

INTERNATIONAL FILM INDUSTRIES

36
ance to local production has been rewarded, at least in one way, through relaxation of trade barriers.

The screen quota is also becoming superfluous. British first features now occupy about 40 percent of screen time even though the statutory minimum is 30 percent. In Italy, exhibition of national films greatly surpasses the legal minimum of one hundred days each year. Authoritative people there believe the screen quota is not important now because local production can exceed it. The screen quota in France has been exceeded every year since 1955, and only narrowly missed in the two preceding years. By contrast, Spain, with a less developed film industry, not only has maintained its screen quota but increased it. By a government order in January, 1967, the quota was set at one day of Spanish films for every three days of dubbed foreign films. Previously, the ratio was one to four. Original version foreign films and those with subtitles are not covered by the decree.

The American policy on film importation also bears on liberalization in most European countries. Eric Johnston once declared:

Now, we feel that this international market is so important to us that if we tried restrictions in America we would simply get further restrictions on our films overseas. If that should occur, then our dilemma would be a very serious one.

So we feel that the best thing for us to do is to set an example, the right kind of example, and then urge our Government to try to get other countries to follow that example. In a sense we have been successful because when we started this policy back in 1946, the restrictions abroad against American motion pictures were infinitely greater than they are today.²⁵

American policy has been against the establishment of any official barriers to foreign films. There has never been an import quota or a screen quota in the United States.

3: American Films in the European Market

To understand the position of American motion pictures in Europe, one must look at quantitative measures of various sorts. To do so also establishes the relationship between American films and those from other producing nations.

Several scales should be available for a broad and intensive analysis. Ideally, for a given European nation, one wants to know how many domestic and imported feature films were released, what companies distributed these films, the share of screen time achieved by various nationalities, and how the box office receipts were divided among them. A firm basis for analysis would exist if these data were available for all years since 1945, for all countries, and in a form suitable for cross-country examination.

Unfortunately, such a utopian condition does not exist, because each nation selects and makes available only the information it considers important.¹ Even when several nations seem to be measuring the same thing they may be using different yardsticks. On the elementary question of foreign films coming into a country, several standards² exist. One nation may state this in terms of total meters of exposed film imported. Another nation may decide to tabulate the number of pictures that have actually gone through the customs office. A third may base its measure on the number submitted to censorship. And a fourth country may count the business licenses issued which permit films to be exhibited. None of these measures, however, really indicates the number of films released and put on the market (although they do provide clues). Further complications are introduced when the version of the film is considered. Is the subtitled version the one to

be tabulated, the dubbed version, or both? And if the picture is a bipart or tripart coproduction, to which country is the film credited? On financial matters, which are even more complex, there is a general dearth of reliable material. Universally, revenue figures are treated as business secrets. Even if a government bureau or a trade association is authorized to collect and tabulate such data, there is no assurance that they will be made public in meaningful form. Problems of definition become important because gross box office receipts are divided in many ways. One share remains with the exhibitor; another may go to the government's treasury as an entertainment tax; one part may be diverted to a national fund to help production; and still another portion is taken by distributors of newsreels and short films. The residue is for distributors of both domestic and imported feature films, and the distributors, in turn, pass a part of this share to producers or investors. Thus, it becomes essential to know whether figures refer to gross box office receipts, net receipts, or the distributor's share.

The statistical material in this discussion (presented in comparative tables following) is derived almost exclusively from official government or industry trade association figures. Of course, some information from other sources is available but in numerous cases this unofficial material lacks standardization and definition, and cannot be considered reliable.

The previous chapter pointed out that the quantity of American films in Europe has been the primary reason for the erection of protective schemes. Evidence to support this must consider the number of American pictures available for marketing in various nations. This is a two-fold measure, for it implies, first, a count of films imported annually and, second, the number actually released, or authorized to be released, by distributors for exhibition.

Concerning the number of films imported, data can be presented for Italy, the Netherlands, and Switzerland. On the second point, three similar measures are available from ten countries: films censored or authorized for exhibition in Denmark, Ireland, and Spain; films registered with the Board of Trade for distribution in the United Kingdom; and films released in Italy, West Germany, Austria, Sweden, Norway, and Finland.

Table 1, films imported by Italy, counts titles brought into the country whether they are in subtitled or dubbed form. The American industry in 1946 sent six hundred films to Italy, while in 1966 the number was only 155, about a 75 percent reduction. The data indicate that in the years immediately following World War II, large numbers

of American films flowed into certain European markets. From 1946 to 1949 inclusive, the United States accounted for 2,277 of the 3,187 films imported by Italy, 71 percent of the total. The decade of the 1950's was one in which imports from America declined from near four hundred to slightly more than two hundred. By way of comparison with the four postwar years, importation of American films from 1963 to 1966 inclusive accounted for 651 of a total 1,196, or approximately 54 percent.

