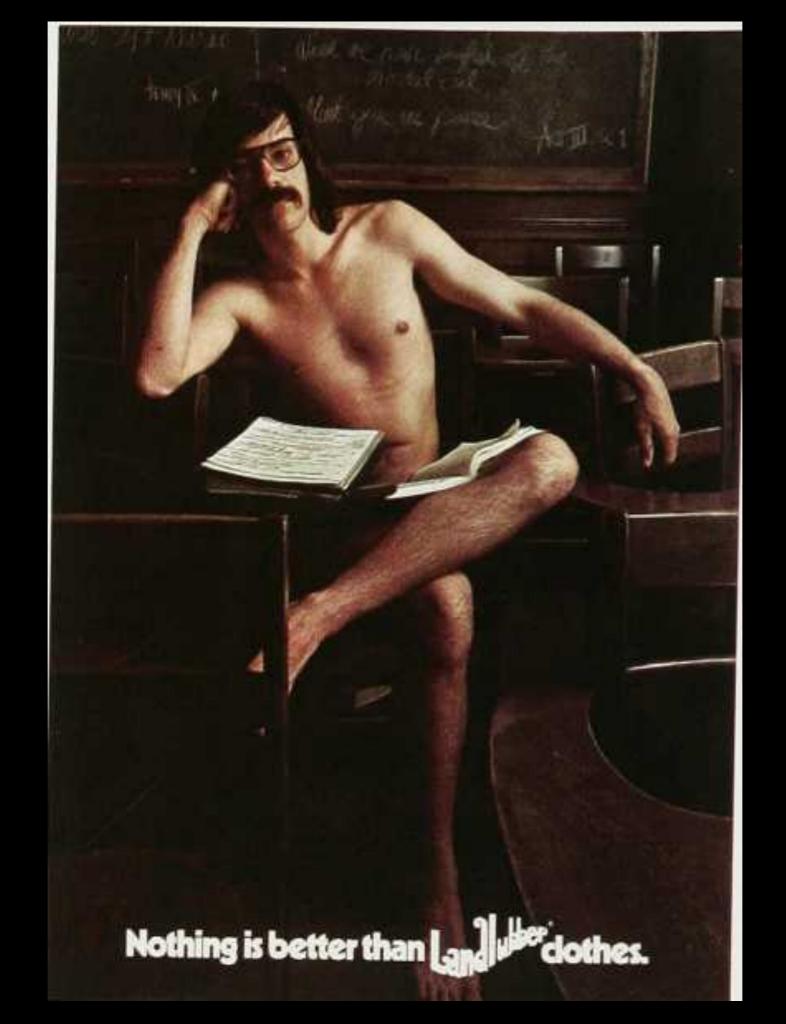
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For the norm of the August defice resten you, culture moderned been (S00) 447-4700, or in Blaces, 0000 522-4400, house Lophani Motore, In., Lorain, New Jersey 87601.





## countercurrents

### FILM

- American film reveals darker side of pop culture
- established sources of authority are assailed, mocked, undercut, and exposed

## countercurrents

### MUSIC

- popular music illustrates the tension between iconoclasm and authority
- rock music becomes "an ordinary social fact" and then corporatized
- rise of punk music

# irony

- quotation marks around everything
- nothing taken at face value; nothing is serious
- implies a knowingness, an ability to see things for what they were, without romantic illusions (Shulman)



## Attention male chauvinist pigs.

Raise. When the "Like" and an example the first is ready movies hist, this we in reagant movember, and the trade area back from the trade of the first of the contract of the read of the Figs spectrum from part and "Tapet. The accuracy from Table Contract and the read from Table 200,000 micts. The first of the first from from

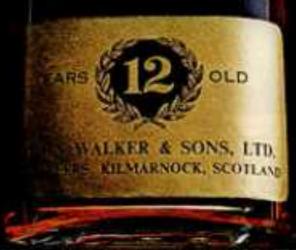
They're more than shoes. They're many Hunh Pappies'

WHEN PERSON NAMES AND ADDRESS OF TAXABLE PARTY AND ADDRESS OF TAXABLE PARTY.



