Basic structure of argumentation

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How does argumentation differ from other speech acts?



Basic components of persuasion





Context



Let's meet at 8







Zdroj: http://www.bbc.com/news/blogs-trending-33099289







Substance



Toulmin model





Why do we need model?



"I can make an egg bounce"



Bouncy egg

- Ground
 - Liquid objects with thin membrane cover are able to bounce off the hard surface
- Warrant
 - Cured egg is a liquid object with thin membrane cover
- Conclusion
 - Cured egg is able to bounce off hard surface
- Backing
 - If an egg is cured in vinegar for 24 hours, calcium carbonate in the egg shell reacts with vinegar and dissolves. Outer shell of an egg is decimated into flexible membrane, which allows egg to bounce off a hard surface



Simplified argumentation model





Chinese food

• Claim

- Chinese cooking is healthy food to eat
- Explanation
 - Food containing vegetables is healthy food to eat
 - Chinese cooking uses lots of fresh vegetables in many dishes
- Evidence
 - Fresh vegetables provide vitamins and other nutrients while having little fat
 - Data from The World Obesity Foundation show that the percentage of population suffering from obesity is 3% in China while in EU countries such as Slovakia it is 18%.



Common use of argumentation





Delivery



Structure



Rhetoric



Thank You for Your attention

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