TABLE I
ITALY

Nationality of Feature Films Imported

	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955
American	600	507	668	502	394	230	246	222	209	244
British	57	78	91	110	49	18	31	31	41	40
French	121	101	31	37	31	42	59	42	28	22
West German	-	-	-	2	16	15	20	4	5	21
Other	72	108	84	18	49	37	38	59	24	40
Total	850	794	874	669	539	342	394	358	307	367
	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965
American	242	253	267	223	167	160	150	188	156	152
British	44	55	51	42	49	45	35	46	56	36
French	39	35	43	49	38	48	33	46	16	24
West German	21	21	24	47	64	27	24	18	14	13
Other	36	26	30	51	90	60	49	40	59	63
Total	382	390	415	412	408	340	291	338	301	289
	1966									

Source: Associazione Nazionale Industrie Cinematografiche ed Affini

The effectiveness of import restrictions in Italy is apparent. The Andreotti Act came into force in July, 1949, and placed a tax on imported dubbed films. From a high figure of 668 in 1948, imports of American pictures dropped to 502 in 1949 and 394 in 1950, the first full year during which the law was operative. A further decline occurred in 1951, resulting from negotiations between the MPEA and ANICA. The agreement reached by the two associations provided that a maximum of 285 dubbed American films could be imported annually into Italy, 225 by American distributors and the remainder by Italian distributors. While the data in Table 1 are not confined solely to dubbed versions, they do point out that overall importation was reduced substantially at the time the MPEA-ANICA agreement became final.

Italy abolished import restrictions in 1962. The reason is apparent in the figures for the importation of American films in 1960, 1961, and 1962. In those years, only 477 American pictures were brought into

TABLE 2
THE NETHERLANDS
Nationality of Feature Films Imported

	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	
American	199	189	190	301	271	245	249	219	195	235	
British	137	68	64	47	40	36	30	36	51	58	
French	95	58	39	17	27	17	34	50	47	58	
Italian	3	15	18	11	26	14	23	29	35	33	
West German	-	-	7	16	24	47	37	44	45		
Other	63	61	27	49	23	26	36	30	32	20	
Total	497	491	438	433	403	382	419	411	404	449	
	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966
American	243	230	240	197	139	123	113	118	114	107	114
British	39	72	69	74	77	61	67	73	75	66	66
French	67	64	49	52	65	67	79	72	61	65	60
Italian	42	31	16	21	24	47	68	64	57	59	80
West German	73	85	111	83	72	86	42	29	29	23	25
Other	21	26	23	28	22	31	27	29	22	33	34
Total	485	508	508	455	399	416	396	385	358	353	389

Source: Nederlandse Bioscoop-Bond

the country. During the same period, the Italian industry produced more than six hundred feature films, some in conjunction with American companies.

Table 2 presents similar data for the Netherlands. The years with the largest importation of American films were 1947 through 1950. After that period, American pictures gradually declined to a low of 107 in 1965, less than 30 percent of all imports for the year. In contrast, American films in 1949 accounted for almost 70 percent of all imports.

Data for the importation of feature films in Switzerland are presented in Table 3. Prior to 1958, figures made available concerned

TABLE 3

SWITZERLAND

Nationality of Feature Films Imported

	1958	1959	1960	1961	1962	1963	1964	1965	1966
American	198	171	160	150	128	123	150	125	126
British	47	46	47	62	39	32	36	39	30
French	93	93	100	104	93	85	89	74	59
Italian	45	43	41	98	103	117	107	112	102
West German	103	108	83	92	61	68	47	46	57
Other	33	33	28	37	34	43	49	39	62
Total	519	495	459	543	458	468	478	435	436

Source: Annuaire Statistique de la Suisse, Bureau Fédéral de Statistique

only the total footage of imported films, not the actual number of them. However, even for the nine years covered in the table, the relative decline of films with American nationality is evident. In 1958, about four of every ten films imported were American. By 1966, this proportion dropped to about three out of ten. On the other hand, Italy has come up strongly in the last six years. The importation of Italian features reflects not only an increase in production but also the large numbers of Italian workers who have migrated to Switzerland and now constitute a substantial audience for Italian films.

The second broad indicator of films on the market can be considered now. This involves the number of pictures approved for exhibition or actually released. In one sense, this is a more meaningful way of gauging the extent to which American films have penetrated the European market. The effect of their number is felt first when films are released for exhibition.

The Danish data in Table 4, indicating the number of films submitted for censoring, reveal the effect of the MPEA's boycott of the

TABLE 4
DENMARK
Nationality of Feature Films Submitted for Censorship
(Years ending March 31)

	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956
American	172	155	198	229	225	238	228	236	189	116
British	66	32	15	30	28	32	27	28	41	51
French	50	52	19	10	14	26	18	30	34	29
Italian	1	-	3	-	6	7	16	8	16	14
German	-	-	-	3	9	5	13	20	27	41
Swedish	20	21	7	18	14	16	16	23	22	15
Other	16	9	6	6	6	8	13	6	14	11
Total Foreign	325	269	248	296	302	332	331	351	343	277
Danish	10	14	8	10	13	12	16	13	11	13
Total	335	283	256	306	315	344	347	364	354	290

	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966
American	55	155	193	215	184	175	154	139	143	144
British	73	57	31	28	36	26	28	33	32	24
French	59	35	22	29	34	42	46	32	35	36
Italian	29	8	3	2	6	18	15	10	12	15
German	57	55	54	57	50	40	39	23	20	17
Swedish	13	12	8	6	6	4	9	6	9	8
Other	17	11	6	18	19	14	29	20	16	38
Total Foreign	303	333	317	355	335	319	320	263	267	294
Danish	16	17	14	16	17	14	19	21	17	17
Total	319	350	331	371	352	343	339	284	284	312

Source: Statens Filmcensur

Source: Film Censor's Office
also shown separately in the horizontal row marked TIE.

1. Films of 2,000 feet or more in the following categories: Drama-varietry, Intercess-topical, Educational, The number of Intercess-topical and Educational films is included in the total and

2. Total of 2,000 feet or more in the following categories: Drama-varietry, Intercess-topical, Total Foreign, Spanish, Mexican, German, Italian, French, British, American, Other.