#### As you're fighting your way to the top it helps to have a taste of what's up there.

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#### PANATELA' SEPARATES. YOU'LL STAND OUT FROM THE HERD WITHOUT GETTING FLEECED.

shown above costs less than many people spend on a sport, adort alone. And of course, all our slucks and sport, adorts are stude from wrinkle-neutrant fabrics. In addition, they're-specially constructed to keep their "fresh from the store" appearance. Paradela Separates. When you don't want to follow the flock.

A must in sheep's clothing? Francela wouldn't here of it Which is aday the Panatela tradition of scient construction and exquisite styling is combined with priors just about any must can easily afford. For instance the entire Royal Warsted (a neurarkable new falms with a soft, lasurant wood "feel") outfit



QUALITY MEVER GOES OUT OF STYLE.

#### PANATELA' SEPARATES. YOU'LL STAND OUT FROM THE HERD WITHOUT GETTING FLEECED.

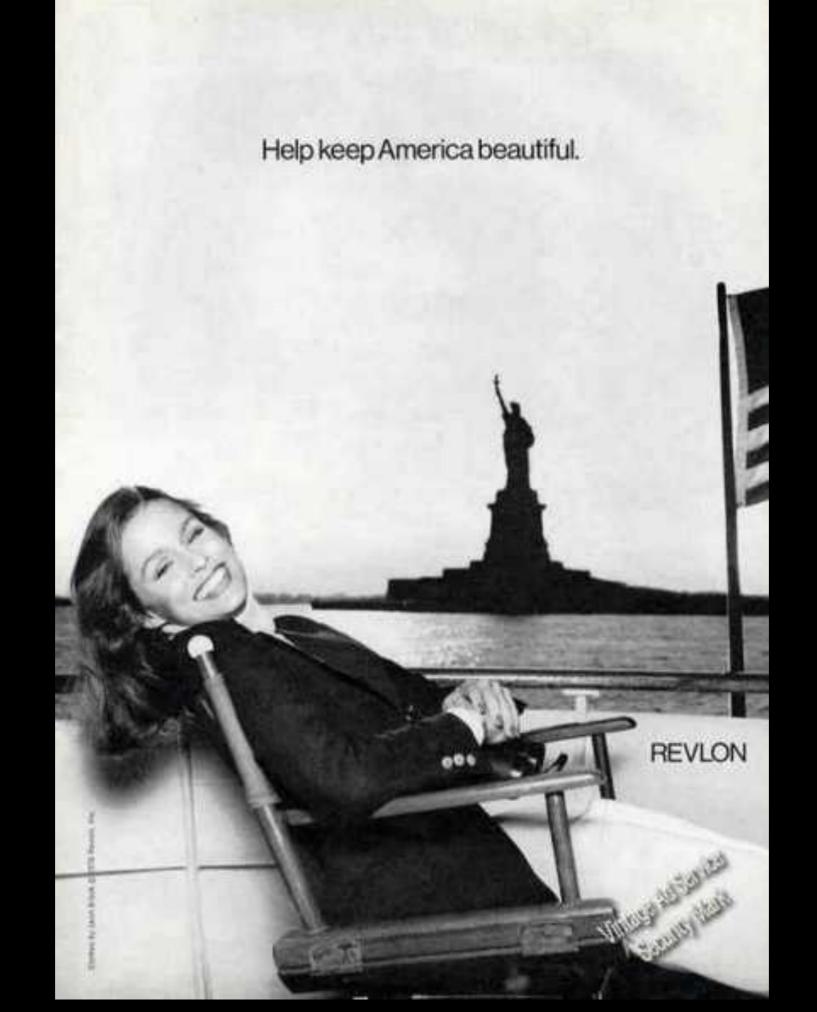
And, of course, all our slacks and sportjackets are made from wrinkle resistant fabrics. And specially constructed to keep their "fresh from the store" appointance. Panatela Separates. When going your own way is more important than going the way of the Figd.

Contemporary styling? Individual flair? They're just not in the herd's game plan. But they can be in yours. At a price you can easily afford. For instance: the transhed twill stacks and jacket shown cost far less than many people spend on a sportjacket alone.



