

What is it and why do we need it

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ION

Who should be concerned about public opinior

What is it anyway?

How do we learn about the state of pub

Why is public opinion important?

- Government stability and legitimacy
 - Consent of the governed
- Public opinion as leader constraint
 - What politicians can and cannot do
- Culture norms and values
 - What is the zeitgeist?
- Mobilization
 - Politicians utilize public opinion

Government legitimacy and stability onsent of the governed

- Job approval
- Trumps approval before 2020 election 349

• Approval Ratings of Incumbents Seeking Reelection

Year	June of reelection year	Final measure before e
	% Approve	% Approve
2012	46	52
2004	49	48
1996	55	54
1992	37	34
1984	54	58
1980	32	37
1976	45	n/a
4%1972	59	n/a
1964	74	n/a
1956	72	68
1948	40	n/a

ke presidential approval ratings for Truman, Johnson, Nixon and Ford after June. The final rating ot for Eisenhower (August) and Carter (September). June data are based on an average of polls



• But also trust in government

Leader constraint

Should politicians listen to and obey public opinion?

Do politicians obey public opinion?



Thematic aspects of nuclear power	2010, before runtime decision	2011, after Fukushima accident	Þ	
	%	%		
Economy	73	52	<.001	
Energy supply	62	51	<.05	
Renewable energies	46	42	ns	
Risk vs security	36	59	<.001	
Environmental compatibility	15	7	<.01	
Climate protection	17	13	ns	
Protests/demonstrations	16	28	<.01	
Sum of news items (n)	259	243		

Table 1. Changes in the accentuation of thematic aspects in media coverage.

ns: non-significant.

Reading instruction: In 2010, the media mentioned nuclear power economic issues in 73% of the 259 news items. In 2011, these references accounted for 52% of the 243 news items.

• Arlt & Wolling 2015

- Media content analysis
- Panel data (survey)

Table 2. Changes in the thematic argumentation of key actor groups.

Year	Gover	rnment	Орро	sition	Nucle	ar industry	Anti-n	uclear movement
Arguments (n)	2010	2011	2010	2011	2010	2011	2010	2011
	165	53	23	9	31	15	15	7
	% %	%	% %	% %	%	%	%	
Cost-effectiveness	66	19	17	П	58	67	53	0
Supply security	26	43	44	22	36	27	33	29
Risk vs security	8	38	39	67	6	7	13	71

Reading instruction: In 2010, government actors used cost-effectiveness arguments to justify their positions on nuclear power in 66% of their 165 statements.

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Culture and norms

Attitudes on salient issues

Reveal basic values and orientations
 Can shift!

E.g. Same-sex partnership

Cultural norms

- Postmaterialist values
- Generational shifts
- Scarcity hypothesis
- Shifts in work ethics, gender roles, sexual norms, and religious beliefs in more economically advanced societies



IN ADVANCED INDUSTRIAL SOCIETY

RONALD INGLEHART

Public opinion mobilization

Politicians utilize public opinion

What is the public?

- Evolved in 19th century
- In contrast to crowds and masses
- Crowds
 - Anonymous, spread of ideas and emotions, suggestive
- Mass
 - Herbert Blumer: Interpersonal isolation, anonymous individuals, not communicating, heterogenous, own needs
- Public
 - In context of issues, various positions, discussion and conscious reflection HOW ACCURATE IS IT?

copinion definitions

Majority opinion
Clash of group interests
Media and elite influence
Fiction
https://www.youtube.com/watch?v=ahgjEjukZks

Aggregation of individual opinions

Americans Most Likely to Want Increased Emphasis on Solar, Wind Energy Production

Do you think that, as a country, the United States should put more emphasis, less emphasis, or about the same emphasis as it does now on producing domestic energy from each of the following sources -- [RANDOM ORDER]?

	More emphasis	Same as now	Less emphasis
	%	%	%
Solar power	73	17	10
Wind	66	18	16
Natural gas	49	33	19
Nuclear power	39	32	28
Oil	38	22	39
Coal	23	28	48
March 1-15, 2021			
GALLUP			



Who is leading national polls?

Harris has been ahead of Trump in the national polling averages since she entered the race at the end of July, as shown in the chart below with the latest figures rounded to the nearest whole number.



Majority opinion

- Opinion climate
- Spiral of Silence (Noelle-Neumann 1974)
- Opinion climate can influence participation (online)

🔒 Available access 📋 Research article 📋 First published online December 12, 2017

The "Spiral of Silence" Revisited: A Meta-Analysis on the Relationship Between Perceptions of Opinion Support and Political Opinion Expression

Jörg Matthes 🖄, Johannes Knoll, and Christian von Sikorski View all authors and affiliations

Conflict of interests

- Organized groups
- Whose opinions do policy-makers take more seriously??

Elite and media influence

• Lippmann

- What is important for opinion?
- What do we actually perceive?
- Who gives us ideas or "images" about the world we live in?
- Construction of consent?

Pierre Bourdieu PUBLIC OPINION DOES NOT EXIST (France, 1972)

"I say that to speak is to express an opinion, and that opinion consists of an explicitly pronounced discourse." Plato

False assumptions:

- Polls assume that people have opinions.
- Each opinion has the same value.
- There is consensus about what questions should be asked.





Did public opinion matter throughout the history?

History of public opinion

- Plato vs. Aristotle
- Uninformed public vs. Wisdom of the crowds
- PO through discussions, rhetoric, theatre
- Small scale democracy
- But was it democracy?

History of PO

- Book print Machiavelli, public opinion not a constitutive force Social contract theories Rousseau and "general wil Jacques Necker in 18. ce ublic opinion" invented by Salons, coffeeho (who is the public?) England 17th, 18th ce petitions but lack of rational dialogue
- Riots

Stronger role of public opinion

- With democratization
- Alexis de Tocqueville
 - Influence over political decision-making
 - Public opinion more important with spread of education
 - Warns against tyranny of the majority
 - Tendency to conformity (social pressure, tendency to align with majority)
 - PO volatile
- Early 20th century: shift to empirical approaches
- New modern society, migration, urbanisation, new social stratification
- Public opinion matters more also in campaigns
- 1896 William McKinney vs. William Jennings Bryan

20th century and new approaches

- Media (Pippmann)
- George Gallup invented polling
- How people feel about issues, policies
- Attention to mass media
- Propaganda
- 21st century
- Internet, social network algorithms (Cambridge Analytica)

Social media and public opinion?

- To measure public opinion
 - Textual data, visual data, user engagement metrics, network analysis.
- Social media as public opinion
- Example: 2016 US Elections