NATIONALITY OF FEATURE FILMS AUTHORIZED FOR EXHIBITION											
NATIONALITY OF FILMS SUBMITTED FOR CENSORSHIP											
SPAIN											
TABLE 6											
American	454	391	406	320	351	336	326	350	1958	1957	1956
British	53	61	82	137	100	90	96	122			
French	3	4	10	7	13	13	16	26			
German	3	3	4	7	10	10	16	26			
Italian	3	3	4	7	10	10	16	26			
Spanish	53	61	82	137	100	90	96	122			
Total	1951	1952	1953	1954	1955	1956	1957	1958			
American	107	147	129	123	203	193	206	191			
British	16	19	16	14	19	11	10	20			
French	16	19	16	14	19	11	10	20			
German	10	26	19	14	19	11	10	20			
Italian	16	19	16	14	19	11	10	20			
Spanish	16	19	16	14	19	11	10	20			
Total	1951	1952	1953	1954	1955	1956	1957	1958			
American	292	237	231	203	193	193	191				
British	1959	1960	1961	1962	1963	1964	1965				
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The downward trend in the number of dubbed American releases⁷

Italy the same year.

film in, say, 1959, does not necessarily mean that it was released in

Italian language pictures. Furthermore, the importation of a certain

imported films, dubbed or subtitled. Table 8 gives data for released

between this table and Table 1. The later presented figures for

between Italian and Italy's own production. There are some differences

into Italian and Italy's own production. These are some differences

means films with Italian language sound tracks—foreign films dubbed

version released annually from 1950 through 1965. "Italian version"

Data for Italy in Table 8 refer to the number of films in Italian

registrations.

United Kingdom, and these accounted for 31 percent of foreign

the two exported eighty-nine films, including coproductions, to the

countries represented only 6 percent of all imports registered. In 1966,

increased. In the 1949-50 year, the twenty-nine films from these two

Kingdom, importation of features from France and Italy has been

the diminishing availability of new American films in the United

As the decline in production in the United States has resulted in

foreign registrations, but in 1966 they represented only 51 percent.

American pictures in 1949-50 accounted for almost 89 percent of

United States. If only imported films are considered for the same years, then

American pictures represented only 40 percent of the 372 registrations.

American pictures in 1949-50, the 392 American films accounted for 69

examined. In 1949-50, the 392 American films already

new American pictures that has been evident for countries already

On another matter, Table 7 repeats the decline in availability of

for the 1948-49 year.

addition, imports came from the high screen quota of 45 percent set

to withhold films from the market spurred British film producers. An

let alone exceeded, since that time. It seems that the MPEA's decision

tered during the 1947-48 year. This mark has not been approached,

British film production increased sharply, and 170 features were regis-

One point does stand out, however. During the boycott period,

British film production increased sharply, and 170 features were regis-

magnitude of imports would have been had there been no duty.

of these were American. Nor is there a way of determining what the

were registered before the import tax became effective and how many

knowing how many of the 301 foreign films in the 1947-48 period

substantially, from previous years. Of course, there is no way of

month boycott. The data indicate that imports did fall, although not

April 1, 1947, to March 31, 1948, covers the period of this seven-

MPEA declared a boycott of the British market. The registration year

1955 to 1958. The number of American films authorized for exhibi-

tion in 1957, and 1958 reflects this. During those years, only

169 American pictures were approved, which is only slightly more

than the total for 1954 alone. In Spain, as was true during the boycott

of Denmark, importation of films from Britain, France, and Italy

than the five years following 1958

increased during the boycott period. In the five years following 1958

the effect of the import quota is apparent, as an average of ninety-

eight American films were authorized for exhibition each year. In the

mid-1960's, liberalization of Spain's trade policy is reflected in the

increase of films on the market in Great Britain is provided by

A measure of films on the market in Great Britain is provided by

mid-1960's, liberalization of Spain's trade policy is reflected in the

increase of American nationality.

1947, as a result of a 75 percent duty placed on imported films, the

listed, and an important point can be drawn from them. In August,

categories are not complete to the early postwar years, total imports are

Board of Trade registration figures in Table 7. Although nationality

A measure of films on the market in Great Britain is provided by

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TABLE 8

Nationality of "Taliban Version" Films Released

Nationality of Films' Released

WEST GERMANY

TABLE 9

American Films in the European Market

104

considerably since then. In one respect, this has been offset by the significant rise in French-Italian coproductions. In 1951, they accounted for less than 1 percent of total foreign releases while in 1966 they represented 10 percent. Taken as a unit, French, Italian, and French-Italian films accounted for a quarter of all releases in 1966. Difficulties facing West Germany's own film industry are reflected in its feature production, and therefore in its releases. The number climbed steadily until the late 1950's when a reverse trend set in. In 1966, only sixty-five German films were released (half were copied), compared to 123 in 1955 and 1956 (less than a tenth were produced). Data in Table 10 for Austria disclose that it has been a consistently good market for West German films. Few are produced which are not released there. Concerning American films in Austria, their high point occurred in the mid-1950's but they have since declined to about

is clear. From a high of 290 in 1952, the figure for the United States falls to 140 in 1965. The pattern is repeated if American films are considered as a percentage of total films released for certain years. During 1950, 1951, and 1952, 75% dubbed American films were released out of a total 1,474. These American features accounted for 51 percent. In 1963, 1964, and 1965, there were 458 American releases out of 1,570. American films during that period represented only 29 percent of all releases.