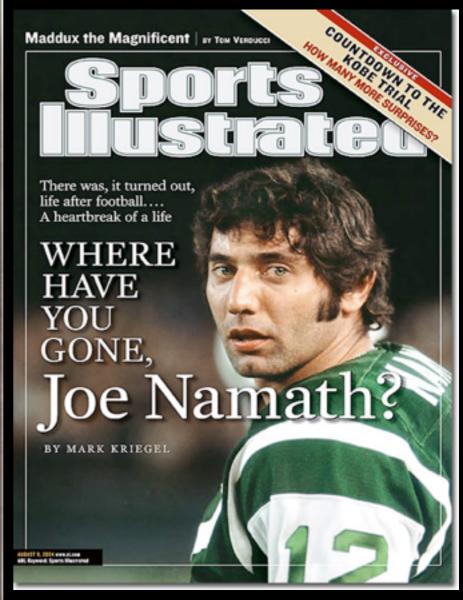
Seventies sensibility creates a double identity; works are both a parody (biting satire) and the thing itself.

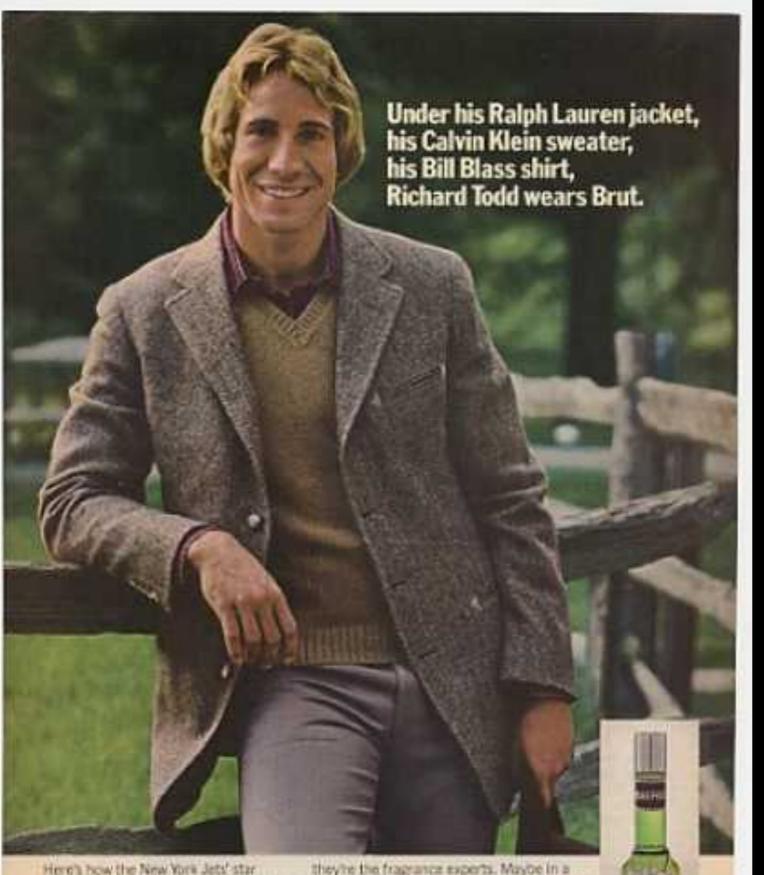
(Shulman, p. 157)

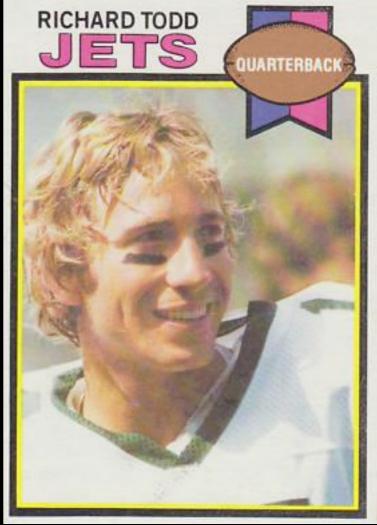


### The kind of guy who uses it doesn't need it.









coarterback puts it. "Tilke wearing clothes by famous designers. After all, these pays are fathion experts. Init undermeath it all, I wear Brut by Faterge. Because the gray with Brut. Some things just never go out of style."

Brat by Faberga. The tragrance designer.

Don't I look super man

法通知部

CONTRACTOR OF TAXABLE PARTY.

You didn't get where you are by following in somebody eise's footsteps.