The data reveal that Italy's own production has increased, due to American investment and the growth of coproduction among European nations. In 1950, 1951, and 1952, the 359 Italian pictures represented only 24 percent of the total number of releases. In 1963 through 1965, Italy released 719 features, 46 percent of the total, with the highest point in 1964.

Table 9, for feature films released in West Germany, reveals some similarities with the Italian market. During the sixteen years covered in the table, releases from the United States declined from about five out of ten films in 1951 to three out of ten in 1966. British and Italian pictures have increased numerically and proportionally. The number of French features released reached a peak in 1960 and has fallen off

Sempre: Associazione Nazionale Industrie Cinematografiche ed Affini

Total	182	315	177	113	881	101	500	524	505	521	525	617	448
182	315	177	113	881	101	500	524	505	521	525	617	448	182

Total Foreign	363	357	337	308	284	283	302	266
Others	36	32	32	32	27	27	32	26

West German 21 33 35 35 29 19 19 14
Other 20 28 27 16 12 20 20 60

French	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
--------	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	-----

Americans	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968
238	215	181	144	132	166	152	140	135	132	125	120

Italian	104	107	148	166	201	133	105	129
French	116	116	159	171	183	133	113	130

French 20 35 54 41 36 19 32 33 West German 1 5 10 4 5 17 13 18

	American	British
234	232	26
290	228	24
207	277	22
195	148	37
248	243	45
		41

L561 9561 5561 4561 3561 2561 1561 0561

Nationality of "Italian Version" Films Released

TABLE 10
AUSTRIA

Nationality of Feature Films Released in Vienna

	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955
American	52	31	59	150	204	184	192	180	219	219
British	21	11	30	34	40	32	26	25	25	18
French	43	39	36	19	22	23	28	25	32	42
Italian	7	-	-	3	11	11	27	10	25	31
West German	135	2	17	40	108	98	71	106	105	105
Other	84	39	44	34	40	35	48	44	25	15
Total Foreign	342	122	186	280	425	383	392	390	431	440
Austrian	29	14	24	26	17	23	19	25	22	29
Total	371	136	210	306	442	406	411	415	453	469
	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965
American	227	221	200	214	193	166	141	151	127	132
British	25	41	33	55	70	51	50	47	48	46
French	59	51	64	52	68	69	64	66	51	54
Italian	38	28	46	36	35	46	47	72	79	89
West German	122	116	118	118	98	89	71	54	62	52
Other	20	26	30	45	46	39	34	47	49	57
Total Foreign	491	483	491	520	510	460	407	437	431	417
Austrian	31	29	23	21	19	22	21	17	18	16
Total	522	512	514	541	529	482	428	454	449	433
Source:	Osterreichische Gesellschaft für Filmwissenschaft									

36 percent of all releases. The small number of them in the late 1940's might reflect reluctance on the part of American companies to export to a market from which they could not withdraw their earnings or spend them internally. This was true for West Germany, as a later chapter points out.

The number of films released annually in Sweden, Norway, and Finland are presented in Tables 11, 12, and 13, respectively. As for other European markets, the data here indicate the diminishing number of American releases. The most striking example is Finland where only ninety-four American features were released in 1966. This reflects our declining production as well as the reduction of theatres in Finland. There were 620 houses in 1958 but only 370 in 1966, thus creating a demand for fewer films. This also is apparent in the total number of releases which has fallen below the three hundred level during the last four years. Ten years earlier, more than four hundred films were available annually.

So far, data have concerned only the importation and release of American pictures in various European nations. It is unfortunate that

TABLE 11
SWEDEN

Nationality of Feature Films Released

	1950	1951	1952	1953	1954	1955	1956	1957	1958
American	192	213	201	190	179	163	183	178	181
British	37	46	41	39	49	52	42	54	67
French	27	24	27	20	29	32	30	50	39
Italian	5	7	10	15	14	16	13	13	11
West German	5	5	8	12	11	17	24	28	25
Danish	3	2	1	5	1	4	1	5	6
Norwegian	2	-	1	-	1	3	1	2	3
Finnish	2	1	2	2	1	-	2	-	1
Other	8	10	13	11	20	14	15	10	15
Total Foreign	281	308	305	294	305	301	311	340	349
Swedish	23	28	25	30	34	34	34	30	26
Total	304	336	330	324	339	335	345	370	375

	1959	1960	1961	1962	1963	1964	1965	1966	1967
American	182	138	125	127	107	107	105	97	108
British	47	50	49	45	52	45	54	46	42
French	44	49	49	44	30	45	41	32	44
Italian	16	14	31	38	40	29	20	21	55
West German	29	25	31	15	12	3	9	9	11
Danish	6	5	2	5	8	8	8	7	8
Norwegian	-	1	3	-	2	-	-	-	1
Finnish	-	-	-	2	-	3	-	1	2
Other	21	19	15	25	13	14	21	10	22
Total Foreign	345	301	305	301	264	254	258	223	293
Swedish	17	20	15	16	18	20	21	20	19
Total	362	321	320	317	282	274	279	243	312

Source: Sveriges Biografagareförbund and Sveriges Filmuthyrareförbunden

figures going back to 1946 are not obtainable for some countries. But based upon the evidence available, a few comments can be made.

The peak years for the importation, censorship, or release of films with American nationality occur between 1946 and 1951 for eight countries: Spain, Italy, the Netherlands, Norway, Finland, the United Kingdom, Ireland, and Sweden. For Denmark, the peak falls in the year between April 1, 1951, and March 31, 1952, thus overlapping significantly the period for the other eight. West Germany, although a special case because of the Occupation, received its greatest annual supply of American pictures in 1952. Even Austria registered a small peak in 1950, although the major one occurred five years later.

On this basis, it can be seen that the postwar wave of American exportation to Europe reached its climax within six years after the end

TABLE II

Nationality of Feature Films Released

FINLAND

Nationality of Feature Films Released

In 1958, American production began a steady decline that was to be more serious than the short dips which had preceded it. From the early 1950's, many countries on the continent had been importing annually between 200 and 250 American films. In 1958, American production fell below 250 and in 1959 below 200. To exhibitors who had come to depend upon a steady flow of American pictures, the decline presented problems. Rather than with an oversupply, they were faced with a shortage. Film producing nations of Europe, of course, increased their own exportation to help fill the gap. American producers responded, not by increasing production, but by reissuing old films. For example, data for 1960 indicate that in addition to Ireland and the United Kingdom, the major markets of Italy and West Germany, and the smaller markets of Switzerland, Denmark, and Austria were receiving more American features than were released in the United States (154). American producers, through their distributors, sought to maximize profit on their investments, not by producing more, but

of hostilities. Yet this was precisely the period when American film production began declining. According to Film Daily Year Book of Motion Pictures, American releases in the United States during the 1941-45 period averaged 425 films annually. But between 1946 and 1950, an average of only 370 pictures were released each year. This suggests that Hollywood was sending to some European countries films made during the war which could not have been exported when new, because of hostilities. This was also the time of relatively free access to many European markets before trade barriers were erected. Hollywood production slumped steadily until 1954 when it hit a though with only 253 films. From 1955 through 1957, there was a temporary recovery in production and this is reflected in the Bow of films to Europe. The 1957 peak in the United States (300 films) was reflected in 1957 or 1958 in virtually all nations under consideration. Of course, the MPEA boycotts of Spain and Denmark held down the quantity of American features in those countries.

receipts has increased from \$68,000,000 to almost \$105,000,000 during the same period. An increase in the number of tickets sold is not necessarily the answer. While a peak was hit in 1955 with 819,000,000 admissions, the number for 1950, 662,000,000, is little different from the 1965 figure of 663,000,000. Neither is higher rental terms an entirely adequate explanation, because the figures under consideration here are gross box office receipts. The rental and exhibitor must pay for a film is not always reflected in gross revenues for the theatre.

TOTAL Table 14 Division of Gross Box Office Receipts (\$000,000)

	1950	1951	1952	1953	1954	1955	1956	1957	American	British	French	Other	Italian	Total	1958	1959	1960	1961	1962	1963	1964	1965
	68.3	74.1	77.8	86.6	94.3	108.3	116.7	106.3	4.3	3.7	4.3	4.7	5.4	101.4	117.2	133.9	151.2	168.3	186.7	189.6	180.5	
	1.7	3.5	4.2	3.9	3.7	3.2	4.1	4.9	2.8	3.1	3.3	3.1	4.0	24.3	32.8	44.3	52.9	60.9	65.0	52.7	54.2	
	4.3	3.7	4.3	4.7	5.4	6.3	7.8	9.7	4.3	3.5	4.2	3.9	3.7	4.1	4.9	5.4	6.3	7.0	7.8	8.4	9.7	
	68.3	74.1	77.8	86.6	94.3	108.3	116.7	106.3	1.7	3.5	4.2	3.9	3.7	101.4	117.2	133.9	151.2	168.3	186.7	189.6	180.5	
	1950	1951	1952	1953	1954	1955	1956	1957	American	British	French	Other	Italian	Total	1958	1959	1960	1961	1962	1963	1964	1965
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971
	1950	1																				

From 1952 to 1966 inclusive, American pictures in France have earnedings of American companies in France.

the \$23,000,000. Second, there is American investment in French film production. Revenue from this source would not be reflected in box office receipts for American films but would be tabulated in the

perhaps another nationality elsewhere.

With American investment which would be "Italian" in Italy but different in 1965. Included, of course, would be some films produced

1950. They grossed \$4,000,000 in that year in contrast to more than products from Great Britain also have been doing better than in

Data in Table 14 referring to the gross box office can provide an indication of the distributor's share of receipts. Generally, at least 30 percent of the gross reverts to the distributor after deductions are made. In other words, 30 percent of \$104,700,000 (gross for American pictures in 1965), or \$31,400,000, is the approximate share going to companies distributing American pictures. (Almost all important American films, however, are handled by American companies.)

When this calculation is applied to the total gross for American films American films, almost certainly, are handled by American companies. (Almost all important American films, however, are handled by American companies.)

France is another major market for American films, although Table 15 indicates that French pictures consistently have had a better aggregate box office value in their home market than American features. In 1966 for example, French films earned almost twice as much as Italian films. This contrasts sharply with Italy, for Table 14 discloses that American pictures have earned more money than French films with the exception of the last three years. The share of the gross French films has shifted mildly around the 50 percent level with 96% representing the high point, 55 percent in 1952 to 28 percent. The American share has declined from 37 percent in 1952 to 21 percent in 1965.