A diamond is for now.

œ

Downed private a completion is a webs appetry of proces. The price beneater shown a valued of above \$55000. Do Boord 2000 and Minus 100

and incom

## two contradictory readings of the 1970s

 the world in disarray; a betrayal of sixties passion and idealism; the culture passionless and clichéd; a trashy postscript to the sixties

## For whom the bells toll.



Ask not. They're for you. Our swinging bells have an ultra-slim fit, low rise and come in a ring-a-ding assortment of colors and fabrics. They're definitely becoming a novel American great. Talon zipper, \$6 to \$12. Apache shirts from \$6. Shoes from \$12. Higher in West. For retailers, write h.i.s, 16 E. 34 Street, N.Y. 10016. Available in Canada. Boys' sizes, too.



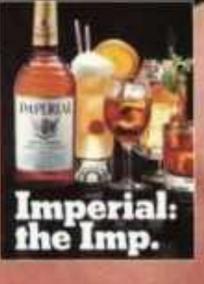
© 1975, Colgate-Patrolive Co.

## Every man should have an Imp he can call his own.

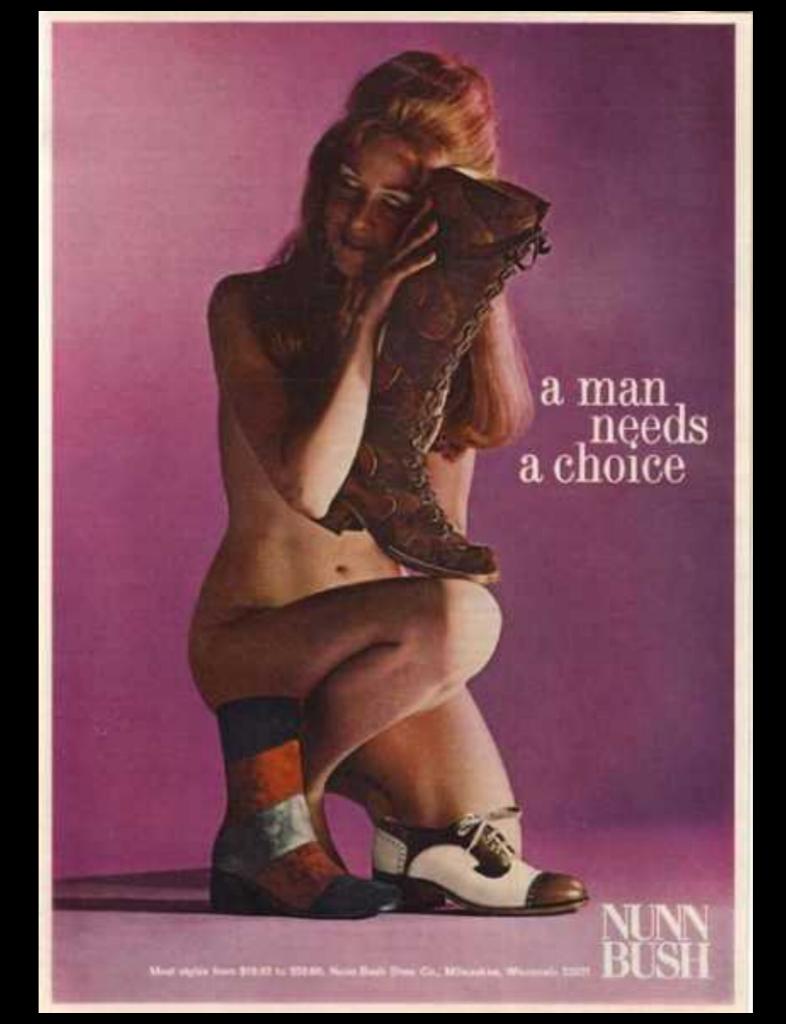
The one we suggest is Imperial.

It's the one and only imp because it's sort of – well impish.

It may also be the smoothest thing since skin. So smooth it mixes with everything. But at the same time. Imperial does what you'd expect an Imp to do. It brings out the Imp in all of us.