The average distributor's share of the gross box office receipts in France is about 33 percent. On the basis of an American gross in 1966 of \$45,300,000, the distributors of American films received about \$14,900,000. However, unofficial American films received about \$14,900,000. In addition to American films, these companies also distribute non-American pictures and their earnings would be credited toward ways. In addition to American films, the difference can be accounted for in two ways. In about \$23,000,000. The difference for the year were about \$23,000,000. That revenue in France for the year that revenues accruing to American companies in France for the year

	Division of Gross Box Office Receipts (\$000,000)													
	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965
American	40.0	41.4	43.9	45.7	46.9	41.7	37.3	38.2	37.6	38.1	45.1	50.0	48.7	43.5
British	5.9	8.3	9.4	11.7	9.0	4.8	3.6	5.8	7.1	5.5	6.5	9.7	14.0	12.9
German	4.1	4.5	5.2	4.3	5.2	6.0	8.3	3.2	5.4	6.8	7.5	8.9	6.8	7.7
Italian	5.9	8.3	9.4	11.7	9.0	4.8	3.6	5.8	7.1	5.5	6.5	9.7	14.0	12.9
American	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965
Total	54.2	56.8	62.8	66.8	70.6	67.0	59.6	63.7	66.5	71.7	72.6	74.1	79.1	88.3
Other	4.5	6.3	7.3	8.0	8.6	9.4	11.6	6.3	7.1	6.3	6.7	8.6	11.3	11.8
French	4.5	6.3	7.3	8.0	8.6	9.4	11.6	6.3	7.1	6.3	6.7	8.6	11.3	11.8
Total	120.8	134.4	131.5	141.2	150.4	155.1	160.5	159.5	160.5	160.5	160.5	160.5	160.5	160.5

Sure: Centre National de la Cinématographie

is considerably smaller than in Italy and French films in France consistently have captured about half the gross.

The United Kingdom is the largest foreign market for the American film industry. Unofficial American industry figures indicate that can film industry, London's largest foreign market for the American film industry, is about \$23,000,000 in France and \$33,000,000 in Italy). Earnings of £

"foreign" earnings.

West Germany is another important market for American films. Although earnings by nationality are not available for the years before 1955, Table 17 indicates that in each year except 1966 American pictures received more than \$20,000,000 from the box office. As is the case in other countries, films from Great Britain and Italy have a better box office value today than in the mid-1950's. An interesting point about the West German market is that Austrian films also are

down, British films have earned more than \$20,000,000 annually since 1953. In contrast, the rentals for foreign films are less than two-thirds what they were in 1953. Moreover, the share taken by films with American nationality is probably less than it was in the early 1950's. Then, practically all imported films were American but in

TABLE 16

Division of Distributors' Share of Box Office Receipts
(\$000,000)

	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966
American	23.1	24.2	25.2	22.9	21.5	23.2	24.6	24.9	24.1	24.0	20.3	17.9
British	1.4	1.4	2.7	5.5	4.2	3.5	3.3	4.7	3.6	8.1	9.3	
French	3.6	3.9	5.7	5.6	6.4	7.0	7.2	5.9	3.7	3.8	4.3	3.5
Italian	2.6	2.7	1.8	2.3	2.5	3.9	4.8	5.9	5.5	6.3	5.2	6.7
Austrian	6.1	8.4	8.4	6.0	5.2	4.3	4.5	4.9	3.7	3.0	2.6	2.6
Other	.9	1.1	1.2	3.2	2.9	3.1	3.9	3.5	2.7	6.8	6.7	7.4
West German	33.9	37.2	41.0	41.5	37.8	31.3	23.4	19.8	19.4	17.6	19.1	16.5
Total	71.6	78.9	86.0	87.0	80.5	76.3	71.9	68.2	63.8	65.1	66.3	63.9

Source: Spitzenorganisation der Filmwirtschaft

\$2,400,000. On this basis, the boycott cost American companies \$1,800,000 in film rentals. The data in Table 18 reveal that the loss to America was a gain for other countries. Earnings of German, French, British, and Danish films increased during the boycott years. As far as American earnings are concerned, the situation there is not very different from that in other countries. American films have lost ground at the box office as their actual, as well as percentage, share of the market has declined. In 1947, American pictures had net receipts of \$8,400,000 in contrast to the 1946 amount of \$7,800,000. Their

The division of the distributors' share of the Danish box office is given in Table 18. Even though it has been increasing since 1950, the American portion has not kept pace. In 1950, the \$1,300,000 revert-ing to distributors of American films accounted for 62 percent of the total share. In 1966, the \$3,000,000 earned by American Pictures represented only 48 percent of the total distributors' share.

The effect on American earnings of the MPEA's boycott of the Danish market is visible in the data. From an amount of \$1,400,000 in preboycott 1954, American earnings slid to \$1,100,000 in 1955, dropped to \$600,000 in 1956, increased by \$100,000 in 1957, and

THE NETHERLANDS

TABLE 19

American Prints in the Export Market
covered to \$1,400,000 in 1958. While it is impossible to determine what earnings would have been had there been no boycott, an estimate can be offered based on earnings during the previous years. From 1951 to 1954 inclusive, American Pictures returned annually to their distributors a consistent \$1,400,000. Assuming this would have been the amount in 1955, 1956, and 1957, then earnings should have been \$4,200,000 for these three years. In reality, they were only

So far, revenues accruing to American pictures in only the larger major film producing nations of Europe. European nations have been examined here. The survey now considers two of the smaller markets, Denmark and the Netherlands. In these countries, American pictures are faced with different competitors two circumstances because each produces very few films.

Table 2 summarizes the activities of American companies that can produce fuel to American consumers.

can produce fuel to American companies.

Business Model is a business plan or a description of the business strategy of a company. The term "business model" is often used to describe how a company creates value and generates revenue.

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INTERNATIONAL FILM INDUSTRIES
American Films in the European Market

TABLE 22
UNITED KINGDOM
Films¹ Registered for Distribution by Selected Companies
(Years Ending March 31)

	1947	All British	1951	All British	1955	All British	1961	All British
Total registered	350	81	566	128	195	136	364	84
20th Century-Fox	24	2	35	3	49	5	21	4
Columbia	41	1	71	4	41	10	24	5
M.G.M.	23	-	36	1	33	8	26	2
Paramount	15	1	23	-	20	-	13	6
United Artists	13	1	17	1	15	7	30	1
R.K.O.	23	1	20	1	19	1	7	1
Disney	18	-	28	1	33	4	38	15
Warners	157	5	230	11	243	35	69	39
Warner-Pathé	Total for above companies							
Percent registered by above companies	44.9%	6.1%	40.6%	8.6%	43.3%	25.7%	46.4%	46.3%

¹ Films of 3,000 feet or more.

Source: 1947 and 1967: *The Board of Trade Journal*. (The Journal resumed publication of registrations in July, 1946. The 1947 period, therefore, reflects registrations from July 9, 1946 to March 31, 1947.) 1951 and 1958: Political and Economic Planning, *The British Film Industry 1958* (London: Political and Economic Planning, 1958).

Another dimension can be added to our considerations by data from West Germany showing the ages of American films released in Europe. In examining figures on the number of American features released in a certain country during a given year, one is apt to assume that films offered in, say, 1960, were produced in either that year or the one preceding. The data in Table 23, presenting the production year of films released in West Germany in 1964, indicate quite a different pattern.

The British production subsidy plan went into effect after 1951 reflects the number of them produced by American firms or financed with American money. This also is the period during which the British production of British films by American companies increased.

The increased distribution of British films by American companies of them being handled by American companies. The distribution of British films is still valid, because 1967 saw 29 percent Pathé is excluded from the American list, the trend toward American Pathé amounted to 37.5 percent.) Nonetheless, even if Warner-Büchner company. (Between 1945 and 1961, Warner holdings of ABCG gives Warner Brothers an important position in this distribution. Thus, the half ownership of Warner-Pathe and the quarter ownership of ABCG's ordinary shares are in the hands of Warner Brothers. Is a subsidiary of Associated British Picture Corporation and a quarter listed with American distributors. However, Associated British-Pathe is a subsidiary of Associated British Picture Corporation and a quarter owned half. One could contend that Warner-Pathe should not be associated British-Pathe, it formed Warner-Pathe, with each company later, Warner Brothers acted independently until 1959 when, with business, but includes Disney and Warner-Pathe. Concerning the list of distributors in 1967 lacks R.K.O., which dropped out of pictures.

The list of distributors in 1967 lists the United Kingdom out of companies were distributing slightly less than half of all British

films and handled about a quarter of them. By 1967, American remained fairly constant, they increased their distribution of British in the policy of American companies. Although their share of all films between 1951 and 1958, a significant modification occurred. But recent of the British pictures. In 1951, hardly any change is apparent. Companies distributed 45 percent of all films registered but only 6 films handled by American distributors. In 1947, seven American provided in Table 22. One interesting feature is the number of British four snapshots of film distribution in the United Kingdom are provided in Hollywood's supply. It also reflects the growing American investment in foreign film production which gives such offset the contraction of Hollywood's supply.

62
INTERNA TIONAL FILM INDUSTRIES
American Films in the European Market

One point remains to be considered before this chapter is concluded. It is the total revenue accruing to pictures with American nationality. Sufficient data are at our disposal about the major markets of the United Kingdom, Italy, France, and West Germany to permit a

market, get the lion's share of the business.³

Although accounting for only a quarter of American pictures on the market, receipts, On this basis, it is clear that new American films, taxable receipts, 36 percent of the performances, and 38 percent of the pictures, 36 percent of the spectators for all American pictures accounted for only 33 percent of the spectators for pre-1964 films in 1966. On the other hand, this same group of pre-1964 films represents 72 percent of American features exhibited in France during 1966, and 818 released for the first time before 1964. The latter figure American total was composed of 313 pictures released in 1964 and American films of all ages accounted for 1,131 of the 4,078. This circulation in 1966 broken down by the year of their first release, answer is provided in Table 25 which indicates the number of films