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PANTI PANTTHOSE\*

## Assorted Fruit Pantyhose 99¢

BUDCETEER\*

GREAT SHARE"

GREAT SHAPE" HOLD BE SOM saved Base 11 PP" Allo with checkered cor Detune 32 Pl Instations

SOFTMAGIC" with resolution aparty rose, stars in sheet in the water and sature. From \$1.00

Whatever style fits your style, you'll feel sheer, comfortable, confident. And Assorted Fruit of the Loom prices from 994\* fit nicely in a budget for a busy lifestyle, too Ask for them at your favorite store.

"Manufactures is suggested west price. Manufactured under Science Bare Price al the Laws. Inc. - New York, WY

FRUIT OF THE LOOM

I want a girl, Just like the girl That married Dear Old Dad She'll wash the floors, Polish up the doors, And never make me mad. She won't smoke Or be a suffragette, She will always be my loving pet. I want a girl, Just like the girl That married Dear Old Dad.

> You've come a long way, baby.



1917, Lola Haynes defiantly lit up a cigarette in the dry goods section of Donnelly's Department oment of defiance, however, was cut short.

You've come a long way, baby.

Virginia Slims.

States T

Virginia Slims.

### We make Virginia Slims especially for women because they are biologically superior to men.

That's right, summarian Women are more resistant to starvation, fatigue, exposure, shock, and illness than men are.

Women have two "X" chronosomes in their sex cells, while men have only one "X" chronosome and a "Y" chronosome ... which some experts consider to be theinferior chronosome.

They are also less inclined than men to congenital baldnen, Albinism of the ever, improperly developed sweat glands, color blindness of the red-green type, day blindness, defective hair follicles, defective iris, defective tooth enamel, double eyelashes, skin cysts,

shortsightedness, nightblindness, nonadian, retinal detachment, and white occipital locks of hair.

In view of these and other facts, the makers of Virginia Stins feel it highly inappropriate that women continue to use the fat, stubby eigareties designed for mere men.

Virginia Slims. Simmerthanthe la cigarettes men prole. Wahneh Virgina Raver wernen Me

SCPC11

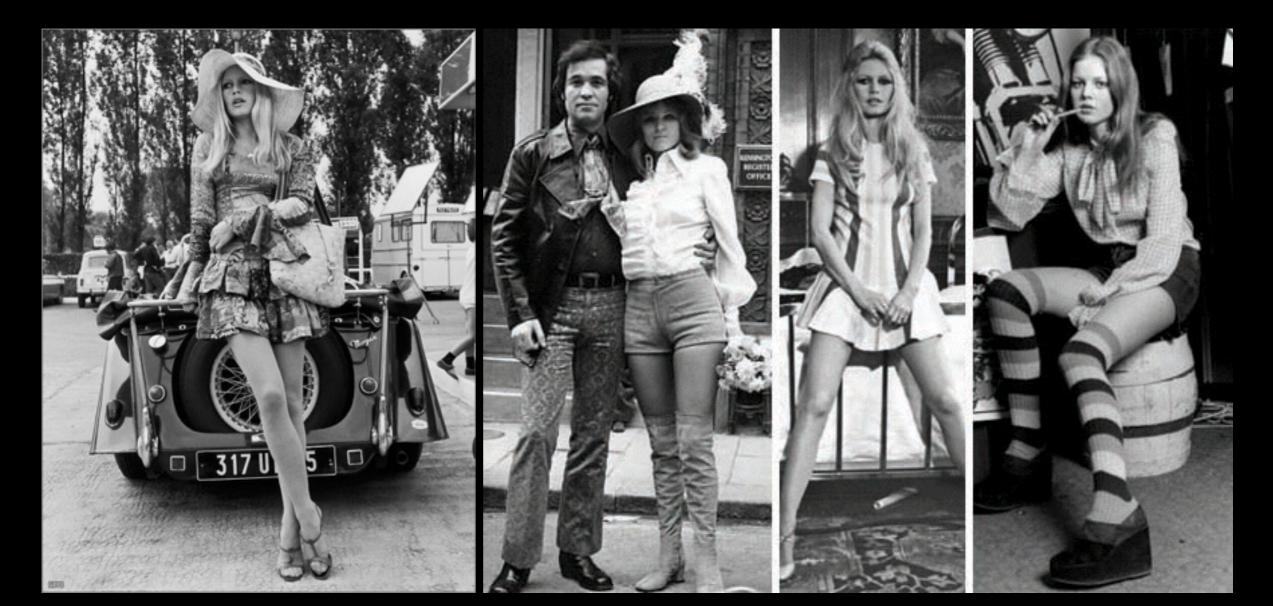
You've come a long way, baby.



## two contradictory readings of the 1970s

2. The seventies as an antidote to the melodrama of the sixties

"Those who came of age in the 70s were less idealistic, more realistic; less wild and less authentic and less sincere, but also less melodramatic and less violent. Less courageous, but also less foolish. Less moralistic, but more ethical. They were a sweeter, sadder, sexier, funnier bunch than the kids of the sixties" (Shulman 158).





on Aurora Auropaus, The year sear time haven by you and A value of the second story from the loss while not state there are a second story when the max are second story and the second story and the second story are set and the second story are set as a sec

te's the kind of value that'll give you a nice, satisfied The 2-door Pinto, Or new 3-door Pinto Runabout (left), a proof low like the small imports. And they avoraged in simulated city/ suburban driving. But from there on in, a lot more table car than the imports.

tto is a do-it-yourcent cor.

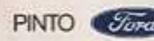
ere are elected 40 jobs you can easily handle. Things like transmission fluid or changing the oil and oil filter. You in do a simple tone up—edjust the carbureter or replace hugh, condemier and distributor points if recessory. \$1919 Along the state of the st

You can pick up a do-it-yoursell manual and tool kit when you pick up your Pinto. And get ready to save right away.

Pierce calls for far less scheduled maintenance than VW. One-half as many oil changes. One-sixth as many lubes. The brakes are self-edjusting Sin, here again you save.

Overall, Pinto is designed to last longer, it has strong, beely parts like numbered steel-alloy brake lines. And five main engine bearings - the leading import has only four.

Where do you go from here? To your Ford Dealer's and a tost drive. Five minutes behind the wheel sell tell you. Pints' sright.





Monty Me<sup>4</sup> shatch broth and takes? In new steak Stimmer Share of Armine's and Lycou's. Bro with smooth, no-class, pap-in back, \$4. Fileselli contexer, \$5. Bilers, \$1. Brail, \$27.00. Faction octors and white.

ollection by maidenform

Privateur, "syline," Leven," approver, Sumann of determinant Privat Stightly Sugar is Canadia.
 Reg U.S. Far Off, 7 1971 by Multipartices. Sec., assessed losss, godian, longer's and technical. Bit Reel Regimeral Proceeds.



For years, incredibly smooth Suntory has **SUNTORY** been the best selling whisky in Japan. **SUNTORY** Now, this supreme whisky is a soaring success in the United States. Straight, on-the-rocks, or mized, serving Suntory is an cutertaining idea! Suntory, the classic whisky from Japan.

SALPPOOR A REPORT A REPORT AND THE CARD INVESTIGATION OF THE REPORT AND A REPORT AND A REPORT OF THE REPORT OF THE

Sunlow Rogal



Now there's a velvet creme rinse to follow the beautiful Clairol\* herbal essence shampoo experience. It makes your hair so fresh and tame and fuscious, you'll think you're handling flower petals.

#### Introducing Clairol" herbal essence Creme Rinse.

inside Clairol's beautiful new creme rinse is the breattakingly fresh essence of mysterious green herbs and enchanted fowers. Like Melissa, Mountain Gestion Juriper And brich issues. The same beautiful combination of earthy pleasans that makes the famous Gaarol terbal essence shampoo tash a beautiful enperieso.



Resides the wildly fresh way new Clairol herbal essence creme nime makes your har small, it also gives your has the velocity soft to bure of the mode of a rose jetal. And herps if to comb file sits right down to the ands. Front your har to the newest pressure from the garden of sarthly delights. The beautiful new Clairol terbal essence creme rime.



### Come around. Taste the gusto of Schlitz.

You only go around once in life. Why settle for less? When you're out of Schlitz, you're out of beer.



witt de boots breing IL. Mitsiener and the world.

## "The wince gave way to a smirk, a sense of malaise." (Shulman 158)



My generation's got a charm of its own. Monet

Charms and Investities in the public resource of Minnit Charters, 40 to 32 50. Broaders, 30 to 315, At all fair starts;