Nationality of Films in Circulation												
Production Year of Feature Films Released in 1964												
Year	1940	1944	1945	1950	1954	1955	1956	1957	1958	1959	1960	1961
American	1,116	1,072	1,034	1,072	1,019	1,036	1,095	1,095	1,111	1,111	1,111	1,111
British	202	222	232	220	228	236	237	242	236	236	236	236
Italian	268	240	228	222	223	220	220	220	220	220	220	220
West German	366	367	360	337	332	316	316	316	300	300	300	300
French	789	493	513	560	360	337	332	316	316	316	316	316
Total Foreign	2,375	2,393	2,376	2,356	2,399	2,470	2,537	2,611	2,611	2,611	2,611	2,611
Other	789	493	513	522	520	520	520	520	520	520	520	520
West German	366	367	360	337	332	316	316	316	316	316	316	316
Italian	268	240	228	222	223	220	220	220	220	220	220	220
British	202	222	232	220	228	236	237	242	236	236	236	236
American	1,116	1,072	1,034	1,072	1,019	1,036	1,095	1,095	1,111	1,111	1,111	1,111
Total	3,513	3,580	3,607	3,701	3,704	3,864	3,989	4,078	4,078	4,078	4,078	4,078
French	1,138	1,185	1,231	1,302	1,348	1,394	1,452	1,467	1,467	1,467	1,467	1,467
Total Foreign	2,375	2,393	2,376	2,356	2,399	2,470	2,537	2,611	2,611	2,611	2,611	2,611
Other	789	493	513	522	520	520	520	520	520	520	520	520
West German	366	367	360	337	332	316	316	316	316	316	316	316
Italian	268	240	228	222	223	220	220	220	220	220	220	220
British	202	222	232	220	228	236	237	242	236	236	236	236
American	1,116	1,072	1,034	1,072	1,019	1,036	1,095	1,095	1,111	1,111	1,111	1,111
Total	3,513	3,580	3,607	3,701	3,704	3,864	3,989	4,078	4,078	4,078	4,078	4,078
French	1,138	1,185	1,231	1,302	1,348	1,394	1,452	1,467	1,467	1,467	1,467	1,467
Total Foreign	2,375	2,393	2,376	2,356	2,399	2,470	2,537	2,611	2,611	2,611	2,611	2,611
Other	789	493	513	522	520	520	520	520	520	520	520	520
West German	366	367	360	337	332	316	316	316	316	316	316	316
Italian	268	240	228	222	223	220	220	220	220	220	220	220
British	202	222	232	220	228	236	237	242	236	236	236	236
American	1,116	1,072	1,034	1,072	1,019	1,036	1,095	1,095	1,111	1,111	1,111	1,111
Total	3,513	3,580	3,607	3,701	3,704	3,864	3,989	4,078	4,078	4,078	4,078	4,078
French	1,138	1,185	1,231	1,302	1,348	1,394	1,452	1,467	1,467	1,467	1,467	1,467
Total Foreign	2,375	2,393	2,376	2,356	2,399	2,470	2,537	2,611	2,611	2,611	2,611	2,611
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Italian	268	240	228	222	223	220	220	220	220	220	220	220
British	202	222	232	220	228	236	237	242	236	236	236	236
American	1,116	1,072	1,034	1,072	1,019	1,036	1,095	1,095	1,111	1,111	1,111	1,111
Total	3,513	3,580	3,607	3,701	3,704	3,864	3,989	4,078	4,078	4,078	4,078	4,078
French	1,138	1,185	1,231	1,302	1,348	1,394	1,452	1,467	1,467	1,467	1,467	1,467
Total Foreign	2,375	2,393	2,376	2,356	2,399	2,470	2,537	2,611	2,611	2,611	2,611	2,611
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Italian	268	240	228	222	223	220	220	220	220	220	220	220
British	202	222	232	220	228	236	237	242	236	236	236	236
American	1,116	1,072	1,034	1,072	1,019	1,036	1,095	1,095	1,111	1,111	1,111	1,111
Total	3,513	3,580	3,607	3,701	3,704	3,864	3,989	4,078	4,078	4,078	4,078	4,078
French	1,138	1,185	1,231	1,302	1,348	1,394	1,452	1,467	1,467	1,467	1,467	1,467
Total Foreign	2,375	2,393	2,376	2,356	2,399	2,470	2,537	2,611	2,611	2,611	2,611	2,611
Other	789	493	513	522	520	520	520	520	520	520	520	520
West German	366	367	360	337	332	316	316	316	316	316	316	316
Italian	268	240	228	222	223	220	220	220	220	220	220	220
British	202	222	232	220	228	236	237	242	236	236	236	236
American	1,116	1,072	1,034	1,072	1,019	1,036	1,095	1,095	1,111	1,111	1,111	1,111
Total	3,513	3,580	3,607	3,701	3,704	3,864	3,989	4,078	4,078	4,078	4,078	4,078
French	1,138	1,185	1,231	1,302	1,348	1,394	1,452	1,467	1,467	1,467	1,467	1,467
Total Foreign	2,375	2,393	2,376	2,356	2,399	2,470	2,537	2,611	2,611	2,611	2,611	2,611
Other	789	493	513	522	520	520	520	520	520	520	520	520
West German	366	367	360	337	332	316	316	316	316	316	316	316
Italian	268	240	228	222	223	220	220	220	220	220	220	220
British	202	222	232									

American films in the European market
market and that they have drawn considerable sums from European
box offices means that European producers have that much less oppor-
tunity to broaden the base on which they must amortize their invest-
ments. However, one new market for European films has opened
recently and the next chapter considers it.

The figure does not represent the earnings of American companies nor the amount actually remitted to the United States, both being impossible to determine. It should be stressed that this estimate is only conservative side. Rentals for individual American films have increased in recent years, with some getting as much as 70 percent of the gross in key theaters in certain countries. These high rental rates obviously are diminished in size when the average share of the gross going to distributors is the basis of calculation.

smaller markets of Finland, Sweden, Norway, Denmark, the Netherlands, Belgium, Switzerland, Austria, Ireland, Spain, and Portugal, the figure should be increased by at least \$350,000,000. The combined total for these fifteen years then would become almost \$1,900,000,000. This is the sum reverting to distributors of American films (mainly American companies); and, of course, a share of it

Year of First Release of Films Circulating in 1966

FRANCE